

Twenty Twenty Three

Annual Report

Contents

01

PAGE 04
President’s Report

05

PAGE 12
Support

List of Affiliated Clubs	12
Discover Sailing Centres	18
Safety & Sea Survival Centres	20
Affiliated Class Associations	22
2023 Club Survey Report	24
2023 Sailing Summit Report	32
Digital Platform	38
Membership	39
Safety, Rules & Representation	40
Ratings Report	42

02

PAGE 06
CEO Report

06

PAGE 44
Grow

Programs & Participation	44
Workforce Development	46
Participation & Membership Plan	48

09

PAGE 71
Financial Report

Directors’ Report	72
Auditor’s Independence Declaration	81
Financial Statements & Notes	82
Directors’ Declaration	103
Independent Auditor’s Report	104

03

PAGE 08
A Message from Sport Australia

07

PAGE 50
Win

High Performance	50
Australian Sailing Team Patrons	54
Barranjoey Pin	56

10

PAGE 107
Staff Listing

04

PAGE 10
Sailing 2032: Strategic Plan

08

PAGE 60
Awards

Australian Sailing Awards	66
Australian Sailing Hall of Fame	68

President's Report

At last year's Annual General Meeting I was honoured to be voted in as the 38th President of Australian Sailing. Sailing has given me so much throughout my life.



I look forward to working with the Australian sailing community to help drive the success of sailing well into the future.

I would like to give my thanks to my predecessor, Daniel Belcher, who did a fantastic job leading the Board of Directors across three very challenging years.

His legacy will be the way he guided us through the COVID-19 pandemic and the delivery of our 10-year strategy – SAILING 2032. There is no doubt that the sport is in a better place thanks to his work.

I would like to thank all my fellow Directors, including our Vice President, Shevaun Bruland, and welcome Heather McCallum from Tasmania who joined our Board in November 2022. Heather replaced another Tasmanian in Garry Langford, and I would like to thank Garry for his years of service to the sport. I am extremely proud that with the addition of Heather as a Director, for the first time in the history of Australian Sailing we have more females than males on the Board (five to four).

Australian Sailing is committed to the three key pillars of our Strategy, being Support, Grow and Win.

Support

Clubs, classes and their members remain at the core of everything we do at Australian Sailing.

In 2023 we replaced our Club Conferences with the refreshed Sailing Summits. This change provided a greater opportunity for clubs and classes to share information and ideas and allowed Australian Sailing to hear directly from the community via workshops following on from the Club Survey.

We delivered our Club and Class Hub on the Australian Sailing website, a one-stop-shop for club and class committee members and decision makers with information on how to run more effectively, deliver safe quality activities, become sustainable and ultimately contribute towards growing membership and participation.

Grow

This year we were able to deliver several key Foundation Projects from our Strategic Plan, which are intended to support clubs in the delivery of our sport.

This included the release of our Club Participation Programs, which give clubs and class associations a valuable resource on how to deliver sailing programs and keep members engaged with the sport.

I would like to thank Sarah Ogilvie and her team for delivering the 2022-2024 Participation and Membership Plan, a roadmap for clubs and classes to achieve participation and membership growth, including the steps and actions for implementing each goal and project.

Our female participation initiative, SheSails, continues to go from strength to strength. This year saw a record number of SheSails Club Representatives and attendees at the SheSails Leadership Conference.

Win


I would like to commend Iain Brambell and the entire Australian Sailing Team for their work across the year. We are emerging from our Golden Generation of Olympic stars, and I was delighted to see fresh faces standing on the podiums of some of the most prestigious Olympic class regattas this year. Our Performance Pathways team is now ensuring the next generation of sailors is ready to push our existing team members and ensure we are set up for future success as we eye a home Olympics in 2032.

I would like to thank our CEO Ben Houston and all the staff at Australian Sailing for the work they have done to deliver on our strategic initiatives and support clubs and classes across the country.

I would like to acknowledge the collaboration of our State MYA's, Regional Advisory Boards, and the Boards and Presidents of our Yacht Clubs and Class Associations around Australia who have come with us and trusted us as we have embarked on these substantive strategic, structural, people, and operational reforms.

I would like to sincerely thank all members of our Australian Sailing Team Patrons Program, headed by Coordinator Robert Salteri. The Patrons generously give each year to ensure our athletes are best prepared to perform at the highest level.

Finally, I would like to thank the countless volunteers, parents, officials, judges and the myriad people who make up the Australian sailing community. Without you, there is simply no sailing. I look forward to sharing fair breezes with you over the summers to come.



Alistair Murray AM
President
Australian Sailing



CEO Report

We are now a full year into our new 10-year Strategic Plan “SAILING 2032”, and for the first time, Australian Sailing publicly reported on our progress against our stated strategic goals with our Strategic Plan Status Report. You can find the first report in the pages of this document.



The Annual Report highlights the growth in membership and participation numbers, and I want to acknowledge the work of our Clubs and Classes who are working in partnership with Australian Sailing to achieve the strategic goals for the Australian sailing community.

This year Australian Sailing announced that we would be formalising our relationship with three Supported Organisations which shared a similar commitment to our stated values and aligned with key strategic initiatives set out in the delivery of Australian Sailing’s 10-year Strategic Plan. Our Supported Organisations for 2023 are Safety of Life at Sea (SOLAS) Trust, Clean Up Australia, and Pride in Sport.

The Australian Sailing Team produced another promising year with key results at major international regattas. The High Performance team is continuing their preparations for Paris 2024, but are also developing our pathway to Los Angeles 2028 and of course a home Olympics at Brisbane 2032.

Tom Slingsby OAM won a record-equalling fifth Male Sailor of the Year, Mara Stransky her first Female Sailor of the Year and Chris Symonds became the first athlete to win the Para Sailor of the Year award four years in a row at the 2022 Australian Sailing Awards. Newcastle Cruising Yacht Club won the prestigious Club of the Year Award, and I would like to congratulate all the winners on their achievements.

There were also three new inductees to the Australian Sailing Hall of Fame in 2022:

- › Mat Belcher OAM
- › Tom King OAM & Mark Turnbull OAM
- › Jessica Watson OAM

I would like to congratulate the members of the sailing community who received Order of Australia awards for their contribution to the sport this year. These include Leslie Nathanson AM (Royal Queensland Yacht Squadron), Richard Chapman OAM (Royal Sydney Yacht Squadron), David Pescud OAM (Making Waves Foundation/Cruising Yacht Club Of Australia/RANSA), Charles Badham OAM (Wollongong Yacht Club), Robin Hewitt OAM (Ocean Racing Club of Victoria), William Leonard OAM (Fremantle Sailing Club), Donald Rumbelow OAM (Victor Harbor Yacht Club) and John Stanley OAM (Sydney Flying Squadron Ltd, NSW).

We are also thankful for the generous support offered by our Major Partners, Network Insurance Group and Zhik, our Official Partners at Ronstan, B&G Navico and Whitworths, along with our Official Suppliers at LIROS Ropes, DeckHardware, Element6Evolution and Maui Jim Sunglasses.

I would like to thank our Patrons and the support provided by the Australian Federal Government and State Governments and acknowledge Australian Sailing’s partnership with Sport Australia, the Australian Institute of Sport and our State Institute Partners.

I want to sincerely thank and acknowledge the club volunteers, officials, staff and members who contribute so much of their time, effort and skill to support our sailing community.

At last year’s Annual General Meeting we welcomed a new President and Vice President of Australian Sailing, and I would like to thank Alistair Murray AM, Shevaun Bruland and the entire Board of Directors for the leadership and guidance they provide for our organisation.

Finally, I would like to thank the hard-working staff members of Australian Sailing for their dedication and commitment to supporting and growing sailing in Australia.

Ben Houston
Chief Executive Officer
Australian Sailing



A message from the Chair of the Australian Sports Commission

Josephine Sukkar AM



Sport has a place for everyone and delivers results that make Australia proud.

As we progress through this defining era in Australian sport, the Australian Sports Commission (ASC) is clear in our vision to lead and support the sector.

Our role is to provide opportunities for all communities to be involved in sport, while growing elite success and representation, inspiring future generations.

As the Australian Government agency responsible for supporting and investing in sport at all levels, we strive to increase involvement in sport and enable continued international sporting success.

We do this through leadership and development of a cohesive and effective sports sector, targeted financial support and the operation of the Australian Institute of Sport (AIS).

We play a unique role in the sport ecosystem and tackle the big challenges and opportunities with and for the sector.

We're proud to do so and through our vision, we aim to bring out the best in everyone involved in sport as we establish Australia as the world's best sporting nation.

Collectively, we've already made huge strides to set Australian sport up for success.

Australia's High Performance 2032+ Sport Strategy is an industry-wide approach to harness our collective strengths, talent and resources.

The strategy has a strong focus on Winning Well – balancing success and wellbeing and acknowledging that how we win is just as important as when we win.

Working hand in hand with this is the codesigned National Sport Participation Strategy which will transform the way participation is connected, delivered and supported in Australia.

The strategy will be the first of its kind in Australia and I'm looking forward to seeing the positive impact it has on the sector.

The sporting strategies, programs and facilities we deliver now have the capacity to shape Australia's long-term prosperity, well beyond sporting boundaries.

This is a defining era for Australian sport. We are well into the Green and Gold decade to Brisbane 2032, and we are focused on building sustainable success for decades to come.

Meanwhile, it has been wonderful to see continued demand from sports to use the AIS facilities in Canberra to prepare for major events, at home and abroad.

As the national home of sport, we are proud of the role we play in supporting athletes, coaches and high performance staff to reach their potential and I look forward to seeing many of our athletes shine at the upcoming Paris 2024 Olympic and Paralympic Games and Milano Cortina 2026 Olympic and Paralympic Winter Games.

On behalf of the ASC, thank you to everyone who contributes to the sector as we work collectively to ensure every Australian sees a place for themselves in sport.

Josephine Sukkar AM
Chair
Australian Sports Commission



Port Cygnet Sailing Club – Tasmania

Sailing 2032: Strategic Plan

In February 2022, Australian Sailing released our 10-year strategic plan, SAILING 2032.

The plan was developed in conjunction with a range of stakeholders, including clubs, class associations, volunteers, staff and Discover Sailing Centres.

SAILING 2032 is the platform for Australian Sailing and our club and class partners to make exciting changes and grow sailing by leading, inspiring and supporting sailors and their communities.

SAILING 2032 aims to make sailing more visible, accessible, relevant and rewarding in order to have more people on the water in more ways more often.

We will achieve our purpose by focusing on the strategic pillars and strategic foundations and the projects designed to deliver our ambitious goals for sailing in Australia.

This is the first time Australian Sailing has reported to stakeholders on the progress of our Strategic Plan. The annual report will outline the achievements and progress against the Grow and Support Strategic Pillars and the Foundations Projects. This report also replaces the Quarterly Participation Report.

Key Achievements

Grow

The **Participation and Membership Growth Plan** supported clubs in driving a 3.7% increase in membership in 2022.

We are pleased to see continued growth in club membership despite challenges as clubs emerged from covid-related lockdowns. The trend continued later in the year with Discover Sailing Course participation growing 21.5% from H1 to H2 of the calendar year.

Our **Sailing Participation Pathway Framework** delivered **Club Participation Programs** and the **Participation Hub**, all designed to partner with clubs and classes to retain members and increase opportunities for participation.

The **Coach, Instructor and Official Development Strategy** was delivered in September 2023

Support

Listening to the feedback from the 2022 Club Survey we focused on developing a Club and Class Support Program which includes:

- Creation of a Club and Class hub website improvement (April 2023)
- Deliver Game Plan customised for Sailing (April 2023)

Foundation Projects

Providing clubs and classes with a user friendly **National Safety Framework**, packaging all changes relevant to clubs and classes on our new Safety Hub.

The **National Integrity Framework** was introduced this year by the Australian government, with Australian Sailing collating everything clubs and classes need to implement it on our Integrity Hub.

People Plan - Australian Sailing has restructured its workforce and developed a costed operations plan to deliver the strategic projects measured against our Success Indicators.

One Sailing – Yachting Victoria and Yachting South Australia have voted to deregister as State Associations and become Regional Advisory Committees of Australian Sailing.

2032 strategic targets:

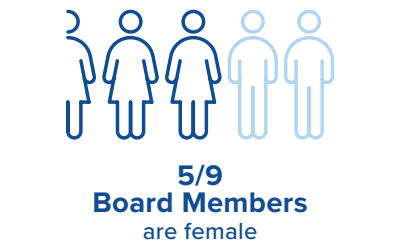
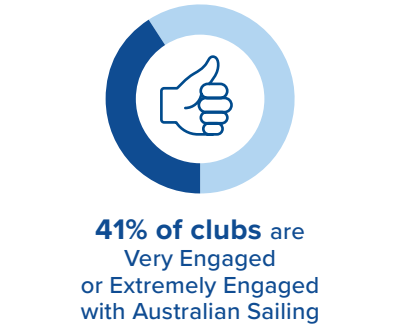
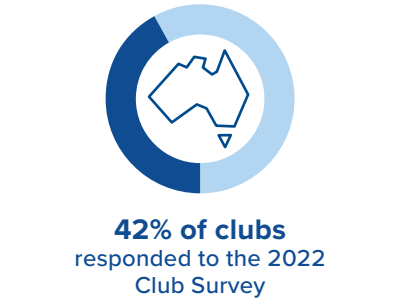
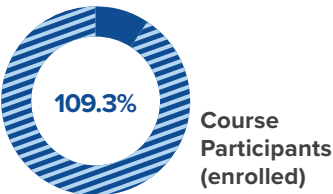
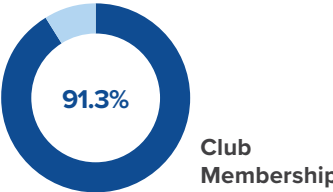
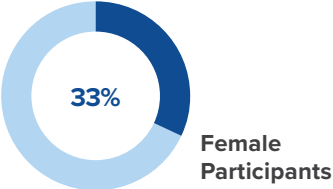
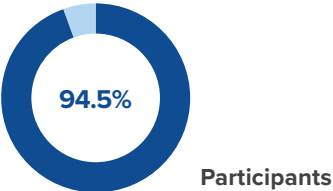
300,000
Participants

50%
Female Participants

150,000
Club Membership

25,000
Course Participants Per Annum

2023 progress to targets:



List of
Affiliated Clubs
2022-23

		Chipping Norton Lake Sailing Club	NSW	Lake Jindabyne Sailing Club	NSW
		Clarence River Sailing Club	NSW	Lake Keepit Sailing Club	NSW
		Clarence River Yacht Club	NSW	Lake Macquarie Yacht Club	NSW
		Coffs Harbour Yacht Club	NSW	Lane Cove 12ft Sailing Skiff Club	NSW
		Concord & Ryde Sailing Club	NSW	Manly 16ft Skiff Sailing Club	NSW
		Connells Point Sailing Club	NSW	Manly Yacht Club	NSW
		Cronulla Sailing Club	NSW	Mannering Park Amateur Sailing Club	NSW
		Cruising Yacht Club of Australia	NSW	Manning River Sailing Club	NSW
Canberra Ocean Racing Club	ACT	Dobroyd Aquatic Club	NSW	Middle Harbour 16ft Skiff Club	NSW
Canberra Yacht Club	ACT	Double Bay Sailing Club	NSW	Middle Harbour Amateur Sailing Club	NSW
YMCA of Canberra Sailing Club	ACT	Drummoyne Sailing Club	NSW	Middle Harbour Yacht Club	NSW
Abbotsford 12ft Sailing Club	NSW	Georges River 16ft Sailing Club	NSW	Narrabeen Lakes Sailing Club	NSW
ALLSAIL Sailing Club	NSW	Gosford Sailing Club	NSW	Navy Sailing Club	NSW
Army Sailing Club	NSW	Great Lakes Sailing Club	NSW	Newcastle & Hunter Trailer Yacht Association	NSW
Australian 18 Footers League	NSW	Greenwich Flying Squadron	NSW	Newcastle Cruising Yacht Club	NSW
Avalon Sailing Club	NSW	Greenwich Sailing Club	NSW	Northbridge Sailing Club	NSW
Balmain Sailing Club	NSW	Griffith Sailing Club	NSW	Nowra Community Sailing Club	NSW
Balmoral Sailing Club	NSW	Hawkesbury River Yacht Club	NSW	Oak Flats Sailing Club	NSW
Batemans Bay Sailing Club	NSW	Hornsby Ku-ring-gai Sailing Club	NSW	Palm Beach Sailing Club	NSW
Bayview Yacht Racing Ass.	NSW	Hunters Hill Sailing Club	NSW	Parramatta River Sailing Club	NSW
Belmont 16ft Sailing Club	NSW	Illawarra Yacht Club	NSW	Port Hacking Open Sailing Club	NSW
Big River Sailing Club	NSW	Jervis Bay Cruising Yacht Club	NSW	Port Hunter 16ft Sailing Skiff Club	NSW
Blues Point Yacht Club	NSW	Jervis Bay Sailing Club	NSW	Port Kembla Sailing Co-op	NSW
Botany Bay Yacht Club	NSW	Kogarah Bay Sailing Club	NSW	Port Macquarie Sailing Club	NSW
Brunswick Heads Cruising Yacht Ass.	NSW	Koonawarra Bay Sailing Club	NSW	Port Macquarie Yacht Club	NSW
Carcoar Dam Sailing Club	NSW	Kurnell Catamaran Club	NSW	Port of Yamba Yacht Club	NSW
Chinese Sailing Ass. of Australia	NSW				

Port Stephens Yacht Club	NSW
Queens Lake Sailing Club	NSW
RAN Sailing Association	NSW
Richmond River Sailing & Rowing Club	NSW
Royal Motor Yacht Club Broken Bay	NSW
Royal Motor Yacht Club Port Hacking	NSW
Royal Motor Yacht Club Toronto	NSW
Royal Prince Edward Yacht Club	NSW
Royal Sydney Yacht Squadron	NSW
Sailability NSW Sailing Club	NSW
Salt Water Veterans Project	NSW
Saratoga Sailing Club	NSW
South Lake Macquarie Amateur Sailing Club	NSW
Southern Highlands Sailing Club	NSW
Speers Point Sailing Club	NSW
Sussex Inlet & Basin Yacht Club	NSW
Sydney Amateur Sailing Club	NSW
Sydney Flying Squadron	NSW
Sydney High School Sailing Ass.	NSW
Tanilba Bay Sailing Club	NSW
Taree Aquatic Club	NSW
Teralba Amateur Sailing Club	NSW
The Royal Prince Alfred Yacht Club	NSW
Toronto Amateur Sailing Club	NSW
Toukley Sailing Club	NSW
Tweed Valley Sailing Club	NSW



Whitworths Tackers Program

Twofold Bay Yacht Club	NSW	Darling Point Sailing Squadron	QLD	Queensland Cruising Yacht Club	QLD
Urunga Sail Training Club	NSW	Douglas Sailing Club	QLD	Royal Queensland Yacht Squadron	QLD
Vaucluse Amateur 12ft Sailing Club	NSW	Hamilton Island Yacht Club	QLD	Sandgate Yacht Club	QLD
Vaucluse Yacht Club	NSW	Hervey Bay Boat Club Yacht Squadron	QLD	South Brisbane Sailing Club	QLD
Vincentia Sailing Club	NSW	Hervey Bay Sailing Club	QLD	Southport Yacht Club	QLD
Wagga Wagga Sailing Club	NSW	Humpybong Yacht Club	QLD	Sunshine Coast Yacht Club	QLD
Wallagoot Lake Boat Club	NSW	Keppel Bay Sailing Club	QLD	The Southport Sch Sailing Club	QLD
Wallerawang Sailing Club	NSW	Lake Cootharaba Sailing Club	QLD	The Trailer Sailer Club of Queensland	QLD
Wangi RSL Amateur Sailing Club	NSW	Lake Samsonvale Water Sports Ass.	QLD	Theresa Creek Water Sports Club	QLD
Wollongong Yacht Club	NSW	Lourdes Hill College	QLD	Tin Can Bay Yacht Club	QLD
Woollahra Sailing Club	NSW	Mackay Sailing Club	QLD	Tinaroo Sailing Club	QLD
Yarra Bay 16ft Skiff Sailing Club	NSW	Maroochy Sailing Club	QLD	Townsville Sailing Club	QLD
Darwin Sailing Club	NT	Maryborough Sailing Club	QLD	Townsville Yacht Club	QLD
Dinah Beach Cruising Yacht Ass.	NT	Mission Beach Sailing Club	QLD	Upper Cabbage Tree Creek Yacht Club	QLD
Gove Boat Club	NT	Mooloolaba Yacht Club	QLD	Whitsunday Sailing Club	QLD
Abell Point Yacht Club	QLD	Moreton Bay Boat Club	QLD	Wynnum Manly Sailing Club	QLD
Brisbane 18 Footers Sailing Club	QLD	Moreton Bay Trailer Boat Club	QLD	Adelaide Sailing Club	SA
Brisbane Sailing Squadron	QLD	Multihull Yacht Club of Queensland	QLD	Arno Bay Yacht Club	SA
Brisbane Valley Sailing Club	QLD	Newport Cruising Yacht Club	QLD	Brighton & Seacliff Yacht Club	SA
Bundaberg Sailing Club	QLD	Noosa Yacht & Rowing Club	QLD	Ceduna Sailing Club	SA
Cairns Cruising Yacht Squadron	QLD	North Queensland Cruising Yacht Club	QLD	Christies Sailing Club	SA
Cairns Yacht Club	QLD	Oxley Sailing Club	QLD	Clayton Bay Boat Club	SA
Capricornia Cruising Yacht Club	QLD	Paradise Point Sailing Club	QLD	Coffin Bay Yacht Club	SA
Cleveland Yacht Club	QLD	Port Curtis Sailing Club	QLD	Cruising Yacht Club of SA	SA
Cruising Yacht Club of Hamilton Island	QLD	Port Denison Sailing Club	QLD	Garden Island Yacht Club	SA
Darling Downs Sailing Club	QLD	Port Douglas Yacht Club	QLD	Goolwa Aquatic Club	SA

Goolwa Regatta Yacht Club	SA	Derwent Sailing Squadron	TAS	Anglesea Motor Yacht Club	VIC
Goolwa Vintage Boat Club	SA	Deviot Sailing Club	TAS	Apollo Bay Sailing Club	VIC
Henley Sailing Club	SA	George Town Yacht Club	TAS	Ballarat Yacht Club	VIC
Lacepede Bay Sailing Club	SA	Huon Yacht Club	TAS	Barwon Heads Sailing Ass.	VIC
Lake Bonney Yacht Club	SA	Kettering Yacht Club	TAS	Beaumaris Motor Yacht Squadron	VIC
Largs Bay Sailing Club	SA	King Island Boat Club	TAS	Beaumaris Yacht Club	VIC
Meningie Sailing Club	SA	Kingston Beach Sailing Club	TAS	Bendigo Yacht Club	VIC
Milang Regatta Club	SA	Lauderdale Yacht Club	TAS	Black Rock Yacht Club	VIC
Normanville Sailing Club	SA	Leven Yacht Club	TAS	Blairgowrie Yacht Squadron	VIC
Port Adelaide Sailing Club	SA	Lindisfarne Sailing Club	TAS	Cairn Curran Sailing Club	VIC
Port Augusta Yacht Club	SA	Mersey Yacht Club	TAS	Chelsea Yacht Club	VIC
Port Lincoln Yacht Club	SA	Midway Point Yacht Club	TAS	Colac Yacht Club	VIC
Port MacDonnell Sailing Club	SA	Montrose Bay Yacht Club	TAS	Cowes Yacht Club	VIC
Port River Sailing Club	SA	Port Cygnet Sailing Club	TAS	Davey's Bay Yacht Club	VIC
Port Vincent Sailing Club	SA	Port Dalrymple Yacht Club	TAS	Derrinallum Yacht and Power Boat Club	VIC
Rivoli Bay Sailing Club	SA	Port Esperance Sailing Club	TAS	Docklands Yacht Club	VIC
Robe Yacht Club	SA	Royal Yacht Club of Tasmania	TAS	Elwood Sailing Club	VIC
Royal Port Pirie Yacht Club	SA	Sailability Tasmania	TAS	Flinders Yacht Club	VIC
Royal SA Yacht Squadron	SA	Sandy Bay Sailing Club	TAS	Frankston Yacht Club	VIC
Somerton Yacht Club	SA	Spring Bay Boat Club	TAS	Geelong Trailable Yacht Club	VIC
Tumby Bay Yacht Club	SA	Tamar Yacht Club	TAS	Gippsland Lakes Yacht Club	VIC
Victor Harbor Yacht Club	SA	Wynyard Yacht Club	TAS	Hampton Sailing Club	VIC
Wallaroo Sailing Club	SA	Albert Park Yacht Club	VIC	Hartley TS 18/21 Yacht Club	VIC
Whyalla Yacht Club	SA	Albert Sailing Club	VIC	Hobsons Bay Yacht Club	VIC
Bellerive Yacht Club	TAS	Albury-Wodonga Yacht Club	VIC	Indented Head Yacht Club	VIC
Burnie Yacht Club	TAS	Altona Yacht Club	VIC	Lake Boga Yacht Club	VIC



Safety Bay Yacht Club – Western Australia

Lake Wellington Yacht Club	VIC
Lakeside Sailing Club	VIC
Loch Sport Boat Club	VIC
Lysterfield Sailing Club	VIC
Martha Cove Yacht Squadron	VIC
McCrae Yacht Club	VIC
Melbourne Trailable Yacht Club	VIC
Merricks Yacht Club	VIC
Metung Yacht Racing Club	VIC
Mordialloc Motor Yacht Club	VIC
Mordialloc Sailing Club	VIC
Mornington Yacht Club	VIC
Mount Martha Yacht Club	VIC
Nagambie Lakes Sailing Club	VIC
Newhaven Yacht Squadron	VIC
North East Windsport Club	VIC
Ocean Racing Club of Victoria	VIC
Parkdale Yacht Club	VIC
Point Leo Boat Club	VIC
Port Albert Yacht Club	VIC
Port Fairy Yacht Club	VIC
Port Melbourne Yacht Club	VIC
Portarlington Sailing Club	VIC
Portland Yacht Club	VIC
Queenscliff Cruising Yacht Club	VIC
Queenscliff Lonsdale Yacht Club	VIC

Ranelagh Yacht Squadron	VIC	Claremont Yacht Club	WA	Royal Perth Yacht Club	WA
Rhyll Yacht Club	VIC	Denmark Yacht Club	WA	Safety Bay Yacht Club	WA
Rosebud Yacht Club	VIC	Dunsborough Bay Yacht Club	WA	Shelley Sailing Club	WA
Royal Brighton Yacht Club	VIC	East Fremantle Yacht Club	WA	South of Perth Yacht Club	WA
Royal Geelong Yacht Club	VIC	Esperance Bay Yacht Club	WA	Sun City Yacht Club	WA
Royal Melbourne Yacht Squadron	VIC	Exmouth Yacht Club	WA	The Cruising Yacht Club of WA	WA
Royal Yacht Club of Victoria	VIC	Fremantle Cruising Yacht Club	WA	Walpole Yacht Club	WA
Rye Yacht Club	VIC	Fremantle Sailing Club	WA	Windsurfing WA	WA
Safety Beach Sailing Club	VIC	Geographe Bay Yacht Club	WA		
Sandringham Yacht Club	VIC	Geraldton Yacht Club	WA		
Somers Yacht Club	VIC	Hampton Harbour Boat Sailing Club	WA		
Sorrento Sailing Couta Boat Club	VIC	Hillarys Yacht Club	WA		
South Gippsland Yacht Club	VIC	Jervoise Bay Sailing Club	WA		
St Leonards Yacht Club & Motor Squadron	VIC	Koombana Bay Sailing Club	WA		
Stawell Yacht Club	VIC	Mandurah Offshore Fishing & Sailing Club	WA		
Sugarloaf Sailing Club	VIC	Maylands Yacht Club	WA		
Torquay Sailing Club	VIC	Mounts Bay Sailing Club	WA		
Victorian Blokart Club	VIC	Nedlands Yacht Club	WA		
Warneet Boat Club	VIC	Ocean Reef Sea Sports Club	WA		
Warrnambool Yacht Club	VIC	Perth Dinghy Sailing Club	WA		
Westernport Yacht Club	VIC	Perth Flying Squadron Yacht Club	WA		
Williamstown Sailing Club	VIC	Perth Kite Racing Club	WA		
Wyndham Yacht Club	VIC	Port Bouvard Yacht Club	WA		
Yarrawonga Yacht Club	VIC	Port Walcott Yacht Club	WA		
Augusta Yacht Club	WA	Princess Royal Sailing Club	WA		
Carnarvon Yacht Club	WA	Royal Freshwater Bay Yacht Club	WA		



Discover Sailing Centres



Adelaide Sailing Club
Albert Park Yacht Club
Albert Sailing Club
Albury Wodonga Yacht Club
Allsail Sailing Club
Altona Yacht Club
Avalon Sailing Club
Ballarat Yacht Club
Balmain Sailing Club
Bayview Yacht Racing Association
Bellerive Yacht Club
Belmont 16ft Sailing Club
Bendigo Yacht Club
Black Rock Yacht Club
Blairgowrie Yacht Squadron
Brighton & Seacliff Yacht Club
Brisbane Sailing Squadron
Cairns Yacht Club
Canberra Yacht Club
Capricornia Cruising Yacht Club
Chelsea Yacht Club

Christies Sailing Club
Claremont Yacht Club
Coffin Bay Yacht Club
Coffs Harbour Yacht Club
Concord & Ryde Sailing Club
Connells Point Sailing Club
Cowes Yacht Club
Cronulla Sailing Club
Cruising Yacht Club of Hamilton Island
Cruising Yacht Club of SA
Darling Point Sailing Squadron
Darwin Sailing Club
Derwent Sailing Squadron
Dobroyd Aquatic Club
Drummoyne Sailing Club
East Fremantle Yacht Club
Esperance Bay Yacht Club
Exmouth Yacht Club
Frankston Yacht Club
Fremantle Sailing Club
Geographe Bay Yacht Club
Georges River Sailing Club
Geraldton Yacht Club
Gippsland Lakes Yacht Club
Goolwa Aquatic Club
Goolwa Regatta Yacht Club
Gosford Sailing Club

Gove Boat Club
Greenwich Sailing Club
Henley Sailing Club
Hillarys Yacht Club
Hobsons Bay Yacht Club
Humpybong Yacht Club
Hunters Hill Sailing Club
Jervis Bay Sailing Club
Keppel Bay Sailing Club
Kingston Beach Sailing Club
Kogarah Bay Sailing Club
Koombana Bay Sailing Club
Lake Cootharaba Sailing Club
Lake Jindabyne Sailing Club
Lane Cove 12ft Sailing Skiff Club
Largs Bay Sailing Club
Loch Sport Boat Club
Lysterfield Sailing Club
Mandurah Offshore Fishing & Sailing Club
Mannering Park Amateur Sailing Club
Maroochy Sailing Club
McCrae Yacht Club
Middle Harbour Yacht Club
MLC Marshmead
Mordialloc Motor Yacht Club
Mordialloc Sailing Club
Mornington Yacht Club

Mount Martha Yacht Club
Mounts Bay Sailing Club
Navy Sailing
Nedlands Yacht Club
Newcastle Cruising Yacht Club
Oxley Sailing Club
Perth Flying Squadron Yacht Club
Port Bouvard Yacht Club
Port Curtis Sailing Club
Port Cygnet Sailing Club
Port Dalrymple Yacht Club
Port Macquarie Sailing Club
Port Melbourne Yacht Club
Port Vincent Aquatic Centre
Portarlington Sailing Club
Princess Royal Sailing Club
Promaritime Training School
Ranelagh Yacht Squadron
Royal Brighton Yacht Club
Royal Freshwater Bay Yacht Club
Royal Geelong Yacht Club
Royal Melbourne Yacht Squadron
Royal Perth Yacht Club
Royal Prince Alfred Yacht Club
Royal Queensland Yacht Squadron
Royal SA Yacht Squadron
Royal Sydney Yacht Squadron

Royal Yacht Club of Tasmania
Royal Yacht Club of Victoria
Rye Yacht Club
Safety Bay Yacht Club
Safety Beach Sailing Club
Sandringham Yacht Club
Sandy Bay Sailing Club
Somers Yacht Club
Sorrento Sailing Couta Boat Club
South of Perth Yacht Club
Southport Yacht Club
Speers Point Amateur Sailing Club
Sun City Yacht Club
Teralba Amateur Sailing Club
The Cruising Yacht Club of WA
The Mooloolaba Yacht Club
The Southport School Sailing Club
Tinaroo Sailing Club
Toronto Amateur Sailing Club
Townsville Sailing Club
Townsville Yacht Club
Urunga Sail Training Club
Vaucluse Amateur 12ft Sailing Club
Victor Harbor Yacht Club
Westernport Yacht Club
Whitsunday Sailing Club
Williamstown Sailing Club

Wollongong Yacht Club
Woollahra Sailing Club
Wynyard Yacht Club
YMCA of Canberra Sailing Club
Adventure Sailing
Australian Navy Cadets
Balmoral Water Sports Center
Boat Wise Sydney
EastSail
Flying Fish Australia
Manly Sailing
Maritime Training School
MyHarbour Powerboat Training Centre
Pacific Sailing School
Sailurunga
Serco Defence Sailing Centre
Cranbrook Sailing School
Murraylands Aquatic Centre
Rockingham Senior High School
Scouts ACT Sailing
Scouts Victoria State Sailing & Powerboating Team
Scouts WA Water Activities Centre
Shoreline
West Lakes Aquatic Centre
South Brisbane Sailing Club



Safety & Sea Survival Centres

Our accredited Safety & Sea Survival Centres are responsible for delivering the Safety & Sea Survival course, with more than 780 participants attending that course this year.

Accredited Safety & Sea Survival Instructors present the course, which include practical liferaft activities, flare drills, and a range of relevant theoretical topics relating to safety at sea.

Safety & Sea Survival Centre

27 South Ocean Training	Ocean Boardroom
Above and Beyond Boating	Ocean Racing Club of Victoria
Bellerive Yacht Club	Pacific Sailing School
Cruising Yacht Club of SA	Paper Sailors Rock Pty Ltd
Derwent Sailing Squadron	Southport Yacht Club
Flying Fish Australia	Sunshine Sailing Australia
Fremantle Sailing Club	Yachtmaster Sailing School
Mainstay Sailing Airlie Beach	Darwin Sailing Club
Marine SafetyWorks	



2022-23 Affiliated Class Associations

Adams 10 Meter Yacht Ass.	Careel Cruising Yacht Ass. of Australia
Australian 16ft Skiff Ass.	Cherub National Council of Australia
Australian 420 Class Ass.	Classic Yacht Ass. of Australia
Australian 9er Ass.	Couta Boat Ass.
Australian Blokart Ass.	Cruising Yacht Ass. of the NT
Australian Formula 18 Catamaran Ass.	Flying Eleven Sailing Ass. of Australia
Australian Hansa Class Ass.	Flying Fifteen International Australia
Australian Historic Sailing Skiff Ass.	Hartley TS16 Ass. of Australia
Australian Impulse Ass.	International 2.4 Metre Class Ass. of Australia
Australian International A Division Catamaran Ass.	International 470 Class Ass. of Australia
Australian International Dragon Class	International 505 Yacht Racing Ass. of Australia
Australian International Optimist Dinghy Ass.	International B14 Ass. of Australia
Australian International Yngling Ass.	International Cadet Class of Australia
Australian Laser Class Ass.	International Canoe Ass. of Australia
Australian Minnow Sailing Ass.	International Contender Ass. of Australia
Australian National Sabot Council	International Etchells Class Ass. of Australia (IECAA)
Australian O'pen Skiff Ass.	International Finn Ass. of Australia
Australian Paper Tiger Catamaran Ass.	International Fireball Ass. of Australia
Australian Radio Yachting Ass.	International Flying Dutchman Class Australia
Australian Sharpie Sailing Ass.	International Mc38 Class Ass.
Australian Sports Boat Ass.	International Melges 24 Ass. of Australia
Australian Tasar Council	International Mirror Class Ass. of Australia
Australian Team Sailing Ass.	International Mirror Class Ass. of Australia
Australian TP52 Sailing Ass.	International Moth Class Ass. of Australia
Australian Weta Class Ass.	International OK Class Ass. of Australia
Australian Windsurfing Ass.	Manly Junior Sailing Ass. of Australia

MG14 Ass. of Australia
Nacra Ass. of Australia
National 125 Ass.
National E Sailing Ass.
National Heron Sailing Ass.
National Mosquito Catamaran Council of Australia
Noelx Yacht Ass. of Australia
NSW 12 Foot Skiff Ass.
Ocean Racing WA
Old Gaffers Ass. of Western Australia
Pacer Australia
Pelican Sailing Ass.
RL24 Owners Ass. of Australia
RS Aero Class Ass. (Aus)
RS Sailing Ass. Australia
Sabre Sailing Ass. of Australia
SB20 Ass. of Australia
Skate Sailing Ass. of Australia
Spiral Class Ass. of Australia
Swan River Sailing
The International 5.5m Ass. of Australia
Timpenny Trailable Yacht Ass. of Australia
Trailer Sailer Ass. of South Australia
WASZP Sailing Ass. of Australia
Windsurfer Class Ass. of Western Australia



Port Dalrymple Yacht Club – Tasmania

2023 Australian Sailing Club Survey Report

Australian Sailing conduct an annual Club Survey to receive feedback specifically from clubs. This feedback focuses on providing the clubs ratings and comments around their engagement, usage and priorities of Australian Sailing support services and programs as well as identifying their top challenges.

Overall, the process of conducting the 2023 Club Survey has been successful. We received 197 unique responses (up from 117 in 2020 and 146 in 2022) which represents 59% of clubs nationally. Pleasingly we had responses from every State and Territory and from a wide range of clubs (big, small, metro, regional, dinghy, yacht).

Improvements based on 2022 learnings

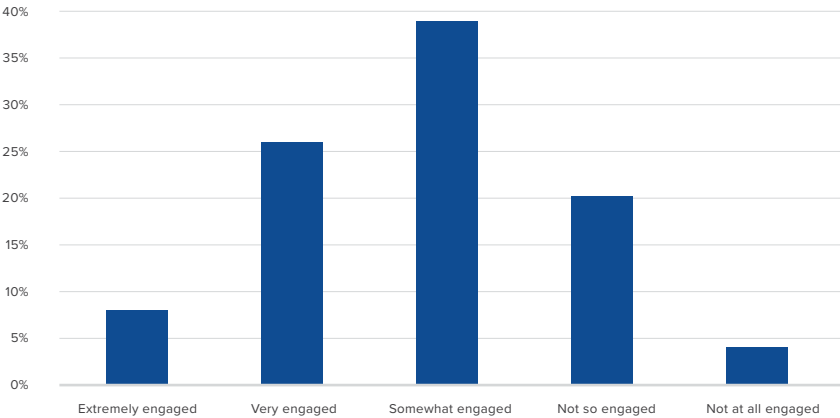
This year the survey was distributed to all club committee members and General Managers (where appropriate) compared to in 2022 where it was only sent to two select key contacts at each club initially.

This year the survey was conducted over a longer period of time and earlier in the year prior to Easter. In 2022 the survey was conducted during the Easter school holidays and was open for five weeks. Easter also traditionally marks the end of the sailing season in southern states with clubs and club committees shutting up the club and taking a break.

The 2023 questions are almost exactly the same as the 2022 survey questions so we can make some year-on-year assessments.

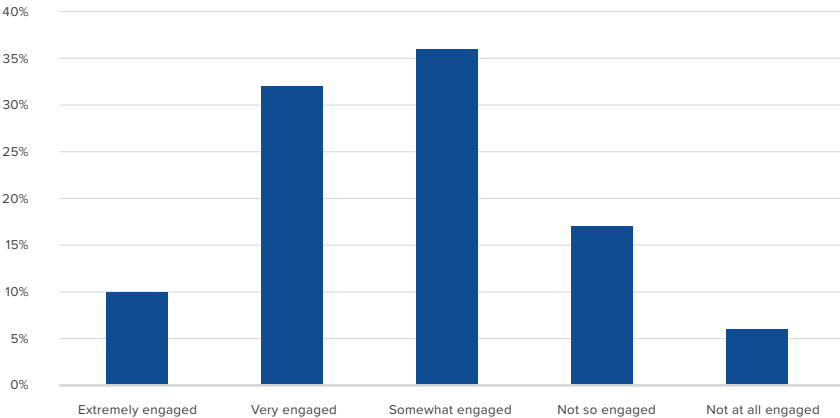
How would you describe your level of engagement of Australian Sailing with your Club?

2023:	2022:
36% Extremely or Very Engaged.	41% Extremely or Very Engaged.
39% Somewhat Engaged	36% Somewhat Engaged
25% Not so or Not at all Engaged	23% Not so or Not at all Engaged



2023

Answer choices	Responses	
Extremely engaged	10%	19
Very Engaged	26%	52
Somewhat Engaged	39%	77
Not so engaged	21%	41
Not at all Engaged	4%	8
Answered	197	



2022

Answer choices	Responses	
Extremely engaged	10%	14
Very Engaged	31%	46
Somewhat Engaged	36%	52
Not so engaged	17%	25
Not at all Engaged	6%	9
Answered	146	

Club Challenges

Clubs ranked the top 5 challenges to be:

2023	2022
> 1. On-water participation	> 1. On-water participation
> 2. Recruiting and retaining on-water volunteers	> 2. Recruiting and retaining on-water volunteers
> 3. Attracting new members	> 3. Funding for infrastructure and maintenance
> 4. Funding for infrastructure and maintenance	> 4. Attracting new members
> 5. Retention of existing members	> 5. Retention of existing members

Club’s importance rating of current AS Programs and Services

Clubs ranked the top 5 most important AS programs and services as:

2023	2022
> 1. Safety Policy Frameworks (Member Protection, Child Protection etc)	> 1. Officials training and development
> 2. Safety information and advice	> 2. Provision of the racing rules of sailing
> 3. Provision of the racing rules of sailing and AS Prescriptions	> 3. Safety information and advice
> 4. Officials training and development	> 4. Safety policy frameworks (Member Protection, Child Protection etc.)
> 5. Instructor and Coach training and development	> 5. Instructor and Coach training and development

Club’s usage of current AS Programs and Services?

Clubs ranked their top 5 most used programs and services to be:

2023:	2022:
> 1. Online Support and Assistance with revSPORT	> 1. Online Support and Assistance with revSPORT
> 2. Provision of the Racing Rules of Sailing and AS Prescriptions	> 2. Provision of the Racing Rules of Sailing and AS Prescriptions
> 3. Club Support Staff Support	> 3. Instructor and Coach Training and Development
> 4. Discover Sailing Centre resources and support	> 4. Officials Training and Development
> 5. Instructor and Coach Training and Development	> 5. Discover Sailing Centre resources and support

Club’s effectiveness rating of current AS Programs and Services?

Clubs ranked the top 5 most effective programs and services to be:

2023:	2022:
> 1. Provision of the Racing Rules of Sailing and AS Prescriptions	> 1. Provision of the Racing Rules of Sailing and AS Prescriptions
> 2. Online Support and Assistance with revSPORT	> 2. Online Support and Assistance with revSPORT
> 3. Instructor and Coach Training and Development	> 3. Officials Training and Development
> 4. Officials training & development (race officers, judges, measurers & equipment auditors)	> 4. Instructor and Coach Training and Development
> 5. Safety information and advice	> 5. Safety information and advice

Australian Sailing’s strategic projects top priorities as rated by clubs.

2023:	2022:
> 1. Participation and Membership Growth	> 1. Participation and Membership Growth
> 2. Club Support Program	> 2. Club Support Program
> 3. Coach, Instructor and Officials Development plan	> 3. Coach, Instructor and Officials Development plan
> 4. Sailing Participant Pathway	> 4. Sailing Participant Pathway
> 5. National Safety and Integrity Framework	> 5. National Safety and Integrity Framework



Clermont Outback Regatta – Queensland

Notes/Comments

As many of you would be aware, during the 2023 State Sailing Summits we conducted a workshop to explore in greater depth the survey responses in each State/ Territory. These proved useful in understanding the context and the detail around many of the challenges highlighted by Clubs. For the workshop we focused on primarily the top 3 challenges. As you can see above the top 5 challenges nationally were:

- > 1. On-water participation
- > 2. Recruiting & Retaining On-Water Volunteers
- > 3. Attracting new members
- > 4. Funding for infrastructure and maintenance*
- > 5. Retention of existing members*

What was very interesting was the correlation of the detailed responses explaining how/why these are real challenges faced by clubs (around the country) and their continued similarity to the findings of the 2012 GEMBA Report that Australian Sailing Commissioned (with financial support from the Australian Sports Commission). Perceptions of cost, time, exclusive image, safety and competition with other activities (sport and others). Roughly 50% of attendees asked had some knowledge of the GEMBA report findings and recommendations.

It would be worth considering the benefit of re-doing the GEMBA report (or similar), 10 years on, and determining if the recommendations have been implemented, if they are still relevant and if the perceptions have changed.

Essentially, what the GEMBA report told us about what needs to change in our sport to improve its perception to increase participation and membership are the same as what clubs have told us through the Club Survey and through the Sailing Summit workshops. Barriers to increasing participation, membership and volunteers comes down to time, cost and competition with other activities.

Regarding the challenge faced by clubs of “Funding for Infrastructure and Maintenance”, this is equally linked to the perception of government (at all levels) on the sport of sailing. This is referenced via direct feedback from the 2023 Club Survey:

“A key challenge we have found ... is combatting the perception that sailing is a sport of the rich and has no benefit except to serve the individual. We find this prejudice at both the state and local government level. Australian Sailing is the body that is best placed to do this lobbying at inter government level – VIC”.

*Please note four of the five relate to participation and membership and all of them are influenced by the perceptions of the image of sailing.

Comments/notes.

- It is interesting to note that while three of the top 5 challenges ranked by clubs relate to participation, which is the basis of the Discover Sailing Centre resources and support, that clubs are not ranking Discover Sailing Centre resources and support higher in Importance, Usage and Effectiveness. This could indicate an audience that is not aware of the Discover Sailing Centre resources, in which case we need to better promote and better upskill staff to educate club decision makers. It could also indicate that clubs are looking at on-water participation as more aligned with general member participation in club organised activities. If this is the case then the body of work that the Grow team are doing around Participation programs and a participant framework is probably more aligned and will hopefully start to take affect over the coming season/s.
- Recruiting and retaining on-water volunteers aligns well with Officials Training and development which is consistently ranked highly.
- Safety information and the Provision of the Racing Rules of Sailing feature prominently, with the awareness of the safety information likely tied to the increased communications in the space via the Safety in Focus and Rules in Focus eDMs, the regular sections of Nautical News, and the respective new sections on the Resources website.
- Funding for infrastructure and maintenance while not a direct service AS can provide aligns closely with advocating to Government (local, state and federal). The lack of high ratings for advocacy could be due to our inability to promote this good work that is done due to the “behind the scenes” nature of it. Possibly there is a lack of awareness and understanding by our team to be able to communicate effectively on our advocacy work or possibly our marketing and communications is not effective in promoting this work.

Australian Sailing Strategic Plan

It is worth noting that the priority order of the Australian Sailing strategic priorities listed below remains relevant and aligns directly with the feedback received from clubs. More work needs to be done to communicate effectively to clubs and classes to educate them on these projects and the possible improvement in outcomes, should they choose to adopt them.

- 1. Participation and Membership Growth
- 2. Club Support Program
- 3. Coach, Instructor and Officials Development Plan
- 4. Sailing Participant Pathway
- 5. National Safety and Integrity Framework
- 6. Stakeholder Engagement Plan
- 7. Diversity, Inclusion and Accessibility Plan
- 8. Environmental Action Plan

Conclusion

The annual Club Survey remains a useful tool to “check in” with clubs in a robust manner to capture a collective view and feedback. There is room to improve the uptake of the survey and the number of responses from clubs which will be worked on for 2024. The information gained from clubs with regards to their challenges and views on the current AS services and programs is in line with current perceptions of staff which is gained from their conversations and insights into clubs and the sailing community. For this reason, the club survey remains a

great qualifier of AS strategy and operations as set by the Board and Senior Management.

As the Pulse Survey gains traction and use, we will gain further insights that will be valuable in gaining a more in depth understanding of the sailing community on an annual and on-going basis.

Thank you to all clubs who participate in providing feedback through the 2023 (and previous) Club Survey, it is greatly appreciated.



SheSails, Mount Martha Yacht Club – Victoria

2023 Sailing Summit Report

The 2023 Sailing Summits have been a great success for Australian Sailing and equally for those clubs and classes who attended.

They were a real whole of Australian Sailing team and community effort and a big thank you to everyone who were able to attend.

The 2023 Sailing Summit dates and locations were:

- › **NT** – Saturday 11th March
Darwin Sailing Club
- › **SA** – Sunday 30th April
Royal South Australian Yacht Squadron
- › **QLD** – 6th & 7th May
Darling Point Sailing Squadron
- › **WA** – Saturday 13th May
Mandurah Offshore Fishing & Sailing Club
- › **NSW** – Saturday 20th May
Cruising Yacht Club of Australia
- › **TAS** – Saturday 27th May
Bellerive Yacht Club
- › **VIC** – Saturday 3rd June
Port Melbourne Town Hall
- › **ACT** - Thursday 22nd June
Canberra Yacht Club

A copy of the presentations can be found on our website – [here](#).

Attendance

Pleasingly attendance at this years State Sailing Summits where up on 2022 events. Total participants were up 8%, the number of clubs represented was up 9% and with the change of name, promotion and invitation to class associations we saw a 331% increase in the number of class associations represented. A breakdown by State is provided in tables below.

Gender

Only 28% of attendees were female which highlights the work required at Club and Class level to encourage women to hold committee positions. Leaving 72% of attendees as Male which is not far off our national membership split of 32% female, 68% male.

Age

Potentially more alarming than the lower representation of women is that the highest proportion of attendees are in the 66+ year old age group, making up 31% of attendees. 56-65 year olds next made up 28% of attendees followed closely by the 46-55 year olds representing 23% of the participants. Please see the breakdown on the following page.

Position

With regard to target audience, we are hitting the mark pretty well with 67% of attendees either a member of the club/class Committee or Board (includes: Flag Officers, Presidents, Commodores, Committee members etc.), a further 17% are club/class (primarily club) staff leaving the remaining 16% as a mix of club/class instructors, coaches, race officials, members, Discover Sailing Centre Principals or SheSails representatives.

Number of Participants

	2023	2022	% growth YOY
VIC	111	97	14%
WA	62	63	-2%
TAS	51	27	89%
SA	25	30	-17%
QLD	50	55	-9%
NT	23	15	53%
NSW	98	105	-7%
ACT	21	17	24%
Total	441	409	8%

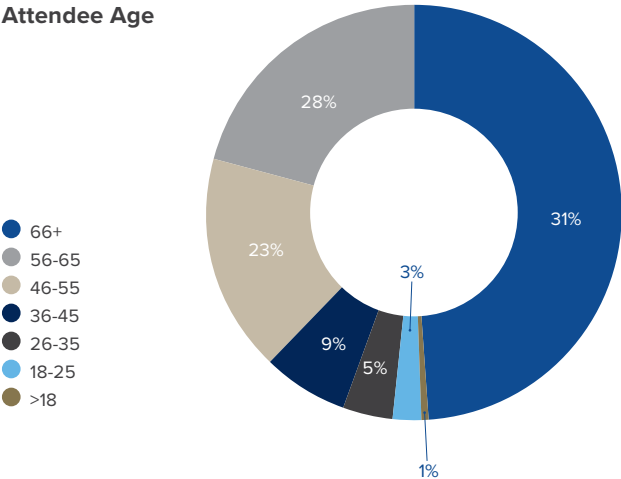
Number of Clubs

	2023	2022	% growth
VIC	50	47	6%
WA	19	19	0%
TAS	20	10	100%
SA	10	13	-23%
QLD	21	21	0%
NT	3	3	0%
NSW	45	45	0%
ACT	9	4	125%
Total	177	162	9%

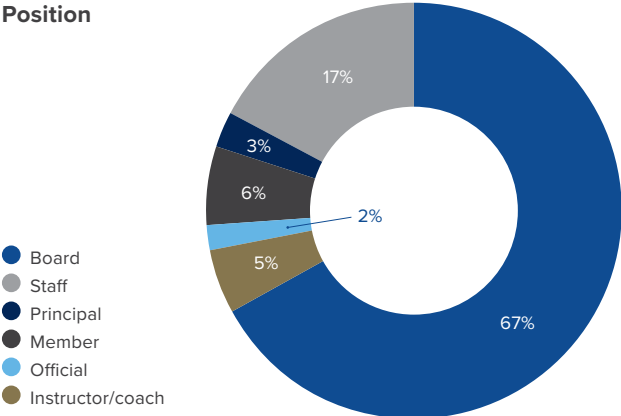
Number of Class Associations

	2023	2022	% growth YOY
VIC	14	3	367%
WA	9	1	800%
TAS	10	0	
SA	2	3	-33%
QLD	6	1	500%
NT	0	0	
NSW	12	5	140%
ACT	3	0	
Total	56	13	331%

Attendee Age



Position



Topics/Presentations

All topics and presentations were received well. As you would expect some better than others. The table below shows a list of topics presented. There were a number of consistent “National” topics delivered at each event plus a number of more local topics of specific need/interest.

We would like to thank our sponsors Network Marine & Zhik whose presentations were well received.

We would also like to thank our digital platform partners revSPORT for their engaging and informative presentations.

The national presentations that received the best buy in and interest were the Club and Class Participation workshop, the New Initiatives for Clubs & Classes and the Club Survey Workshop.

All of the Club Presentations were also very well received and sparked good conversation and questions. The feedback showed a strong desire from attendees to hear from clubs more. We will factor this into the planning for our 2024 Sailing Summits.

A copy of the 2023, 2022 and 2021 presentations can be found on our website – [here](#).

A list of the 2023 Presentation topics:

Northern Territory	South Australia	Queensland	Western Australia	New South Wales	Tasmania	Victoria	ACT
Australian Sailing <ul style="list-style-type: none">› Strategic Update› Australian Sailing Update› NT Update› Club Survey & Workshop› National Integrity Framework› Game Plan	Australian Sailing <ul style="list-style-type: none">› National Update› State Update› Club & Class Participation› New Initiatives for Clubs & Classes› Areas that we can provide Support	Australian Sailing <ul style="list-style-type: none">› National Update› State Update› Club & Class Participation› New Initiatives for Clubs & Classes› Areas that we can provide Support	Australian Sailing <ul style="list-style-type: none">› National Update› State Update› Club & Class Participation› New Initiatives for Clubs & Classes› Areas that we can provide Support	Australian Sailing <ul style="list-style-type: none">› National Update› State Update› Club & Class Participation› New Initiatives for Clubs & Classes	Australian Sailing <ul style="list-style-type: none">› National Update› State Update› Club & Class Participation› New Initiatives for Clubs & Classes	Australian Sailing <ul style="list-style-type: none">› National Update› State Update› Club & Class Participation› New Initiatives for Clubs & Classes› The new race official pathway› Youth Engagement	Australian Sailing <ul style="list-style-type: none">› National Update› State Update› Club & Class Participation› New Initiatives for Clubs & Classes
Club Presentations <ul style="list-style-type: none">› Growing your Regatta› Capricornia Cruising Yacht Club: Increasing Keelboat Fleets	Club Presentations <ul style="list-style-type: none">› Adelaide Sailing Club: Volunteers, Officials and Regatta Management	Club Presentations <ul style="list-style-type: none">› Capricornia Cruising Yacht Club: Increasing Keelboat Fleets		Club Presentations <ul style="list-style-type: none">› Avalon Sailing Club - Time Saving Technology› Speers Point Amateur Sailing Club - Australian Sailing Resources			Club Presentations <ul style="list-style-type: none">› Speers Point Amateur Sailing Club - Australian Sailing Resources
Partner Presentations <ul style="list-style-type: none">› NT Government Update	Partner Presentations <ul style="list-style-type: none">› Revolutionise Sport› Zhik› Network Marine - Club Insurance	Partner Presentations <ul style="list-style-type: none">› Australian Sports Foundation› Managing Human Resources in Sailing› What to consider when engaging workers in Australia› Revolutionise Sport› Zhik› Network Marine - Club Insurance	Partner Presentations <ul style="list-style-type: none">› The Mudskipper - Wing in Ground Effect› Ocean Racing WA Participation› Fremantle Port Authority› Department of Local Government, Sport and Cultural Industries› Revolutionise Sport› Zhik› Network Marine - Club Insurance	Partner Presentations <ul style="list-style-type: none">› Revolutionise Sport› Zhik› Network Marine - Club Insurance	Partner Presentations <ul style="list-style-type: none">› Revolutionise Sport› Zhik› Network Marine - Club Insurance› Volunteering Tasmania - Sailing through› Volunteer Recruitment and Retention› Sport & Recreation Tasmania - Grants and Funding› Marine & Safety Tasmania	Partner Presentations <ul style="list-style-type: none">› Revolutionise Sport› Zhik› Network Marine - Club Insurance› Partner Presentations› Revolutionise Sport› Zhik› Network Marine - Club Insurance	

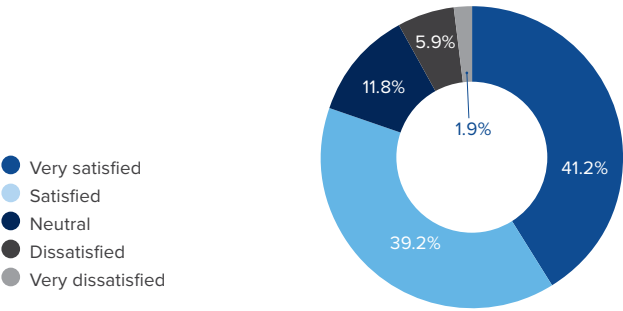
Learnings/Improvement for 2024 and beyond

- > 1. Include more presentations from clubs and class associations.
- > 2. Improve content for class associations to keep their buy-in.
- > 3. Promotion of topics and presenters will help increase attendance.
- > 4. Need to consider live streaming or video recording sessions for regional representatives.
- > 5. A naming rights sponsor would help defray costs.
- > 6. Consider conducting a National Sailing Summit in 2025 (instead of State Sailing Summits).

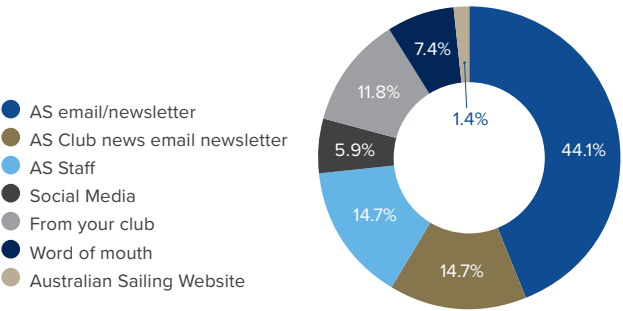
2023 Sailing Summit
Post Event Survey Results

State	Number of responses
QLD	2
NSW	12
VIC	20
TAS	5
SA	1
WA	8
NT	0
ACT	3
Total	51
% of Total attendees	12%

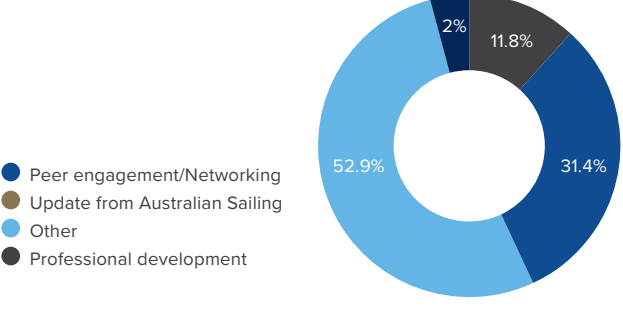
How would you rate your overall satisfaction with the Sailing Summit?



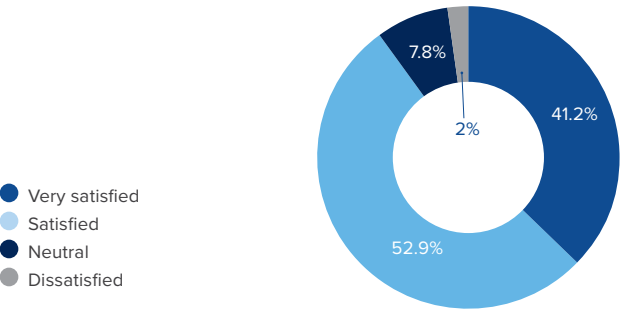
How did you find out about the Sailing Summit?



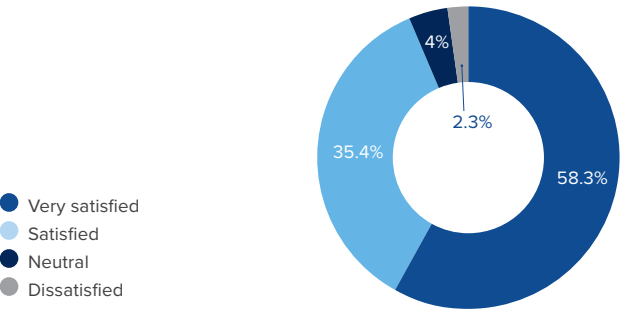
Why did you attend the Sailing Summit?



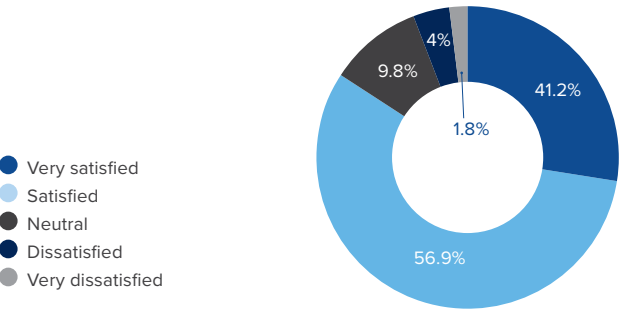
How satisfied were you with the communications and information provided in the lead up to the Sailing Summit?



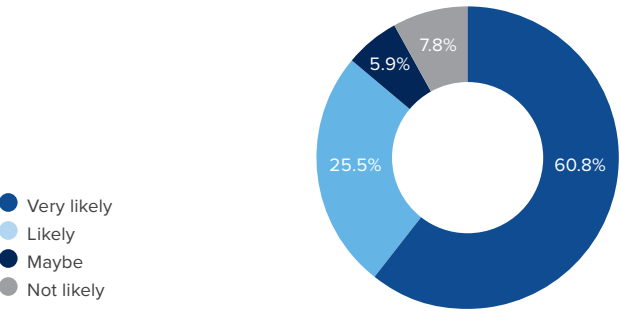
How satisfied were you with the venue?



How satisfied were you with the topics covered?



How likely would you be to recommend next year's Sailing Summit?



Digital Platform

Australian Sailing and revSPORT have continued to develop and innovate throughout the 2022-23 year with the transition to a new look and architecture providing all sports with a much more robust platform.

We have also seen the introduction of two factor authentication as a commitment to data security.

We have focused greatly on integrations in 2022-23 and the uptake of revSPORT APIs continues to progress. Third party membership systems like MemberMagic and Northstar Technology have signed on to implement the APIs across membership and sailing platforms including TopYacht. In addition to these we have greatly benefited from the integration with our e-learning platform Canopi, which has enabled Australian sailing to deliver more innovative training and education programs.

We are proud to have integrated with UserWay which has provided all of our Australian Sailing websites with an accessibility widget, this making our content accessible for people with disabilities.

We continue to evaluate how we can better use revSPORT to service our clubs, classes and centres and we are currently working to deliver an improved Club Finder and Officials Finder. Closing out the year we are finalising some enhancements in the course administration space and we can't wait to deliver these to our centres in the 2023-24 season.



Membership

Club membership sustained a healthy 5% growth on previous years numbers. The use of SailPass as a means to introduce new members to clubs continued its rapid growth as the number of SailPass's issued increased by 47% on previous years numbers.

136,946

Total Membership of Clubs
(6,502 more members or 5% growth on previous year)

12,252

SailPass holders
(3,927 more SailPasses issued or 47% growth on previous year)





Safety, Rules and Representation

World Sailing

Clubs and classes in Australia, and the people who sail with them, continue to be well represented on the world stage. Sarah Kenny continues her term as a Vice-President of World Sailing, while Matt Allen and Daniel Belcher hold positions on World Sailing’s Council. Australian Sailing Vice-President Shevaun Bruland also represented Australia’s interests at the World Sailing Annual General Meeting.

Racing Rules

The Rules Specialist Group (RSG) is a group of Racing Rules experts led by John Standley who are tasked to answer Racing Rules questions for Australian Sailing and take the lead on appeals. The answers provided by the RSG are opinions of this specialist group and whilst not authoritative, complement cases and interpretations of the Racing Rules. The RSG issued one opinion concerning the use of technical committees and their obligations to protest. Appeals are submitted to Australian Sailing by a party to a hearing. This year, six appeals were received and decided by Australian Sailing with the assistance of the RSG and other race officials.

Safety

Australian Sailing’s approach to safety in 2023 was to educate and increase awareness, and exercise a willingness to self-review. The Safety in Focus email newsletter, complemented by extensive Social Media continues to be successful in raising sailors’ and clubs’ awareness of important safety issues such as tethers and snap hooks, trapeze harnesses and keel failure. Australian Sailing also led the way on conducting important reviews of safety incidents. Two reports were produced and widely circulated: the 2022 Sydney Hobart Rudders and the fatality at the 2023 Lincoln Week Regatta.

The Safety Committee and Equipment Auditor’s Sub-Committee provide invaluable leadership on safety in the sport. Ray Shaw (Safety) and John Easton (Equipment Auditors) are thanked for their roles as chairpersons of the respective committees.

Integrity

Australian Sailing continues to play a strong role in the sporting landscape by adopting, and being a champion of the National Integrity Framework (NIF). The NIF provides a streamlined approach to mitigating threats to integrity in sailing and is designed to ease the administrative burden on affiliated clubs and class associations and Discover Sailing Centres.



Speers Point Amatuer Sailing Club – New South Wales

Ratings Report

This year has seen a significant drop in the number of ORC international certificates issued. This is the direct consequence of the ORC International (ORCi) Division being removed from the Sydney to Hobart for 2023. In contrast, the ORC Club is consistent with 2022 whereby a similar number of certificates were issued.

IRC and ORC club are showing small decreases of between five and six percent regarding the number of certificates issued in comparison to the previous year. ORCi has decreased by 28%, resulting in twice as many IRC certificates requested.

There is a perception amongst the ocean racing fraternity that ORCi is irrelevant here in Australia which may lead to the demise of the rating system in this country. ORC Club

numbers are popular in Victoria, Western Australia and Tasmania where ORC Club is the primary inshore rating system. ORC Club is viewed as a cheaper alternative to IRC and introduces sailors to racing using a rating system based on measurement instead of a performance-based handicap system.

The Class Based Handicap (CBH) is being adopted by many trailable and sports boat fleets around the

country. The number of one-of-a-kind certificates being issued is increasing. As a result, the name of this system should be reviewed, and a change considered to reflect usage i.e., how the ratings are being applied in these fleets.

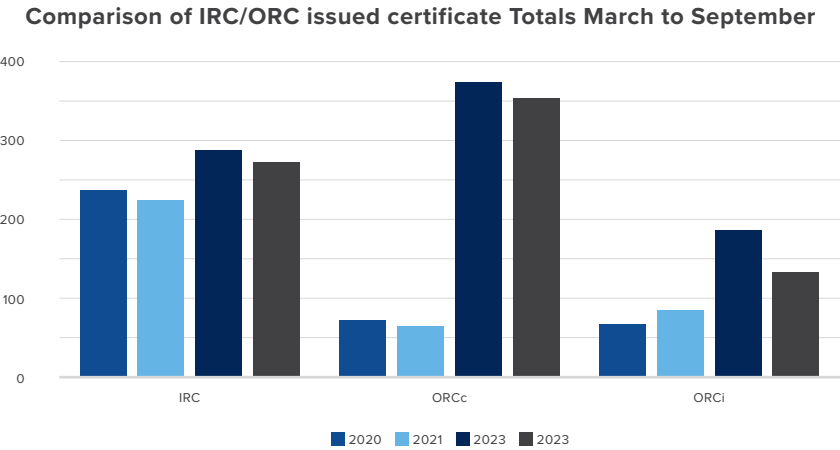


Figure 1: Comparison of issued certificates for IRC/ORC for the period of March to September each year

Application Type	TOTAL	NSW	VIC	QLD	WA	TAS	SA	NT
ORC Club Amendment	68	9	4	51	1	5	2	
ORC Club DH Amendment	3		16	3				
ORC Club DH New Application	0		5	0				
ORC Club DH Revalidation	1			1				
ORC Club New Application	2		6	2				
ORC Club NS Amendment	23	10		8		2	3	
ORC Club NS Revalidation	179	59	69	67	3	41	7	1
ORC Club Promo	132	33	76	38	4	41	14	
ORC Club Revalidation	249	92	29	126	14	7	9	1
ORC Club Test	1	1	1	0				
ORCi Amendment	89	59	13	12	3	1	1	
ORCi DH Amendment	11	11						
ORCi DH New Application	2	2						
ORCi DH Revalidation	14	12		1			1	
ORCi New Application	32	21	3	7		1		
ORCi NS Amendment	1	1						
ORCi NS Revalidation	32	18	11	2	1			
ORCi Revalidation	192	118	27	30	5	4	4	
ORCi SHD	11	4	3	2	1	1		
ORCi Test	1	1						

Table 1 - ORC Application data for 2022

Application Type	TOTAL	NSW	VIC	QLD	WA	TAS	SA	NT
Amendment	115	70	4	20	7	8	6	
Copy Certificate	27	16		5		1	1	
New Application	39	22	5	5	3	3		
New Od Application	1	1						
Re-Registration	3	1			1	1		
Revalidation	332	162	25	55	25	49	12	
Secondary New Application	16	11	1		3	1		
Short Handed New Application	3	3						
Short Handed Revalidation	1	1						
Trial	55	21	5	13	6	7	3	

Table 2 - IRC Application data by States for 2022

Programs & Participation

27,326 participants have enrolled for Australian Sailing programs in 2022-23 through accredited Discover Sailing Centres (DSC).

Sailing was back to a complete annual cycle of club activity around Australia for 2022-23. Clubs, centres and instructors delivered programs without interruptions, and we saw confidence reestablished with investment into developing instructors and coaches, and subsequently more DSC programs offered.

Completed Centre Participation increased by 30% from the previous year, and as we look ahead to future growth, we know that the quality of the experience for the participant is crucial to retention, participation growth and membership. To support clubs and classes in delivering quality programs, the Participation Hub was launched. The Hub provides essential resources for clubs and classes delivering learn to sail and coaching programs, where essentials such as instructor and coach development tools and parent handbooks are just some of the resources available to help achieve success in the competitive market of sporting choice.

With the introduction of Participation Programs ahead of 2022-23, positive data has shown there was early adoption of the coaching programs with 498 completing programs. The release of Participation Programs activated a significant uplift in support available to coaches, with the newly launched Coach Hub a place for them to find resources they need to deliver programs. We encourage clubs and classes to work with their coaches to set up coaching programs, designed to help with member retention and increasing participation on the water, including participation in racing.

Included in Participation Programs is foiling, the development of which started in 2022 with the design of the FoilLab; a program teaching the fundamentals of foiling. The program is designed to give the sailor of intermediate level and above the experience and knowledge to understand the principles of foiling, with the aim of the sailor building enough confidence to choose a foiling discipline of Wing, Kite, Wind

or Sail. The FoilLab is a program that can be repeated many times over, giving the participant the time to practice foiling, without having to manage a sail. With the rise of foiling, safety resources were developed alongside the FoilLab program including safety videos for clubs, classes, volunteers and the instructor, coach, official workforce.

With programs now available for sailors at any stage of development - be it a Discover Sailing experience for someone who has never tried sailing, to an experienced, advanced level sailor - we look forward to seeing DSC's delivering quality learn to sail programs and to Clubs and Classes delivering Participation Programs for retention and growth of the sport.



State Participation Comparison – Completed

	2022	2023	% change
ACT	791	346	-56%
NSW	4,623	6417	39%
NT	316	293	-7%
QLD	2,519	5314	111%
SA	517	441	-15%
TAS	642	1,009	57%
VIC	3,015	4,377	45%
WA	3,577	2,645	-26%
Total	16,000	20,842	30%

Participation Comparison – Completed

	2022	2023	% change
Dinghy Experience	561	1,781	217%
Dinghy Full Course	2,135	3,242	52%
Dinghy Total	2,696	5,023	86%
Keelboat Experience	903	1,289	43%
Keelboat Full Course	1,100	1,390	26%
Keelboat Total	2,003	2,679	34%
OutThere Sailing Experience	554	748	35%
OutThere Sailing Programs	1,528	1,339	-12%
OutThere Sailing Total	2,082	2,087	0%
Powerboat Full Course	1,435	1,944	35%
Powerboat Total	1,435	1,944	33%
Windsurfing Experience	-	-	-
Windsurfing Full Course	129	115	-11%
Windsurfing Total	129	115	-11%
Tackers Intro	710	687	-3%
Tackers Full Course	5,509	5,722	4%
Tackers Total	6,219	6,409	3%
Safety & Sea Survival Full Course	884	988	12%
Safety & Sea Survival	884	988	12%
Discover Sailing Days	552	1597	189%
Experiences/Intros	3,280	6,102	86%
Full Courses	12,720	14,740	16%
Total	16,000	20,842	30%

2022/23 Total participants – Enrolled

7,146

Dinghy

1,597

Discover Sailing Day

3,877

Keelboat

3,094

OutThere Sailing

2,025

Powerboat

1,082

Safety & Sea Survival

8,373

Tackers

132

Windsurfing

Workforce Development

The development of the workforce is a strategic priority of Sailing 2032. Australian Sailing continues to evolve and develop how we deliver training and courses for the current and future workforce.

We aim to prepare for the future and are working towards more accessible opportunities and further ongoing developments in education and training. To achieve this, it's important we understand what the Instructor, Coach and Official of today, and ones of tomorrow value. This year we began a consultation process with the workforce and the sport community, beginning with seeking feedback from the Instructors and Coaches, and attending workshops and conferences facilitated by the Australian Sports Commission on modernisation of Coaching and Officiating. The early consultation illustrates that people want a balance of e-learning and face to face training, plus improvements in reducing barriers to reaccreditation and travel/times costs to attend accreditation courses.

- Whilst changes cannot happen instantaneously, this year we have:
- › Released the Foundation Coach Course, a free e-learning course for qualified instructors to move into coaching at a green fleet program level.
 - › The release of the new Race Officer Accreditation Policy. The new policy and its resources provide a strong framework for accrediting and reaccrediting Race Officers throughout Australia. The policy brought about several positive updates by providing new role specific national qualification structure;
 - National Race Officer (top level).
 - Regional Race Officer (intermediate level).
 - Mark Layer, Committee and Finish Boat qualification (entry level)*

With the workforce shortages of the last season, it's been good to see that there has been a good number of new Instructors, Coaches and Officials undertake training and complete accreditations where necessary for their role.

Workforce numbers have remained strong with:

918 Coaches
7379 Instructors
3043 Officials

*this level development of some of courses are still underway to complete the entry level.



Keppel Bay Sailing Club – Queensland

Instructors	Dinghy	Keelboat	Powerboat	Windsurfing
New accreditations	552	96	65	27
Reaccreditations	70	14	12	9

Coaches	Sailing Coach
New accreditations	56
Reaccreditations	27

Participation & Membership Plan

In August of 2022 we released the roadmap to growth - Australian Sailing’s Participation and Membership plan.

In the first year of the plan, we have delivered significant support and resources in all four focus areas to support clubs and classes to develop, grow and retain participation and membership, including but not limited to:

Focus area 1

Club Support Program:

- › Launched Club & Class Hub
- › Game Plan activation
- › Activated Class Association engagement plan through Sailing Summits and Class based webinars.
- › Elevated Club engagement through the introduction of Pulse Survey

Focus area 2

National Safety & Integrity Frameworks:

- › National Integrity Framework and Resource Hub launched with updated policies and resources.
- › National Safety Framework and Resource Hub launched.

Focus area 3

Participation Programs and Participant Pathway

- › Launched Participation Programs, including the resources, curriculum, tools, and training.
- › Launched Participation Hub
- › Delivered Foil Lab and foiling safety resources for coaches and volunteers.
- › Delivered Moving Up series by developing content focussing on pathway transition.
- › Launched Training In Focus (learning and development for Instructors & Coaches)
- › Developed a Diversity, Equity and Inclusion policy for Australian Sailing

Focus area 4

Official, Coach and Workforce Development

- › Released new e-learning courses including - the Foundation Coach, Start/Finish Boat, and Mark Layer.
- › Released updated Race Officer Accreditation Policy



Safety Bay Yacht Club – Western Australia

High Performance

The conclusion of the 2023 European season sees Australian sailors enter the final twelve months of their preparation for the 2024 Olympic Games, with the sailing competition to take place on the waters off Marseille.



Pleasingly over the past year we have seen success both on and off the water, thanks in large part to the athletes, coaches, and staff that continue to instil and deliver the Australian Sailing High Performance Strategy ‘#nextlevel – Towards Paris 2024 & LA 2028’.

Off the water we have consolidated and integrated our Performance Pathway into the collective High Performance Program inclusive of the Australian Sailing Futures Program. The Futures program identifies and develops high potential sailors that are currently transitioning between Pathway classes and Olympic classes, and who are aiming to earn their place within the National Squad and Australian Sailing Team.

The Performance Pathways Coaching team has been bolstered by the additions of Matt Jerwood and Tristan Brown (WA), Mitch Kennedy (QLD), Amelia Catt (TAS) and Haylee Outteridge and Tom Squires (NSW),

all in conjunction with our partners in the National Institute Network.

Our High Performance program continues to be led by Iain Brambell OLY, with Shane Smith moving from his role as QAS Head Coach into a national role as the Australian Sailing Team’s first ever National Formula Kite Coach.

The 2022-23 season marked the emergence of the next generation of Australia’s Olympic sailing champions, with fresh faces claiming podium positions at multiple international regattas. In the new foiling classes Breiana Whitehead (Women’s Formula Kite) and Grae Morris (Men’s iQFOiL) stamped themselves as ones to watch delivering consistent top ten finishes. Australia returned to the international podium in the 49er class with a Silver won in Palma by Tom Burton OAM and Max Paul, and Jim Colley and Shaun Connor winning Silver in Hyères. Australian Sailing Team members claimed international

podium performances in the ILCA 6 with Zoe Thomson claiming Silver in Palma and Casey Imeneo winning Bronze in Hyères. Matt Wearn OAM continued his path to Paris winning the Olympic Test Event in Marseille.

The team bid farewell to three of our greatest Olympians this year, with Mat Belcher OAM, Lisa Darmanin and Jason Waterhouse announcing their retirements from Olympic sailing. Mat leaves the Team as the most successful Australian Olympic sailor of all time, with two Gold and one Silver.

Australian Sailing Team

The team remains in a strong position leading into Paris, with our Performance Pathway program setting us up for success at Los Angeles 2028 and a home Games at Brisbane 2032.

Notable performances from AST athletes in 2022-23 include:

49er

Jim Colley and Shaun Connor

- › 2nd › French Olympic Week, Hyères
- › 5th › 2022 European Championships
- › 5th › Princess Sofia Trophy, Palma
- › 10th › Olympic Test Event, Marseille

Formula Kite

Breiana Whitehead

- › 7th › 2022 World Championship
- › 6th › 2022 European Championships
- › 10th › French Olympic Week, Hyères

ILCA 6

Zoe Thomson

- › 2nd › Princess Sofia Trophy, Palma
- › 8th › 2022 European Championships

ILCA 7

Matt Wearn OAM

- › 1st › Olympic Test Event, Marseille
- › 3rd › 2023 European Championships
- › 4th › French Olympic Week, Hyères
- › 7th › Princess Sofia Trophy, Palma

Nacra 17

Jason Waterhouse and Lisa Darmanin

- › 5th › 2022 World Championships
- › 8th › French Olympic Week, Hyères
- › 10th › 2022 European Championships



The 2022-23 Australian Sailing Team

Jim Colley	NSW
Shaun Connor	NSW
Lisa Darmanin	NSW
Zoe Thomson	WA
Jason Waterhouse	NSW
Matt Wearn OAM	WA
Breiana Whitehead	QLD

Australian Sailing Squad

The Australian Sailing Squad (ASS) operates within the AST and is the pathway to support emerging athletes. ASS athletes competed through the year with some strong results:

49er

Tom Burton OAM & Max Paul

- › 2nd › Princess Sofia Trophy, Palma

Tom Needham and Joel Turner

- › 9th › 2022 European Championships

49erFX

Olivia Price and Evie Haseldine

- › 10th › Olympic Test Event, Marseille

ILCA 6

Casey Imeneo

- › 3rd › French Olympic Week, Hyères
- › 5th › Princess Sofia Trophy, Palma
- › 7th › 2023 European Championships

ILCA 7

Ethan McAullay

- › 6th › 2023 European Championships

Finn Alexander

- › 10th › 2023 European Championships

iQFOiL

Grae Morris

- › 4th › Olympic Test Event, Marseille
- › 6th › 2023 European Championships

Mixed 470

Nia Jerwood and Conor Nicholas

- › 6th › Olympic Test Event, Marseille



Matt Wearn OAM

Australian Sailing Team Patrons

The Australian Sailing Team Patrons are a group of high achieving individuals with a passion and commitment to sailing and Olympic competition, who financially support and interact with the Australian Sailing Team athletes.

The Australian Sailing Team Patrons provide essential additional funding and services for the competing athletes.

The Patrons provide the impetus for the team to attract and establish a comprehensive commercial partner program. The program was introduced with the inception of the Australian Sailing Team in March 2006 and includes the support of a small group of generous people from within the sailing community:

- Patrons:**
- > John Bacon
 - > Marcus Blackmore AM
 - > John Calvert-Jones AM
 - > David Gotze
 - > Dr Leslie Green
 - > Simon McKeon AO
 - > Andrew (Sandy) Oatley
 - > Robert Salteri AO
 - > Lang Walker AO
 - > Nick Williams



Mara Stransky, Casey Imeneo and Ben Walkemeyer

Barranjoey Pin

The Australian Sailing Team Alumni Program, the Barranjoey Pin, started in 2018. It is designed to acknowledge the legacy and history of Olympic and Paralympic class sailing in Australia, and recognise those athletes who have achieved the Australian Sailing Team standard since the Team’s establishment in 2006.



Every athlete who has represented Australia at either an Olympic Class World Sailing Championship, IYRU Women’s World Championship, Olympic Games or Paralympic Games prior to 2006 and achieved a Top 10 performance, as well as those athletes who qualified for the Australian Sailing Team after 2006, will receive a uniquely numbered Pin to commemorate their achievement.

The Barranjoey Pin is an embodiment of the great traditions and values of those who have competed and continue to compete at the highest level for Australia in sailing.

Pin No.	Year	Class	Event	Name/s
1	1948	Star	Olympic Games	Alexander 'Jock' Sturrock
2	1948	Star	Olympic Games	Len Fenton
3	1948	Firefly	Olympic Games	Robert (Bob) French
4	1952	Star	Olympic Games	Bart Harvey
5	1952	Dragon	Olympic Games	Bevan Worcester
6	1952	Dragon	Olympic Games	Doug Buxton
7	1952	Star	Olympic Games	Kevin Wilson
8	1952	Finn	Olympic Games	Peter Attrill
9	1956	Dragon	Olympic Games	Brian Carolan
10	1956	Finn	Olympic Games	Colin Ryrie
11	1956	5.5	Olympic Games	Devereaux Mytton
12	1956	Dragon	Olympic Games	Graham Drane
13	1956	Dragon	Olympic Games	James Carolane
14	1956	Star	Olympic Games	John Downey
15	1956	12m Sharpie	Olympic Games	Malcolm Scott
16	1956	12m Sharpie	Olympic Games	Rolland 'Rolly' Tasker
17	1958	Flying Dutchman	Worlds	Ian Palmer
18	1960	Dragon	Olympic Games	Alan Cain
19	1960	5.5	Olympic Games	David Bingham
20	1960	5.5	Olympic Games	Ernest Wagstaff
21	1960	Dragon	Olympic Games	Harold Brooke
22	1960	Dragon	Olympic Games	John Coon
23	1960	Finn	Olympic Games	Ron Jenyns
24	1962	Flying Dutchman	Worlds	Andrew White
25	1964	5.5	Olympic Games	Bill Northam
26	1964	Dragon	Olympic Games	Ian Quartermain
27	1964	Flying Dutchman	Olympic Games	Ian Winter

Pin No.	Year	Class	Event	Name/s
28	1964	5.5	Olympic Games	James 'Dick' Sargeant
29	1964	Flying Dutchman	Olympic Games	John Dawe
30	1964	Star	Olympic Games	Martin Visser
31	1964	5.5	Olympic Games	Peter O'Donnell
32	1964	Star	Olympic Games	Thomas Owens
33	1965	5.5m	Worlds	Norman Booth
34	1968	Flying Dutchman	Olympic Games	Carl Ryves
35	1968	Star	Olympic Games	David Forbes
36	1968	5.5m	Olympic Games	Sir James Hardy
37	1968	Dragon	Olympic Games	John Cuneo
38	1968	Dragon	Olympic Games	John Ferguson
39	1968	Star	Olympic Games	Richard Williamson
40	1968	5.5m	Olympic Games	Scott Kaufman
41	1968	Dragon	Olympic Games	Tom Anderson
42	1968	5.5m	Olympic Games	William Solomons
43	1969	Dragon	Worlds	Ross Bradbary
44	1969	Dragon	Worlds	John Shaw
45	1970	Flying Dutchman	Worlds	Craig Whitworth
46	1970	Flying Dutchman	Worlds	Robert Miller. (Ben Lexcen)
47	1971	Finn	Worlds	John Bertrand
48	1972	Soling	Olympic Games	Denis O'Neil
49	1972	Tempest	Olympic Games	Gordon Ingate
50	1972	Star	Olympic Games	John Anderson
51	1972	Soling	Olympic Games	Ken Berkeley
52	1972	Flying Dutchman	Olympic Games	Mark Bethwaite
53	1972	Tempest	Olympic Games	Rob Thornton
54	1972	Flying Dutchman	Olympic Games	Tim Alexander

Pin No.	Year	Class	Event	Name/s
55	1976	Tornado	Olympic Games	Brian Lewis
56	1976	470	Olympic Games	Ian Brown
57	1976	470	Olympic Games	Ian Ruff
58	1976	Tempest	Olympic Games	James Byrne
59	1976	Tornado	Worlds	Jim Dachtler
60	1976	Tempest	Olympic Games	Jorn Hellner
61	1976	Tornado	Olympic Games	Warren Rock
62	1978	420	Womens Worlds	Addy Bucek
63	1978	Laser	Womens Worlds	Lyndall Patterson
64	1978	420	Womens Worlds	Sophie Bucek
65	1978	Laser	Womens Worlds	Vanessa Dudley
66	1980	Tornado	Olympic Games	Barry Robson
67	1980	470	Olympic Games	Garry Gietz
68	1980	Soling	Olympic Games	Gary Sheard
69	1980	Finn	Olympic Games	Geoff Davidson
70	1980	Flying Dutchman	Olympic Games	Glenn Bourke
71	1980	470	Olympic Games	Greg Johns
73	1980	Star	Olympic Games	Richard Coxon
74	1980	Soling	Olympic Games	Tim Dorning
75	1982	Star	Worlds	Colin Bate
76	1982	Soling	Worlds	Glenn Read
77	1982	Soling	Worlds	Ian McDiarmid
78	1982	Star	Worlds	Phil Baker
79	1982	Soling	Worlds	William Packer
80	1983	470	Womens Worlds	Jenny Lidgett
81	1983	Soling	Worlds	Lachy Simpson
82	1983	Soling	Worlds	Lloyd Lissiman

Pin No.	Year	Class	Event	Name/s
83	1983	470	Womens Worlds	Nicola Bethwaite
84	1983	Soling	Worlds	Peter Gilmour
85	1983	Windsurfer	Womens Worlds	Sarah Kenny
86	1984	Tornado	Olympic Games	Christopher Cairns
87	1984	Finn	Olympic Games	Chris Pratt
88	1984	470	Olympic Games	Chris Tillett
89	1984	Star	Olympic Games	Colin Beashel
90	1984	Soling	Olympic Games	Dean Gordon
91	1984	Tornado	Worlds	Graeme Harbour
92	1984	Tornado	Worlds	Graeme Parker
93	1984	WindGlider	Olympic Games	Greg Hyde
94	1984	Flying Dutchman	Olympic Games	James Cook
95	1984	Flying Dutchman	Olympic Games	James Wilmot
96	1984	470	Olympic Games	Richard Lumb
97	1984	Tornado	Olympic Games	Scott Anderson
98	1987	Mistral Board	Womens Worlds	Jessica Crisp
99	1987	Star	Worlds	Sean Leonard
100	1988	Tornado	Olympic Games	Bradley Schafferius
101	1988	Flying Dutchman	Olympic Games	David Connor
102	1988	Flying Dutchman	Olympic Games	Gary Smith
103	1988	Star	Olympic Games	Greg Torpy
104	1988	470	Olympic Games	Karyn Gojnich
105	1988	Soling	Olympic Games	Matthew Percy
106	1988	Soling	Olympic Games	Robert Wilmot
107	1988	Tornado	Olympic Games	Roger Colman
108	1989	Tornado	Worlds	Allan Goddall
109	1989	Tornado	Worlds	Greg Cann

Pin No.	Year	Class	Event	Name/s
110	1990	Laser Radial	Worlds	Jacqueline Ellis
111	1992	Single Handed	Olympic Games	Christine Bridge
112	1992	Star	Olympic Games	David Giles
113	1992	Lechner Board	Olympic Games	Fiona Taylor
114	1992	Tornado	Olympic Games	John Forbes
115	1992	Lechner Board	Olympic Games	Lars Kleppich
116	1992	Soling	Olympic Games	Michael Mottl
117	1992	Tornado	Olympic Games	Mitch Booth
118	1992	Soling	Olympic Games	William Hodder
119	1995	Laser Radial	Worlds	Heidi Gordon
120	1996	Tornado	Olympic Games	Andrew Landenberger
121	1996	Mistral Board	Olympic Games	Brendan Todd
122	1996	Soling	Olympic Games	Matt Hayes
123	1996	Laser	Olympic Games	Michael Blackburn
124	1996	Mistral Board	Olympic Games	Natasha Sturgess
125	1996	470	Olympic Games	Owen McMahon
126	1996	Finn	Olympic Games	Paul McKenzie
127	1996	Soling	Olympic Games	Steve Jarvin
128	1996	Soling	Olympic Games	Steven McConaghy
129	1996	470	Olympic Games	Tom King
130	1997	Tornado	Worlds	Adam Beashel
131	1997	49er	Worlds	John Boyd
132	1999	49er	Worlds	Ed Smyth
133	1999	49er	Worlds	Emmett Lazich
134	1999	49er	Worlds	Teague Czislawski
135	2000	Finn	Olympic Games	Anthony Nossiter
136	2000	470	Olympic Games	Belinda Stowell

Pin No.	Year	Class	Event	Name/s
137	2000	49er	Olympic Games	Chris Nicholson
138	2000	49er	Olympic Games	Daniel Phillips
139	2000	Tornado	Olympic Games	Darren Bundock
140	2000	Soling	Olympic Games	David Edwards
141	2000	Sonar	Paralympics	Graeme Martin
142	2000	Sonar	Paralympics	Jamie Dunross
143	2000	470	Olympic Games	Jenny Armstrong
144	2000	Soling	Olympic Games	Joshua Grace
145	2000	470	Olympic Games	Mark Turnbull
146	2000	Europe Dinghy	Olympic Games	Melanie Dennison
147	2000	Soling	Olympic Games	Neville Wittey
148	2000	Sonar	Paralympics	Noel Robins
149	2000	2.4m	Paralympics	Peter Thompson
150	2002	2.4m	Worlds	Michael McLean
151	2004	49er	Olympic Games	Gary Boyd
152	2004	Yngling	Olympic Games	Kristen Kosmala
153	2004	2.4m	Worlds	Lachlan Gilbert
154	2004	470	Olympic Games	Malcolm Page
155	2004	470	Olympic Games	Nathan Wilmot
156	2004	Europe Dinghy	Olympic Games	Sarah Blanck
157	2005	Star	Worlds	Andrew Palfrey
158	2005	Yngling	Worlds	Helen Impey
159	2005	Star	Worlds	Iain Murray
160	2005	Finn	Worlds	Joshua Beaver
161	2006	RSX	AST	Allison Shreeve
162	2006	Yngling	AST	Angela Farrell
163	2006	49er	AST	Ben Austin

Pin No.	Year	Class	Event	Name/s
164	2006	Finn	AST	Brendan Casey
165	2006	470	AST	Elise Rechichi
166	2006	Tornado	AST	Glenn Ashby
167	2006	Yngling	AST	Krystal Weir
168	2006	470	AST	Mat Belcher
169	2006	49er	AST	Nathan Outteridge
170	2006	470	AST	Nick Behrens
171	2006	470	AST	Tessa Parkinson
172	2006	Laser	AST	Tom Slingsby
173	2009	Sonar	AST	Colin Harrison
174	2009	Skud 18	AST	Daniel Fitzgibbon
175	2009	Skud 18	AST	Rachael Cox
176	2009	Sonar	AST	Russell Boaden
177	2010	49er	AST	Iain Jensen
178	2010	WMR	AST	Jessica Eastwell
179	2010	WMR	AST	Katie Spithill
180	2010	WMR	AST	Lucinda Whitty
181	2010	WMR	AST	Nicky Souter
182	2010	WMR	AST	Nina Curtis
183	2010	WMR	AST	Olivia Price
184	2011	Skud 18	AST	Ame Barnbrook
185	2011	Skud 18	AST	Lindsay Mason
186	2012	Laser	AST	Ash Brunning
187	2012	Sonar	AST	Jonathan Harris
188	2012	Skud 18	AST	Leisl Tesch
189	2012	Sonar	AST	Stephen Churm
190	2012	Laser	AST	Tom Burton

Pin No.	Year	Class	Event	Name/s
191	2013	2.4m	AST	Matt Bugg
192	2013	470	AST	Sarah Cook
193	2013	470	AST	Will Ryan
194	2014	49erFX	AST	Caitlin Elks
195	2014	Nacra 17	AST	Jason Waterhouse
196	2014	Nacra 17	AST	Lisa Darmanin
197	2014	Laser	AST	Matt Wearn
198	2015	Finn	AST	Jake Lilley
199	2016	Laser Radial	AST	Ashley Stoddart
200	2016	470	AST	Carrie Smith
201	2016	470	AST	Jaime Ryan
202	2016	Finn	AST	Oliver Tweddell
203	2016	49er	AST	Sam Phillips
204	2016	49er	AST	Will Phillips
205	2017	49er	AST	David Gilmour
206	2017	49er	AST	Joel Turner
207	1999	49er	Worlds	Euan McNicol
208	2018	Nacra 17	Worlds	Haylee Outteridge
209	1992	470	Olympic Games	Jeni Danks
210	2019	Laser Radial	AST	Mara Stransky
211	1984	Windglider	Olympic Games	Stuart Gilbert
212	2019	470	AST	Nia Jerwood
213	2019	470	AST	Monique de Vries
214	1987	Laser	Worlds	Stuart Wallace
215	1982	Soling	Worlds	Hon. Ian Campbell
216	1982	Soling	Worlds	Robert Hardy
217	1982	Soling	Worlds	John Savage

Pin No.	Year	Class	Event	Name/s
218	1982	Soling	Worlds	Phil Smidmore
219	2021	49erFX	Olympic Games	Tess Lloyd
220	2021	Laser	AST	Luke Elliott
221	2021	Laser	AST	Zac Littlewood
222	1982	Flying Dutchman	Worlds	Mark Peelgrane
223	1982	Flying Dutchman	Worlds	Ian McCrossin
224	1999	49er	Worlds	Euan McNicol
225	1981	420	Worlds	Rowena Wilmot
226	1981	420	Worlds	Libby Chapman
227	2023	49er	AST	James "Jim" Colley
228	2023	49er	AST	Shaun Connor
229	2023	ILCA 6	AST	Zoe Thomson
230	2023	Kite Foil	AST	Breiana Whitehead
231	2018	Nacra 17	Worlds	Haylee Outteridge
232	2000	Europe Dinghy	Olympic Games	Melanie Stone (nee Dennison)
233	2004	Yngling	Worlds	Fiona Herbert
234	2004	Yngling	Worlds	Caroline Boyd (nee Aders)
235	2004	Sonar	Paralympics	Jeff Milligan

Australian Sailing Awards

Held in person for the first time since 2019, the 2022 Australian Sailing Awards were a celebration of the sport and its community, with success celebrated from the grassroots level through to high performance on the international stage.



Tom Slingsby capped off an incredible season with a record-equalling fifth Male Sailor of the Year Award, drawing level with recently-retired Olympic legend Mat Belcher OAM.

Slingsby dominated the global sailing scene with significant victories in multiple classes, including leading Australia SailGP team to their second consecutive SailGP championship, winning his second consecutive Moth World Championship and helming Commanche to a monohull race record in the Rolex Middle Sea race.

Mara Stransky, ranked third in the world in the ILCA 6 class, won Female Sailor of the Year ahead of a strong field including Nina Curtis and Zoe Thomson.

Her win at Kiel Week along with top-10 finishes at the World Championships, Hyeres Olympic Week and Allianz World Cup Almere regattas were enough to see her claim her maiden victory in the category.

Hansa 303 Doubles World Champion Chris Symonds set a record in the Para Sailor of the Year category, becoming the first athlete to win the award four years in a row. His achievements saw him named as a finalist in both the Male and Para Sailor of the Year categories, another unique achievement for the Wynyard Yacht Club champion.

The Newcastle Cruising Yacht Club claimed the prestigious Club of the Year Award after an outstanding season that saw a variety of community and training programs boost their membership by over 30% in the past year. The club runs a highly successful Sailing Academy which operates on-water six days a week and has recently introduced a veteran's sailing program which offers courses to the local veteran community.

The full list of winners of the 2022 Australian Sailing Awards included:

- Male Sailor of the Year**
Tom Slingsby OAM
Gosford Sailing Club (NSW)

Female Sailor of the Year
Mara Stransky
Royal Queensland Yacht Squadron & Queensland Laser Association (QLD)

Youth Sailor of the Year
Evie Saunders
Manly Yacht Club (NSW)

Para Sailor of the Year
Chris Symonds
Wynyard Yacht Club (TAS), Australian Hansa Class Association Inc & Sailability Tasmania (TAS)

Offshore Sailor of the Year
Lisa Blair
Manly Yacht Club (NSW)
- Coach of the Year**
Ben Durham
Royal Freshwater Bay Yacht Club (WA)

Club of the Year
Newcastle Cruising Yacht Club (NSW)

Volunteer Award
Peter Kinsman
Rye Yacht Club (VIC)

Instructor of the Year
Holly Hunt
Royal Freshwater Bay Yacht Club (WA)

Official of the Year
Andre Blasse
Black Rock Yacht Club/Australian OK Dinghy Association (VIC)
- Sport Promotion Award**
Nick Bez
Windsurfer Class Association of Australia (VIC)

Sports Professional Award
Michael Robinson
Keppel Bay Sailing Club (QLD)

SheSails Award
Mooloolaba Women's Keelboat Regatta
Mooloolaba Yacht Club (QLD)

Sustainability Award
Marine Environment Committee
Fremantle Sailing Club (WA)

President's Award
Sean Hogan (VIC)



Tom Slingsby OAM - Male Sailor of the Year



Mara Stransky - Female Sailor of the Year



Mark Turnbull OAM, Jessica Watson OAM & Matthew Belcher OAM

Australian Sailing Hall of Fame



The Australian Sailing Hall of Fame (ASHoF) was established in 2017 in conjunction with the Australian National Maritime Museum to recognise the greats of the sport, those who have achieved at the highest level and contributed to make sailing what it is today. The Australian Sailing Hall of Fame showcases the inductees, their achievements and impact.

The 2022 inductees to the Australian Sailing Hall of Fame included:

Mathew Belcher OAM

Queenslander Mat Belcher OAM is recognised as one of the world’s greatest dinghy sailors and our first Olympic skipper to win two gold medals with two different crews. He won his first Olympic gold with Malcolm Page at the London Olympics in 2012 and his second with Will Ryan at Tokyo 2020, both under long-time coach Victor Kovalenko OAM. Belcher won six straight world crowns between 2010 and 2015, then a further two with Ryan in 2017 and 2019.

Tom King OAM and Mark Turnbull OAM

Tom King OAM and Mark Turnbull OAM played a major role in bringing sailing into the spotlight as one of the most compelling and successful events at the 2000 Sydney Olympic Games. Under coach Victor Kovalenko OAM, the duo won the Men’s 470 gold medal on Sydney Harbour, four months after winning the World Championships in Hungary. Their Olympic Gold was the first by Australian sailors in almost three decades.

Jessica Watson OAM

Jessica Watson’s attempt at a solo, unassisted circumnavigation of the world at just 16 captured the imagination of everyone – sailors and non-sailors alike. In the wake of her journey, in which she sailed under the four capes and crossed the equator twice, Watson was awarded an Order of Australia Medal and named Young Australian of the Year. Her story included terrifying knockdowns at sea, appalling weather and the unpredictable vagaries of homesickness.

Australian Sailing Limited
ABN 26 602 997 562
30 June 2023

Annual Financial Report

72

PAGE 72
Directors' Report

81

PAGE 81
Auditor's
Independence
Declaration

82

PAGE 82
Statement of Profit
or Loss and Other
Comprehensive Income

83

PAGE 83
Statement of
Financial Position

84

PAGE 84
Statement of
Changes in Equity

85

PAGE 85
Statement
of Cash Flows

86

PAGE 86
Notes to the
Financial Statements

103

PAGE 103
Directors'
Declaration

104

PAGE 104
Independent
Auditor's Report



Lake Cootharaba Sailing Club – Queensland

Directors' Report

The Directors of Australian Sailing Limited present their Report together with the financial statements of the company for the year ended 30 June 2023 and the Independent Audit Report thereon.

Directors

The following persons were Directors of the Company during or since the end of the financial year.

Alistair Murray AM
President since 20th October 2022,
Director since 29th October 2016

Shevaun Bruland
Vice President since 20th October 2022, Director since 19th October 2019

Jennifer Maclean
Director since 6th November 2015

Joanne Keen
Director since 29th October 2016

Cole Michael Lissiman OAM
Director since 29th October 2016

Suzanne Davies
Director since 19th October 2019

Grant Simmer OAM
Director since 31st August 2021

Richard Hudson
Elected 21st October 2021

Heather McCallum
Elected 20th October 2022

Daniel Belcher
Past President 2019 - 2022, Director since 18th October 2014, Retired 20th October 2022

Principal activities

During the year, the principal continuing activities of the Company were to act as the National Sporting Organization (NSO) for the sport of sailing in Australia including:

- › In collaboration with the state and territory Member Yachting Associations (MYA's) and Federal Government agencies, set objectives, plans and priorities to deliver a successful and growing future for sailing.
- › Implement the Australian Sailing Strategic Plan which determines the priority strategies, initiatives, programs and policies.
- › Represent sailing to the Federal Government advocating the interests of its member associations and their member clubs on a range of issues including those that affect the sport, safety, communication and the environment.
- › Develop world class athletes including the management of the Olympic, Para-sailing, Youth and State Sailing Performance Pathway programs.
- › Represent Australian sailing as a member of World Sailing to influence international sailing policy and regulations.
- › Support club based competitive sailing and assist clubs to increase participation in sailing.

- › Provide pathways for sailors and officials with relevant training and development opportunities to provide internationally and commercially recognised sailing and boating qualifications.
- › General support for clubs and their members including insurance, IT platforms, and organising National and State Committees to implement major plans, policies and programs.

There has been no significant change in the nature of these activities during the year.

Short-term and Long-term Objectives

The Company has developed and implemented the Strategic Plan for Australian Sailing 2022-2032. The three strategic pillars and their related short-term and long-term objectives are:

Support:

An enhanced Sailing delivery system delivering positive and rewarding Sailing experiences.

- › All clubs and centres access Australian Sailing programs and support to help them deliver Sailing to their communities and achieve their goals

Grow:

More people on the water, in more ways, more often.

- › Sailing is safer, more visible, accessible, relevant and rewarding

Win:

#1 Olympic Sailing nation in the world, uniting and inspiring Australia.

- › Consistently winning multiple medals
- › Produce and retaining a pipeline of athlete and coach talent
- › Have a positive influence on retaining and growing our Sailing community

Strategy for achieving short and long-term objectives

The Company has developed and documented key strategies and key performance indicators as part of it's Strategic Plan for Australian Sailing 2022-32, and uses these to measure its performance.



Australian Sailing Limited
Directors' Report

Operating Results for the Year

Total Revenue for Australian Sailing Limited was \$18,088,543 compared to \$17,663,644 in the prior year.

Total Expenses for the year were \$17,595,344 compared to \$16,655,777 in the prior year.

The total surplus reported for Australian Sailing Limited is \$613,913 compared to \$1,007,867 in the prior year.

The net surplus across all the Service departments was \$297,416. The net surplus across the Performance departments was \$195,784, this amount includes the recognition of revenue for assets purchased using grant funding.

Revenue

Total revenue across all departments was \$18,088,543. Revenue includes Grants of \$12,586,304 (70% of the total revenue), Other Income \$643,396 (4%), Membership fees of \$2,676,128 (15%), Training and Services revenue \$1,642,343 (9%).

Total Grant revenue includes the base Sport Australia high performance grant of \$7,400,000 and participation funding of \$650,000.

Grants are recognized as revenue as they are spent, with unspent amounts carried forward to future years. During the current year, expenditure exceeded grant receipts and carried forward grants of \$2,018,584 were applied and recognized in revenue, mainly attributable to Sport Australia high performance grants. Grants carried forward in deferred revenue total \$1,104,641, including high performance grants of \$994,223.

Membership fees include the affiliation fees paid by our 333 clubs across Australia total \$2,664,473.

Training and services revenue of \$1,642,343, includes Training courses \$247,627, Enrolment fees \$275,805, Instructor registrations \$104,539, Service fees \$448,805 and Rating certificates \$292,326.

Sponsorship revenue was \$308,973, of which \$51,477 is cash and \$257,496 is value in kind (VIK).

Donations from our patrons through the Australian Sports foundation were \$231,399.

Expenses

Total expenses across all departments were \$17,595,344. The main expenses being for Employee Benefits Expense at \$8,297,850 (47% of the total costs) and contractors for \$961,575 (5%).

Other major cost items being travel related costs of \$1,776,055 (10%) and athlete funding of \$1,292,132 (7%).

Balance Sheet

Cash at year end was \$6,484,937 down \$1,595,770 from the prior year end balance.

Grants in Advance from Federal and State Governments total \$1,104,641. These are retained on our balance sheet for future use in line with Grant funding guidelines.

The High Performance Capital asset fund balance remaining at 30th June 2023 is \$238,027. This fund is separated for future high-performance asset purchases.

Australian Sailing Limited
Directors' Report

Significant Changes in the state of affairs

There were no significant changes to the state of affairs of the Company during the year.

Dividends

The Company is a not-for-profit organisation and is prevented by its constitution from paying dividends.

Directors meetings

The number of meetings of Directors held during the year and the number of meetings attended by each Director, is as follows:

Meetings of Directors

	Held	Eligible to attend	Attended
Alistair Murray	7	7	7
Shevaun Bruland	7	7	7
Joanne Keen	7	7	7
Cole Michael Lissiman	7	7	6
Jenni Maclean	7	7	6
Suzanne Davies	7	7	5
Grant Simmer	7	7	5
Richard Hudson	7	7	7
Heather McCallum	7	5	4
Daniel Belcher	7	2	2

Australian Sailing Limited
Directors' Report

Information on Directors

Alistair Murray AM

President since 20th Oct. 2022

Independent Non-Executive Director of Australian Sailing Limited since 29th October 2016.

- › 47 years with international yacht fittings market leader, Ronstan; following 20 years as CEO, currently Chairman.
- › Awarded an AM in 2017 for services to sailing, as a supporter of young sports people, and to the manufacturing and export industries.
- › Has been involved in numerous activities to promote sailing, including Chairman of the International Sailing Summit and Board memberships of Sail Melbourne, Sail America, Volvo Ocean Race Stopover and Sandringham Yacht Club.
- › Past Board member of Boating Industry Association of Victoria and President of the marine industry export body, AIMEX.
- › Recognised with numerous awards, including Austrade Export Hero, a Federal Government Centenary Award, Australian Manufacturing Hall of Fame, Victorian Governor's Export Award, US Sailing Industry Award for Outstanding Contribution, Australian Sailing Lifetime

Achievement Award and BIAV Industry Champion Awards.

- › Life member of AIMEX, Tasar Association of Victoria, Bayside Business Network and Boating Industry of Victoria.
- › Has sailed numerous classes of dinghies and keelboats, winning numerous State and National Titles, and a World Masters Championship in Tasars.

Jennifer Maclean

Juris Doctor in Law, Master of Sport Management, Grad. Dip Arts in Recreation,

B.App Science (Distinction in Medical Biophysics and Scientific Instrumentation)

Independent Non-Executive Director of Australian Sailing Limited since 6th November 2015.

- › Member and former Chair of the Australian Sailing National Safety Committee
- › Senior Commercial Lawyer at Frasers Property Industrial Australia
- › Past director of Yachting Victoria (YV) and chair of YV Risk Management & Safety Committee
- › Former Commodore of Blairgowrie Yacht Squadron
- › Prior to her career in law, she was a leader in the national and state water safety and aquatic recreation industry working for peak not-for-profit organizations

- › Former director and life member of Life Saving Victoria
- › Former director and life member of Aquatics & Recreation Victoria
- › Active club sailor in her Beneteau First 40; enjoys racing and cruising in her Beneteau Cyclades 43.3 in the Whitsundays.

Joanne Keen

LLB(Hons), LLM, Member (AICD), Member (ACLA)

Independent Non-Executive Director of Australian Sailing Limited since 29th October 2016.

- › Former member of Ethics Commission of World Sailing
- › Former Director of Share the Dignity a not-for-profit organisation supporting women and girls.
- › Former director of the Leukaemia Foundation of Queensland
- › Extensive experience as a General Counsel and senior executive in energy and transport.
- › Recipient of Rotary Ambassadorial Scholarship.
- › Has sailed Hobie 16s at State, National and International level. Competed in Brisbane to Gladstone yacht race, sailed east coast of Australia with her husband for 6 months, and enjoys kitesurfing and sailing with her family in their catamaran.

Australian Sailing Limited
Directors' Report

Cole Michael (“Skip”) Lissiman OAM

GradDipBus (Marketing), DipEng (Surveying)

Independent Non-Executive Director of Australian Sailing Limited since 29th October 2016.

- › Chairman of Audit and Risk Committee 2021 to 2023.
- › Executive Chairman of Poppy Lissiman & Co Pty Ltd, a family-owned global on-line fashion accessories business.
- › Managing Director of Skue Holdings Pty Ltd
- › CEO from 1991 – 2016 of Western Australian Yachting Foundation.
- › Founding Board member of Western Australia 2011 Pty Ltd from 2006 to 2011, hosting the ISAF 2011 sailing world championships off Fremantle in December 2011.
- › Past Vice President of International 12m Class Association
- › Four America's Cups including three representing Australia, (including crew member on the 1983 AC winner 'Australia II') and one as Senior Manager and Team coach for 2003 Swedish Americas Cup team.
- › Project manager for Alan Bond's Americas Cup campaigns from 1983 to 1990.

- › Competed in 6 Sydney to Hobart races, including line honours in 1990 as sailing master on 'Drumbeat'.
- › Has represented Australia in international sailing competition over 40 times.
- › On going active sailor in many different dingy and keel boats throughout Australian and internationally, including winning Australian championships in Etchells, J24's & Match Racing.
- › Awarded Order of Australia Medal (OAM) in 1984 for services to yachting.
- › Advance Australia Award for outstanding contribution to yachting in 1983.
- › Australian Sports Medal in 2000.
- › Inducted into Sport Australia Hall of Fame, 'Team Sport Australia Award' as a member of winning 1983 Americas Cup 'Australia II crew'
- › Inducted into Australian Sailing Hall of Fame, as a member 'the Team of Australia II'

Shevaun Bruland

B.Physio(Hons) MPH, Graduate AICD

Vice President since 20th Oct. 2022

Independent Non-Executive Director of Australian Sailing Limited since 19th October 2019.

- › Member of World Sailing Equipment Committee (since 2020)
- › Previous board member and President of Yachting South Australia (2014-2019)
- › Australian Institute of Company Directors, Graduate and NFP scholarship recipient, 2017
- › Inshore and offshore keelboat racing, competing in Sydney to Hobart (2005, 2014, 2015) and many other races and regattas around Australia (2002-2019)
- › One-design racing at state and national level in Elliot 7, Melges 24, Tasar and Etchells classes.
- › Shevaun worked as a clinical Physiotherapist then undertook a Master of Public Health, consulting in occupational injury prevention and management.
- › Shevaun now manages a busy medical practice and her family business interests, as well as parenting two daughters involved in junior sailing.
- › Recreational kiteboarder and kite foil racer since 2018

Australian Sailing Limited
Directors' Report

Suzanne Davies

B.Bus (Int),
Graduate AICD

Independent Non-Executive Director of Australian Sailing Limited since 19th October 2019.

- › Suzanne sails at The Royal Prince Alfred Yacht Club in the Women's Twilight Series.
- › Suzanne has extensive board experience both as a Director and working with a Board as a General Manager/CEO.
- › Served as a Director on the Board of the Marina Industries Association 2012-2020 and as Treasurer from 2013.
- › Currently the CEO of the Marina Industries Association, Suzanne has a background in senior leadership roles in the marina and yacht club industry.
- › CEO of d'Álbora Marinas and spent over 12 years as the General Manager of The Royal Prince Alfred Yacht Club, during which time she participated in a number of Australian Sailing committees and focus groups.
- › Five years in the education sector as an undergraduate lecturer and began her career with a decade marketing international hotels both in Australia and overseas.

Grant Simmer OAM

B.Eng (Hons),
Graduate AICD

Independent Non-Executive Director of Australian Sailing Limited since 31st August 2021

- › Director of the Australian Yachting Federation from 1996 to 2000
- › Director of the Ocean Racing Club of Australia from 1995 to 2000
- › Co-owner of North Sails Australia from 1984 to 2000
- › Consultant to INEOS Britannia America's Cup Challenge 2021-Current
- › CEO of INEOS Team UK from 2018 to 2021
- › General Manager Oracle Team USA from 2012 to 2017
- › Inducted Americas Cup Hall of Fame in 2013
- › Inducted into Sport Australia Hall of Fame, 'Team Sport Australia Award' as a member of winning 1983 Americas Cup 'Australia II crew' in 2002
- › Inaugural inductee to the Australian Sailing Hall of Fame as a member of the Team of Australia II in 2017
- › Inducted into the CYCA Hall of Fame in 2020
- › Participated in 11 America's Cup Campaigns, winning four of those

- › Navigator for Australia II in 1983
- › Design Coordinator for One Australia in 1995, Alinghi from 2000 to 2004
- › Design Coordinator and Managing Director of Alinghi from 2004 to 2010
- › Represented Australia in five Admiral's Cups
- › Represented Australia in three Kenwood Cups
- › Has competed in 20 Sydney Hobart races, recording one win, two second places and three line honours victories
- › Tactician for one Farr 40 World Championship and three second places
- › Two Australian Etchells Championship wins as well as one second place and one third at the Etchells World Championships as crew
- › Awarded Order of Australia Medal (OAM) in 1984 for services to yachting

Australian Sailing Limited
Directors' Report

Richard Hudson

B. Com University of NSW,
Chartered Accountant

Independent Non-Executive Director of Australia Sailing Limited since 21st October 2021

- › Managing Director Quest Chartered Accountants 1983-2022
- › Chair of Invetus Pty Limited 2017
- › Director American Rare Earths Limited 2021
- › Company Secretary Veterinary Holdings Group
- › Chair of McConaghy Group 2012-2017
- › Past Commodore The Royal Prince Alfred Yacht Club
- › Past Chair The Royal Prince Alfred Yacht Club
- › Life Member RPAYC
- › Former Chair & Director YNSW; 2011-2014
- › President International MC38 Class Association; 2011 to current
- › Rules, Protest & Umpire Committee RPAYC. Chairman since 2018
- › Competing in over 145 Category 1 & 2 Offshore races (over 200nm), including 14 Sydney to Hobart.
- › 20 Overall wins in Offshore races, including 5 Brisbane to Gladstone, 4 Sydney to Mooloolaba, 3 Sydney to Gold Coast.

Heather McCallum

(Appointed 20th October 2022)
B.Com (Hons), Graduate AICD,
Chartered Accountant

Independent Non-Executive Director of Australian Sailing Limited since 20th October 2022.

- › Member of the Australian Sailing Audit and Risk Committee
- › 2012 Tasmanian Female Sailor of the Year
- › Past Rear Commodore of Tasmania's Derwent Sailing Squadron
- › Principal in a commercial marine business
- › Chair of Housing Choices Australia 2019-, Director 2014-
- › Risk and Audit Committee member of the Tasmanian Land Conservancy
- › Background in private enterprise, digital startup, advisory, public accounting and social infrastructure.
- › Previously consulted to companies undertaking R&D in surfboard design, composite masts, kite surfing foils and boards.
- › Active keelboat racer, blue water cruiser and offshore competitor.

Daniel Belcher

(Retired 20th October 2022)
LLB/B.Com (Accounting),
MBA, Graduate AICD

President 19th October 2019 – 20th October 2022

- Independent Non-Executive Director of Australian Sailing Limited since 18th October 2014.
- › Chairman of High-Performance Advisory Committee 2020-2022
 - › Secretary-General of Oceania Sailing Federation since October 2019.
 - › Member of World Sailing Council (Since 2020)
 - › Member of World Sailing Events Committee (Since 2020)
 - › Chairman of World Sailing Quota and Qualification (Since 2020)
 - › Co-founder and Director of Melanoma Patients Australia, a non-profit organisation
 - › Member of Australian Sailing Squad and AIS Scholarship Holder 2000-2004 (470 Class) winning international, Australian, and state titles
 - › Winner of International 420 World and World Junior Championships in 2000.
 - › Daniel is the Managing Director of Redwood North, a mid-market Private Equity firm. Previously Daniel was a management consultant with McKinsey & Co in New York and Sydney.

Australian Sailing Limited
Directors' Report

Significant Events after the
Reporting Date

There were no significant events after balance date.

Corporate Information

Australian Sailing Limited is a company limited by guarantee that is incorporated and domiciled in Australia.

The registered office and principal place of business is:
Tenancy 1001 120 High Street
North Sydney NSW 2060

Likely developments and
expected results

There are no likely developments which may affect either the Company's operations or expected results of those operations.

Environmental regulation

The Company's operations are subject to various environmental regulations under both Commonwealth and State legislation. The Board believes that the Company has adequate systems in place for the management of its environmental requirements and is not aware of any breach of those environmental requirements as they apply to the Company.

Indemnification and insurance
of directors and officers

During or since the financial year, the Company has paid premiums in respect of a contract insuring all the directors of Australian Sailing Limited against legal costs incurred in defending proceedings for conduct involving:

- (a) a wilful breach of duty; or
- (b) a contravention of sections 182 or 183 of the Corporations Act 2001, as permitted by section 199B of the Corporations Act 2001.

The amount of the premium cannot be disclosed due to policy conditions.

Indemnification of auditors

To the extent permitted by law, the Company has agreed to indemnify its auditors, Ernst & Young, as part of the terms of its audit engagement agreement against claims by third parties arising from the audit (for an unspecified amount). No payment has been made to indemnify Ernst & Young during or since the financial year.

Membership

The Company is limited by guarantee and without a share capital. The number of members as at 30 June 2023 is one hundred and thirty five (135) (2022: 136).

Contribution in Winding Up

The Company is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If the Company is wound up, the constitution states that each member is required to contribute a maximum of \$1 each towards meeting any outstanding obligations of the entity. At 30 June 2023, the total amount that members of the Company are liable to contribute if the Company is wound up is \$135 (2022: \$136).

Auditor's Independence
Declaration

A copy of the Auditor's Independence Declaration as required under Section 307C of the Corporations Act 2001 is included at page 11 of this financial report and forms part of the Directors' Report.

Signed in accordance with a resolution of the Directors.



Alistair Murray
Director
Dated the 19th September 2023



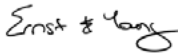
Ernst & Young
200 George Street
Sydney NSW 2000 Australia
GPO Box 2646 Sydney NSW 2001

Tel: +61 2 9248 5555
Fax: +61 2 9248 5959
ey.com/au

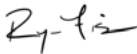
Auditor's independence declaration to the directors of Australian Sailing Limited

As lead auditor for the audit of the financial report of Australian Sailing Limited for the financial year ended 30 June 2023, I declare to the best of my knowledge and belief, there have been:

- a. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit;
- b. No contraventions of any applicable code of professional conduct in relation to the audit; and
- c. No non-audit services provided that contravene any applicable code of professional conduct in relation to the audit.



Ernst & Young



Ryan Fisk
Partner
19 September 2023

A member firm of Ernst & Young Global Limited
Liability limited by a scheme approved under Professional Standards Legislation

Australian Sailing Limited

Statement of Profit or Loss
and Other Comprehensive Income

for the year ended 30 June 2023

	Note	2023 \$	2022 \$
Revenue			
Revenue from contracts with customers	3.1	17,445,147	16,890,910
Other Income	3.2	643,396	772,734
Total Revenue		18,088,543	17,663,644
Expenses			
Employee Benefits Expense	4	8,297,850	6,929,943
Depreciation Expense		1,122,361	926,737
Operating Expenses	5	8,175,133	8,799,097
Total Expenses		17,595,344	16,655,777
Profit from Continuing Operations for the Year		493,199	1,007,867
Other Comprehensive Income for the Year	15	120,714	-
Total Comprehensive Profit for the Year		613,913	1,007,867

The above Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the notes to the financial statements.

Australian Sailing Limited

Statement of Financial Position

as at 30 June 2023

	Note	2023 \$	2022 \$
Assets			
Current Assets			
Cash	6	6,484,937	8,080,707
Trade and Other Receivables	7	263,471	96,103
Prepayments & Other Assets	8	284,981	449,576
Other Financial Assets	9	103,766	152,468
Total Current Assets		7,137,155	8,778,854
Non-Current Assets			
Trade and Other Receivables	7	32,966	31,181
Property, Plant & Equipment	10	4,463,584	4,671,910
Total Non-Current Assets		4,496,550	4,703,091
Total Assets		11,633,705	13,481,945
Liabilities			
Current Liabilities			
Trade and Other Payables	11	697,652	942,142
Deferred Revenue	12	1,119,759	3,123,225
Employee Benefits Liabilities	13	841,938	789,616
Lease Liabilities	14	554,220	540,420
Total Current Liabilities		3,213,569	5,395,403
Non-Current Liabilities			
Employee Benefits Liabilities	13	192,404	149,880
Lease Liabilities	14	1,860,755	2,183,598
Total Non-Current Liabilities		2,053,159	2,333,478
Total Liabilities		5,266,728	7,728,881
Net Assets		6,366,977	5,753,064
Equity			
Retained Earnings	15	5,969,826	5,476,627
Contributed Funds	15	397,151	276,437
Total Equity		6,366,977	5,753,064

The above Statement of Financial Position should be read in conjunction with the notes to the financial statements.

Australian Sailing Limited

Statement of Changes in Equity

for the year ended 30 June 2023

	Accumulated funds	Natural disaster relief fund \$	National Training Centre fund \$	Other capital asset fund \$	Contributed funds \$	Total \$
At 1 July 2021	2,614,166	30,000	805,511	1,019,083	276,437	4,745,197
Profit for the year	1,007,867	-	-	-	-	1,007,867
Transfer to reserve	40,425	-	(61,949)	21,524	-	-
At 30 June 2022	3,662,458	30,000	743,562	1,040,607	276,437	5,753,064
Profit for the year	493,199	-	-	-	120,714	613,913
Transfer to reserve	(89,092)	-	(61,949)	151,041	-	-
At 30 June 2023	4,066,565	30,000	681,613	1,191,648	397,151	6,366,977

The above Statement of Changes in Equity should be read in conjunction with the notes to the financial statements.

Australian Sailing Limited

Statement of Cash Flows

for the year ended 30 June 2023

	Note	2023 \$	2022 \$
Cash Flows from Operating Activities			
Receipts from Operations		17,394,705	18,385,334
Payments to Suppliers and Employees		(17,926,014)	(16,698,344)
Interest Paid		(76,964)	(95,971)
Interest Received		282,561	13,143
Net cash inflows from operating activities		(325,712)	1,604,162
Cash Flows from Investing Activities			
Proceeds from sale of property, plant and equipment		149,489	123,637
Payments for property, plant and equipment		(647,721)	(427,262)
Net cash outflows from investing activities		(498,232)	(303,625)
Cash Flows from Financing Activities			
Repayments of Loans to non-related parties		9,968	17,040
Payments of Lease Liabilities		(781,794)	(504,235)
Net cash outflows from financing activities		(771,826)	(487,195)
Net (Decrease) / Increase in Cash Held		(1,595,770)	813,342
Cash at beginning of year		8,080,707	7,267,365
Cash at End of Year	6	6,484,937	8,080,707

The above Statement of Cash Flows should be read in conjunction with the notes to the financial statements.

Notes to the Financial Statements

For the year ended 30 June 2023

Note 1. Corporate Information

The financial statements of Australian Sailing Limited (the Company) for the year ended 30 June 2023 were authorised for issue in accordance with a resolution of the directors on 19th September 2023.

Australian Sailing Limited is a Not-for-Profit entity.

Note 2. Summary of Significant Accounting Policies

Basis of Preparation

These general purpose financial statements have been prepared in compliance with the requirements of the Corporations Act 2001 and Australian Accounting Standards – Simplified Disclosures.

The Company adopted AASB 1060 General Purpose Financial Statements – Simplified Disclosures for For-Profit and Not-for-Profit Tier 2 Entities in the prior year.

The Company is a not-for-profit, private sector entity, which is not publicly accountable. Therefore, the financial statements for the Company are tier 2 general purpose financial statements.

This financial report has been prepared on a historical cost basis and is presented in Australian dollars (\$).

Comparative Figures

The financial statements provide comparative information in respect of the previous period. Where required, comparative figures from the previous period have been adjusted to conform to changes made in the presentation for the current financial year.

Going Concern

The Company's financial statements have been prepared on a going concern basis, which contemplates continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business.

During the financial year ended 30 June 2023 the Company has experienced an operating surplus of \$493,199 compared to an operating surplus in 2022 of \$1,007,867.

At 30 June 2023 the Company had decreased cash resources over the prior year by \$(1,595,770) and also had net current assets of \$3,923,586 (2022 net current assets of \$3,383,451). Management is focused on diversifying its revenue sources to reduce its reliance on Federal and State government grant funding.

The continued viability of the Company and its ability to continue as a going concern is dependent upon the Company being successful in its continuing efforts to grow its revenue base and the ongoing tight management of operational costs. Sport Australia has confirmed that the National Sporting Organisation for the sport of Sailing will continue to receive funding of High Performance through to the Paris Olympics 2024, and the Participation funding component will be maintained at current levels until July 2024. Australian Sailing has also met the recommended criteria for recognition as National Sporting Organisation by the Sport Australia up until 2024.

The board is confident that the Company will be successful in continuing to build its reserves and accordingly has prepared the financial statements on a going concern basis.

Note 2. Summary of Significant Accounting Policies (continued)

Changes in accounting policies, disclosures, standards and interpretations

New and amended standards and interpretations

The new and amended Australian Accounting Standards and Interpretations that apply for the first time in 2022/2023 do not materially impact the financial statements of the Company.

Accounting Standards and Interpretations issued but not yet effective

Certain Australian Accounting Standards and Interpretations have recently been issued or amended but are not yet effective and have not been adopted by the Company for the annual reporting period ended 30 June 2023.

Current versus

Non-Current Classification

The Company presents assets and liabilities in the statement of financial position based on current/non-current classification.

An asset is current when it is:

- › Expected to be realised or intended to be sold or consumed in the normal operating cycle
- › Held primarily for the purpose of trading

- › Expected to be realised within twelve months after the reporting period, or
- › Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- › It is expected to be settled in the normal operating cycle
- › It is held primarily for the purpose of trading
- › It is due to be settled within twelve months after the reporting period, or
- › There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

Foreign Currency Translation

Both the functional and presentation currency of Australian Sailing Limited is Australian dollars (\$).

Transactions in foreign currencies are initially recorded by the Company at the functional currency spot rates at the date the transaction first qualifies for recognition. Monetary assets and liabilities denominated in foreign currencies

are translated at the functional currency spot rates of exchange at the reporting date. Differences arising on settlement or translation of monetary items are recognised in profit or loss.

Revenue Recognition

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company has generally concluded that it is the principal in its revenue arrangements, except for the agency services below, because it typically controls the goods or services before transferring them to the customer.

Sale of Goods

Revenue from the sale of goods is recognised at the point in time when control of the goods is transferred to the customer, generally on delivery of the goods.

Subscriptions

Revenue is recognised when a member is entitled to the benefits belonging to the Company.

Note 2. Summary of Significant Accounting Policies (continued)

Rendering of Services

Revenue from rendering of services is recognised over time, using an input method to measure progress towards complete satisfaction of the service, because the customer simultaneously receives and consumes the benefits provided by the Company.

Sponsorship

Sponsorship revenue is recognised in terms of both cash received and value in kind support provided during the period. The value in kind support is recorded as income using actual values or cost of the goods or services utilised during the year. Items of value in kind support include the cost of team uniforms, clothing, equipment and boats.

At the same time an equal offsetting value in kind expense is recognised in the relevant expense category (for example uniforms provided to the Company at no cost are recognised as sponsorship revenue and as an expense in the Clothing category).

Interest

Revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective

interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

Government grants

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognised as income in full and the grant released to profit or loss. The grant released is also recognised in a reserve to offset future depreciation on the relevant asset/s. The depreciation incurred on the asset is also recognised as a reduction in the reserve. As at 30 June 2023 there are two capital asset reserves recognised, one for the National Training Centre at Middle Harbour Yacht Club, and one for other capital assets.

When the Company receives grants of non-monetary assets, the asset and the grant are recorded at nominal amounts and released to profit or loss over the expected useful life in a pattern of consumption of the benefit of the underlying asset by equal annual instalments.

Income Taxes

The Company is exempt from income tax under division 50 of the Income Tax Assessment Act 1997.

Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except where the GST incurred on purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position.

Cash flows included in the Statement of Cash Flows are on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority, are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

Note 2. Summary of Significant Accounting Policies (continued)

Plant and Equipment

Plant and equipment is stated at historical cost, or fair value if the asset is donated to the entity, less accumulated depreciation and any accumulated impairment losses. Such cost includes the cost of replacing parts that are eligible for capitalisation when the cost of replacing the parts is

incurred. Similarly, when each major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement only if it is eligible for capitalisation. All other repairs and maintenance are recognised in the profit or loss as incurred. The assets' residual values, useful lives and amortisation methods are reviewed, and adjusted, if appropriate, at each financial year end.

Depreciation

The depreciation rates used for each class of assets are:

IT Equipment	3 years
Boats and Equipment	3 - 15 years
Motor vehicles	12 years
Office furniture and equipment	5 - 15 years
Leased assets	Term of lease
Leasehold improvements	Term of lease
National Training Centre – Marina Deck	Term of lease

Disposal

An item of plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

Leases

Finance leases, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in profit or loss.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term.

Note 2. Summary of Significant Accounting Policies (continued)

Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

Financial Assets

Financial assets are classified, at initial recognition, as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

Subsequent Measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- › Financial assets at fair value through profit or loss
- › Loans and receivables
- › Held-to-maturity investments
- › Available-for-sale financial investments

Cash Assets

Cash and short-term deposits in the balance sheet comprise cash at bank and in hand and short-term deposits with an original maturity of twelve months or less. For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of cash and cash equivalents as defined above.

Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a borrowing cost.

Liabilities for wages and salaries, including non-monetary benefits and annual leave, expected to be settled within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when liabilities are settled.

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments made in respect of services and provided by employees up to the reporting date.

Provision for employees with less than 10 years' service has been allocated to non-current liabilities.

In determining the liability for employee entitlements related on-costs have also been included in the liability.

Note 2. Summary of Significant Accounting Policies (continued)

Trade and Other Receivables

Trade receivables, which generally have 30-day terms, are recognised and carried at original invoice amount less an allowance for any uncollectible amounts.

i) Impairment of Financial Assets

The Company recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit and loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flow will include cash flows from the sale of collateral held or other credit enhancements that are integrated to the contractual terms.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECL are provided for credit losses that result from default events that are possible within the next 12 months. For those credit exposures for which there has been a significant increase in credit risk since initial

recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables and contract assets, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date.

ii) Impairment of Non-Financial Assets

The Company assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit (CGU)'s fair value less costs to sell and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

Trade and Other Payables

Trade and other payables are carried at amortised cost and represent liabilities for goods and services provided to the Company prior to the end of the financial year that are unpaid and arise when the Company becomes obliged to make future payments in respect of the purchase of these goods and services.

Economic Dependence

The Company is dependent upon the ongoing receipt of Federal and State Government grants, corporate sponsorships, and donations to ensure the ongoing continuance of its programs. At the date of this report, management has no reason to believe that this financial support will not continue.

Significant Management Judgement in applying Accounting Policies

When preparing the financial statements, management undertakes a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses.

Australian Sailing Limited
Notes to the Financial Statements
30 June 2023

Note 3.1 Revenue from contracts with customers	2023 \$	2022 \$
Membership Fees	2,676,128	2,373,556
Training Centre registration	59,914	58,864
Training Course fees	247,627	393,976
Training Resources	18,559	37,970
Training Enrolment Fees	275,805	211,017
Rating Certificates	292,326	292,505
Regatta and Function Fees	153,318	214,959
Service Fees	448,805	362,915
Rental and Hire Income	19,956	9,681
Instructor Registration	104,539	124,257
Australian Sports Commission Grants	10,703,358	10,240,329
Australian Olympic Committee Grants	-	357,919
State Government Grants	1,219,440	1,049,218
State Institutes of Sport Grants	663,505	390,000
Athlete contributions	21,493	100,933
Donations	231,399	49,342
Sponsorship	308,973	623,469
Total Revenue	17,445,147	16,890,910

Disaggregated revenue information

Type of goods or service		
Revenue from Membership	2,676,128	2,373,556
Revenue from Services	1,642,343	1,807,077
Revenue from Grants	12,586,304	12,037,466
Revenue from Sponsorship & Donations	540,372	672,811
Total revenue from contracts with customers	17,445,147	16,890,910

Timing of revenue recognition

Revenue transferred at a point in time	2,182,716	2,479,888
Revenue transferred over time	15,262,431	14,411,022
Total revenue from contracts with customers	17,445,147	16,890,910

Australian Sailing Limited
Notes to the Financial Statements
30 June 2023

Note 3.2 Other income	2023 \$	2022 \$
Gain from sale of property, plant and equipment	89,121	55,768
Interest received	282,561	13,143
Other Government support	-	578,170
Other revenue	271,713	125,653
Total Other income	643,396	772,734

Note 4. Employee Benefits Expense

Salaries	7,121,475	5,986,861
Superannuation	718,249	576,137
Other Employee Related Costs	363,280	245,202
Employees Provisions Expense	94,846	121,743
Total Employee Benefits Expense	8,297,850	6,929,943

Australian Sailing Limited
Notes to the Financial Statements
30 June 2023

Note 5. Operating Expenses	2023 \$	2022 \$
Accommodation	513,459	937,595
Airfares	673,603	353,961
Athlete Funding	1,292,132	1,442,853
Audit Fees	86,520	91,032
Bad Debt Expense	18,978	(8,049)
Bank and Finance Charges	31,706	16,391
Boat Hire and Maintenance	289,191	296,007
Clothing	127,671	181,674
Contractors	961,575	1,692,891
Equipment	306,147	377,545
Event Logistics	207,584	189,424
Government Certification Fees	45,255	97,763
Grants Paid	669,959	353,098
Ground Travel	371,096	188,000
Insurance	439,297	463,151
Interest Expense	76,964	95,971
Legal Fees	104,555	108,250
Loss on Disposal	16,900	22,994
Marketing	159,405	140,732
Miscellaneous Expenses	98,366	55,479
Motor Vehicle Expenses	53,071	65,597
Performance Camp & Regatta Expenses	230,093	163,430
Phone & IT Expenses	63,690	117,422
Printing Postage & Stationery	19,330	17,963
Rating Certificate Expenses	180,764	128,222
Rent	116,832	164,121
Repairs & Maintenance	85,671	103,284
Shipping	191,041	185,520
Staff Training	4,081	24,213
Subscriptions	470,573	431,923
Sustenance	222,808	227,807
Training Resource Expenses	-	20,761
Utilities & Rates	26,245	29,288
Venue Hire	20,572	22,784
Total Operating Expenses	8,175,133	8,799,097

Australian Sailing Limited
Notes to the Financial Statements
30 June 2023

Note 6. Cash	2023 \$	2022 \$
Cash On Hand	-	618
Cash at Bank Operating	301,918	750,327
Cash At Bank Online Saver	1,161,424	1,023,932
Cash At Bank Notice Saver	5,000,916	6,300,000
Cash At Bank Other	20,678	5,830
Total Cash	6,484,937	8,080,707

Note 7. Trade and Other Receivables

Current

Account Receivable	258,950	98,248
Allowance for Expected Credit Loss	(26,838)	(7,860)
GST Receivable	31,359	5,715
Total Current Trade and Other Receivables	263,471	96,103

Non Current

Long Term Deposit – NT Office Facilities	1,785	-
Long Term Deposit - Storage Facilities	16,350	16,350
Long Term Deposit - Vic Office Facilities	9,831	9,831
Other Deposits	5,000	5,000
Total Non Current Trade and Other Receivables	32,966	31,181

Note 8. Prepayments and Other Assets

Current

Prepayments	284,981	346,081
Accrued income	-	103,495
Total Current Prepayments & Other Assets	284,981	449,576

Australian Sailing Limited
Notes to the Financial Statements
30 June 2023

Note 9. Other Financial Assets	2023 \$	2022 \$
Current		
Term deposit – Office premises ⁽ⁱ⁾	43,766	82,500
Term deposit – Credit card facility ⁽ⁱⁱ⁾	60,000	60,000
Loans to Non-Related Parties ⁽ⁱⁱⁱ⁾	-	9,968
Total Current Other Financial Assets	103,766	152,468

- (i) A deposit is held as security with the Company’s bankers in relation to the lease of office premises at Tenancy 1001, Building 10, Fleet Workshops North Sub base Platypus, 120 High Street North Sydney NSW 2060. The lease on these premises was entered into on 1 December 2019. The interest rate as at 30 June 2023 on the deposit is 3.35% (2022: 0.25%).
- (ii) A deposit is held as security with the Company’s bankers in relation to a credit card facility provided by the Company’s bankers. The fixed interest rate as at 30 June 2023 is 3.0% (2022: 0.07%) renewable every three months thereafter until the facility is cancelled by either party.
- (iii) Loans are provided to Non-related Parties to purchase boats that may be used to provide Tackers learn to sail courses. These loans are provided at a 0% nominal interest rate but a penalty interest rate of 10% may be applied in the instance of overdue repayments. There are nil loans with clubs at 30 June 2023 (2022: 4 loans).

Australian Sailing Limited
Notes to the Financial Statements
30 June 2023

Note 10. Property, Plant & Equipment	2023 \$	2022 \$
Fixed Assets	2,298,157	2,245,190
Leased Assets	2,165,427	2,426,720
Property, Plant & Equipment	4,463,584	4,671,910

a. Fixed Assets

	Boats and Equipment	IT Equipment	Leasehold Improvements	Motor Vehicles	National Training Centre Assets	Total
Cost						
Balance 1 July 2022	2,297,624	292,934	556,991	242,840	1,255,078	4,645,467
Additions	472,429	75,799	56,874	-	-	605,102
Disposals	(287,669)	(50,927)	-	-	-	(338,597)
Balance 30 June 2023	2,482,383	317,804	613,865	242,840	1,255,078	4,911,970
Depreciation						
Balance 1 July 2022	(1,403,099)	(185,126)	(255,950)	(44,585)	(511,517)	(2,400,277)
Disposals	211,066	50,263	-	-	-	261,329
Depreciation	(279,526)	(70,783)	(42,381)	(20,229)	(61,949)	(474,867)
Balance 30 June 2023	(1,471,558)	(205,644)	(298,331)	(64,813)	(573,466)	(2,613,813)
Net book value 30 June 2023	1,010,826	112,160	315,534	178,027	681,612	2,298,157
Net book value 30 June 2022	894,525	107,808	301,041	198,255	743,561	2,245,190

Note 10. Property, Plant & Equipment
b. Leased Assets

	Buildings	Equipment	Motor Vehicles	Total
Net Book Value				
Balance 1 July 2022	2,193,646	221,044	12,030	2,426,720
Additions	391,879	-	-	391,879
Adjustments	-	-	(5,678)	(5,678)
Depreciation	(579,450)	(61,692)	(6,352)	(647,494)
Balance 30 June 2023	2,006,075	159,352	-	2,165,427

All depreciation charges are included within 'depreciation expense' in the Statement of Profit or Loss and Other Comprehensive Income.

Note 11. Trade and Other Payables

	2023 \$	2022 \$
Accounts Payable	424,648	816,556
Accrued Expenses	164,611	125,586
Other Creditors and Accruals	108,392	-
Total Trade and Other Payables	697,652	942,142

Note 12. Deferred Revenue

Revenue in Advance	15,118	-
Grants in Advance	866,614	2,630,861
Grants in Advance Performance Asset Funding	238,027	492,365
Total Deferred Revenue	1,119,759	3,123,225

Movement in Grants In Advance

At 1 July	2,630,861	3,600,897
Received during the Year	10,242,720	10,947,924
Released to Revenue	(12,006,966)	(11,917,959)
At 30 June	866,614	2,630,861

Movement in Grants In Advance Performance Asset Funding

At 1 July	492,365	285,906
Received/Proceeds of Disposals	325,000	325,000
Released to Revenue	(579,337)	(118,541)
At 30 June	238,027	492,365

Note 13. Employee Benefits Liabilities

Current

Provision for Annual Leave	573,326	498,561
Provision for Long Service Leave	268,613	291,055
Total Current Employee Benefits Liabilities	841,938	789,616

Non-Current

Provision for Long Service Leave	192,404	149,880
Total Non Current Employee Benefits Liabilities	192,404	149,880

Australian Sailing Limited
Notes to the Financial Statements
30 June 2023

Note 14. Lease Liabilities	2023 \$	2022 \$
Leases Current		
Leases Current - Buildings	488,962	434,326
Leases Current - Motor Vehicles	-	42,762
Leases Current - Equipment	65,258	63,332
Total Leases Current	554,220	540,420
Leases Non Current		
Leases Non Current – Buildings	1,753,407	2,010,932
Leases Non Current – Equipment	107,348	172,666
Total Leases Non Current	1,860,755	2,183,598
Carrying amounts of lease liabilities		
As at 1 Jul	2,724,018	2,595,855
Additions	238,387	601,437
Interest and Other Adjustments	223,997	30,963
Payments	(771,427)	(504,235)
Total Carrying Amount of Lease Liabilities	2,414,975	2,724,018
Current	554,220	540,420
Non Current	1,860,755	2,183,598
Total Carrying Amount of Lease Liabilities	2,414,975	2,724,018
Australian Sailing has elected not to recognise as a lease liability short term leases (12 months or less) or leases for low value assets. The expense payments relating to items not included in lease liabilities are as follows		
Short Term Leases	116,303	135,459
Leases of low value assets	529	28,662
Total	116,832	164,121

Australian Sailing Limited
Notes to the Financial Statements
30 June 2023

Note 15. Equity	2023 \$	2022 \$
Natural Disaster Relief Fund ⁽ⁱ⁾	30,000	30,000
National Training Centre fund ⁽ⁱⁱ⁾	681,613	743,562
Other Capital Asset fund ⁽ⁱⁱⁱ⁾	1,191,648	1,040,607
Accumulated Funds	4,066,565	3,662,458
Total Retained Earnings	5,969,826	5,476,627
NSW Contributed Funds ^(iv)	242,455	242,455
SA Contributed Funds ^(v)	120,714	-
TAS Contributed Funds ^(vi)	33,982	33,982
Total Equity	6,366,977	5,753,064

- (i) The Natural Disaster Relief Fund was established to enable Australian Sailing to respond on a case-by-case basis to affiliated Clubs and MYA's unable to pay their membership fees as a consequence of being affected by drought or some other natural disaster.
- (ii) A Marina Deck has been constructed at the National Training Centre at Middle Harbour Yacht Club using a grant from the Australian Sports Commission. The Marina Deck has been recognised as a Fixed Asset (refer Note 10 above) during the year ended 30 June 2014 as well as further costs on this project since 1 July 2015, and the grant, whilst released as income each financial year to match any expenditure on the project, has been recognised as a reserve to offset future depreciation of the asset.
- (iii) Other assets including computer equipment, coach boat motors, motor vehicles, boats and equipment have been acquired using grant funding from the Australian Sports Commission. These assets have been recognised as a Fixed Asset (refer Note 10 above) during each year ended 30 June, and the grant, whilst recognised as income during the year, has been recognised as a reserve to offset future depreciation of the assets.
- (iv) Funds contributed following on from the deregistration of Yachting NSW Incorporated.
- (v) Funds contributed following on from the deregistration of the Yachting South Australia Incorporated
- (vi) Funds contributed following on from the deregistration of the Tasmanian Yachting Association.

Australian Sailing Limited
Notes to the Financial Statements
30 June 2023

Note 16. Auditor Remuneration	2023 \$	2022 \$
The Auditor of Australian Sailing Limited is Ernst & Young. Amounts received or due and receivable by Ernst & Young for:		
An auditor review of the financial report of the Company	62,000	69,000
Other services in relation to the Company	13,520	11,032
Total Auditor Remuneration	75,520	80,032

Note 17. Related Party Transactions

There were no related party transactions during the year.

Note 18. Key Management Personnel

During the year, the company had 9 Directors, with nil remuneration.
In addition to above there were 9 Key Management Personnel (in 2022 there were 9).
Total Compensation to Key Management Personnel was as follows:

	2023 \$	2022 \$
Short-Term Employee Benefits	1,667,785	1,387,861
Post-Employment Benefits	152,434	130,015
Total Compensation	1,820,219	1,517,876

Note 19. Significant Events after Balance Date

There were no significant events after balance date.

Note 20. Members Guarantee

The Company is incorporated under the Corporations Act 2001 and is a Company limited by guarantee. If the Company is wound up, the constitution states that each member is required to contribute a maximum \$1 each towards meeting any outstanding obligations of the entity. At 30 June 2023, the total amount that the members of the Company are liable to contribute if the Company wound up is \$135 (2022: \$136).

Australian Sailing Limited
Directors' Declaration

Directors' Declaration

In accordance with a resolution of the directors of Australian Sailing Limited, I state that:

1. In the opinion of the Directors of Australian Sailing Limited:
- (a) The financial statements and notes of Australian Sailing Limited are in accordance with the Corporations Act 2001, including:
- (i) Giving a true and fair view of its financial position as at 30 June 2023 and of its performance for the financial year ended on that date; and
 - (ii) Complying with Australian Accounting Standards - Simplified Disclosure Requirements (including the Australian Accounting Interpretations) and the Corporations Regulations 2001;
- (b) There are reasonable grounds to believe that Australian Sailing Limited will be able to pay its debts as and when they become due and payable.

Signed on behalf of the board:



Alistair Murray
Director
Dated the 19th September 2023



Ernst & Young
200 George Street
Sydney NSW 2000 Australia
GPO Box 2646 Sydney NSW 2001

Tel: +61 2 9248 5555
Fax: +61 2 9248 5959
www.ey.com/au

Independent auditor’s report to the members of Australian Sailing Limited

Opinion

We have audited the financial report of Australian Sailing Limited (the Company), which comprises the statement of financial position as at 30 June 2023, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes to the financial statements, including a summary of significant accounting policies, and the directors declaration.

In our opinion, the accompanying financial report of the Company is in accordance with the *Corporations Act 2001*, including:

- a. Giving a true and fair view of the Company's financial position as at 30 June 2023 and of its financial performance for the year ended on that date; and
- b. Complying with Australian Accounting Standards - Simplified Disclosures and the *Corporations Regulations 2001*.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information other than the financial report and auditor’s report thereon

The directors are responsible for the other information. The other information is the directors’ report accompanying the financial report.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors for the financial report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards - Simplified Disclosures and the

A member firm of Ernst & Young Global Limited
Liability limited by a scheme approval under Professional Standards Legislation



Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company’s ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor’s responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company’s internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- ▶ Conclude on the appropriateness of the directors’ use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company’s ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor’s report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor’s report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- ▶ Obtain sufficient appropriate audit evidence regarding the financial information of the business activities within the entity to express an opinion on the financial report. We are responsible for

A member firm of Ernst & Young Global Limited
Liability limited by a scheme approval under Professional Standards Legislation



the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Ernst & Young

Ernst & Young

R. Fisk

Ryan Fisk

Partner
Sydney
19 September 2023

A member firm of Ernst & Young Global Limited
Liability limited by a scheme approval under Professional Standards Legislation

Australian Sailing Staff

As at 30 June 2023

Position as at 30/06/2023	Name	Commenced
CORPORATE (Operations, Finance, People & Culture)		
CEO	Ben Houston	March 2019
Chief Financial Officer	Stuart Thorpe	August 2022
General Manager Finance and Operations	Brian Chalmers	April 2011
Finance Manager	Jeannie Lee	February 2007
Accounts Payable Officer	Toby Chu	July 2017
Head of People & Culture	Chris Tate	May 2013
GROW (Sport Development: Participation, Education & Training)		
Head of Sport Development and Growth	Sarah Ogilvie	January 2021
National Participation Manager	Ian Leeson	June 2012
National Participation & Inclusion Coordinator	Sue Phillips	September 2016
Education & Training Coordinator	Greg Dixon	December 2015
Participation, Education & Training Administrator	Jenny Welsh	November 2015
National Participation Coordinator	Kate Hyde	August 2020
SUPPORT (Club & Class Support, including Digital Support)		
National General Manager Club Support	Ben Callard	March 2009
General Manager - NSW/ACT	Emma Humphries	September 2014
Club Support Officer - NSW/ACT	Craig Ferris	March 2015
Club Support Officer - NSW/ACT	Jess Tames	November 2022
General Manager - NT	Claire Hall	July 2015
General Manager - QLD	Annie Watson	November 2018
Club Support Officer - QLD	Grant Willmott	January 2017
Club Support Officer - QLD	Alison Turner	July 2019

Position as at 30/06/2023	Name	Commenced
General Manager - SA	Kylie Baker	June 2022
General Manager - TAS	Felicity Allison	February 2023
Club Support Officer - TAS	Laila Grafton	August 2022
General Manager - VIC	Meaghan Densley	January 2021
Club Support Officer - VIC	Nadine Tabak	January 2022
Club Support Officer - VIC / National Integrity Officer	Michael Arnold	June 2022
General Manager - WA	Lawson Dixon	July 2022
Club Support Officer - WA	Kate Burtenshaw	July 2022
Club Support Officer - WA	Alex Rumball	August 2022
Digital Platform Manager	Chantal Lawrence	July 2011
WIN (High Performance, Performance Pathways)		
High Performance Director	Iain Brambell	November 2021
Australian Sailing Technical Director	Michael Blackburn	February 2009
National Windfoil Coordinator and Coach	Arthur Brett	April 2022
Lead National Radial/ILCA6 Coach	Carolijn Brouwer	January 2022
Assistant National Radial/ILCA 6 Coach & Generation 2032 Coach	Ben Walkemeyer	January 2022
National Nacra Coach	Darren Bundock	February 2016
National 49er Coach	Euan McNicol	January 2018
National Kite Coach	Shane Smith	October 2020
National Laser/ILCA7 Coach	Rafael Trujillo Villar	December 2017
National FX Coach	Victor Paya Canal	January 2022
Australian Sailing Master Coach	Victor Kovalenko	October 1997
Performance Support Manager & Lead Physiotherapist	Ashley Wolff	December 2018
Performance Psychologist	Kai Morris	June 2021
Physical Preparation Lead	Daniel Tilley	January 2022
AS Physiotherapist	Claire Rees	June 2022

Position as at 30/06/2023	Name	Commenced
High Performance Operations & Logistics Manager	Amanda FitzGerald	June 2017
Performance Program Coordinator	Alistair Notley	May 2021
Administration Coordinator	Tatiana Kovalenko	March 2002
Applied Technology and Performance Services Lead	Sam Ellis	July 2017
Performance Engineer	Paul Darmanin	September 2018
AST Maintenance Coordinator	Jake Liddell	November 2021
National Performance Pathways Manager	Ken Lynch	June 2021
National Pathway Technical Manager	Ash Brunning	June 2015
National Performance Pathways Coordinator	Lesley Fasala	December 2013
State Performance Pathway Manager - NSW	Haylee Outteridge	November 2022
NSW State Coach (Kite and iQFOiL focus)	Tom Squires	January 2023
NSW Double Handed Coach	Traks Gordon	June 2022
State Pathways Coordinator - NSW	Anthony Outteridge	July 2020
State Performance Pathway Manager - QLD	Mitchell Kennedy	Febuary 2023
QAS Assistant Coach	Annie Eastgate	July 2021
QAS Assistant Coach Sailing	Mitchell Pearson	June 2022
National Pathway Coordinator - Kite Foil Racing	Ryan Palk	June 2020
SA Performance Pathways Coordinator	Brady Lowe	March 2022
MARKETING & COMMUNICATIONS		
Head of Commercial and Communications	Michael Martin	June 2018
Marketing & Communications Coordinator	Rebekah Thornton	May 2022
GOVERNANCE, RULES & SAFETY (including Ratings & Integrity)		
Head of Governance Rules and Safety	Glen Stanaway	March 2006
Safety Rules and Representation Coordinator	Melanie Peasey	November 2019
Ratings Manager	Chris Zonca	October 2020



Australian
Sailing 

sailing.org.au