

# Twenty Twenty One

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## Annual Report

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## President's Report

The last 12 months have proved to be another tumultuous period for the Australian sailing community. As a community we have again been heavily impacted by the COVID-19 pandemic, with lockdowns affecting cities and states around the country keeping sailors off the water and in their homes.



Once again sailors across the nation showed their resilience and sense of belonging. Some of the particularly heart-warming stories that were shared throughout this time included club members rallying to support both those in need and their beloved sailing clubs.

Australian Sailing has focused our efforts on supporting clubs through these challenging times. Our staff around the country have been equipped to work with clubs to navigate the pandemic, and as always, we welcome the feedback and engagement with clubs to figure out how we work our way through this together.

I would like to thank the efforts of the Australian Sailing staff members around the country, led by our CEO Ben Houston, for the work done in delivering our key strategic priorities including support to our clubs across the past twelve months.

Finally, I would also like to sincerely thank all members of our Australian Sailing Team Patrons Program, headed by Coordinator Robert Salteri. The Patrons generously give each year to ensure our athletes are best prepared to perform at the highest level.

### Australian Sailing Strategy

Over the past twelve months we have also been working on delivering a long-term strategy for the whole of sport. With the four-year strategy expiring in 2020, the Board of Australian Sailing in consultation with our State Associations, Clubs, and Classes worked to develop a Strategy that can act as a guiding compass for the next 10 years.

The strategy is centred around creating an environment where sailing communities can develop and grow. Where we seek to make our volunteers most sustainable and develop programs that provide

kids, and the young at heart with the opportunity to develop a love of their community, sailing, and the water.

### Club Engagement

Clubs are the centre of everything Australian Sailing does. It is our belief that when our clubs are strong, our sport is strong. We view our primary role as supporting our clubs to drive participation, member growth and retention of existing members (particularly young adults).

To this end we commenced a Stakeholder Engagement project in 2020, led by Board Vice Chairman Alistair Murray AM. The intent of the project was to connect with key members and get to know their needs better through a scheduled personal visitation program. We wanted to better understand the challenges faced by our members and to deliver direct dialogue explaining how Australian Sailing is set up to support them.

Australian Sailing Regional Managers, State Association Board Members and AS Board Members made almost 100 club visits in the reporting period, with plans to expand the project into 2021.

### High Performance

I congratulate Mike McGovern, Iain Murray AM, and the High Performance team on the delivery of their #NextLevel strategy, one

which aims to deliver sustainable, repeatable success for Australian sailors at the Olympic Games.

Our entire high performance team should be congratulated for their efforts in Tokyo. In extremely trying and testing circumstances, we saw three of our athletes go to an Olympic Games and prove that they were undeniably the best in the world with both Matt Wearn (Laser) and Mat Belcher and Will Ryan (Men's 470) securing Gold before their Medal Races. They were expertly led by Iain Murray as the Campaign Director and his coaches including the amazing Victor Kovalenko and Michael Blackburn.

The foundations for future success are being laid through the newly-announced Performance Pathways program. The Performance Pathways program was initiated this year to connect the progression from competitive Club sailing to the Australian Sailing Team for Olympic and Olympic pathway classes. The AS Performance Pathway includes the experiences and opportunities aimed at supporting the development of athletes (and coaches) on their journey towards possible Olympic Games representation.

We are delighted to have Ken Lynch leading the program into the future, as we aim to build a

talent pool of sailors and coaches to deliver repeatable success (on and off the water) towards the LA 2028 Olympics and Brisbane 2032 Olympic Games.

I would like to thank the support shown by the entire sailing community with a particular thanks to the State and RAC Presidents for their continued support and collaboration. I know that our sport is strong, and I look forward to seeing everyone on the water this coming summer.

**Daniel Belcher**  
President  
Australian Sailing

## CEO Report

While Covid restrictions continue to impact Australian Sailing and our sailing operations, Australian Sailing has remained focused on supporting clubs as we deal with the challenges presented by the pandemic.



In a difficult year for Clubs and for Australian Sailing, we finished the year in a sound financial position due to a range of decisive actions taken early in the Covid crisis. Despite the testing times, our prudent management of costs and operating under the One Sailing model has meant that we could offer support to Clubs to assist them to transition out of the Covid crisis.

Clubs, classes, members, active participants and volunteers are the backbone of our sailing community. I am delighted to report that despite a year in which our sport continued to be impacted by Covid restrictions we were able to post a 10% growth in program participation. I would like to acknowledge the work undertaken at Clubs and Discover Sailing Centres to achieve this excellent result. It serves as another example of the work that we have all done to leverage the interest in sailing during the Covid crisis.

We also witnessed another year of growth in our SheSails initiative. We reached 168 SheSails club representatives nationwide from over 115 clubs. I would like to thank Hamilton Island for supporting this initiative, which is designed to help promote greater female participation at every level of sailing in Australia.

In 2020 Iain Murray AM was announced as the Director of the Tokyo Olympic Campaign to prepare the Australian Sailing Team for the postponed Tokyo Olympic Games. I congratulate Iain and the entire Australian Sailing Team for their work in preparing for the Tokyo Olympic Games. I would also like to thank the Australian Olympic Committee for their support of our team during the Tokyo Olympics. Our athletes continued our wonderful Olympic legacy and I want to acknowledge the gold medal winning performances of Matt Wearn, Matt Belcher OAM and Will Ryan.

This year Mike McGovern was appointed as the Australian Sailing High Performance Director and was tasked with developing our long-term high performance plan designed to create sustainable repeatable Olympic sailing success for our program. The high performance strategy is the first pillar in creating our strategic plan and the Australian Sailing Board, Executive Team and key sailing stakeholders commenced the work to develop our plan for sailing for the next 10 years.

Our key focus now and in the future remains to support Clubs and Classes to develop lifelong sailors at Clubs. Sarah Ogilvie joined Australian Sailing as Club Participation and Pathway Lead. Sarah brings a wealth of experience; having worked at clubs, represented Australia at two Olympic games and also served on the Australian Sailing Board. Sarah leads this important work to design, develop, and implement Club based programs to focus on developing our sailors, coaches, and volunteers at clubs.

In 2020 we acknowledged the best in our sport at the Australian Sailing Awards, with Tom Slingsby (Male Sailor of the Year), Lisa Darmanin (Female Sailor of the Year) and Royal Geelong Yacht Club (Club of the Year) taking out the top awards.

There were also three new inductees to the Australian Sailing Hall of Fame:

- › Malcolm Page OAM
- › Sydney 2000 Paralympic Sonar Class crew (Noel Robins OAM, Jamie Dunross OAM & Graeme Martin OAM)
- › Frank Bethwaite DFC OAM

Congratulations to the members of the sailing community who received Order of Australia awards for their contribution to sailing and yachting this year. These included Mr Michael Hocking (Royal Yacht Club of Tasmania), Mr Graham Kent (Mersey Yacht Club), Mr Timothy Phillips (Sorrento Sailing and Couta Boat Club and Blairgowrie Yacht Squadron), Mr Felix Sainsbury (South of Perth Yacht Club), Mr John Michael Tyquin (Royal Queensland Yacht Squadron), Dr Philip Vardy and Dr John Willoughby (Goolwa Regatta Yacht Club and Goolwa Vintage Boat Club).

We are also thankful for the generous support offered by our Major Partners Hamilton Island, Network Insurance Group and Zhik, our Official Partners at Ronstan, B&G Navico, Sharp Extensive IT, Whitworths and Maersk along with our Official Suppliers at LIROS Ropes, DeckHardware, Maui Jim Sunglasses and Cheeki.

I would like to thank our Patrons and acknowledge Australian Sailing's partnership with Sport Australia, the Australian Institute of Sport and our State Institute Partners. This support is particularly appreciated during the ongoing COVID crisis as we prepared for the postponed Tokyo Olympic Games.

I sincerely thank and acknowledge the club volunteers, officials, staff and members who contribute so much of their time, effort and skill to support our sailing community.

I would also like to extend my thanks to Australian Sailing President, Daniel Belcher and the Australian Sailing Board and acknowledge the hard work and commitment of all of the staff of Australian Sailing.

**Ben Houston**  
Chief Executive Officer  
Australian Sailing

## A message from the Chair of the Australian Sports Commission

Josephine Sukkar AM

It is my great honour to be appointed Chair of the Australian Sports Commission.

Like so many Australians, sport has been a cornerstone of my life and has shaped me in ways I could never have imagined.



I am passionate in my belief in sport's unrivalled ability to unite, inspire, and build healthier, stronger communities and I am committed to ensuring that every Australian who wants to be part of a sports community, in any role they see fit to participate, enjoys the extraordinary benefits and grows as a result of their engagement with the sport of their choice.

2020 was a year like no other, and while it has required an incredible resilience to get to this point, our sports will continue to be challenged in 2021 and beyond as we emerge from the pandemic. However, we know sport will play a crucial role in the nation's rebuilding efforts, which presents us with great opportunities as well.

There is already much to look forward to. Nothing inspires and invokes our Aussie pride quite like

an Olympic and Paralympic Games, and we will continue to put the health and safety of our athletes front and centre as they finalise their preparations for Tokyo in July and August. After waiting an extra year, we can't wait to finally see our green and gold athletes in action.

The announcement earlier this year of the IOC's recommendation of South-East Queensland as its preferred bid candidate for the 2032 Olympic and Paralympic Games has provided another significant injection of optimism across our sector. For the young boys and girls enjoying their sport and dreaming of representing their country, this is an announcement that makes the possibility of a home Games more tangible and real.

Between Tokyo and what we all hope will be confirmation of a successful Brisbane bid, some of the

world's biggest sporting events will converge on our shores, presenting more wonderful opportunities for Australian sport to thrive over the next decade and beyond.

We'll never forget the astonishing scenes when the Australian Women's cricket team claimed the ICC Women's T20 World Cup in Melbourne last year, and our Men's team will have their chance to replicate that feat when they host the ICC Men's T20 World Cup in 2022. Next year Australia will also host the FIBA Women's World Cup of Basketball, then in 2023, the FIFA Women's World Cup. 2027 also presents another golden opportunity, with our bid to bring the Rugby World Cup back to Australia for the first time since 2003. And this is just to name a handful of the world class sport on offer in the coming years on top of our local, state and national competitions.

The Australian Sports Commission (ASC), comprising Sport Australia and the Australian Institute of Sport (AIS), is proud to support sport at all levels throughout Australia, on behalf of the Australian Government. While we support our athletes competing at the pinnacle of world competition, we continue to focus on nurturing and developing sport at the community level with the help of our partners across the industry.

The sporting pyramid needs to be built on a strong base. When we are able to grow the grassroots of sport by focussing on our participants and volunteers and get that formula right, our high performance programs ultimately flourish. This is pivotal time for our sector but out of the recent uncertainty comes an opportunity to refocus our goals and consider the role that each of us can play in rebuilding a stronger, leaner and healthier sports industry.

**Josephine Sukkar AM**  
Chair

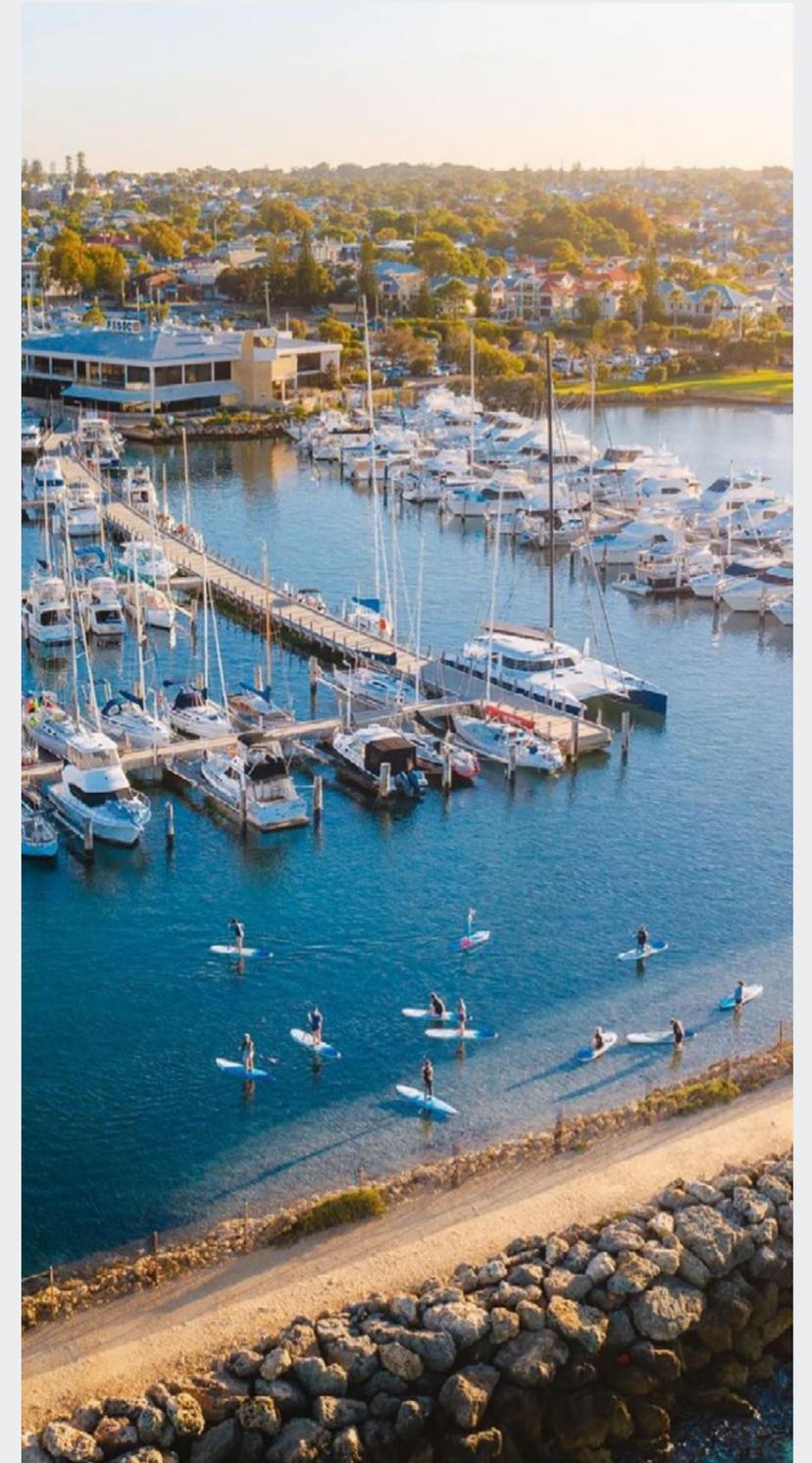
Australian Sports Commission



## List of affiliated clubs 2020-21

Clarence River Sailing Club	NSW	Kurnell Catamaran Club	NSW
Clarence River Yacht Club	NSW	Lake Jindabyne Sailing Club	NSW
Coffs Harbour Yacht Club	NSW	Lake Keepit Sailing Club	NSW
Concord & Ryde Sailing Club	NSW	Lake Macquarie Yacht Club	NSW
Connells Point Sailing Club	NSW	Lane Cove 12ft Sailing Skiff Club	NSW
Corlette Point Sailing Association	NSW	Manly 16ft Skiff Sailing Club	NSW
Cronulla Sailing Club	NSW	Manly Yacht Club	NSW
Canberra Ocean Racing Club	ACT	Manning Park Amateur Sailing Club	NSW
Canberra Yacht Club	ACT	Manning River Sailing Club	NSW
YMCA of Canberra Sailing Club	ACT	Middle Harbour 16ft Skiff Club	NSW
Abbotsford 12ft Sailing Club	NSW	Middle Harbour Amateur Sailing Club	NSW
ALLSAIL Sailing Club	NSW	Middle Harbour Yacht Club	NSW
Army Sailing Club	NSW	Narrabeen Lakes Sailing Club	NSW
Australian 18 Footers League	NSW	Navy Sailing Club	NSW
Australian Yacht Club	NSW	Newcastle & Hunter Trailer Yacht Association	NSW
Avalon Sailing Club	NSW	Newcastle Cruising Yacht Club	NSW
Balmain Sailing Club	NSW	Northbridge Sailing Club	NSW
Balmoral Sailing Club	NSW	Nowra Community Sailing Club	NSW
Batemans Bay Sailing Club	NSW	Oak Flats Sailing Club	NSW
Bayview Yacht Racing Association	NSW	Palm Beach Sailing Club	NSW
Belmont 16ft Sailing Club	NSW	Parramatta River Sailing Club	NSW
Big River Sailing Club	NSW	Pete's Yacht Club Incorporated	NSW
Blues Point Yacht Club	NSW	Port Hacking Open Sailing Club	NSW
Brunswick Heads Cruising Yacht Association	NSW	Port Hunter 16ft Sailing Skiff Club	NSW
Carcoar Dam Sailing Club	NSW	Port Kembla Sailing Co-op	NSW
Chipping Norton Lake Sailing Club	NSW	Port Macquarie Sailing Club	NSW
Clarence River Sailing Club	NSW		
Clarence River Yacht Club	NSW		
Coffs Harbour Yacht Club	NSW		
Concord & Ryde Sailing Club	NSW		
Connells Point Sailing Club	NSW		
Corlette Point Sailing Association	NSW		
Cronulla Sailing Club	NSW		
Cruising Yacht Club of Australia	NSW		
Dobroyd Aquatic Club	NSW		
Double Bay Sailing Club	NSW		
Drummoyne Sailing Club	NSW		
Fan You Yacht Club	NSW		
Georges River 16ft Sailing Club	NSW		
Gosford Sailing Club	NSW		
Great Lakes Sailing Club	NSW		
Greenwich Flying Squadron	NSW		
Greenwich Sailing Club	NSW		
Griffith Sailing Club	NSW		
Hawkesbury River Yacht Club	NSW		
Hornsby Ku-ring-gai Sailing Club (PCYC)	NSW		
Hunters Hill Sailing Club	NSW		
Illawarra Yacht Club	NSW		
Jervis Bay Cruising Yacht Club	NSW		
Jervis Bay Sailing Club	NSW		
Kogarah Bay Sailing Club	NSW		
Koonawarra Bay Sailing Club	NSW		

Port Macquarie Yacht Club	NSW
Port of Yamba Yacht Club	NSW
Port Stephens Yacht Club	NSW
Queens Lake Sailing Club	NSW
RAN Sailing Association	NSW
Richmond River Sailing & Rowing Club	NSW
Royal Motor Yacht Club Broken Bay	NSW
Royal Motor Yacht Club Port Hacking	NSW
Royal Motor Yacht Club Toronto	NSW
Royal Prince Edward Yacht Club	NSW
Royal Sydney Yacht Squadron	NSW
Sailability NSW Sailing Club	NSW
Saratoga Sailing Club	NSW
South Lake Macquarie Amateur Sailing Club	NSW
Southern Highlands Sailing Club	NSW
Speers Point Sailing Club	NSW
Sussex Inlet & Basin Yacht Club	NSW
Sydney Amateur Sailing Club	NSW
Sydney Flying Squadron	NSW
Sydney High School Sailing Association	NSW
Tanilba Bay Sailing Club	NSW
Taree Aquatic Club	NSW
Teralba Amateur Sailing Club	NSW
The Royal Prince Alfred Yacht Club	NSW
Toronto Amateur Sailing Club	NSW
Toukley Sailing Club	NSW



Tweed Valley Sailing Club	NSW	Cruising Yacht Club of Hamilton Island	QLD	Queensland Cruising Yacht Club	QLD
Twofold Bay Yacht Club	NSW	Darling Point Sailing Squadron	QLD	Royal Queensland Yacht Squadron	QLD
Urunga Sail Training Club	NSW	Hamilton Island Yacht Club	QLD	Sandgate Yacht Club	QLD
Vaucluse Amateur 12ft Sailing Club	NSW	Hervey Bay Boat Club Yacht Squadron	QLD	South Brisbane Sailing Club	QLD
Vaucluse Yacht Club	NSW	Hervey Bay Sailing Club	QLD	Southport Yacht Club	QLD
Vincentia Sailing Club	NSW	Humpybong Yacht Club	QLD	Sunshine Coast Yacht Club	QLD
Wagga Wagga Sailing Club	NSW	Keppel Bay Sailing Club	QLD	The Southport Sch Sailing Club	QLD
Wallagoot Lake Boat Club	NSW	Lake Cootharaba Sailing Club	QLD	The Trailer Sailer Club of Queensland	QLD
Wallerawang Sailing Club	NSW	Lake Samsonvale Water Sports Association	QLD	Tin Can Bay Yacht Club	QLD
Wangi RSL Amateur Sailing Club	NSW	Lourdes Hill College	QLD	Tinaroo Sailing Club	QLD
Wollongong Yacht Club	NSW	Mackay Sailing Club	QLD	Townsville Sailing Club	QLD
Woolahra Sailing Club	NSW	Maroochy Sailing Club	QLD	Townsville Yacht Club	QLD
Yarra Bay 16ft Skiff Sailing Club	NSW	Maryborough Sailing Club	QLD	Upper Cabbage Tree Creek Yacht Club	QLD
Darwin Sailing Club	NT	Mission Beach Sailing Club	QLD	Whitsunday Sailing Club	QLD
Dinah Beach Cruising Yacht Association	NT	Mooloolaba Yacht Club	QLD	Wynnum Manly Sailing Club	QLD
Gove Boat Club	NT	Moreton Bay Boat Club	QLD	Yorkeys Knob Boating Club	QLD
Abell Point Yacht Club	QLD	Moreton Bay Trailer Boat Club	QLD	Adelaide Sailing Club	SA
Bribie Island Yacht Club	QLD	Multihull Yacht Club of Queensland	QLD	Arno Bay Yacht Club	SA
Brisbane 18 Footers Sailing Club	QLD	Newport Cruising Yacht Club	QLD	Brighton & Seacliff Yacht Club	SA
Brisbane Sailing Squadron Incorporated	QLD	Noosa Yacht & Rowing Club	QLD	Ceduna Sailing Club	SA
Brisbane Valley Sailing Club	QLD	North Queensland Cruising Yacht Club	QLD	Christies Sailing Club	SA
Bundaberg Sailing Club	QLD	Oxley Sailing Club	QLD	Clayton Bay Boat Club	SA
Cairns Cruising Yacht Squadron	QLD	Paradise Point Sailing Club	QLD	Coffin Bay Yacht Club	SA
Cairns Yacht Club	QLD	Port Curtis Sailing Club	QLD	Cruising Yacht Club of SA	SA
Capricornia Cruising Yacht Club	QLD	Port Denison Sailing Club	QLD	Garden Island Yacht Club	SA
Cleveland Yacht Club	QLD	Port Douglas Yacht Club Inc	QLD	Goolwa Aquatic Club	SA

Goolwa Regatta Yacht Club	SA	Burnie Yacht Club	TAS	Albert Sailing Club	VIC
Goolwa Vintage Boat Club	SA	Derwent Sailing Squadron	TAS	Albury-Wodonga Yacht Club	VIC
Henley Sailing Club	SA	Deviot Sailing Club	TAS	Altona Yacht Club	VIC
Lacepede Bay Sailing Club	SA	Dunalley & Marion Bay Sailing Club	TAS	Anglesea Motor Yacht Club	VIC
Lake Bonney Yacht Club	SA	George Town Yacht Club	TAS	Apollo Bay Sailing Club	VIC
Largs Bay Sailing Club	SA	Huon Yacht Club	TAS	Ballarat Yacht Club	VIC
Meningie Sailing Club	SA	Kettering Yacht Club	TAS	Barwon Heads Sailing Association	VIC
Milang Regatta Club	SA	King Island Boat Club	TAS	Beaumaris Motor Yacht Squadron	VIC
Normanville Sailing Club	SA	Kingston Beach Sailing Club	TAS	Beaumaris Yacht Club	VIC
Point Turton Sailing Club	SA	Lauderdale Yacht Club	TAS	Bendigo Yacht Club	VIC
Port Adelaide Sailing Club	SA	Leven Yacht Club	TAS	Black Rock Yacht Club	VIC
Port Augusta Yacht Club	SA	Lindisfarne Sailing Club	TAS	Blairgowrie Yacht Squadron	VIC
Port Lincoln Yacht Club	SA	Mersey Yacht Club	TAS	Cairn Curran Sailing Club	VIC
Port MacDonnell Sailing Club	SA	Midway Point Yacht Club	TAS	Chelsea Yacht Club	VIC
Port River Sailing Club	SA	Montrose Bay Yacht Club	TAS	Colac Yacht Club	VIC
Port Vincent Sailing Club	SA	Port Cygnet Sailing Club	TAS	Cowes Yacht Club	VIC
Rivoli Bay Sailing Club	SA	Port Dalrymple Yacht Club	TAS	Davey's Bay Yacht Club	VIC
Robe Yacht Club	SA	Port Esperance Sailing Club	TAS	Derrinallum Yacht and Power Boat Club	VIC
Royal Port Pirie Yacht Club	SA	Royal Yacht Club of Tasmania	TAS	Docklands Yacht Club	VIC
Royal SA Yacht Squadron	SA	Sailability Tasmania	TAS	Elwood Sailing Club	VIC
Somerton Yacht Club	SA	Sandy Bay Sailing Club	TAS	Flinders Yacht Club	VIC
Tumby Bay Yacht Club	SA	Spring Bay Boat Club	TAS	Frankston Yacht Club	VIC
Victor Harbor Yacht Club	SA	St Helens Sailing Squadron	TAS	Geelong Trailable Yacht Club	VIC
Wallaroo Sailing Club	SA	Tamar Yacht Club	TAS	Gippsland Lakes Yacht Club	VIC
Whyalla Yacht Club	SA	Wynyard Yacht Club	TAS	Hampton Sailing Club	VIC
Bellerive Yacht Club	TAS	Albert Park Yacht Club	VIC	Hartley TS 18/21 Yacht Club	VIC



Hastings Yacht Club	VIC
Hobsons Bay Yacht Club	VIC
Indented Head Yacht Club	VIC
Inverloch Windsurfing Club	VIC
Lake Boga Yacht Club	VIC
Lake Wellington Yacht Club	VIC
Lakeside Sailing Club	VIC
Latrobe Valley Yacht Club	VIC
Lilydale Comm Sailing Club	VIC
Loch Sport Boat Club	VIC
Lysterfield Sailing Club	VIC
Martha Cove Yacht Squadron	VIC
McCrae Yacht Club	VIC
Melbourne Trailable Yacht Club	VIC
Merricks Yacht Club	VIC
Metung Yacht Racing Club	VIC
Mordialloc Motor Yacht Club	VIC
Mordialloc Sailing Club	VIC
Mornington Yacht Club	VIC
Mount Martha Yacht Club	VIC
Multihull Yacht Club of Victoria	VIC
Newhaven Yacht Squadron	VIC
North East Windsport Club	VIC
Ocean Racing Club of Victoria	VIC
Parkdale Yacht Club	VIC
Point Leo Boat Club	VIC

Port Albert Yacht Club	VIC	Warrnambool Yacht Club	VIC	Nedlands Yacht Club	WA
Port Fairy Yacht Club	VIC	Westernport Yacht Club	VIC	Ocean Reef Sea Sports Club	WA
Port Melbourne Yacht Club	VIC	Williamstown Sailing Club	VIC	Perth Dinghy Sailing Club	WA
Portarlington Sailing Club	VIC	Wyndham Yacht Club	VIC	Perth Flying Squadron Yacht Club	WA
Portland Yacht Club	VIC	Xavier Sailing Club	VIC	Perth Kite Racing Club	WA
Queenscliff Cruising Yacht Club	VIC	Yarrowonga Yacht Club	VIC	Port Bouvard Yacht Club	WA
Queenscliff Lonsdale Yacht Club	VIC	Augusta Yacht Club	WA	Port Hedland Yacht Club	WA
Ranelagh Yacht Squadron	VIC	Broome Sailing Club	WA	Port Walcott Yacht Club	WA
Rhyll Yacht Club	VIC	Carnarvon Yacht Club	WA	Princess Royal Sailing Club	WA
Rosebud Yacht Club	VIC	Claremont Yacht Club	WA	Royal Freshwater Bay Yacht Club	WA
Royal Brighton Yacht Club	VIC	Denmark Yacht Club	WA	Royal Perth Yacht Club	WA
Royal Geelong Yacht Club	VIC	Dunsborough Bay Yacht Club	WA	Safety Bay Yacht Club	WA
Royal Melbourne Yacht Squadron	VIC	East Fremantle Yacht Club	WA	Shelley Sailing Club	WA
Royal Yacht Club of Victoria	VIC	Esperance Bay Yacht Club	WA	South of Perth Yacht Club	WA
Rye Yacht Club	VIC	Exmouth Yacht Club	WA	Sun City Yacht Club	WA
Safety Beach Sailing Club	VIC	Fremantle Cruising Yacht Club	WA	The Cruising Yacht Club of WA	WA
Sandringham Yacht Club	VIC	Fremantle Sailing Club	WA	Walpole Yacht Club	WA
Somers Yacht Club	VIC	Geographe Bay Yacht Club	WA	Windsurfing WA	WA
Sorrento Sailing Couta Boat Club	VIC	Geraldton Yacht Club	WA		
South Gippsland Yacht Club	VIC	Hampton Harbour Boat Sailing Club	WA		
St Leonards Yacht Club & Motor Squadron	VIC	Hillarys Yacht Club	WA		
Stawell Yacht Club	VIC	Jervoise Bay Sailing Club	WA		
Sugarloaf Sailing Club	VIC	Koombana Bay Sailing Club	WA		
Torquay Sailing Club	VIC	Mandurah Offshore Fishing & Sailing Club	WA		
Victorian Blokart Club	VIC	Maylands Yacht Club	WA		
Warneet Boat Club	VIC	Mounts Bay Sailing Club	WA		

## Discover Sailing Centres



Adelaide Sailing Club	SA	Canberra Yacht Club	ACT	Georges River Sailing Club	NSW	McCrae Yacht Club	VIC	Rockingham Senior High School	WA	Southport Yacht Club	QLD
Albert Park Yacht Club	VIC	Capricornia Cruising Yacht Club	QLD	Geraldton Yacht Club	WA	Middle Harbour Yacht Club	NSW	Royal Brighton Yacht Club	VIC	Sun City Yacht Club	WA
Albert Sailing Club	VIC	Chelsea Yacht Club	VIC	Gippsland Lakes Yacht Club	VIC	Mission Beach Sailing Club	QLD	Royal Freshwater Bay Yacht Club	WA	Surf Connect Wind & Kitesurfing School	QLD
Albury-Wodonga Yacht Club	VIC	Christies Sailing Club	SA	Goolwa Regatta Yacht Club	SA	MLC Marshmead	VIC	Royal Geelong Yacht Club	VIC	Teralba Amateur Sailing Club	NSW
ALLSAIL Sailing Club	NSW	Claremont Yacht Club	WA	Gosford Sailing Club	NSW	Mordialloc Motor Yacht Club	VIC	Royal Melbourne Yacht Squadron	VIC	The Boatshed	VIC
Altona Yacht Club	VIC	Coffin Bay Yacht Club	TAS	Gove Boat Club	NT	Mordialloc Sailing Club	VIC	Royal Perth Yacht Club	WA	The Cruising Yacht Club of WA	WA
Australian Navy Cadets	ACT	Coffs Harbour Yacht Club	NSW	Greenwich Flying Squadron	NSW	Mornington Yacht Club	VIC	Royal Prince Alfred Yacht Club	NSW	The Mooloolaba Yacht Club	QLD
Avalon Sailing Club	NSW	Concord & Ryde Sailing Club	NSW	Greenwich Sailing Club	NSW	Mount Martha Yacht Club	VIC	Royal Queensland Yacht Squadron	QLD	The Southport School Sailing Club	QLD
Ballarat Yacht Club	VIC	Connells Point Sailing Club	NSW	Henley Sailing Club	SA	Mounts Bay Sailing Club	WA	Royal SA Yacht Squadron	SA	Tinaroo Sailing Club	QLD
Balmain Sailing Club	NSW	Cowes Yacht Club	VIC	Hillarys Yacht Club	WA	Murraylands Aquatic Centre	SA	Royal Sydney Yacht Squadron	NSW	Toronto Amateur Sailing Club	NSW
Balmoral Water Sports Centre	NSW	Cranbrook School	NSW	Hobsons Bay Yacht Club	VIC	MyHarbour Powerboat Training Centre	NSW	Royal Yacht Club of Tasmania	TAS	Townsville Sailing Club	QLD
Bayview Yacht Racing Association	NSW	Cronulla Sailing Club	NSW	Humpybong Yacht Club	QLD	Navy Sailing	ACT	Royal Yacht Club of Victoria	VIC	Townsville Yacht Club	QLD
Beaumaris Yacht Club	VIC	Cruising Yacht Club of Hamilton Island	QLD	Hunters Hill Sailing Club	NSW	Nedlands Yacht Club	WA	Rye Yacht Club	VIC	Urunga Sail Training Club	NSW
Bellerive Yacht Club	TAS	Cruising Yacht Club of SA	SA	Instructor.Wren	NSW	Newcastle Cruising Yacht Club	NSW	Safety Beach Sailing Club	VIC	Vaucluse Amateur 12ft Sailing Club	NSW
Belmont 16ft sailing Club	NSW	Darling Point Sailing Squadron	QLD	Keppel Bay Sailing Club	QLD	Oxley Sailing Club	QLD	Sailability NSW Dobroyd Branch Discover Sailing Centre	NSW	Victor Harbor Yacht Club	SA
Bendigo Yacht Club	VIC	Darwin Sailing Club	NT	Kingston Beach Sailing Club	TAS	Pacific Sailing School	NSW	Sailability Toronto	NSW	Westernport Yacht Club	VIC
Black Rock Yacht Club	VIC	Derwent Sailing Squadron	TAS	Kogarah Bay Sailing Club	NSW	Perth Dinghy Sailing Club	WA	Sailurunga	NSW	Westlakes Aquatic Centre	SA
Blairstown Yacht Squadron	VIC	Dobroyd Aquatic Club	NSW	Koombana Bay Sailing Club	WA	Perth Flying Squadron Yacht Club	WA	Sandringham Yacht Club	VIC	Whitsunday Sailing Club	QLD
Brighton & Seacliff Yacht Club	SA	Drummoyne Sailing Club	NSW	Lake Cootharaba Sailing Club	QLD	Port Curtis Sailing Club	QLD	Sandy Bay Sailing Club	TAS	Williamstown Sailing Club	VIC
Brisbane Sailing Squadron	QLD	East Fremantle Yacht Club	WA	Lake Jindabyne Sailing Club	NSW	Port Cygnet Sailing Club	TAS	Scouts ACT Sailing Club	ACT	Wollongong Yacht Club	NSW
Cairns Yacht Club	QLD	EastSail	NSW	Lane Cove 12ft Sailing Skiff Club	NSW	Port Dalrymple Yacht Club	TAS	Scouts Victoria State Sailing & Powerboating Team	VIC	Woollahra Sailing Club	NSW
		Elwood Sailing Club	VIC	Largs Bay Sailing Club	SA	Port Denison Sailing Club	QLD	Scouts WA Water Activities Centre	WA	Wynyard Yacht Club	TAS
		Esperance Bay Yacht Club	WA	Loch Sport Boat Club	VIC	Port Melbourne Yacht Club	VIC	Serco Defence Sailing Centre	NSW	YMCA of Canberra Sailing Club	ACT
		Exmouth Yacht Club	WA	Lysterfield Sailing Club	VIC	Portarlington Sailing Club	VIC	Somers Yacht Club	VIC		
		Flying Fish Australia	NSW	Mandurah Offshore Fishing & Sailing Club	WA	Princess Royal Sailing Club	WA	Sorrento Sailing Couta Boat Club	VIC		
		Frankston Yacht Club	VIC	Manly Sailing	NSW	Ranelagh Yacht Squadron	VIC	South of Perth Yacht Club	WA		
		Fremantle Sailing Club	WA	Maroochy Sailing Club	QLD	Rippers Watersports Academy	NSW	South West Water Based Activities Centre	WA		

## 2020-21 Affiliated Class Associations

Adams 10 Meter Yacht Association Inc

Australian 16ft Skiff Association

Australian 18 Footers League Ltd

Australian 2.4 Metre Class Association

Australian 9ers

Australian Blokart Association Inc

Australian Formula 18 Catamaran Association

Australian Hansa Class Association

Australian Historical Skiff Sailing Association

Australian Impulse Sailing Association

Australian International Dragon Association

Australian International Optimist Dinghy Association

Australian International Yngling Association Inc

Australian Laser Class Association

Australian Minnow Sailing Association

Australian Musto Skiff Class

Australian National Sabot Council

Australian O'pen Skiff Association Inc.

Australian Paper Tiger Catamaran Association Inc.

Australian Radio Yachting Association Inc.

Australian Sharpie Sailing Association Inc

Australian Sports Boat Association

Australian Tasar Council

Australian VX One Class Association

Australian Weta Class Association Inc.

Careel Cruising Yacht Association of Australia

Classic Yacht Association of Australia

Farr 40 Australia

Flying Eleven Association of Australia

Flying Fifteen International

International 420 Class Association of Australia Inc

International 470 Class Association of Australia

International 5.5 metre Association of Australia

International 505 Yacht Racing Association of Australia

International B14 Class Association of Australia

International Cadet Class of Australia

International Contender Association of Australia

International Finn Association of Australia Inc.

International Fireball Association of Australia Incorporated

International Flying Dutchman Class Australia

International Fourteen Sailing Council of Australia

International Moth Class Association of Australia

International OK Association of Australia

International Ten Square Metre Canoe Association of Australia

J70 Australia Class Association

Javelin Skiffs Australia

Kiteboarding Australia

Manly Junior Sailing Association

MG14 Association of NSW Inc.

Multihull Yacht Association of South Australia

nacra association of Australia INC

National 125 Association of Australia

National E Association

National Heron Sailing Association

National Mosquito Catamaran Council of Australia

NSW 12ft Skiff Association

Old Gaffers Association of WA (inc)

Pacer Australia

Pelican Sailing Association

RL24 Owners Association of Australia

RS Sailing Association Australia Inc

Sabre Sailing Association of Australia Inc

Sailability WA

SB20 Australia

Spiral Class Association of Australia

Swan River Sailing

The Hartley TS16 Association of Australia

The International Etchells Class Association of Australia

The Noelex Yacht Association of Australia

Trailer Sailer Association of South Australia

Waszp Sailing Association Of Australia Inc



## Club Conferences

The annual Club Conferences provide an opportunity for club officials to get together to discuss relevant topics, network with other clubs and connect with Australian Sailing.

In 2020, the conferences were held online as a series of webinars due to COVID restrictions. This year's conferences were set to be held partially online via a webinar series, alongside in-person conferences where possible in each state.

Three nationally relevant webinars were provided to the sailing community during June.

The first webinar provided a background into Australian Sailing's current work to create club pathway options for strengthening retention and development of club members. The webinar also provided a background into Australian Sailing's Performance Pathways. This webinar was presented by Australian Sailing's National Pathway Lead and Performance Pathway Manager; Sarah Ogilvie and Ashley Brunning.

The following webinar provided an insurance update from Network Steadfast which was useful for club officials across the country. The final

webinar provided a thorough update on the Racing Rules of Sailing from President of Victoria's Racing Rules and Officials Committee; Darren Eger.

South Australia, Northern Territory, Western Australia and Tasmania ran engaging in-person conferences. Each conference proved valuable for attendees whom networked with other club officials and enjoyed the opportunity to re-connect.

Presentations included state-specific Child Safety updates, member-retention success stories and suggestions for simplifying technology for clubs and volunteers. Regional Managers provided an update to their state/territory on Australian Sailing's membership, participation, strategy and progress in the past year.

The Club Conferences are a highlight for Australian Sailing's Club Services Staff since they offer an engaging vehicle to support and connect with clubs.



Queensland Club Conference

## Online Services

Utilisation of the revolutioniseSPORT system by clubs continues to grow across Australia.

Many clubs are expanding their use of the platform with lesser-known features which provide functionality for managing meetings, volunteer rostering and asset bookings.

Australian Sailing has progressed a number of system enhancements this year, with our primary focus on the SailPass upgrade. This upgrade will provide clubs with more options to manage SailPass and provided introductory members with login privileges to manage their own information.

We have commenced the implementation of membership related Application Program Interfaces (API's). A number of integrations are up and running which is assisting clubs with streamlining the management of members between third-party systems and revolutioniseSPORT. We look forward to taking the API into a number of new spaces; including integration with our e-learning platform, Canopi.

We continue to focus on data accuracy and are routinely sweeping the system to clean up duplicate profiles. We are looking forward to empowering club members to manage their own information via their online profiles which will be a focus for Australian Sailing as a part of some exciting projects which will be launched in the 2021-22 season.

revolutioniseSPORT

## Membership

Despite the many interruptions caused by COVID-19, Australian Sailing's membership numbers have remained steady, buoyed by a 60% increase in SailPass members throughout the year.

# 120,413

Total Membership of Clubs

# 4,839

This number includes growth in SailPass holders

(60% Increase between 19/20 and 20/21 seasons)

## Programs

Despite COVID-19, 20,350 participants have completed Australian Sailing participation programs in 2020/21.



This is an extremely pleasing 10% increase, compared to the previous year. Remarkably, Powerboat and Keelboat course participation grew by 58% and 37% respectively.

Discover Sailing Course participation increased by more than 2,500 across Australia and more than 600 Discover Sailing Days were run throughout the sailing season.

“Start Sailing Intro” was successfully introduced to the courses offered under the Dinghy program for Discover Sailing Centres. This new introductory course is designed to attract newcomers to the sport to experience what dinghy sailing is all about.

Supported by:



### State Participation Comparisons

	2020	2021	% change
ACT	688	1,474	114%
NSW	4,075	5,360	32%
NT	95	251	164%
QLD	1,873	3,312	77%
SA	269	396	47%
TAS	469	539	15%
VIC	7,948	5,130	-35%
WA	3,072	3,888	27%
<b>Total</b>	<b>18,489</b>	<b>20,350</b>	<b>10%</b>

### Participation Program Comparisons

	2020	2021	% change
Dinghy Experience	911	1,025	13%
Dinghy Full Course	2,356	2,682	14%
<b>Dinghy Total</b>	<b>3,267</b>	<b>3,707</b>	<b>13%</b>
Keelboat Experience	811	1,116	38%
Keelboat Full Course	1,153	1,573	36%
<b>Keelboat Total</b>	<b>1,964</b>	<b>2,689</b>	<b>37%</b>
OutThere Sailing Experience	2,121	1,286	-39%
OutThere Sailing Programs	1,749	1,459	-17%
<b>OutThere Sailing Total</b>	<b>3,870</b>	<b>2,745</b>	<b>-29%</b>
Powerboat Full Course	1,351	2,141	58%
<b>Powerboat Total</b>	<b>1,351</b>	<b>2,141</b>	<b>58%</b>
Windsurfing Experience	52	8	-85%
Windsurfing Full Course	119	164	38%
<b>Windsurfing Total</b>	<b>171</b>	<b>172</b>	<b>1%</b>
Tackers Intro	2,330	1,472	-37%
Tackers Full Course	4,600	6,049	32%
<b>Tackers Total</b>	<b>6,930</b>	<b>7,521</b>	<b>9%</b>
Safety & Sea Survival Full Course	936	759	-19%
<b>Safety &amp; Sea Survival</b>	<b>936</b>	<b>759</b>	<b>-19%</b>
<b>Experiences/Intros</b>	<b>6,225</b>	<b>5,523</b>	<b>11%</b>
<b>Full Courses</b>	<b>12,264</b>	<b>14,827</b>	<b>21%</b>
<b>Total</b>	<b>18,489</b>	<b>20,350</b>	<b>10%</b>

### 2020-21 Total participants

3,707

Dinghy

616

Discover Sailing Day

2,689

Keelboat

2,745

OutThere Sailing

2,141

Powerboat

759

Safety & Sea Survival

7,521

Tackers

172

Windsurfing



## Workforce Development

More than 650 new Instructors attended a course and were qualified this year.

The number of new Dinghy Instructors increased by more than 200, while the number of Keelboat Instructors and Sailing Coaches grew by 43% and 30% respectively from last year.

In addition, more than 280 Officials gained an Official qualification and over 220 Officials further extended their qualification through reaccreditations.

Australian Sailing produced a new Judge accreditation policy and related resources this year. It aims to deliver better quality judging (specifically chairing a jury) at club and regatta level events whilst providing a new free-of-charge online entry level qualification - the Protest Committee Member.

Furthermore, two new online courses were created for Discover Sailing Centres and qualified Instructors wanting to deliver the OutThere Sailing (OTS) programs: OTS Instructor Induction and Windsurfing Endorsement. Both e-learning courses are designed to enhance instructor knowledge and skills about OTS, in order to deliver this program more effectively.



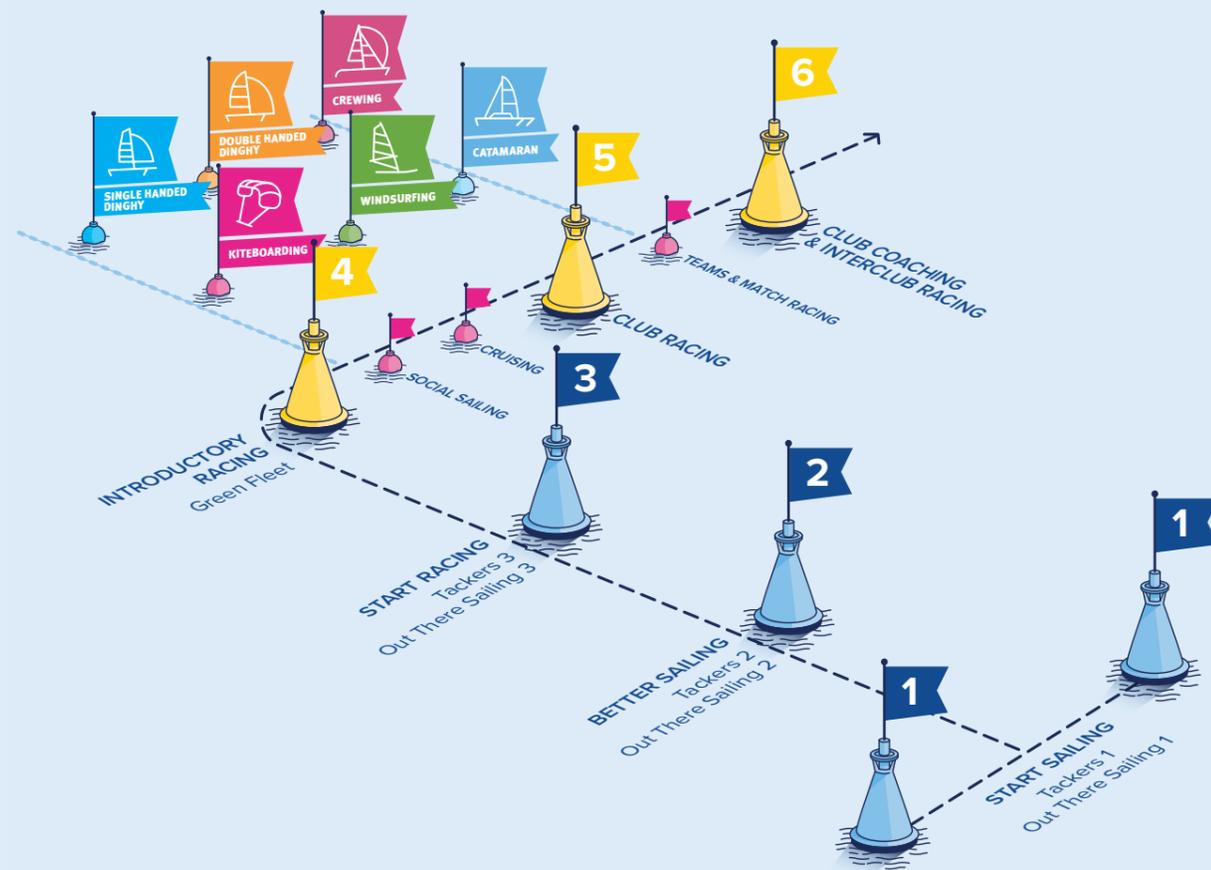
Instructors	Dinghy	Keelboat	Powerboat	Windsurfing	Safety & Sea Survival
New accreditations	525	83	21	22	10
Reaccreditations	66	13	18	10	1

Coaches	Sailing Coach
New accreditations	68
Reaccreditations	1

Officials	Judge	Race Officer	Umpire	Equipment Auditor	Measurer
New accreditations	27	200	15	39	1
Reaccreditations	28	111	7	74	4

## Club Pathways

Australian Sailing is invested in developing the pathways that exist within our sport. Sailing is a sport that has life-long offerings and Australian Sailing is working to assist clubs to develop Club Pathway offerings that facilitate retention in the sport at clubs, with sailors, coaches and volunteers.



The Club Pathways project began in January 2021 with the introduction of Club Pathways Lead – Sarah Ogilvie. Club Pathways Project focuses on developing club sailing pathway options for sailors that sit within steps 4 – 6 of the Discover Sailing Pathway (pictured); where steps 1-3 include learn to sail programs.

Australian Sailing recognises the strengths and success within some existing club-based coaching programs and understands the differing needs of clubs; where some require assistance to grow whereas others are beginning the process of implementation. We intend to learn from the successes of current club offerings to ensure the program is suitable and adaptable by all clubs.

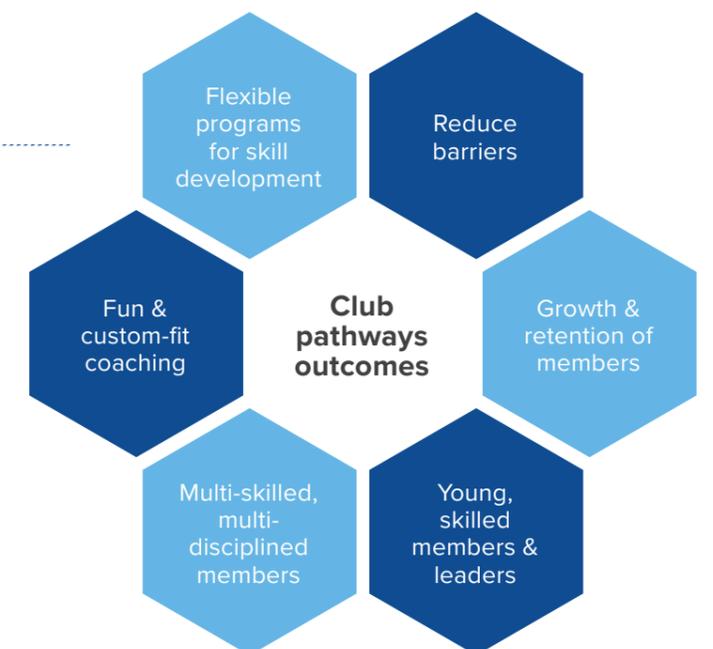
**Various clubs across Australia are assisting in developing and testing pilot programs and resources which include:**

- › Transition from Learn-To-Sail (Tackers/ Better Sailing) to a Green Fleet coaching program.
- › Instructor’s trialling ‘Introductory Coaching Endorsement’
- › Testing resources designed to assist club volunteers, staff and coaches.
- › Strategies and actions to engage and develop young leaders of clubs.
- › Coach Curriculum development for foiling, boards, keelboat and dinghy.
- › Coach skill development focusing on fostering youth development.

Club Pathways resources and programs are currently being developed. The first phase of the Club Pathway development process focuses on club members aged under 24 years and is centred around implementing pilot programs at targeted clubs over the 2021-22 sailing season. These will be critical for informing further program development.

**Resources, options and tools will be provided from late 2021 to support clubs to reach the proposed outcomes (pictured):**

Over the next 12 months, Australian Sailing will continue to work with clubs, coaches, sailors, volunteers, athletes, and other stakeholders; to bring club-based coaching programs to life.



# Ratings Report

Overall, 2020 saw a drop in the total number of Ratings Certificates issued. This drop is a direct result of the cancellation of the Sydney to Hobart and other offshore races and regattas.



### IRC

IRC Rule changes resulted in additional complexity in the processing of all applications, which has significantly increased the processing time. For the 2021-22 season, the pricing structure of IRC certificates has been amended to reflect the tiered charges applied by RORC and this approach has been well received by owners.

There has been an increase in applications from Victoria and WA in the past year, whilst all other states have dropped slightly.

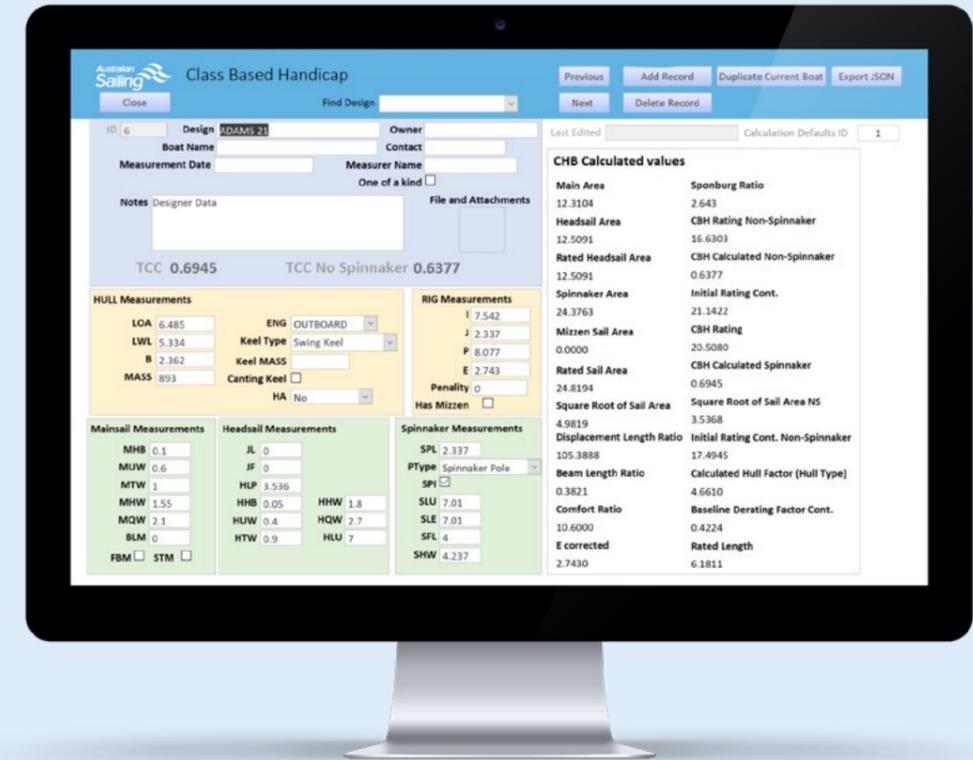
### ORCi

ORCi applications are down 20% overall, however, ORC Club is experiencing a significant increase in popularity, particularly in Victoria where it has been selected as the preferred rating system for interclub racing.

### Class Based Handicap System

The Class Based Handicap (CBH) is a replacement for the previous system. It has been created by Australian Sailing as a measurement-based system for trailable and sports boats. This work has required extensive modelling to develop a system which is purely mathematical.

This is a screen shot showing the data input for the CBH calculator. The output from this application is currently uploaded to the Australian Sailing Resources page for clubs to download and use. The feedback from stakeholders has been very positive and it is currently in use by several clubs and associations.



IRC Certificates	NSW	VIC	QLD	TAS	WA	SA	NT	Sum
IRC 2019-20	150	46	47	41	31	22	1	338
IRC 2020-21	114	52	37	30	39	15	0	287
% Change	-24%	13%	-21%	-27%	26%	-32%	-100%	-15%

ORCi Certificates	NSW	VIC	QLD	TAS	WA	SA	NT	Sum
2019-20 ORCi Apps	89	17	25	14	9	1	1	156
2020-21 ORCi Apps	85	10	21	2	4	1	0	123
% Change	-5%	-41%	-16%	-86%	-56%	0%	-100%	-21%

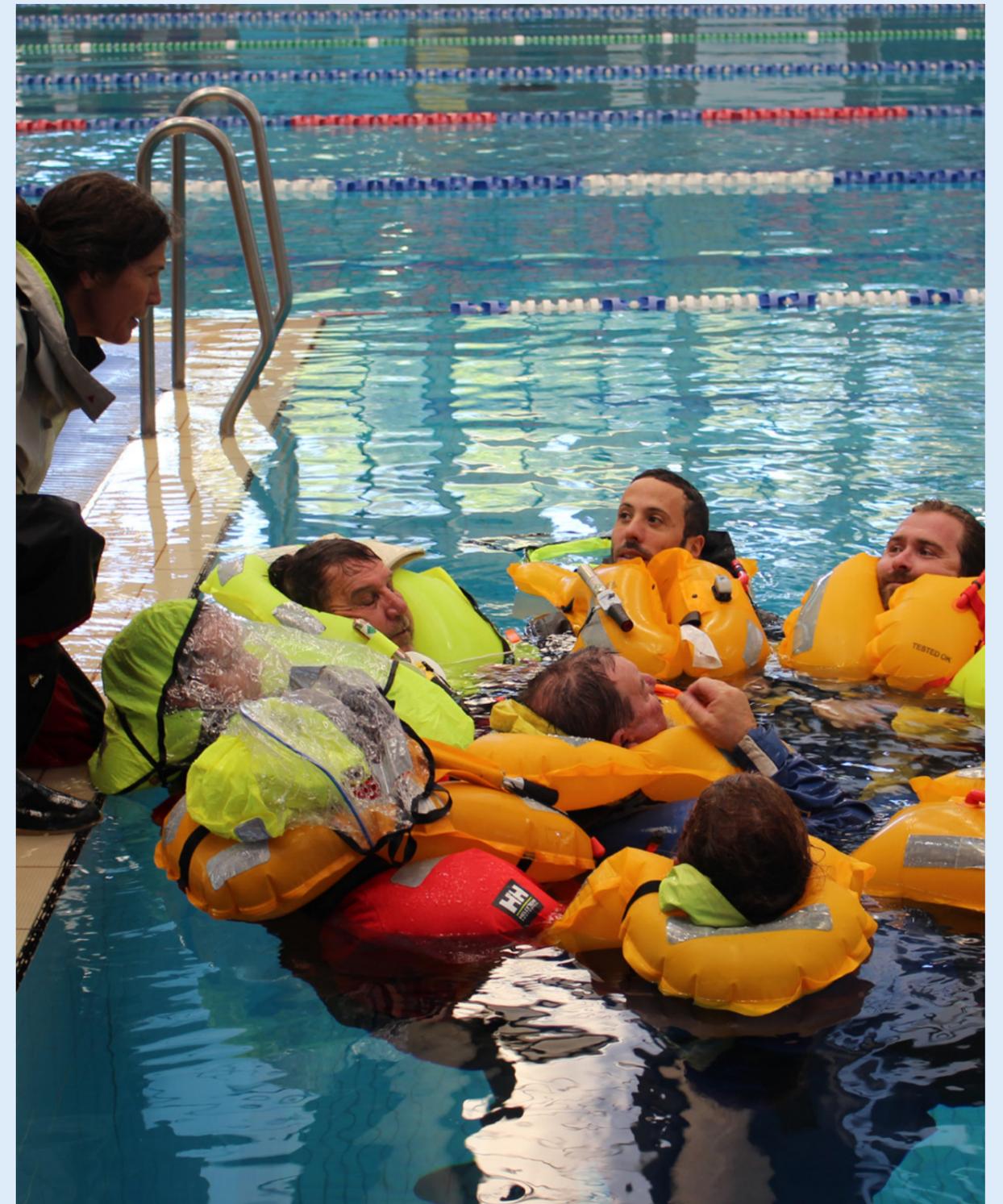
ORCc Certificates	NSW	VIC	QLD	TAS	WA	SA	NT	Sum
2019-20 ORCc Apps	54	1	1	0	0	0	3	59
2020-21 ORCc Apps	108	72	19	1	2	0	1	203
% Change	100%	7100%	1800%	Up	Up	Up	-67%	244%

## Safety & Sea Survival Centres

Our accredited Safety & Sea Survival Centres are responsible for delivering the Safety & Sea Survival course, with more than 750 participants attending that course this year.

Accredited Safety & Sea Survival Instructors present the course, which include practical liferaft activities, flare drills, and a range of relevant theoretical topics relating to safety at sea.

Safety & Sea Survival Centre	State
27 South Ocean Training	QLD
Above and Beyond Boating	NSW
Bellerive Yacht Club	TAS
Cruising Yacht Club of SA	SA
Derwent Sailing Squadron	TAS
Flying Fish Australia	NSW
Fremantle Sailing Club	WA
Mainstay Sailing	QLD
Marine SafetyWorks	NSW
Ocean Boardroom	NSW
Ocean Racing Club of Victoria	VIC
Pacific Sailing School	NSW
Paper Sailors Rock	QLD
Southport Yacht Club	QLD
Sunshine Sailing Australia	QLD
Yachtmaster Sailing School	VIC



## Safety, Rules and Representation

Australian Sailing prioritised and finalised various safety-related projects this year. The 2020-21 year saw the completion of many safety equipment related projects that appeared in the Special Regulations for keelboats and offshore yachts.

There were also two significant incident reviews. The first review was conducted by the Wynnum Manly Sailing Club with Australian Sailing's support. The second review was conducted by Australian Sailing directly to investigate the loss of a keel.

Incident reports ultimately help clubs, crews, and others with interests in the sport; to improve safety by highlighting issues that can be learnt from. The Equipment Auditing scheme was also improved by freeing clubs from the need to nominate and insure Equipment Auditors annually; Australian Sailing has adopted this responsibility. The Australian Sailing Board's Safety sub-committee chaired by Director Jenni Maclean met twice and dealt with many matters by email circular.

The 2021-2024 Racing Rules of Sailing with Australian Sailing's prescriptions were published. The Race Officials Committee which oversees these activities celebrated Peter Merritt's term as Chairperson and introduced Director Garry Langford to the leadership role. The Rules Specialist Group chaired by John Standley issued 7 rules opinions in response to questions from the sailing community and assisted the determination of 8 appeals.

Australian Sailing contributed significantly to the governance of sailing internationally with several key appointments made within World Sailing.

Member	Position
Sarah Kenny	World Sailing Vice President
Daniel Belcher	Council Group L and Events Committee
David Tillett	Constitution Committee (chairperson)
Shevaun Bruland	Equipment Committee
Barry Johnson	Equipment Rules Sub-Committee
Matt Allen	Oceanic and Offshore Committee (chairperson)
Glen Stanaway	Offshore Special Regulations Sub-Committee and Categorization Commission (vice chairperson)
David Staley	Para Sailing Committee (vice chairperson)
Richard Slater	Racing Rules Committee (vice chairperson) and Umpires Sub-Committee
David Brookes	Race Management Sub-Committee (vice chairperson)
Chris Caldecoat	Regional Games Sub-Committee

Australian Sailing made important changes this year to reinvest in operations that provide services and develop policy around safety, rules and Australia's international representation. This reinvestment has provided greater support to the volunteers who support Australian Sailing in these respective areas. We are proud to have these people helping us.

An Owners' Working Group was established to improve Australian Sailing's engagement with owners of yachts with an IRC or ORC rating.

The Group is chaired by Director Shevaun Bruland and includes Noel Cornish, Matt Donald, Bruce Taylor, Jason Close, Grant Wharington, Craig Carter and David Griffith. The Group has provided input on various issues including maxi racing, insurance, event formats such as the Australian Yachting Championship and changes to rating rules. The Group met four times and contributed to boat owner forums in Tasmania, New South Wales and Western Australia.



## Australian Sailing Awards

Tom Slingsby and Lisa Darmanin took out top honours at the 2020 Australian Sailing Awards, with the Olympic medal winning athletes being crowned Male Sailor of the Year for the fourth time and Female Sailor of the Year for the third time respectively.



Royal Geelong Yacht Club took out multiple awards, claiming Club of the Year and the Sport Promotion Award after hosting seven national and world championships as well as their annual Festival of Sails event during the Summer of Sailing.

The full list of winners of the 2020 Australian Sailing Awards included:

**Male Sailor of the Year**  
**Tom Slingsby OAM**  
Gosford Sailing Club

**Female Sailor of the Year**  
**Lisa Darmanin**  
Manly 16' Skiff Sailing Club

**Para Sailor of the Year**  
**Chris Symonds**  
Wynyard Yacht Club

**Youth Sailor of the Year**  
**Scott Whitehead**  
Townsville Yacht Club

**Offshore Sailor of the Year**  
**Matt Allen AM**  
Cruising Yacht Club of Australia

**Sport Promotion Award**  
**Royal Geelong Yacht Club**

**Sports Professional Award**  
**Jack Buchan**  
Newcastle Cruising Yacht Club

**Sustainability Award**  
**Ocean Crusaders**  
Ian Thomson & Annika Thomson

**SheSails Award**  
**Clare Alexander**  
Double Bay Sailing Club

**Volunteer Award**  
**James & Chris Mitchell**  
Sandringham Yacht Club

**Club of the Year**  
**Royal Geelong Yacht Club**

**Official of the Year**  
**Stephen Aulich**  
Sandringham Yacht Club

**Coach of the Year**  
**Michael Blackburn**  
Australian Sailing Team

**Instructor of the Year**  
**Diane Kelsey**  
Townsville Sailing Club

**SOLAS Trust Bravery Award**  
**Christian Charalambous**

**President's Award**  
**David Tillett AM**

**Lifetime Achievement Award**  
**Gordon Ingate**

London 2012 gold medallist Slingsby had a stand-out year, helming the victorious Australia SailGP Team and winning the 2019 Moth World Championships in Perth. Darmanin, along with cousin and skipper Jason Waterhouse, claimed back-to-back bronze medals at the two Nacra 17 World championships held during the awards nomination period.



Tom Slingsby OAM - Male Sailor of the Year



Lisa Darmanin - Female Sailor of the Year — Image courtesy of Sailing Energy and World Sailing



Frank Bethwaite DFC OAM

## Australian Sailing Hall of Fame



The Australian Sailing Hall of Fame (ASHoF) was established in 2017 in conjunction with the Australian National Maritime Museum to recognise the greats of the sport, those who have achieved at the highest level and contributed to make sailing what it is today. The Australian Sailing Hall of Fame showcases the inductees, their achievements and impact.

The 2020 inductees to the Australian Sailing Hall of Fame included:

### Malcolm Page OAM

Malcolm Page OAM (born 1972) has won multiple world and national titles and is currently Australia's most successful Olympic sailor in the 470 class after winning back-to-back gold medals at successive Olympic Games, under two different skippers: Nathan Wilmot in Beijing in 2008 and Mat Belcher in London in 2012. In acknowledgment of his career Malcolm was awarded the honour of carrying the flag for the Australian team in the closing ceremony of the 2012 London Olympic Games.

### Sydney 2000

#### Paralympic Sonar Class crew Noel Robins OAM, Jamie Dunross OAM & Graeme Martin OAM

In 2000 Western Australians Noel Robins OAM (1945-2003), Jamie Dunross OAM (born 1965) and Graeme Martin OAM (born 1949) became Australia's first gold medallists in the Paralympic Sonar Class at the Sydney Olympic Games. With experienced America's Cup skipper Robins as skipper, and Dunross and Martin as crew the team finished top four in all their counting races and went on to take the gold from the German and Canadian teams.

### Frank Bethwaite DFC OAM

Frank Bethwaite DFC OAM (1920-2012) a global innovator and pioneer in design and meteorology who, with his wife 'Nel' Adelaide founded a sailing dynasty with their four children: Christine, Mark, Nicky and Julian. Frank loved experimenting with rigs and hull designs; he was involved in the design of the Northbridge Senior, Tasar and 49er skiff among many others. His 1992 book, High Performance Sailing, was regarded as world's best practice and was translated into 12 languages.

## Australian Sailing Team

Australian Sailing's High Performance team built for the future while celebrating the present in 2020/21, with a number of key strategic changes underpinning successes on the water at the postponed Tokyo 2020 Olympics.



The year commenced with Iain Murray extending his contract with the Australian Sailing Team in the newly created role of Australian Sailing Director - Tokyo 2020 Olympic Campaign. Mike McGovern was appointed to the role of Australian Sailing High Performance Director.

McGovern and his team delivered a new Australian Sailing High Performance Strategy titled '#nextlevel – Towards Paris 2024 & LA 2028'. The strategy aims to make Australia the number one Olympic sailing country in the world via uniting and inspiring our community and nation by the LA 2028 Olympics.

Key deliverables from the strategy which were completed in the reporting period included the launch of the Performance Pathways Futures Program, the Athlete Development Framework and the Athlete Wellbeing & Engagement Framework. Additional resourcing was also secured and allocated to technical coaching in the state's daily training environments

in partnership with the Australian Institute of Sport (AIS) and National Institute Network (NIN).

The Performance Pathways Futures Program was designed to identify and develop high potential sailors whom are currently transitioning between Pathways and Olympic classes; aiming to earn a place within the Australian Sailing Squad. The program consists of a series of national camps integrating quality high performance coaching and targeted performance support services aligned to the athlete's individual performance plans.

In May, performance development specialist Ken Lynch was appointed to the role of National Performance Pathway Manager.

Michael Blackburn was also announced as the new Australian Sailing Technical Director, a role that will see him responsible for leading the group of national coaches and providing broader direction over the Australian Sailing high performance system.

### Tokyo 2020 Olympic Games

The preparation for the Tokyo 2020 Olympics will undoubtedly go down as one of the most unusual in the history of our sport. There was the initial postponement, the restrictions on international travel, the logistical challenges faced with state borders opening and closing and the ever-present challenge of operating in a COVID-safe world.

Australia had qualified in eight classes for the Tokyo Games; and when Mara Stransky was announced as our Laser Radial selection in March 2020 the athletes had no idea it would be another 13 months before Jake Lilley was announced as the Finn selection to round out the team.

In that time there were myriad of changes, updates and challenges

faced by our athletes as they largely prepared for the Games on home waters. With little to no international travel available to our team, they trained with teammates and squad partners on local waters to give themselves the best chance of success once the Tokyo 2020 Games finally arrived.

The Games themselves were expertly delivered by the host Organising Committee. Despite the unusual circumstances surrounding the event, Australia was able to bring home two gold medals thanks to dominant performances from Matt Wearn (Laser) and Mat Belcher and Will Ryan (Men's 470). Australia also secured two Top 10 placings from Jason Waterhouse/Lisa Darmanin (Nacra 17) 5th and Jake Lilley (Finn) 7th.

The gold medals marked Australia's dominance in their respective classes. Wearn's win was Australia's third consecutive Olympic Gold in the Laser class (all under coach Michael Blackburn) and the Mens 470's Gold was our fourth win from the last six Olympics in the class. The Mens 470 Gold made Mat Belcher Australia's most decorated Olympic sailor with two Gold and one Silver and gave Victor Kovalenko his eleventh Olympic medal as a coach, including seven Gold.

The Australian Sailing Team would like to thank our coaches, staff, Patrons, Corporate Partners, AIS, NIN and the Middle Harbour Yacht Club for their support throughout the campaign.

### Tokyo 2020 Olympic results

#### 49er

##### Will & Sam Phillips

> 12th

#### 49erFX

##### Tess Lloyd & Jaime Ryan

> 13th

#### Finn

##### Jake Lilley

> 7th

#### Laser

##### Matt Wearn

> Gold Medal

#### Laser Radial

##### Mara Stransky

> 14th

#### Men's 470

##### Mat Belcher OAM & Will Ryan

> Gold Medal

#### Women's 470

##### Nia Jerwood & Monique de Vries

> 16th

#### Nacra 17

##### Jason Waterhouse & Lisa Darmanin

> 5th

**The 2020-21 Australian Sailing Support Team**

Iain Murray	Campaign Director
Michael Blackburn	Coach - Mens Laser class
Victor Kovalenko	Coach - 470 class
Darren Bundock	Coach - Nacra 17 class
Rafael Trujillo	Coach - Finn class
Malcolm Page	Coach - 49er Class
Harry Mighell	Coach - 49erFX class
Tristan Brown	Coach - Laser Radial class
Ruslana Taran	Coach - Womens 470 class
Caroline Brisebois	Support
Sam Ellis	Support
Mark Thorpe	Support
Richard Slater	Support
Ashley Wolff	Support
Katherine Firkin	Support
Karina Tarbath	Support
Libby Greenhalgh	Support
Andrea Furst	Support
Palasis Cooney	Support
Thomas Wilkinson	Support
Benita Lalor	Support
Lucy Wright	Support

**The 2020-21 Australian Sailing Team**

Mathew Belcher OAM	QLD
Tom Burton OAM	NSW
Lisa Darmanin	NSW
Monique de Vries	WA
Nia Jerwood	WA
Jake Lilley	QLD
Tess Lloyd	VIC
Haylee Outteridge	NSW
Nathan Outteridge OAM	NSW
Sam Phillips	VIC
Will Phillips	VIC
Jaime Ryan	NSW
Will Ryan	NSW
Mara Stransky	QLD
Jason Waterhouse	NSW
Matt Wearn	WA

**Australian Sailing Squad**

The Australian Sailing Squad operates within the AST and is the pathway to support high potential emerging athletes. ASS athletes competed through the year with some strong results. The impact of the COVID-19 pandemic on international travel during the 2020/21 season meant athletes involved in the program were limited to domestic training and regattas, as they develop their skills for the Paris 2024 Olympic campaign and beyond.

**Australian Youth Team**

The 2020 Australian Sailing Youth Team to compete at the Youth Sailing World Championships was selected at the conclusion of the 2020 Australian Sailing Youth Championships.

**The selected team was:****Int 29er Boys:**

**Ethan Galbraith and Charles Zeeman (TAS)**

**Int 29er Girls:**

**Zoe Dransfield and Maddie Mcleay (NSW)**

**Int 420 Boys:**

**Linus Talacko and Lachlan Grogan (VIC)**

**Int 420 Girls:**

**Bridget Conrad and India Gilbert (NSW)**

**Laser Radial Boys:**

**Michael Compton (WA)**

**Laser Radial Girls:**

**Mina Ferguson (NSW)**

**Nacra 15:**

**Georgia Payne and Nathan Bryant (WA/NSW)**

**Techno 293 Plus:**

**Grae Morris (NSW)**

**Techno 293 Plus:**

**Amelia Quinlan (NSW)**

In May 2020, World Sailing announced that the 2020 Youth Sailing World Championships were to be cancelled as a result of the COVID-19 pandemic, meaning the team were unable to travel to compete.

The 2020/21 domestic sailing season was heavily impacted due to the impacts of the pandemic, with several key youth regattas cancelled. Events that did not proceed included the NSW Youth Championships in October 2020 and the Australian Youth Championships which were scheduled to be hosted by South of Perth Yacht Club and partner Club, Royal Perth Yacht Club, in January 2021.

The cancellation of these events significantly impacted the selection criteria for the 2021 Australian Sailing Youth Team, and in June 2021 Australian Sailing made the difficult decision to not select or send an Australian Sailing Youth Team to the 2021 Youth Sailing World Championships.



2020 Australian Sailing Youth Team



## Australian Sailing Team Patrons

The Australian Sailing Team Patrons are a group of high achieving individuals with a passion and commitment to sailing and Olympic competition, who financially support and interact with the Australian Sailing Team athletes.

The Australian Sailing Team Patrons provide essential additional funding and services for the competing athletes.

The Patrons provide the impetus for the team to attract and establish a comprehensive commercial partner program. The program was introduced with the inception of the Australian Sailing Team in March 2006 and includes the support of a small group of generous people from within the sailing community:

### Patrons:

- > Robert Salteri (Patrons Coordinator)
- > John Bacon
- > Marcus Blackmore AM
- > John Calvert-Jones AM
- > David Gotze
- > Dr Leslie Green
- > Simon McKeon AO
- > Andrew (Sandy) Oatley
- > Norman Rydge AM OBE
- > Lang Walker AO



Mat Belcher and Will Ryan - Tokyo 2020 Olympic Gold Medalists in the Mens 470 Class / Image courtesy of Sailing Energy and World Sailing

## Barranjoey Pin

The Australian Sailing Team Alumni Program, the Barranjoey Pin, started in 2018. It is designed to acknowledge the legacy and history of Olympic and Paralympic class sailing in Australia, and recognise those athletes who have achieved the Australian Sailing Team standard since the Team's establishment in 2006.



Every athlete who has represented Australia at either an Olympic Class World Sailing Championship, IYRU Women's World Championship, Olympic Games or Paralympic Games prior to 2006 and achieved a Top 10 performance, as well as those athletes who qualified for the Australian Sailing Team after 2006, will receive a uniquely numbered Pin to commemorate their achievement.

The Barranjoey Pin is an embodiment of the great traditions and values of those who have competed and continue to compete at the highest level for Australia in sailing.

Pin No.	Year	Class	Event	Name/s
1	1948	Star	Olympic Games	Alexander 'Jock' Sturrock
2	1948	Star	Olympic Games	Len Fenton
3	1948	Firefly	Olympic Games	Robert (Bob) French
4	1952	Star	Olympic Games	Bart Harvey
5	1952	Dragon	Olympic Games	Bevan Worcester
6	1952	Dragon	Olympic Games	Doug Buxton
7	1952	Star	Olympic Games	Kevin Wilson
8	1952	Finn	Olympic Games	Peter Attrill
9	1956	Dragon	Olympic Games	Brian Carolan
10	1956	Finn	Olympic Games	Colin Ryrrie
11	1956	5.5	Olympic Games	Devereaux Mytton
12	1956	Dragon	Olympic Games	Graham Drane
13	1956	Dragon	Olympic Games	James Carolane
14	1956	Star	Olympic Games	John Downey
15	1956	12m Sharpie	Olympic Games	Malcolm Scott
16	1956	12m Sharpie	Olympic Games	Rolland 'Rolly' Tasker
17	1958	Flying Dutchman	Worlds	Ian Palmer
18	1960	Dragon	Olympic Games	Alan Cain
19	1960	5.5	Olympic Games	David Bingham
20	1960	5.5	Olympic Games	Ernest Wagstaff
21	1960	Dragon	Olympic Games	Harold Brooke
22	1960	Dragon	Olympic Games	John Coon
23	1960	Finn	Olympic Games	Ron Jenyns
24	1962	Flying Dutchman	Worlds	Andrew White
25	1964	5.5	Olympic Games	Bill Northam
26	1964	Dragon	Olympic Games	Ian Quartermain
27	1964	Flying Dutchman	Olympic Games	Ian Winter

Pin No.	Year	Class	Event	Name/s
28	1964	5.5	Olympic Games	James 'Dick' Sargeant
29	1964	Flying Dutchman	Olympic Games	John Dawe
30	1964	Star	Olympic Games	Martin Visser
31	1964	5.5	Olympic Games	Peter O'Donnell
32	1964	Star	Olympic Games	Thomas Owens
33	1965	5.5m	Worlds	Norman Booth
34	1968	Flying Dutchman	Olympic Games	Carl Ryves
35	1968	Star	Olympic Games	David Forbes
36	1968	5.5m	Olympic Games	Sir James Hardy
37	1968	Dragon	Olympic Games	John Cuneo
38	1968	Dragon	Olympic Games	John Ferguson
39	1968	Star	Olympic Games	Richard Williamson
40	1968	5.5m	Olympic Games	Scott Kaufman
41	1968	Dragon	Olympic Games	Tom Anderson
42	1968	5.5m	Olympic Games	William Solomons
43	1969	Dragon	Worlds	Ross Bradbary
44	1969	Dragon	Worlds	John Shaw
45	1970	Flying Dutchman	Worlds	Craig Whitworth
46	1970	Flying Dutchman	Worlds	Robert Miller. (Ben Lexcen)
47	1971	Finn	Worlds	John Bertrand
48	1972	Soling	Olympic Games	Denis O'Neil
49	1972	Tempest	Olympic Games	Gordon Ingate
50	1972	Star	Olympic Games	John Anderson
51	1972	Soling	Olympic Games	Ken Berkeley
52	1972	Flying Dutchman	Olympic Games	Mark Bethwaite
53	1972	Tempest	Olympic Games	Rob Thornton
54	1972	Flying Dutchman	Olympic Games	Tim Alexander

Pin No.	Year	Class	Event	Name/s
55	1976	Tornado	Olympic Games	Brian Lewis
56	1976	470	Olympic Games	Ian Brown
57	1976	470	Olympic Games	Ian Ruff
58	1976	Tempest	Olympic Games	James Byrne
59	1976	Tornado	Worlds	Jim Dachtler
60	1976	Tempest	Olympic Games	Jorn Hellner
61	1976	Tornado	Olympic Games	Warren Rock
62	1978	420	Womens Worlds	Addy Bucek
63	1978	Laser	Womens Worlds	Lyndall Patterson
64	1978	420	Womens Worlds	Sophie Bucek
65	1978	Laser	Womens Worlds	Vanessa Dudley
66	1980	Tornado	Olympic Games	Barry Robson
67	1980	470	Olympic Games	Garry Gietz
68	1980	Soling	Olympic Games	Gary Sheard
69	1980	Finn	Olympic Games	Geoff Davidson
70	1980	Flying Dutchman	Olympic Games	Glenn Bourke
71	1980	470	Olympic Games	Greg Johns
73	1980	Star	Olympic Games	Richard Coxon
74	1980	Soling	Olympic Games	Tim Dorning
75	1982	Star	Worlds	Colin Bate
76	1982	Soling	Worlds	Glenn Read
77	1982	Soling	Worlds	Ian McDiarmid
78	1982	Star	Worlds	Phil Baker
79	1982	Soling	Worlds	William Packer
80	1983	470	Womens Worlds	Jenny Lidgett
81	1983	Soling	Worlds	Lachy Simpson
82	1983	Soling	Worlds	Lloyd Lissiman

Pin No.	Year	Class	Event	Name/s
83	1983	470	Womens Worlds	Nicola Bethwaite
84	1983	Soling	Worlds	Peter Gilmour
85	1983	Windsurfer	Womens Worlds	Sarah Kenny
86	1984	Tornado	Olympic Games	Christopher Cairns
87	1984	Finn	Olympic Games	Chris Pratt
88	1984	470	Olympic Games	Chris Tillett
89	1984	Star	Olympic Games	Colin Beashel
90	1984	Soling	Olympic Games	Dean Gordon
91	1984	Tornado	Worlds	Graeme Harbour
92	1984	Tornado	Worlds	Graeme Parker
93	1984	WindGlider	Olympic Games	Greg Hyde
94	1984	Flying Dutchman	Olympic Games	James Cook
95	1984	Flying Dutchman	Olympic Games	James Wilmot
96	1984	470	Olympic Games	Richard Lumb
97	1984	Tornado	Olympic Games	Scott Anderson
98	1987	Mistral Board	Womens Worlds	Jessica Crisp
99	1987	Star	Worlds	Sean Leonard
100	1988	Tornado	Olympic Games	Bradley Schafferius
101	1988	Flying Dutchman	Olympic Games	David Connor
102	1988	Flying Dutchman	Olympic Games	Gary Smith
103	1988	Star	Olympic Games	Greg Torpy
104	1988	470	Olympic Games	Karyn Gojnich
105	1988	Soling	Olympic Games	Matthew Percy
106	1988	Soling	Olympic Games	Robert Wilmot
107	1988	Tornado	Olympic Games	Roger Colman
108	1989	Tornado	Worlds	Allan Goddall
109	1989	Tornado	Worlds	Greg Cann

Pin No.	Year	Class	Event	Name/s
110	1990	Laser Radial	Worlds	Jacqueline Ellis
111	1992	Single Handed	Olympic Games	Christine Bridge
112	1992	Star	Olympic Games	David Giles
113	1992	Lechner Board	Olympic Games	Fiona Taylor
114	1992	Tornado	Olympic Games	John Forbes
115	1992	Lechner Board	Olympic Games	Lars Kleppich
116	1992	Soling	Olympic Games	Michael Mottl
117	1992	Tornado	Olympic Games	Mitch Booth
118	1992	Soling	Olympic Games	William Hodder
119	1995	Laser Radial	Worlds	Heidi Gordon
120	1996	Tornado	Olympic Games	Andrew Landenberger
121	1996	Mistral Board	Olympic Games	Brendan Todd
122	1996	Soling	Olympic Games	Matt Hayes
123	1996	Laser	Olympic Games	Michael Blackburn
124	1996	Mistral Board	Olympic Games	Natasha Sturgess
125	1996	470	Olympic Games	Owen McMahon
126	1996	Finn	Olympic Games	Paul McKenzie
127	1996	Soling	Olympic Games	Steve Jarvin
128	1996	Soling	Olympic Games	Steven McConaghy
129	1996	470	Olympic Games	Tom King
130	1997	Tornado	Worlds	Adam Beashel
131	1997	49er	Worlds	John Boyd
132	1999	49er	Worlds	Ed Smyth
133	1999	49er	Worlds	Emmett Lazich
134	1999	49er	Worlds	Teague Czislawski
135	2000	Finn	Olympic Games	Anthony Nossiter
136	2000	470	Olympic Games	Belinda Stowell

Pin No.	Year	Class	Event	Name/s
137	2000	49er	Olympic Games	Chris Nicholson
138	2000	49er	Olympic Games	Daniel Phillips
139	2000	Tornado	Olympic Games	Darren Bundock
140	2000	Soling	Olympic Games	David Edwards
141	2000	Sonar	Paralympics	Graeme Martin
142	2000	Sonar	Paralympics	Jamie Dunross
143	2000	470	Olympic Games	Jenny Armstrong
144	2000	Soling	Olympic Games	Joshua Grace
145	2000	470	Olympic Games	Mark Turnbull
146	2000	Europe Dinghy	Olympic Games	Melanie Dennison
147	2000	Soling	Olympic Games	Neville Wittey
148	2000	Sonar	Paralympics	Noel Robins
149	2000	2.4m	Paralympics	Peter Thompson
150	2002	2.4m	Worlds	Michael McLean
151	2004	49er	Olympic Games	Gary Boyd
152	2004	Yngling	Olympic Games	Kristen Kosmala
153	2004	2.4m	Worlds	Lachlan Gilbert
154	2004	470	Olympic Games	Malcolm Page
155	2004	470	Olympic Games	Nathan Wilmot
156	2004	Europe Dinghy	Olympic Games	Sarah Blanck
157	2005	Star	Worlds	Andrew Palfrey
158	2005	Yngling	Worlds	Helen Impey
159	2005	Star	Worlds	Iain Murray
160	2005	Finn	Worlds	Joshua Beaver
161	2006	RSX	AST	Allison Shreeve
162	2006	Yngling	AST	Angela Farrell
163	2006	49er	AST	Ben Austin



Barranjoey Pin recipients, Royal Melbourne Yacht Squadron, December 2018.

Pin No.	Year	Class	Event	Name/s
164	2006	Finn	AST	Brendan Casey
165	2006	470	AST	Elise Rechichi
166	2006	Tornado	AST	Glenn Ashby
167	2006	Yngling	AST	Krystal Weir
168	2006	470	AST	Mat Belcher
169	2006	49er	AST	Nathan Outteridge
170	2006	470	AST	Nick Behrens
171	2006	470	AST	Tessa Parkinson
172	2006	Laser	AST	Tom Slingsby
173	2009	Sonar	AST	Colin Harrison
174	2009	Skud 18	AST	Daniel Fitzgibbon
175	2009	Skud 18	AST	Rachael Cox
176	2009	Sonar	AST	Russell Boaden
177	2010	49er	AST	Iain Jensen
178	2010	WMR	AST	Jessica Eastwell
179	2010	WMR	AST	Katie Spithill
180	2010	WMR	AST	Lucinda Whitty
181	2010	WMR	AST	Nicky Souter
182	2010	WMR	AST	Nina Curtis
183	2010	WMR	AST	Olivia Price
184	2011	Skud 18	AST	Ame Barnbrook
185	2011	Skud 18	AST	Lindsay Mason
186	2012	Laser	AST	Ash Brunning
187	2012	Sonar	AST	Jonathan Harris
188	2012	Skud 18	AST	Leisl Tesch
189	2012	Sonar	AST	Stephen Churm
190	2012	Laser	AST	Tom Burton

Pin No.	Year	Class	Event	Name/s
191	2013	2.4m	AST	Matt Bugg
192	2013	470	AST	Sarah Cook
193	2013	470	AST	Will Ryan
194	2014	49erFX	AST	Caitlin Elks
195	2014	Nacra 17	AST	Jason Waterhouse
196	2014	Nacra 17	AST	Lisa Darmanin
197	2014	Laser	AST	Matt Wearn
198	2015	Finn	AST	Jake Lilley
199	2016	Laser Radial	AST	Ashley Stoddart
200	2016	470	AST	Carrie Smith
201	2016	470	AST	Jaime Ryan
202	2016	Finn	AST	Oliver Tweddell
203	2016	49er	AST	Sam Phillips
204	2016	49er	AST	Will Phillips
205	2017	49er	AST	David Gilmour
206	2017	49er	AST	Joel Turner
207	1999	49er	Worlds	Euan McNicol
208	2018	Nacra 17	Worlds	Haylee Outteridge
209	1992	470	Olympic Games	Jeni Danks
210	2019	Laser Radial	AST	Mara Stransky
211	1984	Windglider	Olympic Games	Stuart Gilbert
212	2019	470	AST	Nia Jerwood
213	2019	470	AST	Monique de Vries
214	1987	Laser	Worlds	Stuart Wallace



## Financial Report

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## Directors' Report

The Directors of Australian Sailing Limited present their Report together with the financial statements of the company for the year ended 30 June 2021 and the Independent Audit Report thereon.

### Directors

The following persons were Directors of the Company during or since the end of the financial year.

#### Daniel Belcher

President since 19th October 2019,  
Director since 18th October 2014

#### Alistair Murray AM

Vice President since 19th October 2019,  
Director since 29th October 2016

#### Garry Langford

Director since 19th October 2013

#### Jennifer Maclean

Director since 6th November 2015

#### Joanne Keen

Director since 29th October 2016

#### Cole Michael Lissiman OAM

Director since 29th October 2016

#### Shevaun Bruland

Director since 19th October 2019

#### Suzanne Davies

Director since 19th October 2019

#### Alex Baumann

Resigned 16th April 2021

#### Grant Simmer OAM

Appointed 31 August 2021

### Principal activities

During the year, the principal continuing activities of the Company were to act as the National Sporting Organization (NSO) for the sport of sailing in Australia including:

- › In collaboration with the state and territory Member Yachting Associations (MYA's) and Federal Government agencies, set objectives, plans and priorities to deliver a successful and growing future for sailing.
- › Develop the Australian Sailing Strategic Plan which determines the priority strategies, initiatives, programs and policies.
- › Represent sailing to the Federal Government advocating the interests of its member associations and their member clubs on a range of issues including those that affect the sport, safety, communication and the environment.
- › Develop world class athletes including the management of the Olympic, Para-sailing, Youth and State Sailing Performance Pathway programs.
- › Represent Australian Sailing as a member of World Sailing to influence international sailing policy and regulations.
- › Support club based competitive sailing and assist clubs to increase participation in sailing.

- › Provide pathways for sailors and officials with relevant training and development opportunities to provide internationally and commercially recognised sailing and boating qualifications.
- › General support for clubs and their members including insurance, IT platforms, and organising National and State Committees to implement major plans, policies and programs.

**There has been no significant change in the nature of these activities during the year.**

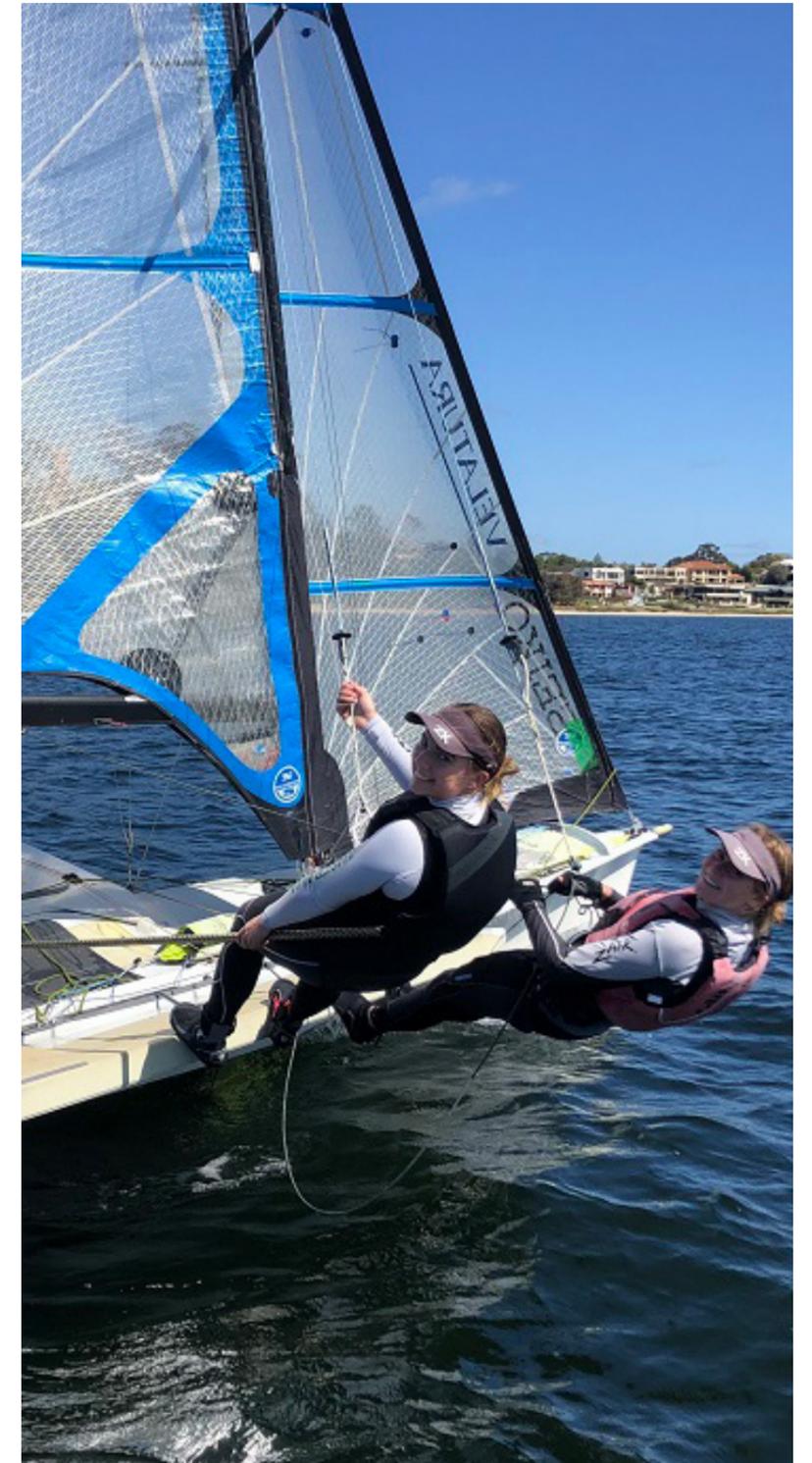
### Short-term and Long-term Objectives

**The company's short-term and long term objectives are to:**

- › Build Sailing's profile across Australia.
- › Growing participation.
- › Ensuring Sailing's sustainability
- › Maintain high performance.
- › Enhancing our people, structure and culture.

### Strategy for achieving short and long-term objectives

Australian Sailing has developed key strategies and key performance indicators as part of our Strategic plan, "*Many Passions, One Love of Sailing*".



## Australian Sailing Limited Directors' Report

### Operating Results for the Year

Another unusual year, with the effects of Covid-19 continuing to impact our operations. Our plans continually changed to ensure we supported our clubs, staff, and athletes as required, while maintaining financial stability.

Total Revenue for Australian Sailing Limited was \$16,587,684 compared to \$17,140,997 in the prior year.

Total Expenses for the year was \$15,256,351 compared to \$16,440,942 in the prior year.

The total surplus reported for Australian Sailing Limited is \$1,365,315 compared to \$700,055 in the prior year.

The net surplus across all the Service departments is \$872,762 and across the Performance departments is \$492,553 being the asset fund revenue recognized.

### Revenue

Total revenue across all departments was \$16,587,684. It includes Grants both Federal and State of \$10,352,841 (62% of the total revenue), Other Income \$2,335,654 (14%) mostly government Covid grants, Club Membership fees of \$1,349,641 (8%), Training revenue \$1,112,925 (7%).

Total Grant revenue includes the base Sport Aus performance grant of \$7,550,000 and participation funding of \$650,000.

The Sport AUS high performance grant revenue is reduced by the underspend as we cannot recognize the revenue if it is not used. This underspend has been transferred to the balance sheet for use in the 2021-2022 financial year and thus the net result shown in performance is nil before capital asset fund grant revenue. The capital asset grant recognized this year is \$492,553 and shown as a surplus. This is the fund received in June 2018 from the AIS.

The performance carried forward surplus was \$2,167,559; this is shown as a reduction in revenue and transferred to the balance sheet account for deferred revenue. We also have a carried forward surplus for other grants, including state and AOC. The total carried forward in deferred revenue on our balance sheet is \$3,913,565.

Club membership includes the affiliation fees paid by our 352 clubs across Australia showing a total of \$1,349,641. The 2021 club fee invoices were reduced by 50% to take into account the impact of the Covid-19 Pandemic on all our clubs.

Training revenue total \$1,112,925, this includes, mainly training courses (\$693,840), enrolment fees, resources, instructor registrations and centre fees.

Sponsorship revenue is \$608,704, of which \$221,666 is cash including Hamilton Island, Network

Insurance Group and Sharp. The VIK sponsorship mainly from Zhik. Donations from our patrons through the Australian Sports foundation was \$87,970. Other income of \$2,335,654 mainly the JobKeeper subsidy and Covid state grants.

### Expenses

Total expenses across all departments were \$15,256,351.

The main expenses being for staff at \$6,827,681 (45% of the total costs) and contractors for \$2,126,621 (14%).

Other major cost items being travel related costs of \$705,319 (5%) and athlete funding of \$897,060 (6%).

All other costs are generally in line with the revised forecasted costs in 2021.

### Balance Sheet

Cash at year end was \$7,267,365 up \$953,732 from the prior year end balance.

The lower allowed activity has led to underspend of the HP grant and an increase in cash balance at year end.

Capital asset fund balance remaining at 30th June 2021 is \$285,906. This fund is separated for future high-performance asset purchases.

Grants in Advance from Federal and State Governments and the AOC total \$3,886,803. These are retained on our balance sheet for future use.

## Australian Sailing Limited Directors' Report

### Significant Changes in the state of affairs

There were no significant changes to the state of affairs of the Company during the year.

### Dividends

The Company is a not-for-profit organisation and is prevented by its constitution from paying dividends.

### Directors meetings

The number of meetings of Directors held during the year and the number of meetings attended by each Director, is as follows:

#### Meetings of Directors

	Held	Eligible	Attended
Daniel Belcher	7	7	7
Alistair Murray AM	7	7	7
Joanne Keen	7	7	7
Garry Langford	7	7	7
Cole Michael Lissiman	7	7	7
Jenni Maclean	7	7	6
Shevaun Bruland	7	7	7
Suzanne Davies	7	7	6
Alex Baumann (Resigned 16th April 2021)	7	6	5



Australian Sailing Limited  
Directors' Report

## Information on Directors

### Daniel Belcher

LLB/B.Com (Accounting), MBA,  
Graduate AICD

President since 19th October 2019

Independent Non-Executive  
Director of Australian Sailing Limited  
since 18th October 2014.

- › Director of Oceania Sailing Federation since 2018.
- › Co-founder and Deputy Chairman of Melanoma Patients Australia, a non-profit organisation;
- › Member of Australian Sailing Squad 2000-2004 (470 Class) winning international, Australian, and state titles;
- › Etchells racing since 2004;
- › Winner of International 420 World and World Junior Championships in 2000.
- › Daniel is the Managing Director of Redwood North, a mid-market Private Equity firm. Previously Daniel was a management consultant with McKinsey & Co in New York and Sydney.
- › Secretary-General of Oceania Sailing Federation (Since 2019)
- › Member of World Sailing Council (Since 2020)
- › Member of World Sailing Events Committee (Since 2020)

### Alistair Murray AM

Vice President since  
19th October 2019

Independent Non-Executive Director  
of Australian Sailing Limited since  
29th October 2016.

- › Member of Australian Sailing Strategic Advisory Committee.
- › 43 years with international yacht fittings market leader, Ronstan; following 20 years as CEO, currently Chairman.
- › Awarded an AM in 2017 for services to sailing, as a supporter of young sports people, and to the manufacturing and export industries.
- › Has been involved in numerous activities to promote sailing, including Chairman of the International Sailing Summit and Board memberships of Sail Melbourne, Sail America, Volvo Ocean Race Stopover and Sandringham Yacht Club.
- › Other industry roles have included current Boating Industry Association of Victoria directorship President of the marine industry export body, AIMEX.
- › Recognised with numerous awards, including Austrade Export Hero, a Federal Government Centenary Award, Australian Manufacturing Hall of Fame, Victorian Governor's Export Award, US Sailing Industry Award

for Outstanding Contribution, Australian Sailing Lifetime Achievement Award and BIAV Industry Champion Awards.

- › Has sailed numerous classes of dinghies and keelboats, winning numerous State and National Titles, and a World Masters Championship in Tasars.

### Garry Langford

Independent Non-Executive  
Director of Australian Sailing Limited  
since 18th October 2014.

- › Director of Yachting Australia Incorporated from 19th October 2013 to 18th October 2014.
- › Member and Chair of Audit and Risk Committee.
- › Consultant in the international development, protection and management of new fruit products for USA, EU and Australian based clients;
- › Past President of Yachting Tasmania; sailed in 3 Sydney to Hobart Yacht races in the 80's;
- › Established Tasmanian elite development program with the Tasmanian Institute of Sport;
- › Life member of the Association of Apex Clubs;
- › Awarded Churchill Fellowship in 1994;
- › Past Director and current member of International Fruit Tree Association (USA).

Australian Sailing Limited  
Directors' Report

### Jennifer Maclean

Juris Doctor in Law, Master of  
Sport Management, Grad. Dip  
Arts in Recreation, B.App Science  
(Distinction in Medical Biophysics  
and Scientific Instrumentation)

Independent Non-Executive  
Director of Australian Sailing Limited  
since 6th November 2015.

- › Chair of National Safety Committee
- › Senior Commercial Lawyer at Frasers Property Australia
- › Past director of Yachting Victoria (YV) and chair of YV Risk Management & Safety Committee
- › Former Commodore of Blairgowrie Yacht Squadron
- › Prior to her career in law, she was a leader in the national and state water safety and aquatic recreation industry working for peak not-for-profit organizations
- › Former director and life member of Life Saving Victoria
- › Former director and life member of Aquatics & Recreation Victoria
- › Active club sailor in her Farr 1020; enjoys racing and cruising in her Beneteau Cyclades 43.3 in the Whitsundays.

### Joanne Keen

LLB(Hons), LLM, Member (AICD),  
Member (ACLA)

Independent Non-Executive  
Director of Australian Sailing Limited  
since 29th October 2016.

- › Member of Ethics Commission of World Sailing
- › Director of Share the Dignity a not-for-profit organisation supporting women and girls.
- › Former director of the Leukaemia Foundation of Queensland
- › General Counsel of Queensland Rail with extensive experience as a General Counsel and senior executive.
- › Recipient of Rotary Ambassadorial Scholarship.
- › Has sailed Hobie 16s at State, National and International level. Competed in Brisbane to Gladstone yacht race, sailed east coast of Australia with her husband for 6 months, and enjoys kitesurfing and sailing with her family in their trimaran.

### Cole Michael ("Skip") Lissiman OAM

GradDipBus (Marketing),  
DipEng (Surveying)

Independent Non-Executive Director  
of Australian Sailing Limited since  
29th October 2016.

- › Executive Chairman of Poppy Lissiman & Co Pty Ltd,

a family global on-line fashion accessories business.

- › Managing Director of Skue Holdings Pty Ltd trading as Skip Lissiman Consulting.
- › CEO from 1991 – 2016 of Western Australian Yachting Foundation.
- › Founding Board member of Western Australia 2011 Pty Ltd from 2006 to 2011, hosting the ISAF 2011 sailing world championships off Fremantle in December 2011.
- › Member of Audit and Risk Committee.
- › Past Vice President of International 12m Class Association
- › Four America's Cups including three representing Australia, (including crew member on the 1983 AC winner 'Australia II') and one as Senior Manager and Team coach for 2003 Swedish Americas Cup team.
- › Project manager for Alan Bond's Americas Cup campaigns from 1983 to 1990.
- › Competed in 6 Sydney to Hobart races, including line honours in 1990 as sailing master on 'Drumbeat'.
- › Represented Australia in international sailing competitions over 40 times.
- › Ongoing active sailor in many different dingy and keelboats throughout Australia and internationally, including winning

## Australian Sailing Limited Directors' Report

- Australian championships in Etchells, J24's & Match Racing.
- › Awarded Order of Australia Medal (OAM) in 1984 for services to yachting.
- › Advance Australia Award for outstanding contribution to yachting in 1983.
- › Australian Sports Medal in 2000.
- › Inducted into Sport Australia Hall of Fame, 'Team Sport Australia Award' as a member of winning 1983 Americas Cup 'Australia II crew'
- › Inducted into Australian Sailing Hall of Fame, as a member 'the Team of Australia II'

### Alex Baumann

Independent Non-Executive Director of Australian Sailing Limited since 19th October 2019.

- › Representative swimmer for Canada
- › Gold medalist at the 1984 Los Angeles Olympics in both the 200m and 400m individual medley races in world record times
- › Five gold medals and two silver medals at the 1982 and 1986 Commonwealth Games.
- › Since being a top athlete himself, he has gone on to coach others and become involved in top sports administration. His experience as a swimmer and coach has given him a sense of what is required to be the best in the world.

- › Twice named World Male Swimmer of the Year, in 1981 and 1984, and is a member of the Canadian Sports and Canadian Amateur Sports Hall of Fame.
- › Canada has also honoured him with the Order of Ontario, an Honorary Doctorate (PhD) in Physical Education from Laurentian University, and by making him an Officer of the Order of Canada.
- › Past Executive Director for the Queensland Academy of Sport and Chief Executive Officer of Queensland Swimming.
- › Chief Executive Officer of Own the Podium (OTP), Canada's high-performance sport program
- › Chief Executive of High-Performance Sport New Zealand (HPSNZ) in February 2012, where he was instrumental in rolling out the HPSNZ Strategic plan to 2020. New Zealand achieved great results culminating with its best ever Olympic team performance in Rio in 2016 with 18 medals in 9 different sports, of which 4 were Gold.
- › At the Rio Paralympics New Zealand won 21 medals in 3 different sports, 9 of which were Gold which ranked the country number one in the world per capita.
- › Alex returned to Australia after a 12-year absence in early 2018 to take up the position of Chief Strategist for High Performance for Swimming Australia.

### Shevaun Bruland

**B.Physio(Hons) MPH,  
Graduate AICD**

Independent Non-Executive Director of Australian Sailing Limited since 19th October 2019.

- › Previous board member and President of Yachting South Australia (2014-2019)
- › Australian Institute of Company Directors NFP scholarship recipient, 2017
- › Inshore and offshore keelboat racing, competing in Sydney to Hobart (2005, 2014, 2015) and many other offshore races and regattas around Australia (2002-2019)
- › One-design racing at state and national level in Melges 24 (since 2012) and Tasar (since 2007), and previously in Etchells (2005-2008).
- › Shevaun worked as a clinical Physiotherapist then undertook a Master of Public Health, consulting in occupational injury prevention and management.
- › Shevaun now manages a busy medical practice and her family business interests, as well as parenting two daughters involved in junior sailing.
- › Recreational kiteboarder since 2018

## Australian Sailing Limited Directors' Report

### Suzanne Davies

**B.Bus (Int),  
Graduate AICD**

- › Suzanne has extensive board experience both as a Director and working with a Board as a General Manager/CEO.
- › Served as a Director on the Board of the Marina Industries Association 2012-2020 and as Treasurer from 2013.
- › Currently the CEO of the Marina Industries Association, Suzanne has a background in senior leadership roles in the marina and yacht club industry.
- › CEO of d'Álhora Marinas and spent over 12 years as the General Manager of The Royal Prince Alfred Yacht Club, during which time she participated in a number of Australian Sailing committees and focus groups.
- › Five years in the education sector as an undergraduate lecturer
- › A decade of experience marketing international hotels both in Australia and overseas.
- › Suzanne sails at The Royal Prince Alfred Yacht Club in the Women's Twilight Series.

### Grant Simmer OAM

**B.Eng(Hons),  
Graduate AICD**

- Independent Director of Australian Sailing Limited since 31st August 2021
- › Director of the Australian Yachting Federation from 1996 to 2000
- › Director of the Ocean Racing Club of Australia from 1995 to 2000
- › Co-owner of North Sails Australia from 1984 to 2000
- › Consultant to INEOS Britannia America's Cup Challenge 2021-Curnnet
- › CEO of INEOS Team UK from 2018 to 2021
- › General Manager Oracle Team USA from 2012 to 2017
- › Inducted Americas Cup Hall of Fame in 2013
- › Inducted into Sport Australia Hall of Fame, 'Team Sport Australia Award' as a member of winning 1983 Americas Cup 'Australia II crew' in 2002
- › Inaugural inductee to the Australian Sailing Hall of Fame as a member of the Team of Australia II in 2017
- › Inducted into the CYCA Hall of Fame in 2020
- › Participated in 11 America's Cup Campaigns, winning four of those
- › Navigator for Australia II in 1983
- › Design Coordinator for One Australia in 1995, Alinghi from 2000 to 2004
- › Design Coordinator and Managing Director of Alinghi from 2004 to 2010
- › Represented Australia in five Admiral's Cups
- › Represented Australia in three Kenwood Cups
- › Has competed in 20 Sydney Hobart races, recording one win, two second places and three line honours victories
- › Tactician for one Farr 40 World Championship and three second places
- › Two Australian Etchells Championship wins as well as one second place and one third at the Etchells World Championships as crew
- › Awarded Order of Australia Medal (OAM) in 1984 for services to yachting



Image courtesy of Sailing Energy and World Sailing

## Australian Sailing Limited Directors' Report

### Significant Events after the Reporting Date

There were no significant events after balance date.

### Corporate Information

Australian Sailing Limited is a company limited by guarantee that is incorporated and domiciled in Australia.

The registered office and principal place of business is:  
Tenancy 1001 120 High Street  
North Sydney NSW 2060

### Likely developments and expected results

There are no likely developments which may affect either the Company's operations or expected results of those operations.

### Environmental regulation

The Company's operations are subject to various environmental regulations under both Commonwealth and State legislation. The Board believes that the Company has adequate systems in place for the management of its environmental requirements and is not aware of any breach of those environmental requirements as they apply to the Company.

### Indemnification and insurance of directors and officers

During or since the financial year, the Company has paid premiums in respect of a contract insuring all the directors of Australian Sailing Limited against legal costs incurred in defending proceedings for conduct involving:

- (a) a wilful breach of duty; or
- (b) a contravention of sections 182 or 183 of the Corporations Act 2001, as permitted by section 199B of the Corporations Act 2001.

The amount of the premium cannot be disclosed due to policy conditions.

### Indemnification of auditors

To the extent permitted by law, the Company has agreed to indemnify its auditors, Ernst & Young, as part of the terms of its audit engagement agreement against claims by third parties arising from the audit (for an unspecified amount). No payment has been made to indemnify Ernst & Young during or since the financial year.

### Membership

The Company is limited by guarantee and without a share capital. The number of members as at 30 June 2021 is eight (8) (2020: 8).

### Contribution in Winding Up

The Company is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If the Company is wound up, the constitution states that each member is required to contribute a maximum of \$1 each towards meeting any outstanding obligations of the entity. At 30 June 2021, the total amount that members of the Company are liable to contribute if the Company is wound up is \$8 (2020: \$8).

Australian Sailing Limited  
Directors' Report

## Auditor's Independence Declaration

A copy of the Auditor's Independence Declaration as required under Section 307C of the Corporations Act 2001 is included at page 11 of this financial report and forms part of the Directors' Report.

Signed in accordance with a resolution of the Directors.



**Daniel Belcher**  
Director  
Date 23rd September 2021



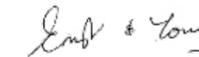
Ernst & Young  
200 George Street  
Sydney NSW 2000 Australia  
GPO Box 2646 Sydney NSW 2001

Tel: +61 2 9248 5555  
Fax: +61 2 9248 5959  
ey.com/au

### Auditor's independence declaration to the directors of Australian Sailing Limited

As lead auditor for the audit of the financial report of Australian Sailing Limited for the financial year ended 30 June 2021, I declare to the best of my knowledge and belief, there have been:

- a. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- b. No contraventions of any applicable code of professional conduct in relation to the audit.



Ernst & Young



Daniel Cunningham  
Partner  
23 September 2021

Australian Sailing Limited

## Statement of Profit or Loss and Other Comprehensive Income

for the year ended 30 June 2021

		2021 \$	2020 \$
<b>Revenue</b>			
Revenue from contracts with customers	3.1	14,252,030	16,222,727
Other Income	3.2	2,335,654	918,270
<b>Total Revenue</b>		<b>16,587,684</b>	<b>17,140,997</b>
<b>Expenses</b>			
Employee Benefits Expense	4	6,827,681	7,095,059
Depreciation Expense		930,409	1,156,884
Operating Expenses	5	7,498,261	8,188,999
<b>Total Expenses</b>		<b>15,256,351</b>	<b>16,440,942</b>
<b>Profit from Continuing Operations for the Year</b>		<b>1,331,333</b>	<b>700,055</b>
<b>Other Comprehensive Income for the Year</b>	<b>15</b>	<b>33,982</b>	<b>-</b>
<b>Total Comprehensive Profit for the Year</b>		<b>1,365,315</b>	<b>700,055</b>

The above Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the notes to the financial statements.

Australian Sailing Limited

## Statement of Financial Position

as at 30 June 2021

	Note	2021 \$	2020 \$
<b>Assets</b>			
<b>Current Assets</b>			
Cash	6	7,267,365	6,313,633
Trade and Other Receivables	7	267,293	331,298
Prepayments & Other Assets	8	626,915	393,859
Other Financial Assets	9	163,270	165,114
<b>Total Current Assets</b>		<b>8,324,843</b>	<b>7,203,904</b>
<b>Non-Current Assets</b>			
Trade and Other Receivables	7	47,897	63,107
Other Financial Assets	9	5,947	25,866
Property, Plant & Equipment	10	4,736,771	4,788,823
Total Non-Current Assets		4,790,615	4,877,796
<b>Total Assets</b>		<b>13,115,458</b>	<b>12,081,700</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Trade and Other Payables	11	1,043,089	1,146,227
Deferred Revenue	12	3,913,565	4,289,186
Employee Benefits Liabilities	13	684,759	558,701
Lease Liabilities	14	344,541	439,961
<b>Total Current Liabilities</b>		<b>5,985,954</b>	<b>6,434,075</b>
<b>Non-Current Liabilities</b>			
Employee Benefits Liabilities	13	132,993	141,507
Lease Liabilities	14	2,251,314	2,126,236
<b>Total Non-current Liabilities</b>		<b>2,384,307</b>	<b>2,267,743</b>
<b>Total Liabilities</b>		<b>8,370,261</b>	<b>8,701,818</b>
<b>Net Assets</b>		<b>4,745,197</b>	<b>3,379,882</b>
<b>Equity</b>			
Retained Equity		3,137,427	2,437,372
NSW Contributed Funds		242,455	242,455
TAS Contributed Funds		33,982	-
Current Year Earnings		1,331,333	700,055
<b>Total Equity</b>	<b>15</b>	<b>4,745,197</b>	<b>3,379,882</b>

The above Statement of Financial Position should be read in conjunction with the notes to the financial statements.

Australian Sailing Limited

## Statement of Changes in Equity

for the year ended 30 June 2021

	Accumulated funds	Natural disaster relief fund \$	National Training Centre funding \$	Other Asset Funding \$	NSW Contributed Funds \$	TAS Contributed Funds \$	Total \$
<b>At 30 June 2019</b>	<b>246,505</b>	<b>30,000</b>	<b>922,616</b>	<b>1,238,251</b>	<b>242,455</b>	<b>-</b>	<b>2,679,827</b>
Profit/(Loss) for the year	700,055	-	-	-	242,455	-	700,055
Transfer to reserve	237,849	-	(66,695)	(171,154)	-	-	-
<b>At 30 June 2020</b>	<b>1,184,409</b>	<b>30,000</b>	<b>855,921</b>	<b>1,067,097</b>	<b>242,455</b>	<b>-</b>	<b>3,379,882</b>
Profit/(Loss) for the year	1,331,333	-	-	-	-	-	1,331,333
Transfer to reserve	98,424	-	(50,410)	(48,014)	-	33,982	33,982
<b>At 30 June 2021</b>	<b>2,614,166</b>	<b>30,000</b>	<b>805,511</b>	<b>1,019,083</b>	<b>242,455</b>	<b>33,982</b>	<b>4,745,197</b>

The above Statement of Changes in Equity should be read in conjunction with the notes to the financial statements.

Australian Sailing Limited

## Statement of Cash Flows

for the year ended 30 June 2021

	Note	2021 \$	2020 \$
<b>Cash Flows from Operating Activities</b>			
Receipts from Operations		17,714,847	19,175,897
Payments to Suppliers and Employees		(15,804,274)	(15,957,815)
Interest Paid		(67,107)	(60,375)
Interest Received		27,897	65,646
<b>Net cash inflows from operating activities</b>		<b>1,871,363</b>	<b>3,223,353</b>
<b>Cash Flows from Investing Activities</b>			
Proceeds from sale of property, plant and equipment		26,272	31,000
Payments for property, plant and equipment		(507,180)	(703,728)
<b>Net cash outflows from investing activities</b>		<b>(480,908)</b>	<b>(672,728)</b>
<b>Cash Flows from Financing Activities</b>			
Loans to non-related parties		-	(28,363)
Repayments of Loans to non-related parties		21,763	71,625
Repayments of loan from non-related party		-	(215,816)
Payments of Lease Liabilities		(458,486)	(555,601)
<b>Net cash inflows/(outflows) from financing activities</b>		<b>(436,723)</b>	<b>(728,155)</b>
Net Increase in Cash Held		953,732	1,822,470
Cash at beginning of year		6,313,633	4,491,163
<b>Cash at End of Year</b>	<b>6</b>	<b>7,267,365</b>	<b>6,313,633</b>

The above Statement of Cash Flows should be read in conjunction with the notes to the financial statements.

## Notes to the Financial Statements

### For the year ended 30 June 2021

#### Note 1. Corporate Information

The financial statements of Australian Sailing Limited (the Company) for the year ended 30 June 2021 were authorised for issue in accordance with a resolution of the directors on 21st September 2021.

Australian Sailing Limited is a Not-for-Profit entity.

#### Note 2. Summary of Significant Accounting Policies

##### Basis of Preparation

The financial report is a general purpose financial report, which has been prepared in accordance with the requirements of the Corporations Act 2001, Australian Accounting Standards - Reduced Disclosure Requirements and other authoritative pronouncements of the Australian Accounting Standards Board. Australian Accounting Standards contain requirements specific to not-for-profit entities, including standards AASB 116 Property, Plant and Equipment, AASB 138 Intangible Assets, AASB 136 Impairment of Assets and AASB 1058 Income For Not Profit Entities. The financial report has been prepared on a historical cost basis.

The financial report is presented in Australian dollars (\$).

##### Comparative Figures

The financial statements provide comparative information in respect of the previous period.

Where required, comparative figures from the previous period have been adjusted to conform to changes made in the presentation for the current financial year.

##### Going Concern

The Company's financial statements have been prepared on a going concern basis, which contemplates continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business.

During the financial year ended 30 June 2021 the Company has experienced an operating surplus of \$1,365,315 compared to an operating surplus in 2020 of \$700,055.

At 30 June 2021 the Company had increased cash resources over the prior year by \$953,732 and also had net current assets of \$2,338,887 (2020 net current assets of \$769,829). Management is focused on diversifying its revenue sources to reduce its reliance on Federal and State government grant funding.

The continued viability of the Company and its ability to continue as a going concern is dependent upon the Company being successful in its continuing efforts to grow its revenue base and the ongoing tight management of operational costs. The Australian Sports Commission has confirmed that the National Sporting Organisation for the sport of Sailing will continue to receive funding of High Performance through to the Paris Olympics 2024, and the Participation funding component will be maintained at current levels until July 2022. Australian Sailing has also met the recommended criteria for recognition as National Sporting Organisation by the Australian Sport Commission up until 2023.

The board is confident that the Company will be successful in continuing to rebuild its reserves and accordingly has prepared the financial statements on a going concern basis.

##### Statement of Compliance

The Company has adopted AASB 1053 Application of Tiers of Australian Accounting Standards and AASB 2010-2 Amendments to Australian Accounting Standards arising from Reduced Disclosure

Requirements for the past two financial years.

The Company is a not-for-profit, private sector entity, which is not publicly accountable. Therefore the financial statements for the Company are tier 2 general purpose financial statements which have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements (AASB – RDRs) (including Australian Interpretations) adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001.

The adoption of AASB1053 and AASB 2010-2 allowed Australian Sailing Limited to remove a number of disclosures. There were no other impacts on the current or prior year financial statements.

##### Changes in Accounting Policy, Accounting Standards and Interpretations

The accounting policies adopted are consistent with those of the previous financial year.

The new and amended Australian Accounting Standards and AASB Interpretations.

The Company applied AASB 15 Revenue from Contracts with Customers, AASB 1058 Income of Not-For-Profit Entities and AASB

16 Leases for the first time. The nature and effect of the changes as a result of adoption of these new accounting standards are described below.

Several other amendments and interpretations apply for the first time in 2019/2020, but do not have an impact on the financial statements of the Company. The Company has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective.

##### AASB 15 Revenue from Contracts with Customers

AASB 15 supersedes AASB 118 Revenue and related Interpretations and it applies, with limited exceptions, to all revenue arising from contracts with its customers. AASB 15 establishes a five-step model to account for revenue arising from contracts with customers and requires that revenue be recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

AASB 15 requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related

to fulfilling a contract. In addition, the standard requires extensive disclosures.

The Company adopted AASB 15 using the modified retrospective method of adoption. There was no significant impact on recognition or measurement in the financial statements as a result of the adoptions but there has been a change in the required disclosures to reflect the requirements of the new accounting standard.

##### AASB 1058 Income of Not-For-Profit Entities

AASB 1058 will defer income recognition in some circumstances for not-for-profit entities, particularly where there is a performance obligation or any other liability. In addition, certain components in an arrangement, such as donations, may be separated from other types of income and recognised immediately. The standard also expands the circumstances in which not-for-profit entities are required to recognise income for goods and services received for consideration that is significantly less than the fair value of the asset principally to enable the entity to further its objectives (discounted goods and services).

The Company adopted AASB 1058 using the modified retrospective method of adoption. The classification and measurement requirements of

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

AASB 1058 did not have a material impact in the Company, but there have been some changes in the disclosures resulting from the adoption of the accounting standard.

#### AASB 16 Leases

AASB 16 supersedes AASB 117 Leases, AASB Interpretation 4 Determining whether an Arrangement contains a Lease, AASB Interpretation 115 Operating Leases-Incentives and AASB Interpretation 127 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognise most leases on the statement of financial position.

Straight-line operating lease expense recognition is replaced with a depreciation charge for the right-of-use assets (included in operating costs) and an interest expense on the recognised lease liabilities (included in finance costs). In the earlier periods of the lease, the expenses associated with the lease under AASB 16 will be higher when compared to lease expenses under AASB 117.

However, EBITDA (Earnings Before Interest, Tax, Depreciation and Amortisation) results improve as the operating expense is now replaced

by interest expense and depreciation in profit or loss. For classification within the statement of cash flows, the interest portion is disclosed in operating activities and the principal portion of the lease payments are separately disclosed in financing activities. For lessor accounting, the standard does not substantially change how a lessor accounts for leases.

#### Practical expedients applied

In adopting AASB 16, the company has used the following practical expedients permitted by the standard:

- › applied a single discount rate to a portfolio of leases with reasonably similar characteristics;
- › accounted for operating leases with a remaining lease term of less than 12 months as at 1 July 2020 as short-term leases;
- › excluded initial direct costs for the measurement of the right-of-use asset at the date of initial application; and
- › used hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

#### Current versus Non-Current Classification

The Company presents assets and liabilities in the statement of financial position based on current/non-current classification.

An asset is current when it is:

- › Expected to be realised or intended to be sold or consumed in the normal operating cycle
- › Held primarily for the purpose of trading
- › Expected to be realised within twelve months after the reporting period, or
- › Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- › It is expected to be settled in the normal operating cycle
- › It is held primarily for the purpose of trading
- › It is due to be settled within twelve months after the reporting period, or
- › There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

#### Foreign Currency Translation

Both the functional and presentation currency of Australian Sailing Limited is Australian dollars (\$).

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Notes to the Financial Statements  
30 June 2021

Transactions in foreign currencies are initially recorded by the Company at the functional currency spot rates at the date the transaction first qualifies for recognition. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date. Differences arising on settlement or translation of monetary items are recognised in profit or loss.

#### Revenue Recognition

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company has generally concluded that it is the principal in its revenue arrangements, except for the agency services below, because it typically controls the goods or services before transferring them to the customer.

#### Sale of Goods

Revenue from the sale of goods is recognised at the point in time when control of the goods is transferred to the customer, generally on delivery of the goods.

#### Subscriptions

Revenue is recognised when a member is entitled to the benefits belonging to the Company.

#### Rendering of Services

Revenue from rendering of services is recognised over time, using an input method to measure progress towards complete satisfaction of the service, because the customer simultaneously receives and consumes the benefits provided by the Company.

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

### Sponsorship

Sponsorship revenue is recognised in terms of both cash received and value in kind support provided during the period. The value in kind support is recorded as income using actual values or cost of the goods or services utilised during the year. Items of value in kind support include the cost of team uniforms, equipment, car hire, boat hire, accommodation and hospitality.

At the same time an equal offsetting value in kind expense is recognised in the relevant expense category (for example uniforms provided to the Company at no cost are recognised as sponsorship revenue and as an expense in the Uniforms category).

### Interest

Revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

### Government grants

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an

expense item, it is recognised as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognised as income in full and the grant released to profit or loss. The grant released is also recognised in a reserve to offset future depreciation on the relevant asset/s. The depreciation incurred on the asset is also recognised as a reduction in the reserve. As at 30 June 2021 there are two capital asset reserves recognised, one for the National Training Centre at Middle Harbour Yacht Club, and one for other capital assets.

When the Company receives grants of non-monetary assets, the asset and the grant are recorded at nominal amounts and released to profit or loss over the expected useful life in a pattern of consumption of the benefit of the underlying asset by equal annual instalments.

### Income Taxes

The Company is exempt from income tax under division 50 of the Income Tax Assessment Act 1997.

### Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except where the GST incurred on purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of

acquisition of the asset or as part of the expense item as applicable; and receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

Cash flows included in the Statement of Cash Flows are on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority, are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

### Plant and Equipment

Plant and equipment is stated at historical cost, or fair value if the asset is donated to the entity, less accumulated depreciation and any accumulated impairment losses. Such cost includes the cost of replacing parts that are eligible for capitalisation when the cost of replacing the parts is incurred. Similarly, when each major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement only if it is eligible for capitalisation. All other repairs and

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

maintenance are recognised in the profit or loss as incurred. The assets' residual values, useful lives and

amortisation methods are reviewed, and adjusted, if appropriate, at each financial year end.

### Depreciation

The depreciation rates used for each class of assets are:

IT Equipment	3 years
Boats and Equipment	3 - 15 years
Motor vehicles	12 years
Office furniture and equipment	5-15 years
Leased assets	Term of lease
Leasehold improvements	Term of lease
National Training Centre – Marina Deck	Term of lease

### Disposal

An item of plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

### Leases

Finance leases, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in profit or loss.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term.

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

### Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

### Financial Assets

Financial assets are classified, at initial recognition, as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

### Subsequent Measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- › Financial assets at fair value through profit or loss
- › Loans and receivables
- › Held-to-maturity investments
- › Available-for-sale financial investments

### Inventories

Inventories are carried at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

### Cash Assets

Cash and short-term deposits in the balance sheet comprise cash at bank and in hand and short-term deposits with an original maturity of twelve months or less. For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of cash and cash equivalents as defined above.

### Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable

estimate can be made of the amount of the obligation.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a borrowing cost.

Liabilities for wages and salaries, including non-monetary benefits and annual leave, expected to be settled within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when liabilities are settled.

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments made in respect of services and provided by employees up to the reporting date.

Provision for employees with less than 10 years' service has been allocated to non-current liabilities.

In determining the liability for employee entitlements related on-costs have also been included in the liability.

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

### Trade and Other Receivables

Trade receivables, which generally have 30-day terms, are recognised and carried at original invoice amount less an allowance for any uncollectible amounts.

#### i) Impairment of Financial Assets

The Company recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit and loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flow will include cash flows from the sale of collateral held or other credit enhancements that are integrated to the contractual terms.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECL are provided for credit losses that result from default events that are possible within the next 12 months. For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses

expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables and contract assets, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date.

#### ii) Impairment of Non-Financial Assets

The Company assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit (CGU)'s fair value less costs to sell and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

### Trade and Other Payables

Trade and other payables are carried at amortised cost and represent liabilities for goods and services provided to the Company prior to the end of the financial year that are unpaid and arise when the Company becomes obliged to make future payments in respect of the purchase of these goods and services.

### Economic Dependence

The Company is dependent upon the ongoing receipt of Federal and State Government grants, corporate sponsorships, and donations to ensure the ongoing continuance of its programs. At the date of this report, management has no reason to believe that this financial support will not continue.

### Significant Management Judgement in applying Accounting Policies

When preparing the financial statements, management undertakes a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses.

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

Note 3.1 Revenue from contracts with customers	2021 \$	2020 \$
Membership Fees	1,349,641	2,664,037
Training Centre registration	52,682	36,006
Training Course fees	693,840	706,572
Training Resources	86,460	75,669
Training Enrolment Fees	182,014	89,931
Rating Certificates	207,744	253,818
Regatta and Function Fees	130,795	294,876
Service Fees	350,147	352,645
Rental and Hire Income	10,204	42,544
Instructor Registration	97,929	107,241
Australian Sports Commission Grants	8,972,779	8,466,272
State Government Grants	1,040,062	1,719,246
State Institutes of Sport Grants	340,000	340,000
Athlete contributions	41,059	62,899
Donations	87,970	325,875
Sponsorship	608,704	775,027
<b>Total Revenue</b>	<b>14,252,030</b>	<b>16,222,727</b>

Disaggregated revenue information

Type of goods or service	2021 \$	2020 \$
Revenue from Membership	1,349,641	2,664,037
Revenue from Services	1,811,815	1,869,371
Revenue from Grants	10,393,900	10,588,417
Revenue from Sponsorship & Donations	696,674	1,100,902
<b>Total revenue from contracts with customers</b>	<b>14,252,030</b>	<b>16,222,727</b>

Timing of revenue recognition

Revenue transferred at a point in time	2021 \$	2020 \$
Revenue transferred at a point in time	2,508,489	2,970,273
Revenue transferred over time	11,743,541	13,252,454
<b>Total revenue from contracts with customers</b>	<b>14,252,030</b>	<b>16,222,727</b>

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

Note 3.2 Other income	2021 \$	2020 \$
Gain from sale of property, plant and equipment	-	12,208
Interest received	27,897	65,646
Jobkeeper subsidy income	1,421,850	528,000
Other Government support	692,698	164,139
Other revenue	193,209	148,277
<b>Total Other income</b>	<b>2,335,654</b>	<b>918,270</b>

Note 4. Employee Benefits Expense

	2021 \$	2020 \$
Salaries	5,895,400	6,214,201
Superannuation	528,449	551,244
Other Employee Related Costs	286,288	336,042
Employees Provisions Expense	117,544	(6,428)
<b>Total Employee Benefits Expense</b>	<b>6,827,681</b>	<b>7,095,059</b>

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

Note 5. Operating Expenses	2021 \$	2020 \$
Accommodation	221,550	294,858
Airfares	162,269	278,833
Athlete Funding	1,016,665	1,026,043
Audit Fees	81,000	90,771
Bad Debt Expense	(9,562)	38,628
Bank and Finance Charges	18,515	32,747
Boat Hire and Maintenance	228,883	255,721
Clothing	238,653	256,914
Contractors	2,126,621	1,593,321
Equipment	509,088	513,454
Event Logistics	51,539	239,752
Government Certification Fees	161,022	81,458
Grants Paid	413,278	844,775
Ground Travel	152,427	159,073
Insurance	439,908	465,312
Interest Expense	67,107	68,626
Legal Fees	50,750	100,628
Loss on Disposal	605	-
Marketing	94,841	116,936
Miscellaneous Expenses	75,264	101,260
Motor Vehicle Expenses	48,614	58,798
Performance Camp & Regatta Expenses	47,285	42,324
Phone & IT Expenses	159,168	189,788
Printing Postage & Stationery	13,728	52,024
Race Management	42,377	42,377
Rating Certificate Expenses	108,047	96,987
Rent	279,841	260,365
Repairs & Maintenance	87,378	77,468
Shipping	50,916	48,771
Staff Training	23,298	15,641
Subscriptions	302,198	344,120
Sustenance	120,459	244,994
Training Resource Expenses	112,952	76,584
Utilities & Rates	32,263	44,989
Venue Hire	11,690	29,921
<b>Total Operating Expenses</b>	<b>7,498,261</b>	<b>8,188,999</b>

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

Note 6. Cash	2021 \$	2020 \$
Cash On Hand	12,602	2,702
Cash at Bank Operating	161,029	1,137,575
Cash At Bank Online Saver	1,093,734	1,673,356
Cash At Bank Notice Saver	6,000,000	3,500,000
<b>Total Cash</b>	<b>7,267,365</b>	<b>6,313,633</b>

Note 7. Trade and Other Receivables

Current

Account Receivable	263,117	373,437
Allowance for Expected Credit Loss	(22,173)	(42,139)
GST Receivable	26,349	-
<b>Total Current Trade and Other Receivables</b>	<b>267,293</b>	<b>331,298</b>

Non Current

Long Term Deposit - AST Olympic Base	25,759	25,759
Long Term Deposit - Storage Facilities	16,350	31,560
Other Deposits	5,788	5,788
<b>Total Non Current Trade and Other Receivables</b>	<b>47,897</b>	<b>63,107</b>

Note 8. Prepayments and Other Assets

Current

Prepayments	626,915	218,359
Accrued income	-	175,500
<b>Total Current Prepayments &amp; Other Assets</b>	<b>626,915</b>	<b>393,859</b>

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

Note 9. Other Financial Assets	2021 \$	2020 \$
<b>Current</b>		
Term deposit – Office premises <sup>(i)</sup>	82,500	82,500
Term deposit – Credit card facility <sup>(ii)</sup>	60,000	60,000
Loans to Non-Related Parties <sup>(iii)</sup>	20,770	22,614
<b>Total Current Other Financial Assets</b>	<b>165,114</b>	<b>165,114</b>
<b>Non-Current</b>		
Loans to Non-Related Parties <sup>(iii)</sup>	5,947	25,866
<b>Total Non Current Other Financial Assets</b>	<b>5,947</b>	<b>25,866</b>

(iii) A deposit is held as security with the Company's bankers in relation to the lease of office premises at Tenancy 1001, Building 10, Fleet Workshops North Sub base Platypus, 120 High Street North Sydney NSW 2060. The lease on these premises was entered into on 1 December 2019. The interest rate as at 30 June 2021 on the deposit is 0.70%.

(iv) A deposit is held as security with the Company's bankers in relation to a credit card facility provided by the Company's bankers. The fixed interest rate as at 30 June 2021 is 0.10% renewable every three months thereafter until the facility is cancelled by either party.

(v) Loans are provided to Non-related Parties to purchase boats that may be used to provide Tackers learn to sail courses. These loans are provided at a 0% nominal interest rate but a penalty interest rate of 10% may be applied in the instance of overdue repayments. There are 7 loans currently with clubs at 30 June 2021 (2020: 7 loans) with maturity dates between 1 July 2021 and 30 June 2023.

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

Note 10. Property, Plant & Equipment

	Boats and Equipment	Leased Assets	IT Equipment	Leasehold Improvements	Motor Vehicles	National Training Centre Assets	Total
<b>Cost</b>							
Balance 1 July 2020	2,072,037	2,622,105	648,808	556,991	146,371	1,255,078	7,301,390
Additions	401,289	421,037	51,345	0	54,545	0	928,216
Disposals	(235,001)	0	(47,550)	0	0	0	(282,551)
<b>Balance 30 June 2020</b>	<b>2,238,323</b>	<b>3,043,142</b>	<b>652,603</b>	<b>556,991</b>	<b>200,916</b>	<b>1,255,078</b>	<b>7,947,053</b>
<b>Depreciation</b>							
Balance 1 July 2019	(1,217,986)	(553,521)	(183,344)	(126,687)	(46,841)	(384,188)	(2,512,567)
Disposals	185,748	0	46,945	0	0	0	232,693
Depreciation	(215,639)	(418,562)	(122,174)	(74,930)	(33,724)	(65,380)	(930,409)
<b>Balance 30 June 2021</b>	<b>(1,247,877)</b>	<b>(972,083)</b>	<b>(258,573)</b>	<b>(201,617)</b>	<b>(80,565)</b>	<b>(449,568)</b>	<b>(3,210,283)</b>
Net book value 30 June 2021	990,447	2,071,059	394,030	355,374	120,351	805,510	4,736,771
Net book value 30 June 2020	854,051	2,068,584	465,464	430,304	99,530	870,890	4,788,823
<b>Movement</b>	<b>136,396</b>	<b>2,475</b>	<b>(71,434)</b>	<b>(74,930)</b>	<b>20,821</b>	<b>(65,380)</b>	<b>(52,052)</b>

All depreciation charges are included within 'depreciation expense' in the Statement of Profit or Loss and Other Comprehensive Income.

Right of Use Assets Included in Net Carrying amount of PPE	2021 \$	2020 \$
Buildings	2,071,058	2,068,584
Motor Vehicles	36,114	60,198
Equipment	280,228	341,368
<b>Total right of use assets</b>	<b>2,387,400</b>	<b>2,470,148</b>

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

	2021 \$	2020 \$
<b>Note 11. Trade and Other Payables</b>		
Accounts Payable	767,805	519,373
Accrued Expenses	243,014	139,805
GST Payable	-	481,009
Other Creditors and Accruals	32,272	6,040
<b>Total Trade and Other Payables</b>	<b>1,043,091</b>	<b>1,146,227</b>
<b>Note 12. Deferred Revenue</b>		
Revenue in Advance	26,762	83,823
Grants in Advance	3,600,897	3,414,365
Grants in Advance Performance Asset Funding	285,906	790,998
<b>Total Deferred Revenue</b>	<b>3,913,565</b>	<b>4,289,186</b>
<b>Movement in Grants In Advance</b>		
At 1 July	3,414,365	1,996,895
Received during the Year	10,722,821	14,087,338
Released to Revenue	(10,536,289)	(12,669,868)
<b>At 30 June</b>	<b>3,600,897</b>	<b>3,414,365</b>
<b>Movement in Grants In Advance Performance Asset Funding</b>		
At 1 July	790,998	761,994
Received during the Year	(18,145)	143,208
Released to Revenue	(486,947)	(114,204)
<b>At 30 June</b>	<b>285,906</b>	<b>790,998</b>
<b>Note 13. Employee Benefits Liabilities</b>		
<b>Current</b>		
Provision for Annual Leave	424,499	360,870
Provision for Long Service Leave	260,260	197,831
<b>Total Current Employee Benefits Liabilities</b>	<b>684,759</b>	<b>558,701</b>
<b>Non-Current</b>		
Provision for Long Service Leave	132,993	141,507
<b>Total Non Current Employee Benefits Liabilities</b>	<b>132,993</b>	<b>141,507</b>

Australian Sailing Limited  
Directors' Declaration

	2021 \$	2020 \$
<b>Note 14. Leasing</b>		
<b>Leases Current</b>		
Leases Current - Buildings	270,113	367,322
Leases Current - Motor Vehicles	13,838	13,837
Leases Current - Equipment	60,590	58,802
<b>Total Leases Current</b>	<b>344,541</b>	<b>439,961</b>
<b>Leases Non Current</b>		
Leases Non Current – Buildings	1,975,901	1,776,395
Leases Non Current – Motor Vehicles	42,763	56,601
Leases Non Current – Equipment	232,650	293,240
<b>Total Leases Non Current</b>	<b>2,251,314</b>	<b>2,126,236</b>
<b>Carrying amounts of lease liabilities</b>		
As at 1 Jul	2,566,197	-
Additions	421,037	-
Interest and Other Adjustments	67,107	-
Payments	458,486	-
<b>Total Leases Current</b>	<b>2,595,855</b>	-
<b>Leases Non Current</b>		
Current	344,541	-
Non Current	2,251,314	-
<b>Total Carrying Amount of Lease Liabilities</b>	<b>2,595,855</b>	-

Australian Sailing Limited  
Notes to the Financial Statements  
30 June 2021

**Note 15. Equity and Reserves**

Natural Disaster Relief Fund <sup>(i)</sup>	30,000	30,000
National Training Centre funding <sup>(ii)</sup>	805,511	855,921
Other Capital Asset funding <sup>(iii)</sup>	1,019,083	1,067,097
NSW Contributed Funds <sup>(iv)</sup>	242,455	242,455
TAS Contributed Funds <sup>(v)</sup>	33,982	-
Accumulated Funds	2,614,166	1,184,409
<b>Total Reserves</b>	<b>4,745,197</b>	<b>3,379,882</b>

- (i) The Natural Disaster Relief Fund was established to enable Australian Sailing to respond on a case-by-case basis to affiliated Clubs and MYA's unable to pay their membership fees as a consequence of being affected by drought or some other natural disaster.
- (ii) A Marina Deck has been constructed at the National Training Centre at Middle Harbour Yacht Club using a grant from the Australian Sports Commission. The Marina Deck has been recognised as a Fixed Asset (refer Note 10 above) during the year ended 30 June 2014 as well as further costs on this project since 1 July 2015, and the grant, whilst released as income each financial year to match any expenditure on the project, has been recognised as a reserve to offset future depreciation of the asset.
- (iii) Other assets including computer equipment, coach boat motors, a motor vehicle, boats and equipment have been acquired using grant funding from the Australian Sports Commission. These assets have been recognised as a Fixed Asset (refer Note 10 above) during each year ended 30 June, and the grant, whilst recognised as income during the year, has been recognised as a reserve to offset future depreciation of the asset.
- (iv) Funds contributed following on from the deregistration of Yachting NSW Incorporated.
- (v) Funds contributed following on from the deregistration of the Tasmanian Yachting Association.

	2021 \$	2020 \$
<b>Note 16. Auditor Remuneration</b>		
The Auditor of Australian Sailing Limited is Ernst & Young.		
Amounts received or due and receivable by Ernst & Young for:		
An auditor review of the financial report of the Company	60,600	59,500
Other services in relation to the Company	21,732	16,000
<b>Total Auditor Remuneration</b>	<b>82,332</b>	<b>75,500</b>

Australian Sailing Limited  
Directors' Declaration

**Note 17. Related Party Transactions**

There were no related party transactions during the year.

**Note 18. Related Party Transactions**

There were no related party transactions during the year.

	2021 \$	2020 \$
Short-Term Employee Benefits	1,684,735	1,212,841
Post-Employment Benefits	90,787	49,422
<b>Total Compensation</b>	<b>1,775,522</b>	<b>1,262,263</b>

**Note 19. Key Management Personnel**

There were no significant events after balance date.

**Note 20. Significant Events after Balance Date**

The Company is incorporated under the Corporations Act 2001 and is a Company limited by guarantee. If the Company is wound up, the constitution states that each member is required to contribute a maximum \$1 each towards meeting any outstanding obligations of the entity. At 30 June 2021, the total amount that the members of the Company are liable to contribute if the Company wound up is \$8 (2020: \$8).

## Directors' Declaration

In accordance with a resolution of the directors of Australian Sailing Limited, I state that:

1. In the opinion of the Directors of Australian Sailing Limited:

- (a) The financial statements and notes of Australian Sailing Limited are in accordance with the Corporations Act 2001, including:
- (ii) Giving a true and fair view of its financial position as at 30 June 2021 and of its performance for the financial year ended on that date; and
  - (iii) Complying with Australian Accounting Standards - Reduced Disclosure Requirements (including the Australian Accounting Interpretations) and the Corporations Regulations 2001;
- (b) There are reasonable grounds to believe that Australian Sailing Limited will be able to pay its debts as and when they become due and payable.

Signed on behalf of the board:



**Daniel Belcher**

Director

Dated the 23rd September 2020



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### Independent auditor's report to the members of Australian Sailing Limited

#### Opinion

We have audited the financial report of Australian Sailing Limited (the Company), which comprises the statement of financial position as at 30 June 2021, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Company is in accordance with the *Corporations Act 2001*, including:

- a. Giving a true and fair view of the Company's financial position as at 30 June 2021 and of its financial performance for the year ended on that date; and
- b. Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Australian Sailing Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Information other than the financial report and auditor's report thereon

The directors are responsible for the other information. The other information is the directors' report accompanying the financial report.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the directors for the financial report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001*

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and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- ▶ Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- ▶ Obtain sufficient appropriate audit evidence regarding the financial information of the business activities within the entity to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

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We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Ernst & Young

Daniel Cunningham  
Partner  
23 September 2021

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## Australian Sailing Staff

### As at 30 Jun 2021

Position as at 30/06/2021	Name	Commenced
<b>Corporate</b>		
Chief Executive Officer	Ben Houston	March 2019
Chief Operating Officer	David Edwards	January 2011
National Club Pathways Lead	Sarah Ogilvie	January 2021
Head of Finance and Corporate Services	Manuel Vlandis	October 2018
Finance Controller	Brian Chalmers	April 2011
Finance Manager	Jeannie Lee	February 2007
Finance Officer	Toby Chu	July 2017
<b>Commercial and Communications</b>		
Head of Commercial and Communications	Michael Martin	June 2018
Marketing and Communications Coordinator	Carinda Palmer	July 2019
<b>Programs, Education and Online Services</b>		
Head of Programs and People	Chris Tate	May 2013
Online Services Manager	Chantal Lawrence	July 2011
Education and Training Manager	Federico Guzzo	August 2016
Ratings Manager	Chris Zonca	October 2020
Participation, Education & Training Administrator	Jenny Welsh	November 2015
Sport Services Officer	Greg Dixon	December 2015
Chief Instructor - Dinghy & Windsurfing#	Chris Goldacre	September 2009
Deputy Chief Instructor - Dinghy#	Sean Hogan	September 2017
Chief Instructor - Keelboat#	Nickie Jones	July 2016
Deputy Chief Instructor - Keelboat#	Karyn Gojnich	March 2021
Chief Instructor - Safety & Sea Survival#	Tony Dillon	August 2018

Position as at 30/06/2021	Name	Commenced
<b>Safety, Rules and Regulations</b>		
Head of Governance, Rules and Safety	Glen Stanaway	March 2006
Safety, Rules and Representation Coordinator	Melanie Peasey	November 2019
<b>Club Services &amp; Operations</b>		
Regional Manager NSW	Emma Humphries	September 2014
Club Services Officer NSW & Chief Instructor - Powerboat	Craig Ferris	March 2015
Club Services Officer NSW	Gemma Burns	October 2020
Regional Manager QLD	Ben Callard	March 2009
Club Services Officer QLD	Grant Willmott	January 2017
Club Services Officer QLD	Annie Watson	November 2018
Club Services Officer QLD	Alison Turner	July 2019
Club Services Officer NT	Claire Hall	July 2015
Regional Manager VIC	Meaghan Densley	January 2021
Club Services Officer VIC	Kris Mannix	June 2021
Club Services Officer VIC	Sue Phillips	September 2016
Club Services Officer VIC	Clare Ridgway	February 2018
Club Services Officer VIC	Olivia Newman	October 2019
Regional Manager SA	Ian Leeson	June 2012
Club Services Officer SA	Nicholas Neale	January 2019
Regional Manager TAS	Chris Jones	March 2018
Regional Manager WA	Andy Fethers	September 2018
Club Services Officer WA	Kate Wearn	December 2018
Club Services Officer WA	Jenn Suffield	February 2019
Club Services Officer WA	Scott Johnston	August 2020
Club Services Officer WA	Chris Lloyd	January 2021
Manager Regattas & Events	Lesley Fasala	December 2013

Position as at 30/06/2021	Name	Commenced
<b>Performance</b>		
Performance Director#	Mike McGovern	July 2020
Tokyo Campaign Director#	Iain Murray	October 2017
National Performance Pathway Manager	Ashley Brunning	Jun 2015
Performance Manager	Caroline Brisebois	August 2017
SSSM Manager and National Nutrition Lead	Benita Lalor	June 2018
Physiotherapist	Ashley Wolff	December 2018
Performance Psychologist	Kai Morris	June 2021
Physical Performance Coordinator	Geoff White	July 2017
Technical and Performance Analysis	Sam Ellis	July 2017
Operations and Logistics Coordinator	Harrison Fullard	May 2019
Performance Program Coordinator	Amanda Fitzgerald	June 2017
Performance Program Coordinator	Alistair Notley	May 2021
Administration Coordinator	Tatiana Kovalenko	March 2002
State Pathways Coordinator - NSW	Anthony Outteridge	July 2020
High Performance Coach VIC	Carrie Smith	April 2018
QAS Sailing Heach Coach	Shane Smith	October 2020
Australian Sailing Team Technical Expert	Andrew Lechte	March 2013
Australian Sailing Team Coach- Laser	Michael Blackburn	February 2009
Australian Sailing Team Coach - Nacra 17	Darren Bundock	Feb 2016
Australian Sailing Team Coach - Multihull	Emmett Lazich	April 2009
Australian Sailing Team Coach - 49er	Euan McNicol	January 2018
Australian Sailing Team Coach - Tokyo 2021 FX	Harry Mighell	January 2021
Australian Sailing Team Coach - Tokyo 2021 49er	Malcolm Page	July 2020
Australian Sailing Team Coach - Finn	Rafa Trujillo Villar	December 2017
Australian Sailing Team Coach - Radial	Tristan Brown	April 2016
Australian Sailing Team Coach - 470M	Victor Kovalenko	October 1997
Australian Sailing Team Junior Performance Engineer	Paul Darmanin	September 2018

# = contractor

Some of the employed personnel previously provided services to Australian Sailing as an independent contractor. The commencement date for all personnel in that category is the date the individual became an Australian Sailing employee.



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