



Annual Report

2011-2012





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President's Report

I have great pleasure in providing my annual report for 2011- 2012 which becomes in effect my last and a culmination of 6 years work with Yachting Victoria.

Before I go into the details, I would like to say that I am personally very proud of how far Yachting Victoria has come in the past 6 years, which I believe can be best summarised as follows:

- We have a very talented and cohesive board
- We have a very capable and hard working staff team
- We have very responsible financial management
- The relationship between member clubs and Yachting Victoria is at an all-time high
- Yachting Victoria's direction is very much parallel with clubs needs
- We have a good working relationship with Yachting Australia
- We have a well structured and functioning committee structure

I consider I am leaving Yachting Victoria on a high note and with the above elements in place we are in for an era of making some significant inroads on behalf of the sport and our member clubs.

There is still, however, lots of work to be done over the next few years with a key focus on increasing membership and participation at our member clubs, with particular emphasis on junior, youth and family sectors of the community.

I would like to outline some of the key initiatives that have gained considerable traction over the last 2 years:

- A consolidated and focussed strategic plan with key priorities on participation
- A roll out of the national Discover Sailing brand and Discover Sailing centres
- The Tackers program has now gone national
- The ISAF Sailing World Cup renewed and financed for the next 4 years
- Additional funding and management of Sailability and Volunteer Strategy document
- Continued development of Boatshed and Mobile Boatshed

- Securing funding and roll out of 4 year VicHealth Women's in Sailing Program
- The development of a position paper for the government on behalf of clubs and the sport
- The development of Schools Team Racing
- The development and implementation of the Youth Development Squad program
- We will also be continuing our ongoing role in regards to advocacy on issues such as boat licensing, safety, club lease issues etc
- Commencement of the Participation Committee and development of programs which will be rolled out over the next 6 months in areas such as membership, youth and volunteers
- Ongoing successful development of the training function including training of club resources

Financially we are always challenged due to limited resources, however our result of better than budget result is a credit to Steve and his team and a special thanks to our treasurer Ian Cunningham.

I would personally like to thank the management team under Ross and Steve for their support over the past 6 years and a special thanks to the board members who have been a fantastic group to work with. And to Scott Davies, in his role as Vice President, for his support over the past 2 years.

As members you are very fortunate to have such a dedicated and talented team and it is no accident that Victoria kicks so many goals on the national stage.

And thanks to you, our member clubs for all your support.

We are all very fortunate to be custodians of such a wonderful sport and club structure.



Phil Coombs
President

CEO's Report

2011/12 has been a busy, and in many ways a successful year for Yachting Victoria. I would like to start this report by thanking all contributors for their fantastic efforts. This includes, however is not limited to the YV staff and board, committee members, volunteers, club commodores and other club representatives, class presidents and committee members, regatta organisers, coaches, instructors, measurers, handicappers, and race officials. I would also like to recognise the fantastic support we have received from the Victorian Government, VicHealth and the Victorian Institute of Sport. Thanks also to William Angliss Institute, OAMPS, Club Marine, Gill, Whitworths, Deloitte, Minter Ellison, Parks Victoria and Tourism Victoria, who are fantastic sponsors and great supporters of the sailing industry. As a first year CEO of Yachting Victoria I would especially like to thank the sailing community in general for the warm welcome that I have received coming into the role.

A highlight of the year has been a 10% increase in club memberships to just under 22,000. This comes at a time when YV and member clubs have sharpened their collective focus in this area in recognition of the importance of developing the sport and suring up its future. Sailing exists in a frightfully competitive environment so it is therefore extremely pleasing that we are working together with a clarity of purpose in this space. Some of the initiatives that have evolved this year have been the Participation Plan, the Participation Committee, the roll-out of the Gemba research and most recently the exciting launch of Discover Sailing. We have a great participation platform for 12/13 and I look forward to working with all member clubs and classes to make further progress in this crucial area.

The financial result included an operating surplus in the area of \$50,000 (pre-audit at the time of writing) and an improved cash reserves position in the area of \$180,000, which has been quite pleasing. The Treasurer's Report will go into greater detail, however it has been extremely pleasing to deliver this improved position for YV which the Board and members felt was necessary.

Securing ISAF and Victorian Government support for a further four-year period was another great achievement for the year. Sail Melbourne has secured Sailing World Cup hosting rights during this period, as one of only six events globally. The 2011 Sail Melbourne event was a great success and during the recent Olympic Games in London (Weymouth) it was fantastic to see all of the Sail Melbourne 'regulars' winning all of those gold medals.

There have been many other highlights for the year including, however not limited to, the revised Yachting Victoria Development Squad program, ongoing developments for Tackers, the launch of the Women and Girls in Sailing project, 3000 individual Try Sailing (now Discover Sailing) beginner opportunities, rebuilding of the Sailability financial model to sustain an employee position, a highly successful Club Marine Range Series, the OAMPS State Youth and Junior Regatta, 15 enrolments in the latest Club Coaching course, further AMS/SMS growth, an improved business model for the Boatshed and Mobile Boatshed, Krystal Weir qualifying for the Olympics, many other Victorian sailors performing well at the national and international level, a successful School Team Sailing Series, and increased training activity across keelboat, powerboat and dinghy. At the same time we have been able to strengthen relations with various government departments including sport, ports, transport, tourism and environment, as well as with Parks Victoria and various local government authorities. This included the formulation of a government 'proposition paper' which can be viewed on the YV website. We were also very pleased to have 30 commodores attend a law/lease session for coastal authorities during the latter part of the year.

I would like to congratulate all YV Annual Award winners, however with special mention to Club of the Year Mornington Yacht Club and Sailors of the Year – Jacqui Gurr, Mark Bulka, James Sly and Jack Graves. Another special mention also to President's Award recipients Lewis Duncan and Grant Dunoon.

We approach 2012/13 with a solid financial position, a fanatical approach with regard to participation development, all of the excitement and energy in relation to Discover Sailing, and with most regional clubs enjoying lots of water and a state of renewal. I look forward to working with all members of the sailing community in 2012/13 and once again thank everyone for their contribution this year.



Steve Walker
Chief Executive Officer

Treasurer's Report

In this my first report as Treasurer it is pleasing to present a surplus, albeit created from a mixture of achievements that I will comment on below. The organisation under the guidance of the CEO and his staff, supported by the Board, has undertaken substantial structural change in the delivery of its services. This has created significant savings in certain areas without impacting on our primary obligations of proving support to our member clubs and promoting the sport.

The year included a number of positives from a financial viewpoint as follows:

- Significant savings in administration costs
- Renewed investment from VicHealth and the State Government in the sport/club development areas
- Securing Government support for Sail Melbourne for the next 4 years
- Achieving a surplus of approx \$89k over the year
- The above-mentioned surplus in a challenging financial environment where delivery expectations remain high

Items for improvement have included:

- The results for the Boatshed and Mobile Boatshed should be read together as there have been difficulties in accurately separating the information for each. This will be rectified in 2012/13. The overall result is somewhat disappointing, however as referred to above will be rectified in 2012/13.
- The deficiency in the YATCs result is due to a reduced participation number and changes in revenue sharing, flowing from the transfer of the programs to YA.

BALANCE SHEET

The 2011/12 financial year has concluded with Yachting Victoria being in a position as having Total Equity/Net Assets of \$335k compared to \$245k in the previous year.

Within this there has been an improvement in cash and cash equivalents from \$112k to \$191k, which is pleasing.

BUDGET 2012/2013

The 2012/13 budget indicates a surplus of just under \$32k. The attached Cost Centre Performance document shows the revised Business Units and their respective budget results. The significant ones to note are as follows:

- Administration (surplus of \$21,465)
- Mobile Boatshed (surplus of 2,624)
- The Boatshed (surplus of \$14,921)
- Coaching (deficit of \$31,040)
- Sailability (deficit of \$15,000)
- Training (surplus of \$34,000)

It should be noted that whilst every effort will be made to reduce and/or eliminate deficit results, tolerance to these in some instances, such as those listed above, are seen as important investments in the sport.

The results for the Boatshed and Mobile Boatshed will be closely monitored and to achieve the budgeted results.

A capital expenditure budget of \$40,000 has been allowed for 2013.

The budgeted cash position at June 2013 is \$248k, a further improvement.



Committee Reports

REPORTS

- **Audited accounts for y/e 30 June 2011**
- **Comparison with prior year and budget by department (new Business Units)**
- **This Treasurer's Report**

CONCLUSION

I wish to thank our CEO Steve Walker and his team in terms of working hard to achieve this surplus whilst also delivering against the strategic plan.

I commend the 2011 YVI accounts for your acceptance.

Should anyone have any queries please do not hesitate to contact me.



Ian Cunningham
Chartered Accountant
Honorary Treasurer

The Yachting Victoria Board is fortunate in having the support of 12 Committees, comprised of over 100 volunteers, who contribute their valuable time to the management and direction of yachting in Victoria.

Chairperson Scott Davies Coaching Committee

Chairperson Mark Welsh Keelboat Committee

Chairperson Philip Coombs Participation Committee

Chairperson John Duffin Performance Handicapping Committee

Chairperson William Bell Race Official Committee

Chairperson Rohan Brownlee Risk Management and Safety Committee

Chairperson David Staley Sailability

Chairperson Mark McLellan Trailable Committee

Chairperson Sean Hogan Training Committee

Chairperson Monica Tonner Women in Sailing Committee

Full annual reports from these Committees appear on our website under Club Officials / General Meetings.

Tackers

Tackers continued to grow in 2011/12, with 14 Tackers Centres delivering the program in Victoria, with further opportunities for regional expansion of the program.

Tackers numbers were comparable with the previous season, with a total of 1300 participants in 2011/12. This figure does not include a significant number of primary school students that were able to undertake a 'Tackers Intro for Schools' course, which is a one day 'taster' of a full Tackers course. These Intro courses enabled over 1000 participants to engage in sailing activities.

2011 marked a significant milestone as it was announced that Yachting Australia would adopt Tackers as its national junior participation program. During the past year, Tackers has been adopted by all states in Australia, based on the original program developed in Victoria. Tackers also continued its successful partnership with the Australian Sports Commission's Active After-School Communities program.



Go Sailing Program and Day

'Go Sailing Days' are when any Yacht Club opens its doors to the community and where current members are on hand to take anyone interested onto their boats to try sailing for free. These days are ideal for anyone who wants to get started in the sport and experience sailing as accessible, affordable and fun. The 2011 Go Sailing Day was held on Sunday 6th November. 32 Yacht Clubs from around Victoria took part in the day, however due to poor weather conditions unfortunately only 16 Yacht Club were able to sail on the day. 1,137 people were recorded as participating at a 'Go Sailing Day' Yacht Club throughout the state and 82 of those people then signed up as brand new members on the day.

Yachting Victoria conducted other Go Sailing activities throughout the year, including a marquee full of information about how to get into sailing and sailing opportunities at the BIA Boatshow, Festival of Sails at Geelong and the Grand Prix. These activities allowed 762 participants to experience sailing and acquire information about our sport. The Victorian Go Sailing brand will be replaced by the national Discover Sailing brand, which is an Australia wide initiative that engages Yachting Australia, the State Associations and Clubs in a common objective of increasing participation in safe sailing at member clubs.

Regional Development Program

We were pleased during the 2011/12 sailing season to see some drought affected clubs back to near full strength.

With support from Sport & Recreation Victoria (Dept. Planning & Community Development), Yachting Victoria embarked on a project to address issues facing regional clubs. Success of this project includes several opportunities being made available to increase the number of qualified Instructors and Assistant Instructors in key regional centres. Club Race Officer courses were held in regional areas to allow club members to gain recognised race officiating qualifications that will support expansion of club racing activities. Some clubs undertook a strategic review of their current capacity to deliver services to their existing and potential members. Throughout the strategic review process an emphasis has been placed on greater inclusion of people of all-abilities in regional clubs, not only in those clubs with an active Sailability program but more broadly in all clubs.

VicHealth State Sporting Association Participation Program 2011-2014

Yachting Victoria has been successful in its application to VicHealth to deliver a project to increase the representation of girls and women in sailing in Victoria. The project will focus on, by 2014 – Yachting Victoria will have created healthier sporting environments that are safe, accessible, inclusive and equitable, supporting participation of girls and women in all aspects of sailing.

The following strategies are part of the VicHealth funding to increase the participation rate of girls and women in sailing.

Yachting Victoria will use strategies that exist in the 'Everyone Win!' resource, a resource that allows Yachting Victoria to create objectives around attracting more women, board members, staff, volunteers, coaches, officials and club members to sailing whilst also articulating both our organisational standards and policies and member clubs.

The participation strategy at a junior/ youth level is Green Fleet sailing and in particular Girls Green Fleet program. There currently isn't an effective program existing that maintains female participation numbers. The goal for the 3 year grant is to have 10 clubs conducting Green Fleet programs and attract maximum participation per club. Clubs will benefit from girls participating in modified club racing, which if successful, will transfer more girls into club racing and encourage them to stay involved with the club.

The participation strategy at an adult level is offering women specific introduction to keelboat courses. These courses will have a female instructor and be used to encourage inactive females to participate in sailing. The goals for the 3 year grant are to have 5 clubs conducting women specific introduction to keelboat courses, attracting as many participants per club as possible. Clubs will benefit from both training course participation and club membership – with the long term goal of more keelboat racing.

Victorians More Active

The Victorians More Active Program, provided by the Department of Planning and Community Development, delivers grants and funding to support initiatives that assist communities to get more active, more often. Encouraging community participation in sport and active recreation is an effective way of engaging people in active and healthy lifestyles. Stronger peak sporting bodies lead to increased participation, providing more opportunities. The four key areas within the grant are Participation, Membership, Coaches and Officials and Club capacity. Member clubs will hear more about this program throughout the 2012/13 sailing season.

Yachting Victoria enter 2012/13 closely aligned to Sport & Recreation Victoria and the Victorians More Active program and we are pleased to say, with ongoing Sport & Recreation Victorian support.



Sailability

HIGHLIGHTS

The highlights for the 2011/12 year for the Sailability committee have been:

- Appointment of Sarah Ogilvie is the Yachting Victoria Sailability Coordinator
- Completion and publication of the Sailability Victoria Volunteer Strategy
- Filling all Executive Committee positions
- Review and simplification of the Sailability Victoria Strategic Plan
- Re-commencing efforts to seek funding from philanthropic organisations making use of Sailability Victoria's Gift Deductible Recipient / Income Tax Exempt Charity status
- Profile of Inclusion and Sailability sessions at the Yachting Victoria Club Conference
- Under the Yachting Australia's Participation Development Program, it appears that opportunities in sailing for people of all ages and abilities will be more visible, the Discover Sailing brand will be more inclusive of people of all ages and abilities, and the National Sailability Committee may be a more effective forum

CHALLENGES

Some of the challenges we have faced have been:

- Encouraging volunteers from the various programs to become actively involved in Sailability Victoria Committee, and attracting "new blood" to the Executive positions, has been difficult. Holding a number of informative sessions as well as a general meeting over a full day at the Club Conference attracted additional program volunteers. It is an ongoing task to encourage new people to step up to the senior committee roles and take the baton from those who have been involved for many years.
- Obtaining the cooperation of programs to provide participation and volunteer data that is important for fundraising and reporting to the National Sailability Committee to inform the Australian Sports Commission about Sailability's contribution to maintaining and growing participation nationally. A new format of reporting is being trialled in Victoria and some interesting suggestions were put forward at the Club Conference regarding ways to simplify the collection of this data.

Sailability (cont.)

LOOKING AHEAD

Heading into 2012/13 we aspire to:

- Attract funds for equipment and salaries through the Sailability Victoria “Inclusive Pathways to Achievement” fundraising project
- Support the establishment and re-establishment of Sailability programs at mainstream clubs and independently where there is no affiliated club nearby. Hopefully our 2013 report will note that programs at Bendigo (BeYC & CCSC), Shepparton and Lilydale are conducting regular sailing programs
- Support existing programs with responses to their enquiries, promote use of the Sailability Victoria Volunteer Strategy, and encourage additional volunteers to undertake training as Instructors, Assistant Instructors, Radio Operators, in Powerboat Handling and First Aid

ALIGNMENT

Our work has aligned to YV’s overall participation and club support focus as follows:

- Sailability Victoria’s Mission Statement published in its Strategic Plan is: *‘Sailability programs shall be available at an increasing number of clubs to introduce people of all ages and abilities to the joys of sailing in an easy to understand, fun and inexpensive way within a supportive environment’*
- Through funding attracted from philanthropic organisations, the Committee has developed a Volunteer Strategy resource document which outlines a series of actions to recruit, recognise, reward and retain volunteers that be adapted for use by Victorian clubs
- Through its involvement in the 2012 Club Conference, the Committee:
 - Outlined the opportunities and benefits of including of people of all ages, abilities and backgrounds within the mainstream sport of sailing
 - Invited clubs to attend Disability Education Program “Opening Doors” modules
 - Highlighted the common nature of participation and development within the sport for people of all ages and abilities

THANK YOU

I would like to thank and recognise the following people for their support and hard work over the past twelve months:

- Yachting Victoria Board Delegate, Ray Shaw
- Yachting Victoria CEO, Steve Walker
- Vice President, Brian Girling (LSC)
- Treasurer, Murray Mitchelhill (RGYC)
- Secretary, Graeme Lyell (MYC)
- All the program delegates

We are delighted to welcome Sarah Ogilvie as the new Yachting Victoria Sailability Coordinator and look forward to working with her to grow inclusive participation over the coming year.

David Staley

Sailability Chairman and President



Training

Yachting Victoria has continued to administer and deliver training programs across most of the Yachting Australia programs throughout the past year. In association with Yachting Australia, Yachting Victoria has adopted the new 'Discover Sailing' branding and programs associated with it. As a part of this, much of the terminology involved with training has changed, with the National Small Boat Sailing Scheme becoming the Dinghy Program, the National Powerboat Scheme becoming the Powerboat Program, and the National Keelboat Scheme becoming the Keelboat Program.

We have worked closely with YA on the continuing development of the Discover Sailing programs, and the delivery of the Instructor and Assistant Instructors across all the YA programs. The SSSC courses continue to be successfully run, and YA handed over the direct management of the Keelboat Program to YV. A summary of Discover Sailing Centres (formerly Yachting Australia Training Centres) is included below:

Number of DSC's in Victoria 2011-2012	
Total Yacht Clubs	89
Total Discover Sailing Centres	48
DSCs at Yacht Clubs	37
Non-Commercial DSCs	8
Commercial DSCs	3
Yachting Victoria	1

In the 2011/12 period, Yachting Victoria educated 79 Dinghy Assistant Instructors and 75 Dinghy Instructors. The Dinghy Instructor course, which currently runs for three days is currently under review by YA, with the planned course outline to be delivered via an online learning component and a practical component, allowing the course to be shortened by half a day. The Powerboat Program is also under review by YA, with course structures and durations being discussed between YA and MYAs.

With the assistance of the Department of Transport's Boating Safety and Facilities Program, Yachting Victoria was successfully able to deliver Start Powerboating and Powerboat Handling courses to clubs and organisations for a subsidised cost to the customers.

A summary of participation figures for 2011/12 is included below:

PARTICIPANTS	NO.
Dinghy Program	869
Keelboat Program	117
Powerboat Program	322
Tackers 1	777
Tackers 2	410
Tackers 3	120
Sub Total	2615
Assistant Instructor	79
Instructor	75
Powerboat	168
Safety Boat	12
Umpire	9
Race Officer	20
Club Coach	15
Sub Total	378
TOTAL TRAINING	2993



Boatshed & Mobile Boatshed

2011/12 was another good year at the Boatshed with over 6500 students participating in learn to sail programs with the Boatshed or the Mobile Boatshed. These were broken down under the following categories;

- Tackers
- Start Sailing (GISBS)
- School Students – including School Teams Racing
- Mobile Boatshed
- Corporate Groups

The end of 2011 also saw the end of an era with Rod Austin moving on to new pastures. Rod was instrumental in setting up and developing the Boatshed and the Boatshed programs. His passion and hard work, both at the Boatshed and across the state have set the platform for participation growth in Victoria.

The Boatshed has since employed a new Business Co-ordinator, Tom Cotter, who is responsible for driving the Boatshed programs in all the above categories. The Boatshed/Mobile Boatshed staff now encompasses two full time staff, Tom Cotter and Ian Wall, and 15-20 casuals over the sailing season.

Once again the Mobile Boatshed travelled to regional Victoria over the holiday period running Tackers and start sailing programs in Flinders, Point Leo, Inverloch, Cowes, Mt Martha and Albury/Wodonga. On top of these holiday destinations the Mobile Boatshed worked with schools and community groups in Warrnambool, Apollo Bay, Bendigo, Shepparton, Warringa Basin, Gippsland Lakes, Lake Hume, Yarrawonga and Westernport.

The Boatshed and Mobile Boatshed own a fleet of 18 pacers (12 based at the Boatshed and 6 with the mobile school), 30 OziOptis and a number of RIBs. This fleet has been hired by clubs for a number of events ranging from the “VIS Pacer Challenge” to the state and national School Teams Racing regattas.

AIMS OF THE BOATSHED

Moving forward into 2012/13 the Boatshed has a major role to play in the development of sailing in our junior and youth programs through to ongoing participation in our 87 member clubs. With this in mind the Boatshed has instigated processes to further the transition from learn to sail programs to club hosted green fleet, racing and membership. The Boatshed staff are always looking for material that can be passed onto participants promoting club services, offerings and membership. While the Boatshed has also started to collect contact information from interested families to be passed onto clubs in and around the participants current postcode, in the hope that those clubs contact the relevant families with information on their clubs offerings.



Victorian Sailing Cup

The Victorian Sailing Cup is a club-based racing series for Junior and Youth sailors, developed to increase participation at Victoria's major regattas from this demographic. Now in its second year, the Victorian Sailing Cup was a great success, with the annual prize giving taking place at the Victorian Yachting Awards.

Yachting Victoria would like to thank the sponsors of this series for their ongoing support.

- Rooster Sailing
- Zhik
- OziOpti
- Ronstan
- Scott Lovig Paddle Fish Sail
- JL Sly Boat Builders

- Victorian International Optimist Dinghy Association (YA Junior Pathway Class)
- Minnow Class Association (YA Junior Feeder Class)
- International Cadet Fleet of Victoria (YA Junior Pathway Class)
- Victoria 29er Class Sailing Association (YA Youth Pathway Class)
- Victorian 420 Class Association (YA Youth Pathway Class)
- Victorian Laser Association (YA Youth Pathway Class)
- Hobie Cat Association of Victoria (YA Youth Pathway Class)

EVENT	Recent Hosts 2011/12	Upcoming Hosts 2012/13
Sail Sandy	Sandringham YC	Sandringham YC
Victorian Catamaran Championships	McCrae YC	McCrae YC
Victorian Dinghy Championships	Mordialloc SC	Mordialloc SC
Go For Gold	Black Rock YC	Black Rock YC
Sail Melbourne	Sandringham YC	Sandringham YC
OAMPS Youth & Junior Regatta	Sorrento Sailing CBC	McCrae YC

Yachting Victoria Development Squad

As part of its commitment to supporting the Yachting Australia's Youth Development and High Performance Pathway, Yachting Victoria has made a commitment to support 27 junior and youth sailors. This support comes in two main forms:

1. Financial support for sailors to participate in their Class coaching program
2. Additional training opportunities and seminars in a variety of sports science areas.

As part of this Development Squad, Yachting Victoria was able to support the following class associations and their coaching programs, which have been able to meet the Yachting Victoria Development Squad criteria:

YVDS MEMBERS 2011/12

Natasha Van Rennes	Laser Radial/Laser 4.7
Sam Hannah	Laser 4.7
Rhett Gowans	Laser 4.7
Zac O'Connell	Laser 4.7
Ben Hartnett	Laser 4.7
Jack Abbott	29er
James McLennan	29er
Massimo Fecht	29er
Bevan East	29er
Tom Trotman	29er
Michelle Bursa	Hobie 16
Chelsea Haynes	Hobie 16
Jack Graves	Int. Optimist
James Grogan	Int. Optimist
Sam Danks	Int. Optimist
Tyrone Gowans	Int. Optimist
Daniel Quinlan	Int. Optimist
Will Fox	Minnow/Laser 4.7
Jasper Pluim	Minnow/Laser 4.7
Hugo Llewelyn	Minnow/Int. Optimist
Alice Endersbee	Int. Cadet
Liam Robinson	Int. Cadet
Gabe Nolan	Int. Cadet
Darcy Baranowski	Int. Cadet
Dominic Randall	Int. Cadet
Charlie Rae	Int. Cadet

Teams Racing

The past season has once again seen major growth and awareness of this form of our sport. Our thanks must go out to Ben Fels and Luke Tupper who spent many hours on top of their regular jobs to ensure that the Schools Teams Sailing series went ahead and continued to grow and offer participation pathways and opportunities to students across Victoria.

Special thanks must also go out to our major sponsor William Angliss Institute who have generously agreed to a further three years support of School Teams Sailing.

2011/12 saw a number of schools competing on Saturday mornings around the Bay and on Wednesday evenings at Black Rock Yacht Club. These regular regattas culminated in 20 schools competing at the William Angliss Institute Resort Management Victorian School Team Sailing Championship on Albert Park Lake, kindly hosted by the Albert Sailing Club and Albert Park Yacht Club.

Over two days the teams not only competed against each other but also conditions that varied from 20- 2 knots (typical Albert Park Lake conditions) to finally come up with a final placing. 2012 saw Mentone Grammar finish first with Brighton Grammar second and Geelong Grammar third.

2011/12 also saw the development of the inaugural Australian Grand Prix regatta held on the Saturday afternoon of the Grand Prix. This regatta saw seven teams not only race in the morning but also travel to Albert Park Lake to contest this regatta. After a great afternoon battling each other and the scream of F1 cars, we eventually saw Geelong Grammar take out first place from second placed Xavier. The Australian Grand Prix then donated a plaque that was presented to Geelong Grammar at their school assembly. This event will now be a regular date in the teams racing calendar for both schools and open classes.

With the growth of Teams Racing Yachting Victoria put together a new committee to oversee all aspects of the sport and create a pathway for our youth after they leave school. The committee is working on the further development of school teams sailing, but also on bringing university students back to the sport through a university hub at Albert Park Lake and the creation of a number of regattas for open and university classes to promote the sport to people of all ages and skills.

Club Marine Series

Yachting Victoria acted as the organising authority for this unique keelboat regatta. The event comprised of 7 days of racing, which involved a total of 15 races for Division 0, and 9 races for Divisions 1, 2 and 3. Each of the major keelboat clubs at the northern end of Port Phillip acted as the host for at least one day of racing. This year a total of 148 boats entered and more than 1,000 people participated on the water. Presentation night was a great success, with more than 100 guests enjoying the night at the Royal Melbourne Yacht Squadron. For further details on the Club Marine Series go to www.clubmarineseries.com.au



Sail Melbourne

CHAIRMAN'S REPORT

As Chairman of Sail Melbourne, I am delighted to report on what has been, without a doubt, a very successful year for Sail Melbourne and the sport of sailing, throughout Victoria and the rest of Australia.

At the beginning of this year, Sail Melbourne in conjunction with the State Government of Victoria announced their successful bid to host the ISAF Sailing World Cup for a further 4 years. Sail Melbourne's long standing history in delivering significant international sailing events, teamed with the cities state-of-the-art sporting and marine infrastructure, made Melbourne a clear stand out in the eyes of ISAF's selection committee and we are incredibly honoured to be chosen once again to be part of this prestigious 'World Cup' series.

As Australia's most successful Olympic sport following the Games in London, Australian sailing is now at its peak and I am fully aware of the important role Sail Melbourne plays in leveraging the Australian Sailing Team's success to drive participation and raise the profile of the sport of sailing, throughout Victoria and Australia moving forward.

As one of Australia's Premier International Sailing Regatta's, the event continues to hold its position as the largest annual Olympic Class Sailing Regatta in the Southern Hemisphere and the only ISAF Sailing World Cup in the Asia Pacific Rim. At a national level Sail Melbourne is Australia's most important Olympic and Youth Class sailing event, and its ISAF Sailing World Cup status provides an ongoing platform for aspiring young sailors to compete in a world class event alongside their sailing hero's.



In 2011, Sail Melbourne once again played host to the opening leg of the ISAF Sailing World Cup where we witnessed many of the world's best Olympic Class sailors battle it out on Port Phillip, including our very own Australian Sailing Team who dominated Melbourne's medal tally with Tom Slingsby (Laser), Nathan Outteridge and Iain Jensen (49er), Jessica Crisp (RSX), Elise Rechichi & Belinda Stowel (470 Women) taking home Gold for Australia, while our other Olympic hopefuls Malcolm Page and Matt Belcher (470 Men's) who settled for silver this time round.

Onshore the 'Sailing World Cup Carnival' continued to attract high levels of media attention and corporate support in addition to successfully engaging new and existing audiences to the sport of sailing through its credible line up of marine based, lifestyle driven entertainment.

New to the program this year, was the 10th International Sailing Summit which saw the best in the business of sailing come together to discuss the promotion of the sport on a global scale. The Summit, which was deemed a great success by all delegates attending on the day, further supported Sail Melbourne's reputation as a major hub for professional sailing, throughout the world.

I hope this annual report to the member clubs of Yachting Victoria provides a good overview of the ongoing development of the event and impact on Victoria's sailing community.

I would particularly like to thank the members of the Sail Melbourne Management Committee and the staff of Yachting Victoria's Major Event arm, and all the volunteers from clubs throughout the State who have worked so diligently in the last few years, to build and deliver this world class event.

I would also like to thank the Victorian Major Events Company, the Department of Sport and Recreation Victoria and all our partners for supporting and sharing our vision over the past three years and into the future.

I invite all Victorian Yacht Club Officials and members to embrace this fantastic period in Australian Sailing history and invite you to join us at Sail Melbourne from 2-8 December 2012 at Sandringham Yacht Club.

Bruce Griffiths
Chairman

Sail Melbourne *(cont.)*

SAIL MELBOURNE EVENT DEVELOPMENT DIRECTOR

As one of Australia's Premier Annual International Sailing events, Sail Melbourne's, Sailing World Cup Carnival continues to offer an inspirational platform for both sailors and non-sailors to engage in the sport of sailing.

With the ISAF Olympic Qualifiers in Perth following the 2011 event and the Olympic Games approaching, the 2011 event saw the crème de la crème of Olympic Sailing take to Port Phillip, to battle it out, for that ever more important 'World Cup' title.

In 2011 the Sail Melbourne Management Team continued to build upon the event's purpose to deliver an inclusive, world class regatta that affirms Melbourne's position on the International circuit, whilst providing a strong platform to attract and engage new and existing audiences to the sport of sailing.

Through its ongoing association with the 'World Cup' Sail Melbourne has continued to build upon its associated entertainment and community related program, successfully engaging both the sailing and wider Melbourne community in a host of marine based events.

Over the 6 day event, close to 10,000 people attended Sail Melbourne, whether it be to compete, support, spectate or engage in a number of on and offshore related activities, which included, the ISAF Sailing World Cup and Sail Melbourne Invited Class program, the Official Welcome, the ISAF Sailing World Cup Official Dinner, the Sail Experience Luncheon (for both the sailing and corporate sectors), the International Sailing Summit, the Race Officials Seminar, the Community Participation Day (offering sailing and other water sports to the community and kids in particular), and the finals day presentation event.

In line with the events overarching development strategy, we were delighted to welcome members of the local national and international sailing industry to this year's event as part of the 10th International Sailing Summit. The event brought the best in the business to Sail Melbourne to discuss the promotion of sailing on a global scale and was deemed a great success by all that attended.

Over and above the strong support from the State Government of Victoria, in 2011 the event, attracted a strong portfolio of corporate sponsorship, including but not limited to, blue chip multi nationals such as;

Minter Ellison Lawyers, Deloitte, DB Schenker, in addition to an array of national sponsors such as Club Marine, Brown Forman, San Pellegrino, Audi Australia, Jetstar and Gill.

From a marketing and media prospective the event generated high levels of coverage for the sport, at a national and international level. In 2011, the event promotion commenced with the Official Launch at the Docklands, hosted by the Minister for Sport and supported by members of the Victorian Development Squad and Olympians Malcolm Page and Jessica Crisp. Other major promotion was achieved via our outdoor advertising throughout the city, plus a major billboard on Melbourne's Tullamarine Freeway, a nationwide viral campaign targeted at the Australian Sailing Community, 16 page Event Program within Australian Sailing's Nationwide Magazine, coverage on Jetstar TV and inflight magazine on both long and short haul flights, in addition to the generation of high levels of media coverage across print, radio, TV and online channels.

With the ISAF Sailing World Cup now secured at Sail Melbourne for a further 4 years and Australian sailing at its peak post the Olympics, I look forward to continuing to build on the events success to date, in the interest of the sport and Australia's Sailing Community, particularly here in Victoria. I encourage you, as Yachting Victoria members, to embrace the ISAF Sailing World Cup, at Sail Melbourne this December.

Kate Allen

Event Development Manager



REGATTA MANAGER AND ORGANISING COMMITTEE

In 2011, the Sail Melbourne Organising Committee was once again successful in delivering yet another international regatta, at a world class standard.

Over the 6 days of competition, more than 381 competitors from 32 countries across the globe attended the event, including a host of world champions and Olympic Gold Medallists, in addition to a large number of youth and Olympic feeder class athletes, competing in Sail Melbourne's Invited Class Program.

The team lead by Kevin Wilson, Ian Clouston, Rob Ware and Alex McKinnon delivered 3 race courses involving a total of 150 races across 14 classes – which included the Sailing World Cup's 10 Olympic and Paralympic classes plus 4 invited classes combining Olympic feeder and other pathway disciplines.

Over 10 yacht clubs from around the state were represented in the Race Management team that included 21 on water safety boats and over 103 on water volunteers.

VOLUNTEERING – A GREAT EXPERIENCE

The success of Sail Melbourne is largely attributed to the endeavours of its volunteer race management and onshore event support team. Sail Melbourne provides the opportunity to be involved with world class race officials like Ross and Kevin Wilson, Bill Bell, Graeme Watt and Garry Hosie. If you would like to be part of this fabulous experience you can register on the Sail Melbourne website www.sailmelbourne.com.au

Alex McKinnon
Regatta Manager



THE SAIL DOWN UNDER SERIES

Sail Melbourne continues to work with YA and counterpart regattas to create the Sail Downunder Series to increase the attractiveness of a trip down under to international sailors. The series provides Australian Olympic, Youth, and Junior sailors multiple opportunities to compete with the world's best.

Dates for the series for this year are:

EVENT	2012
Sail Melbourne	2-8 December
Sail Sydney	13-16 December

YACHTING VICTORIA'S SAILING PATHWAY

Sail Melbourne is a regatta that serves the higher levels of the sailing pathway, in particular those sailors who want to compete above the club level and particularly those who aspire to the Victorian Development Squad, the Victorian High Performance Squad, the Australian Development Squad and the Australian Sailing Team. Of course Sandringham Yacht Club, venue for Sail Melbourne, is the on water venue for the Victorian Institute of Sport.

Unlike most other sports sailing presents the opportunity for local sailors to sail against the world's best – same race course, same start line and same conditions. It's unique! Sail Melbourne extends this opportunity to all international Youth and Junior Classes to race with the world's best in the Olympic Classes. **Invited classes to Sail Melbourne include for Juniors the Optimist and International Cadet and for Youths the 29-er, 420 and Laser Radial and 4.7.** It's a fantastic opportunity to see the higher levels of the sailing pathway in action.

Sail Melbourne is also an inclusive event hosting the Paralympic Classes of the 2.4m and the Skud, and in 2012 look forward to welcoming back the Access Liberty's class to the program.

For more details go to: www.sailmelbourne.com.au
And don't forget to follow us on Facebook for all the latest news and updates:
www.facebook.com/ISAFSailingWorldCupSailMelbourne

Yachting Victoria Awards Night

The Awards Night was held on the 22nd June 2012 at Sandringham Yacht Club. The Yachting Victoria Awards showcases the winners from various sailing regattas throughout the 2011/12 Sailing Season. The event was attended by just over 250 people who witnessed the major winners on the night.

PRESIDENT'S AWARD

Lewis Duncan, Grant Dunoon & Trybooking.com Crew

SAILOR OF THE YEAR WITH A DISABILITY Mark Thorpe

MOTOR YACHTSPERSON OF THE YEAR Bill Stubbs

JUNIOR SAILOR OF THE YEAR Jack Graves

YOUTH SAILOR OF THE YEAR James Sly

Honourable mention: Jack Felsenthal

SAILOR OF THE YEAR

Female: Jacqueline Gurr **Male:** Mark Bulka

Honourable mention: Paul Ridgway and Glenn Ashby

YACHT CLUB OF THE YEAR Mornington Yacht Club

VICTORIAN DINGHY CHAMPIONSHIPS

3rd: Brett Morris **2nd:** Joseph Randall **1st:** Hugo Llewelyn

VICTORIAN CATAMARAN CHAMPIONSHIPS

3rd: Mick Floyd & Sarah Floyd **2nd:** Gary Maskiell **1st:** Bryan Anderson

FOUR WINDS MARINE VICTORIAN TRAILABLE CHAMPIONSHIPS

Division 2

3rd: Rod Smout, Mark McLellan & Dean Ciminelli

2nd: Mitchell Bayliss, Keith Bayliss & James Mare

1st: Colin Svenson, John Shepherd & Darren Dyer

Division 1

3rd: Rob Milner & Barry Lovell

2nd: Brian Farnsworth & Scott Edgar

1st: Kevin Long & Anthony Janssen

Perpetual Trophy Winner: Colin Svenson

BOATING VICTORIA NAV RALLY CHAMPIONSHIP

3rd: Bob Battye & Alan Crighto

2nd: Des Fullarton & Wayne Viney

1st: Jack Emmins & John Emmins

CLUB MARINE SERIES MAJOR WINNERS

Division 3

1st IRC & 1st AMS: *Watermark 11* (Graeme Watt / Peter Loh)

1st EHC: *Outlaw* (David Judge)

Division 2

1st IRC: *Penfold Audi Sport* (David Ellis)

1st AMS: *Toecutter II* (Robert Hick)

1st EHC: *Under Capricorn* (Phil Bedlington)

Division 1

1st IRC: *Ikon* (Bruce McCracken)

1st AMS: *Swordfish Trombone* (Tim Olding / Martin Lavery)

1st EHC: *Jazz Player* (Andrew Lawrence)

Division 0

1st IRC & 1st EHC: *Calm* (John Williams / Jason Van Der Slot)

1st AMS: *Rush* (John Paterson)

RANGE TROPHY WINNER *Calm* (John Williams & Jason Van Der Slot)

ASSOCIATION CUP WINNER Royal Yacht Club of Victoria

VICTORIAN SCHOOL TEAM CHAMPIONSHIPS

3rd: Geelong Grammar School

- Will Ogden
- Ben Pearce
- Andrew Dixon
- Bruce King (First Team Coach)
- Chelsea Owensby
- Kaitlin Walsh
- Charles Swindon-McMillan

2nd: Brighton Grammar School

- George Walch
- Patrick Chipp
- Jeremy Elmslie
- Thomas Gregory
- Tom Trotman
- Lachlan Neville
- Lachlan Arnold
- Alison Dale (Coach)

1st: Mentone Grammar

- Anton Sasson (Team Captain)
- Julian Sasson (3rd skipper)
- Josh Barlow
- Lachlan Campain
- Patrick Myles
- James Sly (Coach)
- Jemma Ford (2nd skipper)
- Will Davies (4th skipper/crew)
- Georgia Strong
- Brandon Demura
- Oliver Tweddell (Coach)
- Max Marrow (Manager)

VICTORIAN SAILING CUP

International Cadet

3rd: Patrick Chipp & Jack Furey

2nd: Alice Endersbee & Courtney Perryman

1st: Jacob Freeman & Hannah Perryman

International Optimist

3rd: Jack Graves **2nd:** Nicholas Sharman **1st:** Tyrone Gowans

Laser 4.7

3rd: Jack Felsenthal **2nd:** Rhett Gowans **1st:** Sam Hannah

Laser Radial

3rd: Mats Bauer **2nd:** Thomas Vincent **1st:** Joshua Brooks-Duncan

Hobie

1st: Michelle Bursa & Chelsea Haynes

420

1st: Tom Klemens & James Oliver

29er

3rd: Oliver Kalpokas & Tom Trotman

2nd: Jemma Ford & Kristy Sly

1st: Tess Lloyd & Lewis Duncan

For the full list of winners please go to:

www.yachtingvictoria.com.au/yvawards





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