



**2009-2010
ANNUAL REPORT**



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President's Report

As we end yet another busy year in all areas of sailing, it gives me great pleasure to lodge my sixth report as President of Yachting Australia.

The year has been a very interesting one for sport in this country. In November 2009, the long awaited Crawford Report on **'The Future of Sport in Australia'** was released by the Federal Government. Inevitably, given the terms of reference, the Report was far reaching and touched on almost every aspect of sport.

Yachting Australia was active in providing input to the Independent Sport Panel, both through a formal submission as part of the Coalition of Australian Sports (CAOS) and independently. The Coalition represented six of our leading Olympic sports, responsible for the delivering 39 medals at the 2008 Beijing Olympic Games.

Reaction to the Crawford Report was mixed. The Australian Olympic Committee (AOC) was rightly critical of the apparent focus on participation at the expense of high performance sport. This was not a criticism of the emphasis on participation in sport, but rather that the emphasis should be at the expense of, rather than in addition to high performance outcomes.

In responding to the Crawford Report, the AOC made a strong case for additional funding to support our elite athletes. The same case was made independently by the leading NSOs, Yachting Australia not least amongst them. I am pleased to say that this message was accepted by the Federal Government.

Where the Report was almost universally criticised was over the suggestions around identifying and prioritising sports *'which capture the country's imagination and represent its spirit and culture'* and *'carry the national ethos'* over other sports that aren't perceived to do so. This failure to recognise the rich diversity of sport in this country, both at grass roots and in elite competition, did more than anything to polarise the negative reaction to the Report.

In general terms, Yachting Australia supported many of the recommendations made in the Crawford Report, particularly as they relate to addressing the capacity of NSOs, putting Sport and Physical Recreation back into Education and Building Community Sport.

NSOs were invited to provide feedback to the Federal Government on the Crawford Report. The following extract summarises the essence of Yachting Australia's response:

"Different sports have different strengths and are attractive for different reasons. This diversity should be recognised and embraced.

Our sport for example has rich history and tradition both in Australia and internationally. Much of this country's population lives on or near the coast. We are a seafaring nation. Sailing was a foundation sport in Australia. Sailing boasts some of the oldest sports clubs in the country with excellent facilities, created not by local councils but by the members that now manage and maintain them.

There are people regularly participating in sailing from six to eighty. We are truly a sport for life and this is something that few sports offer. All this makes our sport different, just as every sport is different. We are proud of these differences and we celebrate them.

This said, all sport is a continuum between grass roots, community based activity and elite performance. Some sports offer a route to Olympic and Paralympic success, others do not. Some, like sailing, offer both.

What is common is that all well managed sports strive to offer a clear pathway to participants to allow them to progress along this continuum, targeting and encouraging the more talented wherever possible. This pathway must be clear and unambiguous. Where a sport is practiced internationally, the national pathway dovetails into international competition.

A sport that focuses only on high performance, elite outcomes at the expense of participation will not maximise its potential. Equally an emphasis on community sport without proper attention being paid to national and international outcomes, and all the steps necessary to achieve these outcomes, will see results compromised. Strategies that support the sporting pathway at every stage are essential."

Reading '**Australian Sport : The Pathway to Success**', published in May 2010, coinciding with the budget announcement that sport in this country was to receive an additional \$55 million per annum, the Federal Government appears to have listened. The continuum from grass roots to elite is clearly recognised, and funding applied accordingly. There will be additional support for those sports able to deliver effective programs along this continuum.

Yachting Australia is well recognised as having a leading high performance program. This isn't only due to the outstanding results that our athletes continue to achieve (and this year has been no exception) but also because of the quality of our management and coaches and the systems that we have in place. The recent increase in funding in this area is a direct result.

When announcements are made regarding additional funding for participation and development, we are likely to be disappointed, but we should not be surprised. Other sports, especially the professional codes, have highly developed national programs that deliver higher numbers. Our approach is piecemeal by comparison.

I have been clear that we must look at the structure of our organisation, and particularly how we deliver programs consistently on a national basis, if we are to succeed in this changing environment. Prompted by this, and the various reviews we have undertaken in the last few years, we agreed in March to establish an Independent Working Group to consider our structure.

The Independent Working Group, made up of key volunteers from different MYAs, all with extensive business and professional expertise to bring to the discussions, has worked hard in producing a report for consultation. Let's be clear, they are not consultants and were not asked to produce a fully argued and costed plan. This will be the next stage, once the general principles are agreed.

From the consultation, it is clear that there are still many issues to address. It is also clear that there is also universal agreement on one issue – there does need to be change. We do not face an easy road ahead. Change by definition is resisted. Only by working cooperatively are we likely to bring about the positive outcomes that the sport deserves.

Our Independent Working Party has been accused of quoting selectively from the Crawford Report. Allow me to end by doing likewise.

“The Panel believes that if the right structure and governance is put in place, there is every chance for a successful future for Australian sport. Without the right structure and governance, success will not result.”

For ‘Sport’, simply read ‘Sailing’. It surely doesn’t need anyone else to tell us the simple truth of this.

My thanks to the Board, to the CEO and all staff, to the National Committees and all those who contribute on a voluntary basis to represent Yachting Australia and serve the sport in this country.

Andrew Plympton
President
Yachting Australia



Message from the Australian Sports Commission



Australian Government
Australian Sports Commission

It is an honour to serve as the new Chair of the Australian Sports Commission (ASC) Board at this challenging and exciting time for our national sporting system.

The ASC and national sporting organisations (NSOs) have long spoken of a shared ambition to strengthen relationships between all system partners involved in Australian sport.

Aligned with this ambition, the Australian Government is now encouraging a whole-of-sport reform agenda, aimed at establishing a more collaborative, efficient and integrated sports system.

Through new direction for sport '*Australian Sport: the Pathway to Success*', the ASC will work closely with sport to achieve its main objectives; boost sports participation and strengthen sporting pathways while striving for international success.

The reform agenda seeks for the ASC to assist to provide stability and support for all sporting organisations in their pursuit of a shared, common purpose; creating a better sporting pathway for all Australians, from the grassroots up.

The ASC will implement the new direction, and this includes collaboration with all NSOs to allocate a record amount of new sports funding – committing an extra \$195 million over the next four years.

This funding is in addition to the current ongoing baseline funding for NSOs. Also, the ASC will assist sporting organisations with access to coaching and officiating programs, governance support, planning and education opportunities and assistance with becoming more inclusive – particularly in the areas of Indigenous sport, sport for people with a disability, sport for people from culturally and linguistically diverse backgrounds and women's sport development programs.

This is the first time key sport partners, such as state and territory institutes and academies of sport and state and territory departments of sport and recreation, have collaborated on a Commonwealth funding decision in the interests of Australia's sporting future.

This is an exciting time for all of us involved in Australian sport. With significant new funding from the Australian Government, sports will be better positioned than ever before to lead the drive for higher participation levels and strong success on the sporting field by promoting the unique nature of their sport, creating a legacy and a lasting impression for communities across the country.

The ASC will continue to work with all NSOs, the state and territory institutes and academies of sport and state and territory departments of sport and recreation, reinvigorating access to, and participation in, sport across the community and driving Australia's continued sporting success.



The Hon. Warwick Smith AM
Chairman
Board of the Australian Sports Commission



Australian Government
Australian Sports Commission

WINNING PARTNERSHIP



The Australian Sports Commission proudly supports Yachting Australia

The Australian Sports Commission is the Australian Government agency that develops, supports and invests in sport at all levels in Australia. Yachting Australia has worked closely with the Australian Sports Commission to develop sailing from community participation to high-level performance.

Yachting Australia is one of many national sporting organisations that has formed a winning partnership with the Australian Sports Commission to develop its sport in Australia.

REVIEW OF OPERATIONS FOR THE 2009-2010 YEAR

PARTICIPATION AND TRAINING

STRATEGIC PRIORITY - Grow Interest and Participation

Promote interest in all forms of sailing and boating and ensure that appropriate opportunities exist for growing participation as interest increases, particularly amongst the young and older-aged people.

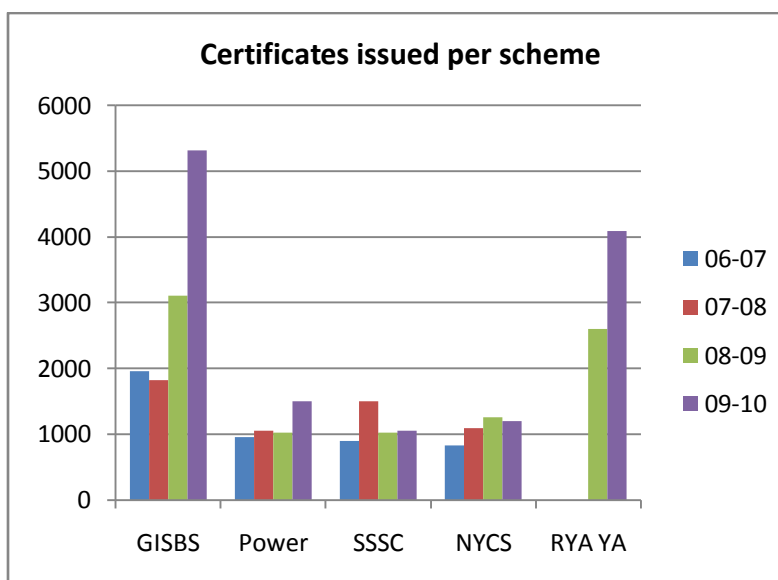
The 2009-2010 year was again a very busy year in the Training and Participation area. Highlights were:

- Assumption of responsibility for the delivery of the National Training Schemes by agreement with MYAs in NSW, Queensland and South Australia resulting in an increased level of activity.
- The number of people participating in Yachting Australia accredited NTS's and receiving certificates exceeds 13,000 for the first time, three times the figure achieved in 2006-07.
- More Training Centres inspected than in any previous year, with 45% of YATCs and 93% of RYA/Yachting Australia Centres visited.
- Strong growth in publication sales with 16,600 related publications, across 106 titles, sold on-line to individuals, Clubs and Training Centres compared with 10,200 in the previous year.
- National Keelboat Scheme, complimenting the National Yacht Training Scheme, developed and piloted for full roll out in 2010-11.
- Australian Navy Cadets recognised as a Yachting Australia Training Centre, with all on water activity conducted in accordance with Yachting Australia Training Centre guidelines.
- Agreement with the Australian Maritime Safety Authority (AMSA) under the new maritime qualifications framework, Tinny to Tanker, recognising the RYA/Yachting Australia Yachtmaster qualification as the commercial qualification for commercial sailing vessels.
- Safety and Sea Survival Course (SSSC) for Instructors was conducted with seven people undergoing theory and practical training and assessment in the delivery of the SSSC, the only Yachting Australia qualification that is compulsory for specified categories of yacht race.
- Third National Yachtmaster Instructor Conference held in July supported by presenting sponsor RFD. Keynote speakers, Bryce Bathe and Adrienne Cahalan share their knowledge and experience with the group.
- MYAs briefed on the Tackers initiative in March and agreement signed for the adoption and roll out of the Tackers Scheme nationally under an arrangement with Yachting Victoria.
- A financial breakeven position before overheads is achieved for the first time, with a reducing net deficit after costs.

Led by Participation and Training Manager Chris Kameen the department has continued to move forward with a number of key programs and initiatives. Working alongside Kameen are Participation and Training Coordinators Sonia Robinson and Ali Sutherland and three part-time Chief Instructors: Penny Haire, responsible for Yachting, Martin Silk for SSSC and Powerboat and Chris Goldacre for Get Into Small Boat Sailing (GISBS).

Key elements of the Participation and Training program include the issuing of certificates, the accreditation of instructors, Yachting Australia Training Centre recognition and inspections, publication sales and instructor training. Yachting Australia also represents the interests of the sailing community to the Australian Maritime Safety Authority, Australia New Zealand Safe Boating Education Group, National Marine Safety Committee and the Transport Logistics Industry Skills Council.

The table below summarises the number of certificates issued by Yachting Australia by training scheme:



During the year Yachting Australia entered an agreement with the Australian Maritime Safety Authority that under a new maritime qualifications framework, Tinny to Tanker, the RYA/Yachting Australia Yachtmaster qualification will be recognised as the commercial qualification required for commercial sailing vessels.

Yachting Australia also formally recognised the Australian Navy Cadets as a Yachting Australia Training Centre, and now all on water activity conducted by the Navy Cadets is done in accordance with Yachting Australia Training Centre guidelines.

Chris Goldacre was recruited as Chief Instructor responsible for Small Boat Sailing, and Martin Silk as Chief Instructor for Powerboat and Safety and Sea Survival.



In June 2010 a three day practical SSSC instructor course was conducted by Martin Silk in Melbourne. The course was the first for new instructors in Australia and seven individuals with previous teaching and extensive offshore yacht racing experience took part in the intensive course which included both theory and practical components with a blend of lectures, workshops and a full day of assessments. Those that took part will play a vital role in delivering training to save lives.

Yachting Australia hosted the third National Yachtmaster Instructor Conference in July which was open to all Instructors of the RYA/YA National Yacht Training Scheme. Supported by presenting sponsor RFD, the National Yachtmaster Instructor Conference was designed to offer an opportunity for Yachtmaster Instructors and Examiners to come together and help develop the scheme as new trends emerge. At the 2010 conference time was spent discussing how to adapt training to reflect major advances in and availability of electronic Navigational Aids. The conference included two keynote speakers, Bryce Bathe and Adrienne Cahalan who shared their knowledge and experience with the group.



At the 2010 Federal Assembly an agreement was signed which involved Yachting Australia adopting the Tackers program nationally. Tackers will be aimed at 7 to 12 year old children and is designed to attract and retain young people into the sport of sailing.

Tackers has been piloted in Victoria since 2007 with seven Tackers centres currently operational in the state along with a mobile unit, capable of taking the program directly to schools, clubs and community groups. It is based on a “kid centric” approach to learning to sail.



Tackers is based on Yachting Australia's 'Get Into Small Boat Sailing' programs and will only be run from Yachting Australia Training Centres across the country. The program's development has had considerable support from Vic Health and also had funding from the Victorian State and Federal Governments, together with donations from the sailing community. The program enables participants to take to the water aboard Optimist style boats made of polyethylene which are virtually maintenance free.

Following the introduction and adoption of the RYA Yacht Training Scheme, Yachting Australia is developing a new scheme to teach people how to sail in small keelboats.

It has long been recognised that dinghy training is a great way to learn the essentials of sailing, but many adults would prefer to learn without the fear of capsize. Teaching people to learn to sail in tiller steered self-righting day boats provides a learning platform that is stable yet responsive, allowing students to concentrate on core skills. Adults who learn to sail on larger yachts through the National Yacht Training Scheme often lack wind awareness and 'pure sailing skills' because the focus of the scheme is on passage making, navigation, skippering and safety - and large heavy cruising yachts aren't the best platform for a beginner to learn sailing skills. The lack of these skills often hampers their progress through to Yachtmaster. The scheme has been extensively piloted and the feedback has been very positive.



SPORT SERVICES

STRATEGIC PRIORITY - Build Sport Capability

Further the delivery of sailing and boating through Yacht Clubs, providing programs and resources to support the role of the club and its members, staff and volunteers and build the capacity of MYAs and Yachting Australia to enhance the services available.

The highlights of the year include:

- Review of the National Officiating Program (NOP) reflecting changes in the Racing Rules of Sailing and feedback from presenters, resulting in an increase in the numbers qualified in all disciplines.
- Successful assumption of responsibility for the delivery of the NOP in New South Wales at the request of Yachting New South Wales, with seven seminars being delivered to a total of 78 individuals since January 2010.
- ISAF Race Management Seminar conducted with attendance from National Race Officers in four States, with plans for International Judge and International Umpire Seminars in 2010-11.
- Reconstitution of the National Safety Committee with the development of processes and procedures in line with best practice Risk Management.
- Restructure of the staffing arrangements in this area resulting in improved services to MYAs, Yacht Clubs and individuals.
- Increases in boats applying for IRC and new ORCi certification, with the total number of boats rated now 552, an increase of 10% on 2008-09.
- Club Coach Course reviewed

Yachting Australia's Sport Services department continues to play a major role in the development and implementation of a number of technical elements and programs within the sport of sailing.

Yachting Australia's Sport Services Manager Glen Stanaway and Sport Services Coordinators Susan Veal and Amy Howie oversee components including IRC (Rule Authority), ORC (Rating Office), National Officiating Program, National Committees, Racing Rules of Sailing, Special Regulations, National Class Associations, Class Measurement certificates and ISAF Event Grading applications. A restructure of the Sport Services department saw the introduction of two new roles with Susan and Amy joining Yachting Australia. The aim of this move was to improve the technical capability of the department which in turn has enabled an improvement in customer service.

In the 2009-2010 year there have been a number of key achievements in Sport Services. These have included Yachting Australia assuming full responsibility for administering the National Officiating Program in New South Wales, an increase in ORC and IRC rating certifications and a review and release of the Yachting Australia Club Coach Course.

NATIONAL OFFICIATING PROGRAM

The National Officiating Program provides support to state and territory MYAs enabling them to help their clubs to develop officials to deliver racing for events from club to international level. The program's policies and all materials have been reviewed and updated to reflect the new rules set out in the Racing Rules of Sailing Blue Book as well as from feedback received from Yachting Australia seminar presenters.

Below is listed the number of individuals in Australia who have a current Yachting Australia race official qualification including Umpire, Measurer, Judge and Race Officer:



	Race Officer	Umpire	Measurer	Measurer Sails Only	Judge
Club	473	13	0		26
State	61	12	59	10	2
National	58	32	61	10	45
International	14	10	10		19
TOTAL	606	67	130	20	92
2008 – 2009 Comparison	385	49	107		63

The total below summarises the applications received and processed for the National Officiating Program:

	# of applications received	# of applications processed
Club Race Officer	23	23
State Race Officer	5	5
National Race Officer	10	6
Club Judge	12	12
State Judge	1	1
National Judge	1	1
National Umpire	2	2
National Measurer	9	8
TOTAL	63	58 (92%)

Since 1 January 2010, the following National Officiating Program race official courses have been run by Yachting Australia for the New South Wales sailing fraternity:

Month	Course	Club	Presenter	Attendance #’s
February	Club Race Officer	Middle Harbour Yacht Club	David Brookes (QLD) Jeremey Atkinson (NSW) Peter Moor (NSW)	17
March	Club Race Officer	Northbridge Sailing Club	Jenni Bonniticha (NSW)	16
April	Club Race Officer	Royal Prince Alfred Yacht Club	Charles Maclurcan (NSW) David Flakelar (NSW)	5
May	State/ National Race Officer	Royal Sydney Yacht Squadron	Ian Kingsford Smith (NSW) Rob Ridley (NSW)	11
May	Club Judge	Manly 16ft Skiff Sailing Club	David Tallis (NSW)	13
May	State/ National Judge	Woollahra Sailing Club	Lister Hughes (NSW) Tony Mooney (NSW)	8
July	Club Race Officer Management Course	Royal Prince Edward Yacht Club	Doug Talty (NSW)	8

An ISAF International Race Officer Seminar was held at Yachting Queensland in November 2009 presented by New Zealand’s IRO John Parish and from the Netherland’s IRO Marinus Blickman. A full class attendance at this seminar saw national race officials from WA, QLD, NSW, and SA attend this three day course.

Yachting Australia will be hosting two more ISAF race official seminars including the International Judge course in December at the Royal Sydney Yacht Squadron and the International Umpire Course in January 2011 held at the Royal Perth Yacht Club.

National Committees

There has been a continuation of the National Committee structure with the following groups meeting throughout the year:

- Team Racing
- Match Racing
- Officials
- Racing Rules
- Sailability
- Trailable Yachts & Sports Boat Policy
- Offshore Keelboat Policy
- Youth

The National Safety Committee was reconstituted during the year. Under the Chairmanship of David Gotze, Michael Cranitch, David Lyons and Rear Admiral Chris Oxenbould AO RAN (Rtd) were appointed to advance this important aspect of the sport.

2009 Interdominion Secondary School Team Racing Championships



The Royal Queensland Yacht Squadron hosted the 2009 Interdominion School Team Racing Championships between 3 Australian and 3 New Zealand secondary school teams between 6th and 9th of October 2009. The three schools that represented Australia were Hutchins from Tasmania, Anglican Church Grammar School from Queensland and St Josephs from South Australia. Unfortunately the Australian team was beaten in the last day of racing and the New Zealand team took the trophy home. The winning school was the Hutchins School from Tasmania and was the first

Australian winner for 13 years and just the 4th in the 25 year history of the event.

International & National Class Affiliation & Measurement Certification

There were 42 class associations that renewed their annual affiliation for the 2009/ 2010 period. These included 13 Australian class associations and 29 International class associations of Australia. Yachting Australia continued to provide support to these affiliated class associations by providing:

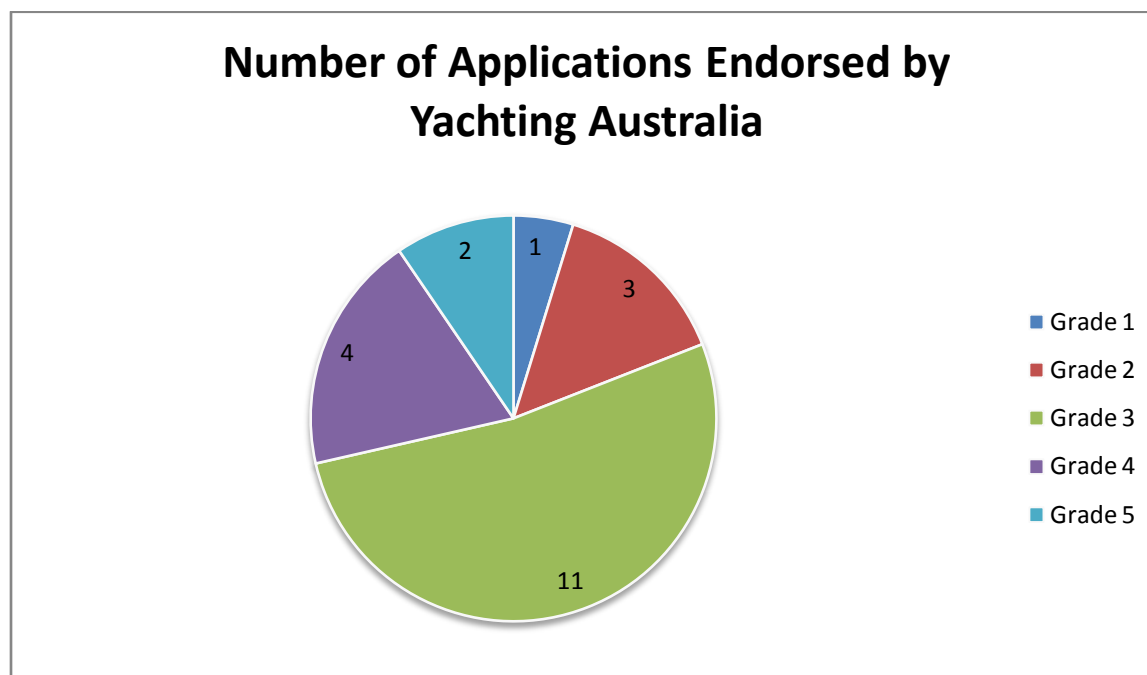
- Access to the MyClass tool for management of memberships
- Access to the MyWebsite tool for creation and maintenance of class websites
- Support training and accessing officials for events, such as measurers
- Support in applying for and approving National or International Juries
- Support in making and endorsing Event Grading applications to ISAF
- Support in endorsing applications to host World Championships
- Opportunity to list events on the YA National Calendar and have them promoted through YA's website and Nautical News
- Provision to nominate members for the annual Australian Yachting Awards
- For qualifying ISAF International and Recognised Classes, access to development programs such as I&R Class Funding and Youth Classes International Coaching Support
- For ISAF International and Recognised Classes maintenance of class boat registers and issuing of class measurement certificates in accordance with ISAF requirements

Yachting Australia has continued in the maintenance of the class boat registration for a number of international and national class associations. These included:

International 420	International 470	Contender
Dragon	Etchells	Europe
Moth	Mirror	OK Dinghy
Tornado	Yngling	5.5 Meters

ISAF Match Racing Event Grading

The Sport Services team supports organising authorities of match racing events by endorsing application forms for grading. In 2009 – 2010, Yachting Australia endorsed the following match racing events:



International and Recognised Classes Funding

In the 2009-2010 year, 12 successful applicants shared funding from Yachting Australia following their results at World Championship regattas across the globe with the program supported by the Australian Sports Commission. The below table details the successful recipients of funding:

Class	Helm	Crew	State	Event Location	Place
Tasar	Rob Douglass	Nicole Douglass	NSW	Japan	1
Contender	Jono Neate		VIC	Denmark	2
Contender	Chris Peile		VIC	Denmark	8
Tasar	Shane Guanaria	Felix Grech	NSW	Japan	5
Tasar	Craig McPhee	Phillippa Nanette Arevalo	SA	Japan	2
International 505	Chris Nicholson	Casey Smith	NSW/QLD	USA	3
OK Dinghy	Andreas Blasse		VIC	Sweden	4
OK Dinghy	Michael Williams		VIC	New Zealand	2
Int Moth	Andrew McDougall		VIC	UAE	2
Contender	Geoff Fisher		QLD	Australia	5
Tasar	Scott Olsen	Julie Olsen	WA	Japan	8
Windsurfing	Allison Shreeve		NSW	Spain	2

IRC RATING RULE IN AUSTRALIA

IRC has remained a popular choice with owners in Australia. With a total fleet size of over 500 boats rated for IRC in 2009, it is encouraging to see that only three months into the new rating year, over 60% of these boats have already revalidated for 2010-11.

2009 saw the introduction of an ORCi division in the Rolex Sydney Hobart Yacht Race for the first time. Whilst owners are embracing alternative rating systems in Australia, IRC retains its position as the primary handicap system for this iconic event which determines the winner of the much sought-after Tattersall's Cup. The following major events in Australia also continue to use IRC as their preferred rating system:



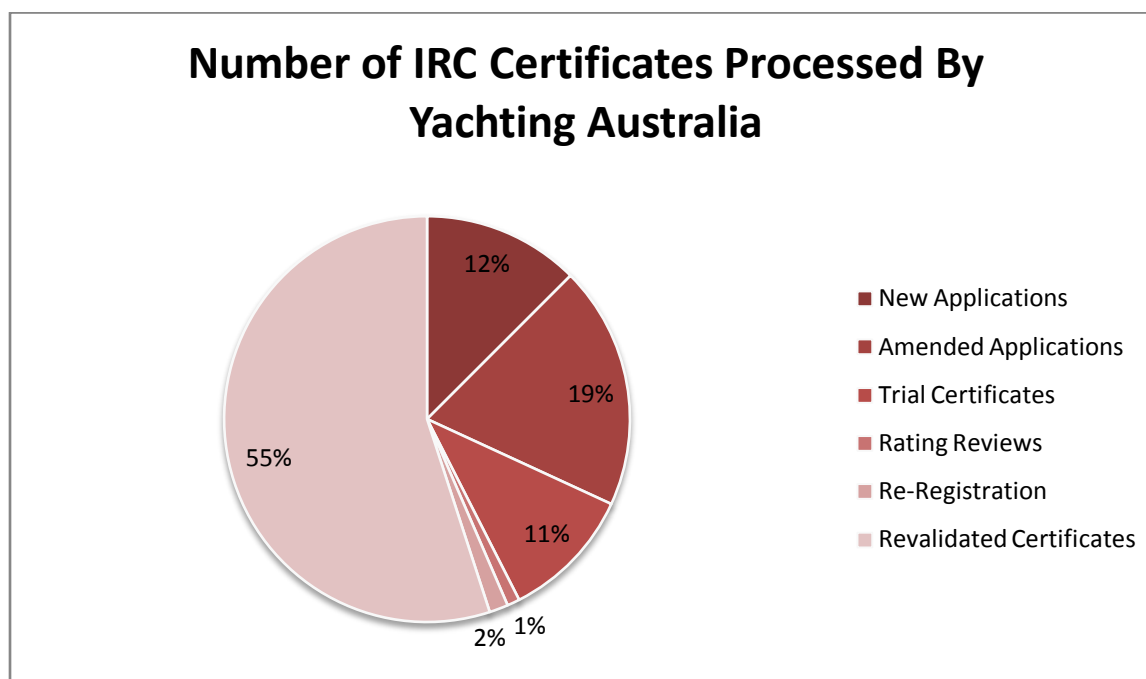
- Pittwater to Coffs Race
- Audi Victoria Week
- Geographe Bay Race Week
- Adelaide to Lincoln Race and Lincoln Week Regatta
- Audi Sydney Harbour Regatta
- Brisbane to Gladstone Yacht Race
- Sail Port Stephens
- Audi Sydney Gold Coast Yacht Race
- Club Marine Brisbane to Keppel Tropical Yacht Race
- Audi Hamilton Island Race Week

2010 also marks the fourth year of the Audi IRC Australian Championship, which encompasses four of the key events on the Australian Sailing calendar - Audi Victoria Week, Audi Sydney Harbour Regatta, Audi Sydney Gold Coast Yacht Race and Audi Hamilton Island Race Week. Approximately 150 boats were scored in this year's Championship and a high quality of racing was seen across all four events, with the winner only being decided on the final day of racing at the last event.



Yachting Australia retains its policy of issuing "Endorsed" certificates only, a decision made in conjunction with keelboat owners and representatives, who have requested that the integrity of all rating data be maintained through third party control. As a result, accredited IRC measurers have been kept busy all over the country servicing the fleet, with several new measurers trained up and put into service. This in turn has seen the development of new IRC fleets in areas where IRC measurers were not previously available. It is anticipated that this trend will continue into 2011.

The table below details the number of IRC Certificates by Yachting Australia during the 2009-2010 year:



Yachting Australia staff were involved in a number of events over the last year including the IRC Measurers' Annual Seminar at the Cruising Yacht Club of Australia (CYCA) in May 2010. This Seminar saw 18 IRC & ORCi measurers from around the country participate in two days of discussions. With the assistance of the CYCA, measurers participated in group training activities, measuring the Elliot 6 fleet for IRC applications.

ORC Rating Rule

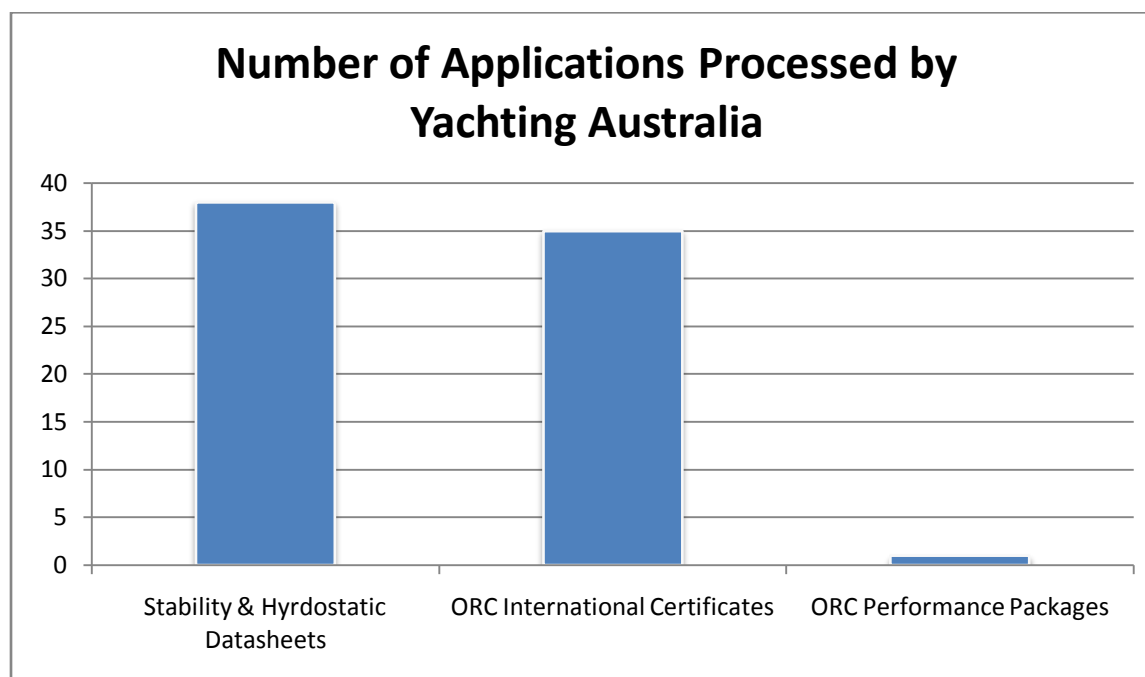
The ORCi rating system has become increasingly popular in Australia over the last few years. Of the 100 entrants in the 2009 Rolex Sydney Hobart Yacht Race, 35 boats entered the ORCi division. Division winners for Rolex Sydney Hobart ORCi division were:

1. Two True (First 40) - Andrew Saies (SA)
2. Swish (Sydney 38) – Steven Proud (NSW)
3. Patrice Six (X41) – Tony Kirby (NSW)

This trend continued in 2010 with the CYCA announcing the inclusion of an ORCi division in the 2010/11 Bluewater Pointscore. The new Cape Byron Series of the Bluewater Pointscore commenced with the Audi Sydney Gold Coast Yacht Race which began on 31 July 2010.



Detailed below is the number of Stability and Hydrostatic Datasheets, ORC International Certificate and ORC Performance Package applications processed by Yachting Australia:



2009 RRS Special Regulations Amendments

Issued on 30 June 2009, five amendments were published for the 2009 – 2012 Racing Rules of Sailing Special Regulations including:

1. **Hull Construction** – ISAF have amended the ISAF Offshore Special Regulations in response to outcomes from the working party into hull construction and plan checking.
2. **Gas Systems** – This changes requirements for a gas detection system. Only has systems with a permanent flame such as a pilot light require a gas detection system.
3. **Personal Flotation Devices, Safety Harness and Personal Locator Beacons** – corrections to applicable categories or standards for manufacture as applicable to PFD, safety harness or PLB regulations.
4. **Movable & Variable Ballast** – Changes to the treatment of movable and variable ballast to bring into line with ISAF requirements. This applies to the inspection and certification of systems and the calculation of stability.
5. **Variations for Off The Beach boats** – MYA's may consider, and if found appropriate approve variations to the Special Regulations Part 2 for Off The Beach boats.

Rule 69

Yachting Australia received four Rule 69 matters in the 2009 – 2010 year. Each case was dealt with in accordance with the 2009 – 2012 Racing Rules of Sailing requirements and reported to the Yachting Australia Board.

HIGH PERFORMANCE

STRATEGIC PRIORITY - Maintain Competitive Success

Maintain Australia's position and recognition as a leading nation in the sport by ensuring that all necessary resources, people and pathways are in place to support both our high performance and emerging athletes.

The highlights of the year include:

- Support secured from institutes in Queensland, Victoria and Tasmania completing the full network of State High Performance Programs with sailing programs supported by SIS/SAS.
- Inclusion of Paralympic athletes into the Australian Sailing Team and the AIS Sailing Program, the first sport to do so.
- Establishment and development of Australian Women's Match Racing Team (AWMRT), incorporated into the AIS Sailing Program.
- Agreement to establish a National Training Centre at Middle Harbour Yacht Club with the support of the AIS.
- Patrons Program refreshed, under the Chairmanship of John Calvert-Jones, in support of the Australian Sailing Team, with 16 Patrons committing support.
- National Windsurfing Development Program launched, Brendan Todd appointed as Coach of this program.
- World Champions in the 470 Men's and Laser Classes, Silver Medalists in the 49er Class, World Cup Champions in the 470 Men.
- 17 medals at ISAF World Cup events (14 Gold) across 470 Men, Laser, 49er, RS:X Women, Women's Match Racing and Skud 18 and leading nation at Holland and Weymouth World Cup events.

Australian Sailing Team and Australian Sailing Development Squad

It is now just two years to go until the 2012 London Olympic Games and the Australian Sailing Team is continuing to progress well with a number of impressive results over the last year.

Off the water there have been a number of key achievements that will strengthen the Australian Sailing Team in years to come. These included developing the Australian Women's Match Racing Team, recognising its members as Australian Institute of Sport scholarship holders and fully integrating the Paralympic classes into the Australian Sailing Team and Australian Sailing Development Squad. Australian Sailing Team Paralympic athletes are now also recognised as full Australian Institute of Sport scholarship holders. This important development makes sailing the first sport to fully integrate Paralympic athletes at the Australian Institute of Sport.

An agreement has been reached with the Australian Institute of Sport and Middle Harbour Yacht Club to develop a National Training Centre at Middle Harbour Yacht Club. Once completed, the National



Training Centre will provide a base for the Australian Sailing Team and Australian Sailing Development Squad programs.

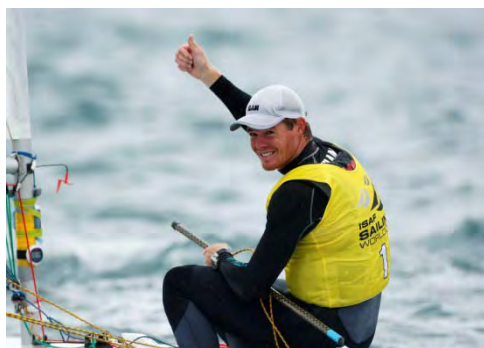
The Australian Sailing Development Squad has been restructured to provide a better pathway and support to selected athletes. Australian Sailing Team coaches will drive squad programs including the Australian Sailing Development Squad athletes and State Programs will support the athletes in their home base in coordination with the national program.

The Australian Sailing Team Patrons Program has also been expanded and re-launched in the lead up to the 2012 London Olympic Games. John Calvert-Jones has been instrumental in re-focusing the Australian Sailing Team Patrons Program and a key figure in its success.



Australian Sailing Team athletes had great success on the water in the past year in all classes. The men's 470 crew of Mathew Belcher and Malcolm Page began their year with victory at Sail Sydney, Sail Melbourne and the 2010 Australian 470 Championship. The pair competed in all seven rounds of the ISAF Sailing World Cup and on top of their victory in Melbourne they were second in Miami, Medemblik and Weymouth, and first in Kiel, winning the ISAF Sailing World Cup with a round to spare. Belcher and Page are 2010 470 World Champions, leading the regatta in Holland from start to finish to win before the final medal race.

Nathan Outteridge and Iain Jensen continued their strong performance in the 49er class winning the three Australian regattas they competed in over the summer, the 2009 Australian 49er Championship, Sail Sydney and Sail Melbourne. The pair headed to the Bahamas for the 2010 49er World Championship in January where they finished second after fighting their way back from 10th overall midway through the regatta. Outteridge and Jensen also had ISAF Sailing World Cup victories at the only European rounds they competed in - Holland and England, winning both events for the second consecutive year.



In the Laser class, Tom Slingsby was victorious at Sail Sydney and the 2010 Australian Laser Championship before heading to Europe for an extended season abroad. Slingsby won Gold at round five of the ISAF Sailing World Cup in Holland before picking up Bronze at the 2010 Laser European Championship. His good form continued with a win at the World Cup round in Kiel and then a second successive victory at the Skandia Sail for Gold Regatta, sailed at the venue for the 2012 London Olympic Games in Weymouth. Slingsby capped off his year with a great victory at the 2010 Laser World Championship in England, winning his third World Championship in four years.

Krystal Weir returned to the Laser Radial class in 2010 and was quickly back on the pace, finishing fifth at her first Laser Radial regatta in two and a half years at the ISAF Sailing World Cup in Holland. Weir backed this result up with a sixth place finish at round six of the World Cup in Germany before a tough Laser Radial World Championship in Scotland and an 18th place finish at the Skandia Sail for Gold Regatta in Weymouth.

Jessica Crisp won the RS:X class at round one of the ISAF Sailing World Cup in Melbourne in December 2009 before a fifth place finish at round five in Holland. Crisp then returned to the podium in Kiel with a Bronze medal and was 13th at the 2010 RS:X World Championship in Denmark.

2008 Beijing Paralympic Games Silver medallists Daniel Fitzgibbon and Rachael Cox began their campaign for a second Paralympic medal in 2010 and were instantly successful, winning a Bronze medal at the 2010 IFDS World Championship in Holland. The pair then backed this up with a hard fought victory at the Skandia Sail for Gold Regatta in Weymouth in August.



The Australian Sailing Team's Colin Harrison and Russell Boaden teamed up with Australian Sailing Development Squad member Rod Angwin in 2010 as they prepare for the 2012 London Paralympic Games. In their first regatta together the crew finished 14th at the 2010 IFDS World Championship before a seventh place finish at the final round of the ISAF Sailing World Cup in Weymouth.

Tasmanian sailor Matthew Bugg made his international debut in the 2.4mR class and impressed in his first World Championships in Holland finishing 16th in a strong fleet full of former Olympic and World Champions. Bugg then backed up his Worlds result with a sixth place finish at the final round of the ISAF Sailing World Cup.



The Australian Women's Match Racing Team now includes six athletes; Nina Curtis, Jessica Eastwell, Angela Farrell, Olivia Price, Nicky Souter and Katie Spithill. Members competed in all seven rounds of the ISAF Sailing World Cup with Nicky Souter, Nina Curtis and Jessica Eastwell winning Silver at round three of the ISAF Sailing World Cup in Spain. Souter, Curtis and Olivia Price won Gold at the final round in Weymouth, an important victory in the lead up to the 2012 London Olympic Games.

Throughout the year Australian Sailing Team members took part in camps at the Australian Institute of Sport in Canberra in October 2009 and February 2010, with Australian Sailing Development Squad members also participating in camps in the same months.



Members of the Australian Sailing Team and the Australian Women's Match Racing Team for 2010 were:

Athlete	State	Class
Mathew Belcher	QLD	470 – Men
Malcolm Page	NSW	470 – Men
Nathan Outteridge	NSW	49er
Iain Jensen	NSW	49er
Tom Slingsby	NSW	Laser
Krystal Weir	VIC	Laser Radial
Jessica Crisp	NSW	RS:X
Daniel Fitzgibbon	QLD	Skud 18
Rachael Cox	WA	Skud 18
Colin Harrison	WA	Sonar
Russell Boaden	WA	Sonar
Nina Curtis	NSW	Women's Match Racing
Jessica Eastwell	NSW	Women's Match Racing
Angela Farrell	NSW	Women's Match Racing
Olivia Price	NSW	Women's Match Racing
Nicky Souter	NSW	Women's Match Racing
Katie Spithill	NSW	Women's Match Racing

The Australian Sailing Team is supported by a group of talented, experienced and committed coaches. The role the coaches' play is vital in the continued success of the team and they are listed in **Attachment 5**.

Essential to the success of the Australian Sailing Team is the funding and support of athletes and their campaigns. The Federal Government, through the Australian Sports Commission and the Australian Institute of Sport continue to be the major supporters of the program. Late in the period, Yachting Australia was successful in its bid for additional ASC funding from 2010 onwards and this will be crucial to successfully implementing our future programs. Support is also received from the Australian Olympic Committee and the Australian Paralympic Committee.

The Australian Sailing Team is also supported by major co-sponsors Audi, Hamilton Island and Slam and official suppliers Ronstan, Sydney City Marine, NB Laser Sales, Skins and Liros.

Yachting Australia has created a High Performance Advisory Group, which has brought together key individuals to provide advice and guidance for the further development of Yachting Australia's High Performance Programs.

The current members of the High Performance Advisory Group are:

- Tom King, Chairman
- Melissa Backhouse, Australian Sports Commission
- John Bertrand
- Phil Borgeaud, Deputy Director, Australian Institute of Sport
- Glenn Bourke

- Dr Peter Fricker, Director Australian Institute of Sport
- Karyn Gojnych
- Phil Jones
- Andrew Plympton

State High Performance Programs

The past year has been very productive in the continual development of the State High Performance Program across Australia.

In Queensland, Victoria and Tasmania programs have been established within the SIS/SAS network with Adrian Finglas the Queensland High Performance Coach, Johnny Rodgers the Victorian Institute of Sport Coach and Richard Scarr the Tasmanian High Performance Coach, all recruited to drive the respective programs forward.

The New South Wales program now has more of a developmental focus and a greater geographical coverage by appointing Larry Cargill as the NSWIS Program Administrator and creating a network of coaches.

In South Australia Brendan Todd is the SASI Coach while the overall program has been restructured due to the limited financial support from the South Australian Government and a viable feeder program now needs to be built, which is outside the SASI/SHPP ambit.

Belinda Stowell continues to work closely with Western Australia's up and coming sailors as the WAIS Coach.

The past year has also seen the national alignment of all programs including standardised KPIs, scholarship criteria and coach feedback mechanisms and viable or emerging underpinning programs in Queensland, New South Wales, Victoria and Tasmania.

2010 OAMPS Insurance Brokers Australian Youth Sailing Team

The 2010 OAMPS Insurance Brokers Australian Youth Sailing Team was selected following the 2010 OAMPS Insurance Brokers Australian Youth Championship at Largs Bay Sailing Club in Adelaide in January.

Following months of training and a number of camps the 2010 Australian team headed to Istanbul, Turkey for the 2010 Volvo Youth Sailing ISAF World Championship under the guidance of team leader Kristen Kosmala and coaches Johnny Rodgers and David Mann.

The open multihull crew of Chase Lurati and Paul Darmanin were the standout performers of the regatta bringing home the Gold medal in their first regatta aboard the SL16. The 420 boys crew of Angus Galloway and Alexander Gough came home in fifth position and were unlucky to finish off the podium.



The results for the OAMPS Insurance Brokers Australian Youth Sailing Team are below:

Athlete	Class	Place
Chase Lurati (VIC) & Paul Darmanin (NSW)	Open Multihull	1 st
Angus Galloway (QLD) & Alexander Gough (QLD)	420 Boys	5 th
Elloise Brake (QLD) & Ashley Warlow (QLD)	420 Girls	21 st
Ben Franklin (QLD)	Laser Radial Boys	38 th
Alexandra South (NSW)	Laser Radial Girls	8 th
Byron White (NSW) & Thomas Koerner (NSW)	29er	8 th
Eamon Robertshaw (WA)	RS:X Boys	15 th
Joanna Sterling (QLD)	RS:X Girls	13 th

The OAMPS Insurance Brokers Australian Youth Sailing Team finished eighth overall in the prestigious Volvo Trophy for best nation.

Youth Development

South Australian Brendan Todd has been appointed as the part-time National Windsurfing Development Coach.

Through the generous sponsorship of OAMPS Insurance Brokers \$30,000 was provided to support coaches at international competitions for the Optimist, 420, Laser 4.7, Laser Radial, 29er and International Cadet classes.





Australian Olympic Committee Support

The Australian Olympic Committee (AOC) has the exclusive responsibility for the representation of Australia at the Olympic Games. To help achieve Australian Olympic Team objectives, the AOC provides funding (AOC Funding) to its member National Federations (NFs), athletes and coaches.

AOC Funding is derived from income distributions from the Australian Olympic Foundation, grants from the International Olympic Committee (IOC), the licensing and sponsorship activities of the AOC and fundraising by the AOC, State Olympic Councils and their Corporate Appeal Committees.

AOC Funding for the 2012 Olympic Team preparation is determined in accordance with its Program and Funding Guidelines for the 2012 Olympic Games, London (Guidelines). Specifically, AOC Funding is provided through one of three programs:

- Australian Youth Olympic Festivals (AYOFs)
- AOC Funding for International Competition
- adidas Medal Incentive Funding

For the calendar year 2009, the AOC provided the following support to Yachting Australia, its athletes and coaches:

- | | |
|---|----------|
| • AOC Funding for International Competition | \$50,000 |
| • adidas Medal Incentive Funding | \$55,000 |

In addition, the AOC's current budget to send the 2012 Olympic Team to London is \$14.2 million. The AOC is proud to be able to support Australian athletes to realise their Olympic dreams.

REVIEW OF OPERATIONS FOR THE 2009-2010 YEAR

MANAGEMENT & GOVERNANCE

STRATEGIC PRIORITY - Improve Governance and Management

Provide leadership in the development of a shared vision and in the governance, management and representation of sailing and boating at the national and state/territory level.

Key outcomes for the 12 months to 30 July included:

- Strategic Plan for the period 2009-2013 developed in consultation with MYAs and endorsed by the Australian Sports Commission.
- Structure review implemented with Independent Working Party established following recommendations from the Board endorsed by the Federal Assembly.
- Greater than normal contribution to the work of the International Federation through ISAF delegates and leadership of the ISAF Olympic Commission.
- Better than budgeted outcome in difficult financial year, with an increase in total equity in line with long term objectives.
- Introduction of the Gold Card recognising contributions at club level and an increase in the overall number of cardholders.

Membership

In the 2009-2010 year Yachting Australia introduced the Gold Card which is used to recognise those who make a major contribution to the sport of sailing on and off the water. For designated State and Club Officials and Yachting Australia Qualified Officials, Instructors and Coaches a Gold Card instead of the normal Silver Card was issued.

The following table summarises State by State the number of Gold, Silver and Youth cardholders for the 2009-10 year.

GOLD AND SILVER CARD HOLDERS						
MYA	2006	2007	2008	2009	2010	% change
NT	260	185	243	265	186	-30%
QLD	5678	5191	6071	3027	3460	14%
TAS	2749	2518	2546	2663	2960	11%
VIC	10179	9904	10818	13543	15191	12%
ACT	497	590	585	569	553	-3%
NSW	10032	10131	9556	9408	9437	0%
WA	4452	4483	4739	4859	5696	17%
SA	2007	2134	2129	3249	3418	5%
Total	35854	35136	36697	37583	40901	9%

YOUTH MEMBERS						
MYA	2006	2007	2008	2009	2010	% change
NT	55	34	35	38	33	-13%
QLD	1006	948	885	831	837	1%
TAS	461	458	499	453	487	8%
VIC	1975	1895	1524	2690	3173	18%
ACT	149	120	153	203	237	17%
NSW	2260	2027	2020	2003	2131	6%
WA	1037	1045	1086	1209	1294	7%
SA	488	474	473	574	623	9%
Total	7431	7001	6675	8001	8818	10%

Representation

Yachting Australia continued to work with various Federal Government Agencies and Committees to progress the cause of yachting and recreational boating. During the year Yachting Australia represented the yachting industry at a national level by attending meetings of the Australian Maritime Safety Authority (AMSA) Advisory Committee, Australian Search and Rescue (AusSAR) Consultative Council, the National Marine Safety Committee (NMSC Industry Advisory Committee), the Australia and New Zealand Safe Boating Education Group (ANZSBEG) and the Transport and Logistics Industry Skills Council (TLISC) Marine Sector Committee.

On an international level Yachting Australia was well represented and continues to make a significant contribution to the International Sailing Federation (ISAF), with a number of Australian delegates attending the ISAF Meetings in November 2009 in Busan, Korea. Several Australians were appointed to key ISAF Committees for the first time.

Yachting Australia CEO Phil Jones as Chairman of ISAF's Olympic Commission has been extensively involved in the development of the ISAF Olympic Commission Report which was released for comment in May 2010. The report sets out a strategy for sailing's future involvement in the Olympic Games and advocates significant changes to how competitors qualify and the way key events are run. The Australian and International yachting fraternity now await action by ISAF on the report's recommendations.

Structure Review

In a major development for sailing in Australia, Yachting Australia initiated a review of its organisational structure in order to strengthen the future of the sport in this country. In March 2010 Yachting Australia's Federal Assembly endorsed the terms of reference and composition of a working group, headed by an independent Chair, to conduct the review.

The working party has been asked to consider and make recommendations on a range of issues, including the broad requirements of the future structure, the most suitable constitutional and governance arrangements, the legal framework, ownership of organisations which are part of Yachting Australia, the organisational funding model and membership arrangements. An interim report was scheduled to be presented to the Yachting Australia Board in July and then consultation session held with MYAs and other stakeholders in August and September.

The working party is made up of people with strong background knowledge and skills and is led by independent chairman Malcolm Speed. Malcolm is best known as the former Chief Executive Officer of Cricket Australia from 1997 until 2001 and then as CEO of the International Cricket Council from 2001 until 2008. Joining Malcolm Speed on the working party is:

- Philip Coombs - Executive Chairman of national Engineering Firm A.G. Coombs
- Graham Cunningham - Banking and Finance Specialist
- Garry Langford - Apple and Pear Industry Manager of Major Projects
- Geoff Davidson - Former Olympic Sailor and Managing Director of Accent Tapware
- John McQueen - Education Consultant (withdrew from the group after the third meeting)
- Andrew Plympton - Yachting Australia President

The initiative is supported by the Australian Sports Commission, which is providing administrative assistance to the working party.

IT Platform

During the year Yachting Australia released an online entry and payment platform, which seeks to provide a robust solution for Clubs and Class Associations hosting local to international level regattas. Since August 2009 the platform has processed 4,926 transactions totaling \$830,193. Yachting Australia will continue to enhance the functionality of the system, creating great tools for MYAs, Clubs, Class Associations and Yachting Australia Training Centres in the future.

Yachting Australia has also developed an update to the MyClub online Club management program, known as MyClub version two. MyClub is used by sailing clubs throughout Australia to record and maintain their membership database. Along with the ability to link individuals to clubs, the system allows users to perform various tasks such as generating comprehensive reports, subscribing and distributing newsletters to members and maintaining information on club activities.

MyClub version two was initially created so that the underlying database could be redesigned, and allow for the reporting functions to be more comprehensive. However as the original development progressed, several new features have been added including:

- New fresh user interface to better access the strong set of tools offered by MyClub;
- Data fields have been expanded so more information can be recorded against individuals;
- Customised reports can now be exported to excel, printer, screen pop-up, email or text message;
- Automatic updating of data for the national membership scheme; and
- Further expansion of the online entry (OLE) platform to encompass payments for race entries, club memberships and the Yachting Australia shop.

Insurance

Yachting Australia continued to work closely with the sport's Official Insurance Services Provider OAMPS Insurance Brokers to provide cover for the organisation's key activities and also provide solutions to sailors while training, competing and traveling and to Clubs and Associations.

Events

In October 2009 Sandringham Yacht Club in Melbourne hosted the 2009 Australian Yachting Awards. More than 200 people attended the gala evening which recognised those who had made an outstanding contribution to the sport of sailing over the year. Winners and recipients at the 2009 Australian Yachting Awards were:

- Male Sailor of the Year - Nathan Wilmot & Malcolm Page
- Female Sailor of the Year - Elise Rechichi & Tessa Parkinson
- OAMPS Insurance Brokers Youth Sailor of the Year – Gabrielle King
- Sailor of the Year with a Disability - Daniel Fitzgibbon & Rachael Cox
- Sport Promotion Award - Yachting Victoria's Go Sailing Program
- Sport Professional Award - Victor Kovalenko
- Volunteer of the Year Award - Richard Grubb
- President's Award - Victor Kovalenko & the Solas Trust
- Lifetime Achievement Award - John Flower, John Hurley & Edmund Michael Burke



The last year has also seen the continued growth of the Sail Down Under Series which encompasses Sail Brisbane, Sail Sydney and Sail Melbourne. The creation of the Sail Down Under Series is an important step in developing events to allow Australian sailors to compete against the world's best on home waters. Sail Melbourne continues to be the opening round of the ISAF Sailing World Cup, promoting sailing in Australia to the rest of the world.

On a local level the OAMPS Insurance Brokers Australian Youth Championship continues to provide great competition for up and coming youth sailors. The 2010 event was held at Largs Bay Sailing Club in South Australia and saw sailors travel from across the country to take part in the competitive four day event. Winners at the 2010 OAMPS Insurance Brokers Australian Youth Championship were:

- Single Handed Dinghy Girls: Alexandra South (NSW)
- Single Handed Dinghy Boys: Event not conducted
- Single Handed Dinghy Boys (Lightweight): Ben Franklin (QLD)
- Single Handed Dinghy Boys (Ultra Lightweight): Mark Spearman (WA)
- Single Handed Dinghy Girls (Ultra Lightweight): Madison Kennedy (QLD)
- Sailboard Boys: Eamon Robertshaw (WA)
- Sailboard Girls: Joanna Sterling (QLD)
- Double Handed Dinghy Mixed: Morgan Skinner & Jordan Fee (WA)
- Double Handed Dinghy Boys: Angus Galloway & Angus Gough (QLD)



- Double Handed Dinghy Girls: Elloise Brake and Ashley Warlow (QLD)
- Double Handed Skiff Mixed: Eliza Solly & Gordon Campbell (VIC)
- Double Handed Skiff Girls: Tess Lloyd & Rebecca Tuma (VIC)
- Double Handed Skiff Boys: Byron White & Thomas Koerner (NSW)
- Hobie 16 Open: Chase Lurati & Paul Darmanin (VIC)

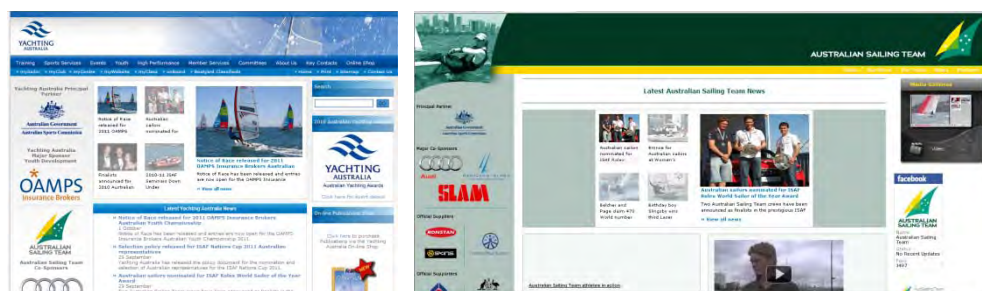


State Cup: Queensland

Marketing and Communications

The Yachting Australia website continues to be the primary tool for informing the sailing community of activities, programs and developments within Yachting Australia. In the 2009-10 period 251 stories on a range of topics were published in the news section of the website. All of these stories were also distributed to sailing and mainstream sporting media as press releases.

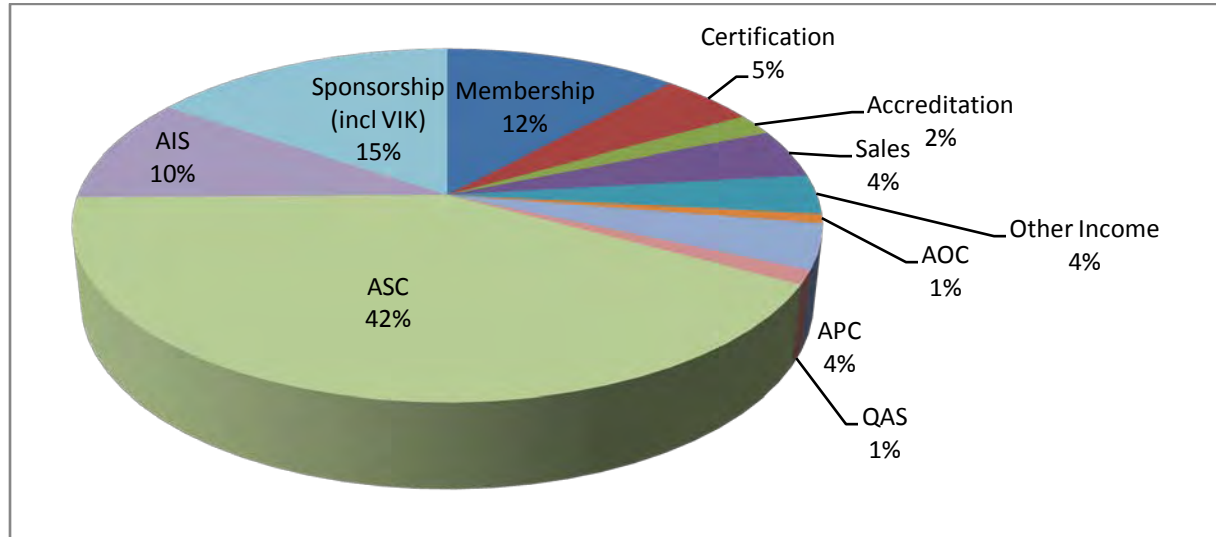
The Nautical News e-newsletter continues to grow and is distributed monthly to subscribers and Yachting Australia cardholders. Nautical News includes information on Yachting Australia programs, events and news relevant to cardholders.



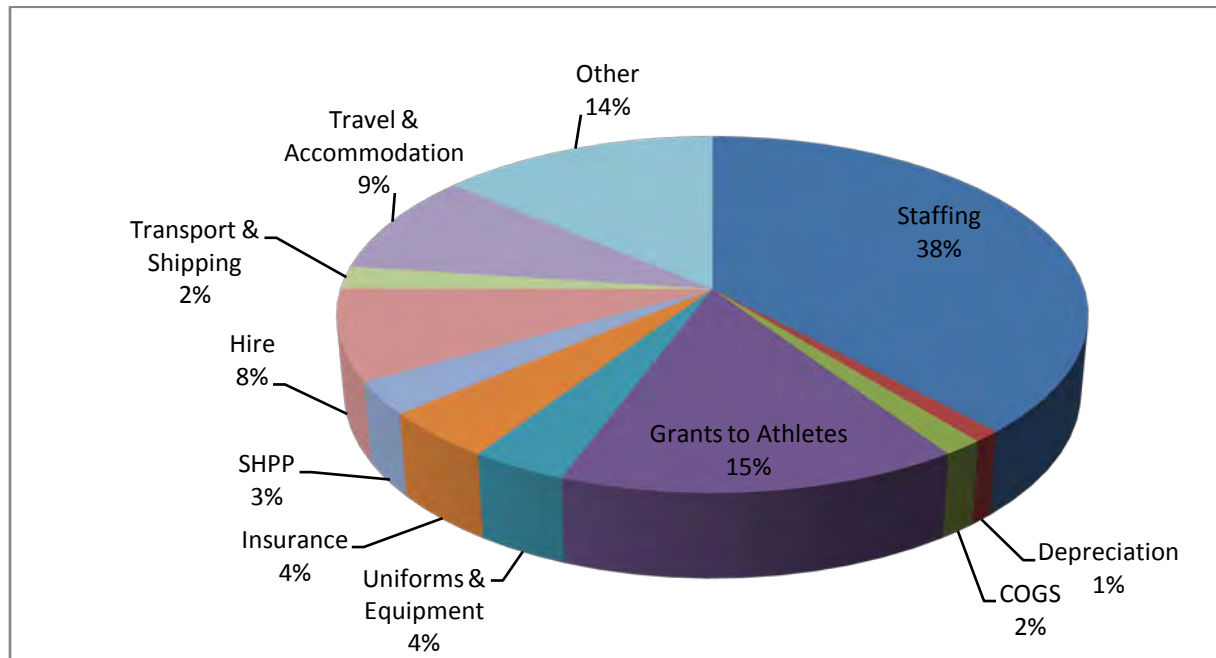
In the high performance area Yachting Australia has been very active in promoting the continual success of the Australian Sailing Team. Initiatives included news updates on the Australian Sailing Team website, the Australian Sailing Team Facebook page and Australian Sailing Team Twitter account. Daily video highlights are now also being produced from major international regattas which the Australian Sailing Team competes at. These video packages include racing highlights and interviews with athletes. The videos are also posted on the Australian Sailing Team YouTube channel and Facebook page and at times have also featured on news broadcasts including FoxSports News, Channel 10's Sports Tonight, ABC News and NBN News.

Financial Statements

For the 12-months to 30 June 2010 Yachting Australia recorded a surplus of \$53,879 on total revenue of \$7,812,049. Income received was as shown in the diagram below:



In the 2009/2010 year expenditure was committed as shown in the diagram below:



ATTACHMENT 1

AGM AND FEDERAL ASSEMBLY MEETINGS

July 2009 – June 2010

MYA	Representative	AGM 16 Oct 09	Federal Assembly 16 Oct 09	Federal Assembly 26 Mar 10
YQ	Ken Hurling	D	D	D
	Denis Cook	O	O	O
YNSW	Geoff Davidson	D	D	D
	Peter Hemery	O	O	O
YNT	Gary Martin	-	-	D
	Ross Chisholm	D	D (AM)	O
	Peter Lockett	-	D (PM)	-
YSA	Bob Heywood	D	D	D
	Wayne Thompson	-	-	O
	Terry Reilly	-	-	O
YT	Garry Langford	D	D	D
	David Graney	-	O (AM)	-
	Bob Silberberg	O	O (PM)	O
YV	Graham Cunningham	D	D	D
	Ross Kilborn	O	O	O
	Phil Coombs	-	-	O
YWA	John McQueen	D	D	-
	Tony Claydon	O	O	D
YACT	Matt Owen	D	D	D

Key:

D = Delegate
O = Observer
- = Did not attend

ATTACHMENT 2

YACHTING AUSTRALIA DIRECTORS

The Yachting Australia Directors for the 2009-2010 year were as follows:

- Andrew Plympton (Elected Director) – President
- Adrienne Cahalan (Nominated Director)
- Karyn Gojnych (Nominated Director)
- David Gotze (Elected Director)
- Nick Hutton (Elected Director)
- David Kellett (Nominated Director)
- Rupert Leslie (Elected Director) – Treasurer
- Wally Rantanen (Elected Director)
- David Tillett (ex officio – ISAF Council Delegate)

ATTACHMENT 3

BOARD MEETINGS – VENUES AND ATTENDANCE

July 2009 – June 2010

	2009				2010		
	July Sydney	Sept Sydney	Oct Melbourne	Dec Sydney	Feb Sydney	Mar Sydney	May Sydney
Andrew Plympton	✓	✓	✓	✓	✓	✓	✓
Adrienne Cahalan (1)	✓	✓	✓	x	✓	x	✓
Karyn Gojnich (1)	✓	✓	x	✓	✓	✓	✓
David Gotze	✓	✓	✓	✓	x	✓	✓
Nick Hutton	✓	✓	✓	✓	✓	✓	✓
David Kellett (1)	✓	x	✓	✓	✓	✓	✓
Rupert Leslie	x	✓	✓	✓	✓	✓	✓
Wally Rantanen	✓	✓	✓	✓	✓	✓	✓
David Tillett (2) (ex-officio)	✓	✓	✓	✓	x	✓	✓

Key: ✓ attended meeting x did not attend meeting

Notes:

- (1) Appointed Director
- (2) Attends Board Meetings as an ISAF Council Member at the invitation of the President

ATTACHMENT 4

YACHTING AUSTRALIA COMMITTEES 2009-2010

National Committees

- National Sailability Committee
- National Safety Committee
- Racing Rules Committee
- Race Officials Committee
- National Team Racing Committee
- National Match Racing Committee
- Offshore Keelboat Policy Committee
- National Youth Committee
- National Trailable Yacht and SportsBoat Policy Committee

Board Committees

- Audit Committee

Rupert Leslie - Chairman

Wally Rantanen

David Ritchard (Independent Member)

Geoff Totterdell (Independent Member)

John Allanson (Independent Member)

- Athletes Committee

Tom King – Chairman

Dean McAullay – Deputy Chairman

Sarah Blanck

Andrew Palfrey

Nathan Outteridge

Note: Delegates to National Committees are nominated by their respective Member Yachting Associations (MYAs). Please refer to the Yachting Australia website or the respective MYA for details of each appointed delegate.

ATTACHMENT 5

KEY YACHTING AUSTRALIA PERSONNEL AS AT 30 JUNE 2010

POSITION as at 30/06/2010	NAME	COMMENCED
Business Services		
Chief Executive	Phil Jones	January 1997
General Manager	Alastair Snell	July 2005
Communications Coordinator	Craig Heydon	January 2009
Marketing & Events Coordinator	Stewart Wood	May 2007
Executive Assistant	Louise Tillett	April 2010
Project Administrator 1)	Francesca Foreich	October 2008
Finance Coordinator	Jeannie Lee	February 2007
Administration Services Assistant	Tatiana Kovalenko	March 2002
Information & Technology Coordinator	James Ward	May 2010
High Performance Program		
High Performance Director	Peter Conde	May 2009
Australian Sailing Team Program Manager	Katie Culbert	January 2001
Olympic & Paralympic Program Coordinator	Sarah Karsten	August 2009
Olympic & Paralympic Program Coordinator 2)	Sarina Macpherson	March 2006
Australian Sailing Team Technical Coordinator	Michael Dunstan	April 2007
Youth and State High Performance Program Manager #	Donna Jones	March 2006
Australian Sailing Team Head Coach	Victor Kovalenko	January 1997
Australian Sailing Team Coach - 49ers	Emmett Lazich	April 2009
Australian Sailing Team Coach - Laser	Michael Blackburn	February 2009
Australian Sailing Team Coach – Radial	Mike Fletcher	February 2007
Australian Sailing Team Coach – Women’s Match Racing #	Dayne Sharp	April 2009
Australian Sailing Team Coach – RS:X Network Coach & NTC Coordinator 3)	Euan McNicol	March 2010
Australian Sailing Team – Sonar	Greg Omay	May 2009
New South Wales High Performance Program Administrator #	Larry Cargill	March 2010
South Australia State High Performance Program Coach	Brendan Todd	January 2004
Queensland State High Performance Program Coach 4)	Adrian Finglas	March 2007
Sport Services		
Sport Services Manager	Glen Stanaway	May 2006
Sport Services Coordinator – Regulations	Susan Veal	March 2009
Sport Services Coordinator – Certification	Amy Howie	September 2009
Training		
Participation and Training Manager	Chris Kameen	May 2008
Training Coordinator – Yacht & Keelboat Training	Sonia Robinson	May 2008
Training Coordinator – GISBS & Powerboat	Ali Sutherland	November 2009
Yacht Training Scheme Chief Instructor & Examiner #	Penny Haire	November 2008
Chief Instructor & Examiner – Powerboat & SSSC #	Martin Silk	September 2009
Chief Instructor & Examiner – Small Boat Sailing #	Chris Goldacre	September 2009

- # = Contractor
- 1) = On leave from March 2010
- 2) = On maternity leave since August 2009
- 3) = New role from previous AST Coach position since March 2010
- 4) = Employee since November 2009

Yachting Australia Incorporated

FINANCIAL REPORT

**For the year ended
30 June 2010**

YACHTING AUSTRALIA INCORPORATED

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YACHTING AUSTRALIA INCORPORATED

STATEMENT BY THE BOARD

In the opinion of the Board of Yachting Australia Incorporated (the Association), the financial report, being the Statement of Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity, Statement of Cash Flows and Notes to the financial statements, is drawn up as to give a true and fair view of:

1. the results of the operations of the Association for the year ended 30 June 2010; and
2. the state of affairs of the Association at that date.

The Board of Yachting Australia Incorporated is also of the opinion that there are reasonable grounds to believe that the Association will be able to pay its debts as and when they become due and payable.

These statements are made in accordance with the resolution of the Board and is signed for and on behalf of the Board by:



Andrew Plympton
President

Melbourne
Date: 5/10/10

YACHTING AUSTRALIA INCORPORATED

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2010

	<i>Note</i>	2010 \$	2009 \$
Continuing operations			
Revenue	3	7,812,049	6,945,596
Finance income		47,577	13,534
Employee benefits expense	4A	2,962,943	2,652,637
Depreciation expense	4B	81,285	95,777
Employee provisions expense	4C	5,987	45,916
Cost of goods sold	4F	117,685	109,878
Finance costs	4E	2,290	3,018
Grants to athletes		1,181,210	623,715
Hire costs		648,303	486,032
Insurance		344,516	351,042
Payments to state high performance programs		233,668	232,329
Uniforms and equipment		284,160	249,764
Transport, shipping and storage		158,680	237,117
Travelling expenses		714,152	848,050
Other expenses	4D	1,070,868	1,022,885
		7,805,747	6,958,160
Surplus from continuing operations		53,879	970
Net surplus		53,879	970
Other comprehensive income		-	-
Total comprehensive income		53,879	970

The above Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

YACHTING AUSTRALIA INCORPORATED

STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2010

	<i>Note</i>	2010 \$	2009 \$
ASSETS			
Current Assets			
Cash and cash equivalents	14	1,281,928	798,307
Trade and other receivables	5	209,166	411,235
Inventories	6	164,558	154,693
Prepayments		379,403	135,200
Loan – related party	7	4,471	4,097
Total Current Assets		2,039,526	1,503,532
Non-current assets			
Property, plant & equipment	8	333,343	427,564
Long-term deposit	5	53,000	53,000
Loan – related party	7	10,200	14,671
Total Non-current Assets		396,543	495,235
TOTAL ASSETS		2,436,069	1,998,767
LIABILITIES			
Current Liabilities			
Trade and other payables	9	680,736	347,763
Deferred income	10	453,377	375,536
Provisions	11	249,380	255,700
Interest-bearing liabilities	12	8,505	8,066
Total Current Liabilities		1,391,998	987,065
Non-current Liabilities			
Provisions	11	77,985	90,990
Interest-bearing liabilities	12	-	8,505
Total Non-current Liabilities		77,985	99,495
TOTAL LIABILITIES		1,469,983	1,086,560
NET ASSETS		966,086	912,207
EQUITY			
Reserves- High performance special project grants	13	-	6,208
Reserves - Natural disaster relief fund	13	30,000	-
Accumulated funds		936,086	905,999
TOTAL EQUITY		966,086	912,207

The above Statement of Financial Position should be read in conjunction with the accompanying notes.

YACHTING AUSTRALIA INCORPORATED

STATEMENT OF CHANGES IN EQUITY AS AT 30 JUNE 2010

	Accumulated funds	Natural disaster relief fund	Unexpended grants - High Performance Special Projects Grant	Total
At 30 June 2008	891,609	-	19,628	911,237
Surplus for the year	970	-	-	970
Grants expended	13,420	-	(13,420)	-
At 30 June 2009	905,999	-	6,208	912,207
Surplus for the year	53,879	-	-	53,879
Grants expended	(30,000)	30,000	-	-
Grants expended	6,208	-	(6,208)	-
At 30 June 2010	936,086	30,000	-	966,086

The above statement of changes in equity should be read in conjunction with the accompanying notes.

YACHTING AUSTRALIA INCORPORATED

STATEMENT OF CASH FLOWS AS AT 30 JUNE 2010

	<i>Note</i>	2010 \$	2009 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from grants, subscriptions and operations		8,797,691	6,806,853
Payments to trade creditors, suppliers and employees		(8,346,799)	(6,323,965)
Rental bond received (paid)		-	17,907
Interest received		45,287	13,534
Net cash inflows/(outflows) from operating activities	14	496,179	514,329
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of property, plant and equipment		-	2,727
Payments for property, plant and equipment		(12,558)	(113,906)
Net cash inflows/(outflows) from investing activities		(12,558)	(111,179)
Net increase in cash held		483,621	403,150
Cash at beginning of year		798,307	395,157
Cash at End of Year	14	1,281,928	798,307

The above Statement of Cash Flows should be read in conjunction with the accompanying notes

YACHTING AUSTRALIA INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS AS AT 30 JUNE 2010

NOTE 1 – CORPORATE INFORMATION

The financial report of Yachting Australia Incorporated (the Association) for the year ended 30 June 2010 was authorised for issue in accordance with a resolution of the Board on 5 October 2010.

Yachting Australia Incorporated is an Incorporated Association under the Associations Incorporations Act 1984 (NSW).

Nature of Operations and Principal Activities

Yachting Australia Incorporated is the national governing body for yachting, both power and sail throughout the Commonwealth of Australia, providing representation, training and information for development programs and co-ordination and preparation of competition opportunities for elite and emerging elite national level athletes. The Association also offers a system of training and certification to nationally defined and agreed standards to those involved or seeking to become involved in recreational boating, both sail and power craft. The Association has affiliated Member Associations in each State and Territory.

The principal place of business is:

Level 1
22 Atchison Street
St Leonards NSW 2065

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Statement of compliance

The financial report has been prepared in accordance with all measurement Accounting Standards and Urgent Issues Group Interpretations, and the disclosure requirements of Accounting Standards AASB 101 'Presentation of Financial Statements', AASB 107 'Cash Flow Statements' and AASB 108 'Accounting Policies, Changes in Accounting Estimates and Errors'. Accounting Standards include Australian equivalents to International Financial Reporting Standards ('AIFRS').

Certain Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet effective have not been adopted by the Association for the annual reporting period ended 30 June 2010. The Board has not early adopted any of these new or amended standards or interpretations. The Board has not yet fully assessed the impact of these new or amended standards (to the extent relevant to the Association) and interpretations.

Basis of Preparation

The Association is incorporated under the Associations Incorporations Act 1984 (NSW) and the financial report is not required to be prepared in accordance with the Corporations Act.

The financial report of the Association has been prepared as a Special Purpose Financial Report for use by the Board and its members. The accounting policies used in the preparation of this financial report, as described below, are consistent with the previous years, and are, in the opinion of the Board, appropriate to meet the needs of members:

- (i) The financial report has been prepared on an accrual basis of accounting including the historical cost convention and the going concern assumption.
- (ii) The Association is not a reporting entity because in the opinion of the Board there are unlikely to exist users of the financial report who are unable to command the preparation of reports tailored so as to satisfy specifically all of their information needs.

The Board has determined that in order for the financial report to give a true and fair view of the Association's performance, cash flows and financial position, the requirements of Australian Accounting Standards and other financial reporting requirements in Australia relating to the measurement of assets, liabilities, revenues, expenses and equity should be complied with.

YACHTING AUSTRALIA INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS AS AT 30 JUNE 2010

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The following significant accounting policies have been adopted in the preparation and presentation of the financial report:

(a) Cash assets

Cash and short-term deposits in the balance sheet comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less.

For the purposes of the Cash Flow Statement, cash and cash equivalents consist of cash and cash equivalents as defined above.

(b) Trade and other receivables

Trade receivables, which generally have 60 day terms, are recognised and carried at original invoice amount less an allowance for any uncollectible amounts.

An allowance for doubtful debts is made when there is objective evidence that the Association will not be able to collect the debts. Bad debts are written off when identified.

(c) Inventories

Inventories are carried at the lower of cost and net realisable value.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

(d) Plant and equipment

The assets' depreciation rates and methods are reviewed annually, and adjusted if appropriate, at each financial year end.

(e) Impairment

The carrying values of property, plant and equipment are reviewed for impairment at each reporting date, with recoverable amount being estimated when events or changes in circumstances indicate that the carrying value may be impaired.

The recoverable amount of property, plant and equipment is the higher of fair value less costs to sell and depreciated replacement cost. Depreciated replacement cost is calculated as the current replacement cost of the most appropriate modern equivalent replacement asset less, where applicable, accumulated depreciation calculated on the basis of such cost to reflect the already consumed or expired future economic benefits of the asset.

An impairment exists when the carrying value of an asset exceeds its estimated recoverable amount. The asset is then written down to its recoverable amount.

(f) Depreciation

Plant and equipment are depreciated on a diminishing value basis over the estimated useful lives of the assets as follows:

Computer equipment	4 years
Coach boat motors	5 years
Coach boats	5-15 years
Office furniture and equipment	10-15 years
Leased assets	Term of lease
Leasehold improvements	Term of lease

(g) Trade and other payables

Trade payables and other payables are carried at amortised cost and represent liabilities for goods and services provided to the Association prior to the end of the financial year that are unpaid and arise when the Association becomes obliged to make future payments in respect of the purchase of these goods and services.

(h) Wages, salaries and annual leave.

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when liabilities are settled.

YACHTING AUSTRALIA INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS AS AT 30 JUNE 2010

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(i) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments made in respect of services and provided by employees up to the reporting date.

Provision for employees with less than 10 years service has been allocated to non-current liabilities.

In determining the liability for employee entitlements related on-costs have also been included in the liability.

(j) Income Taxes

The Association is exempt from income tax under section 23(g) of the Income Tax Assessment Act.

(k) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except where the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet.

Cash flows are included in the Cash Flow Statement on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority, are classified as operating cash flows.

(l) Provisions

Provisions are recognised when the Association has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a borrowing cost.

(m) Leases

Finance leases, which transfer to the Association substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in profit or loss.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term if there is no reasonable certainty that the Association will obtain ownership by the end of the lease term.

Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the lease term. Operating lease incentives are recognised as a liability when received and subsequently reduced by allocating lease payments between rental expense and reduction of the liability.

(n) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Association and the revenue can be reliably measured. The following specification criteria must also be met before revenue is recognised:

(i) Sale of goods

Revenue is recognised when control has passed to the buyer.

(ii) Subscriptions

Revenue is recognised when a member is entitled to the benefits of belonging to the Association.

YACHTING AUSTRALIA INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS AS AT 30 JUNE 2010

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(iii) Grants - conditional

Where a contractual right to return unspent monies exists, the amount received will be deferred and recognised as income once the funds have been spent.

(iv) Grants - unconditional

Grants received for specific projects are recognised as revenue upon receipt regardless of whether the expenditure has been incurred as long as there is no contractual right to return the monies received to the grantor.

(v) Rendering of services

Revenue is recognised for the provision of services where the contract outcome can be reliably measured, control of the right to be compensated for the services and the stage of completion can be reliably measured. Stage of completion is measured by reference to the labour hours incurred to date as a percentage of total estimated labour hours for each contract.

Where the contract outcome cannot be reliably measured, revenue is recognised only to the extent that costs have been incurred.

(vi) Sponsorship

Sponsorship revenue is recognised in terms of both cash received and value of in kind support provided during the period. The value in kind support is recorded as income using actual values or cost of the goods or services utilised during the year. Items of value in kind support include the cost of team uniforms, equipment, car hire, boat hire, accommodation and hospitality.

(vii) Interest

Revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

(o) Comparatives

Where necessary, comparatives have been reclassified and repositioned for consistency with current year disclosures.

YACHTING AUSTRALIA INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS AS AT 30 JUNE 2010

	2010 \$	2009 \$
NOTE 3 – REVENUE		
Revenue from operating activities		
Membership Scheme		
Australian Capital Territory	10,682	17,646
New South Wales	277,217	263,555
Northern Territory	5,012	4,946
Queensland	133,553	129,176
South Australia	68,555	60,251
Tasmania	63,767	62,233
Victoria	227,292	234,965
Western Australia	144,546	127,670
	930,624	900,442
Accreditations	152,001	130,085
Certificates	380,522	291,190
Other Income	127,933	105,526
Sales	344,707	430,010
	1,935,787	1,857,253
Revenue from outside operating activities		
<i>Income for Specific Projects and Grants</i>		
Australian Olympic Committee ('AOC') grant	65,500	50,000
Australian Paralympic Committee ('APC') grant	322,515	210,000
Queensland Academy of Sport ('QAS') grant	100,000	-
Australian Sports Commission ('ASC') grant	3,264,540	3,115,472
Australian Institute of Sport ('AIS') grant	752,036	635,495
Sponsorships	217,500	288,160
Sponsorships – value in kind	1,000,055	547,034
Patrons Club	10,000	52,500
Cost Recovery	144,116	189,682
	5,876,262	5,088,343
Total Revenue	7,812,049	6,945,596

YACHTING AUSTRALIA INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS AS AT 30 JUNE 2010

	2010 \$	2009 \$
NOTE 4 - EXPENDITURE		
(A) Employee Benefits Expense		
Contractors	567,227	684,234
Salaries	1,989,939	1,680,709
Staff Amenities	2,458	3,112
Staff Recruitment Costs	3,289	3,608
Staff Training	5,800	7,793
Superannuation	314,703	223,165
Staff Allowances & Payroll Tax	79,527	50,016
	2,962,943	2,652,637
(B) Depreciation		
	81,285	95,777
(C) Provisions		
Annual Leave	11,574	36,595
Long Service Leave	(5,587)	9,321
	5,987	45,916
(D) Other Expenses from Ordinary Activities		
Accreditations	693	460
Audit Fees	31,798	29,040
Bad Debt	19,524	0
Bank Charges	38,429	26,125
Catering	80,910	25,757
Certificate Costs	119,730	115,810
Cleaning	8,694	8,769
Conference/Meeting Costs	3,975	9,638
Consultants	47,026	113,967
Electricity and Fuel	21,707	20,126
General Expenses	7,391	64,301
Legal Expenses	26,922	26,661
Payments to Member Yachting Associations	67,100	92,004
Postage	138,514	106,960
Printing & Stationery	112,048	87,500
Research & Development	20,828	3,231
Rent	134,359	126,779
Repairs & Maintenance	50,757	23,299
Stock Obsolescence	15,431	6,485
Subscriptions	42,065	66,205
Loss on disposal of fixed assets	20,000	-
Telephone & Internet	62,967	69,768
	1,070,868	1,022,885

YACHTING AUSTRALIA INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS AS AT 30 JUNE 2010

	2010 \$	2009 \$
NOTE 4 – EXPENDITURE (Continued)		
(E) Finance Costs		
Interest on Finance Lease	2,290	3,018
	<u>2,290</u>	<u>3,018</u>
(F) Costs of Goods Sold	117,685	109,878
Total Expenses	<u>7,805,747</u>	<u>6,958,160</u>

NOTE 5 – TRADE AND OTHER RECEIVABLES

CURRENT

Accounts Receivable

Grants	110,000	-
Sponsorships	5,500	46,750
Membership Scheme	31,758	49,123
Other	61,908	315,362
Total Trade and Other Receivables (Current)	<u>209,166</u>	<u>411,235</u>

NON-CURRENT

Long-term deposit ⁽ⁱ⁾	53,000	53,000
Total Trade and Other Receivables (Non-Current)	<u>53,000</u>	<u>53,000</u>

(i) A deposits is held as security in relation to the lease of premises at 22 Atchison Street, St Leonards NSW.

NOTE 6 – INVENTORIES

Training Materials	139,829	120,949
Technical Rule Books	24,729	33,744
Total Inventories at the Lower of Cost and Net Realisable Value	<u>164,558</u>	<u>154,693</u>

NOTE 7 – LOAN – RELATED PARTY

Current	4,471	4,097
Non-current	10,200	14,671
Total Loan to Related Party	<u>14,671</u>	<u>18,768</u>

On 17 April 2008 Yachting Australia entered into a loan agreement with Yachting Queensland for the purposes of the costs incurred by Yachting Australia for the insurance expenses of the silver cards issued in Queensland during the year. The loan is interest-free and repayable over 5 years.

The loan is recognised at amortised cost.

YACHTING AUSTRALIA INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS AS AT 30 JUNE 2010

	2010 \$	2009 \$
NOTE 8 - PROPERTY, PLANT & EQUIPMENT		
Computer Equipment - At Cost	49,671	44,492
Less Accumulated Depreciation	(22,126)	(11,266)
	<u>27,545</u>	<u>33,226</u>
Coach Boat Motors - At Cost	25,870	28,667
Less Accumulated Depreciation	(20,149)	(17,204)
	<u>5,721</u>	<u>11,463</u>
Office Furniture and Equipment - At Cost	37,469	37,469
Less Accumulated Depreciation	(20,439)	(17,293)
	<u>17,030</u>	<u>20,176</u>
Coach Boats and Equipment - At Cost	351,642	380,326
Less Accumulated Depreciation	(109,559)	(83,301)
	<u>242,083</u>	<u>297,025</u>
Leasehold Improvements - At Cost	102,172	102,172
Less Accumulated Amortisation	(62,120)	(44,955)
	<u>40,052</u>	<u>57,217</u>
Leased Assets – At Cost	22,990	22,990
Less Accumulated Amortisation	(22,078)	(14,533)
	<u>912</u>	<u>8,457</u>
Total Property, Plant & Equipment	<u>333,343</u>	<u>427,564</u>
NOTE 9 – TRADE AND OTHER PAYABLES		
Accounts Payable	547,275	261,864
GST Liability	20,946	24,862
Accruals	112,515	61,037
Total Trade and Other Payables	<u>680,736</u>	<u>347,763</u>
NOTE 10 – DEFERRED INCOME		
Sponsorships	103,000	-
ASC and AIS grants	184,195	257,470
APC grants	32,500	37,500
YATC recognition fees	6,517	-
Australian youth sailing team athlete contributions	48,000	-
IRC/IMS Rating	79,165	80,566
Total Deferred Income	<u>453,377</u>	<u>375,536</u>

YACHTING AUSTRALIA INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS AS AT 30 JUNE 2010

	2010 \$	2009 \$
NOTE 11 – PROVISIONS		
Current		
Provision for Annual Leave	174,416	179,257
Provision for Long Service Leave	74,964	76,443
Total Provisions (Current)	249,380	255,700
Non-Current		
Provision for Long Service Leave	26,198	13,891
Make-good Provision	19,500	19,500
Provision for Rent Recognition	6,975	6,975
Lease incentive	90,000	90,000
Accumulated Amortisation	(64,688)	(39,376)
	25,312	50,624
Total Provisions (Non-Current)	77,985	90,990
NOTE 12 – INTEREST-BEARING LIABILITIES		
Current		
Finance Leases (note 16)	8,505	8,066
Total Interest-Bearing Liabilities (Current)	8,505	8,066
Non-Current		
Finance Leases (note 16)	-	8,505
Total Interest-Bearing Liabilities (Non-Current)	-	8,505
NOTE 13 – RESERVES		
High Performance Special Project Grants not expended during the year	-	6,208
Natural disaster relief fund	30,000	-
Total Reserves	30,000	6,208

High Performance Special Project Grants do not have conditions attached requiring a refund for unexpended amounts.
The Natural Disaster Relief Fund was established to enable Yachting Australia to respond on a case by case basis to affiliated Clubs and MYAs unable to pay their membership fees as a consequence of being affected by drought or some other natural disaster.

YACHTING AUSTRALIA INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS AS AT 30 JUNE 2010

	2010 \$	2009 \$
NOTE 14 - CASH		
Reconciliation to Cash Flow Statement		
For the purposes of the Cash Flow Statement, cash and cash equivalents comprise the following at year end:		
Cash on hand	1,050	439
Cash at bank	257,040	31,831
Term deposit	750,000	-
Cash management account	273,838	766,037
Total Cash	1,281,928	798,307
Reconciliation of net surplus to net cash flows from operations		
Net surplus	53,879	970
<i>Adjustments for:</i>		
Depreciation	81,285	95,777
Loss on disposal of PPE	20,000	-
Other non-cash movements	-	9,897
<i>Changes in asset, and liabilities and reserves</i>		
(Increase)/decrease in receivables	202,069	175,395
(Increase)/decrease in rental deposits	-	4,434
(Increase)/decrease in inventories	(9,865)	(7,890)
(Increase)/decrease in prepayments	(244,204)	133,011
(Decrease)/increase in creditors, deferred income and provisions	393,015	109,470
(Decrease)/increase in loans	-	(6,735)
Net cash inflows from operating activities	496,179	514,329

NOTE 15 - AUDITORS' REMUNERATION

The auditor of Yachting Australia Incorporated is Ernst & Young.

Amounts received or due and receivable by Ernst & Young (Australia) for:

Audit	24,460	22,660
Other services	7,000	6,180
Total	31,460	28,840

YACHTING AUSTRALIA INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS AS AT 30 JUNE 2010

NOTE 16 – COMMITMENTS & CONTINGENCIES

Operating Lease Commitments

The Association has entered into a commercial lease on its premises commencing 15 August 2007. This is a non-cancellable lease with a term of 4 years, at which time the Association may choose to renew the lease for an additional 3 years. The lease includes a clause to enable upward revision of the rental charge at a rate of 4% per annum.

Future minimum rentals payable under non-cancellable operating leases as at 30 June are as follows:

	2010 \$	2009 \$
Within one year	133,150	133,150
After one year but not more than five years	16,902	150,052
Total minimum lease payments	150,052	283,202

Finance Lease Commitments

The Association has entered into commercial lease agreements for computer and telephone equipment with carrying amounts of \$8,505 (2009: \$16,571). These contracts expire within 2 to 4 years, and do not contain renewal options.

Future minimum rentals payable under finance leases as at 30 June are as follows:

Within one year	10,507	16,027
After one year but not more than five years	-	2,977
Less: Future finance charges	(2,002)	(2,433)
Total minimum lease payments	8,505	16,571

Representing lease liabilities:

Current	8,505	8,066
Non-current	-	8,505
Total included in interest-bearing liabilities	8,505	16,571

NOTE 17 - SIGNIFICANT EVENTS AFTER THE BALANCE DATE

Since the end of the financial year the officers are not aware of any matter or circumstance not otherwise dealt with in the report that has significantly or may significantly affect the operations of the Association, the results of those operations or the state of affairs of the Association in subsequent financial years.

Independent auditor's report to the members of Yachting Australia Incorporated

We have audited the accompanying special purpose financial report of Yachting Australia Incorporated, which comprises the statement of financial position as at 30 June 2010, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration.

Directors' Responsibility for the Financial Report

The directors of the association are responsible for the preparation and fair presentation of the financial report and have determined that the accounting policies described in Note 2 to the financial statements, which form part of the financial report, are appropriate to meet the financial reporting requirements of the Associations Incorporation Act 1984 (NSW), the Association's constitution and are appropriate to meet the needs of the members. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. No opinion is expressed as to whether the accounting policies used are appropriate to the needs of the members.

We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

The financial report has been prepared for distribution to the members for the purpose of fulfilling the directors' financial reporting requirements under the Associations Incorporation Act 1984 (NSW) and the Association's constitution. We disclaim any assumption of responsibility for any reliance on this report or on the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

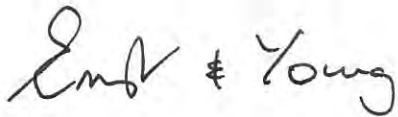
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit we have met the independence requirements of the Australian professional accounting bodies. In addition to our audit of the financial report, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

Auditor's Opinion

In our opinion the financial report presents fairly, in all material respects, the financial position of Yachting Australia Incorporated as of 30 June 2010 and of its financial performance and its cash flows for the year then ended in accordance with the accounting policies described in Note 2 to the financial statements.

A handwritten signature in black ink that reads 'Ernst & Young' in a cursive, stylized script.

Ernst & Young

Sydney
5 October 2010

Yachting Australia

Locked Bag 806 Milsons Point, NSW 2061

Ph 02 8424 7400 E-mail office@yachting.org.au

